



DEVELOPMENT & CAPITAL IMPROVEMENT CONSULTING

AN INTEGRATED RESORT  
**INVESTMENT ANALYSIS**

TYPICAL WORK PRODUCT



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**Dr. Ben Mammina**  
**Ben Mammina Development Group, LLC.**



Ben Mammina Development Group was formed in 2008 with the goal of being recognized as the most competent and respected provider of development services for owners of casino, hotel and entertainment businesses. For large development projects as well as smaller capital improvement projects, Ben Mammina Development Group has a single objective ... *Protect and advance the success of the owner in achieving projects of value..*

Prior to forming Ben Mammina Development Group, Ben was a key executive for MGM Resorts International from 1997 to 2008. Ben was their Senior VP of Planning and Development of the MGM Grand Resorts Development Group (MGRD). In this position Ben was responsible for conceptual planning of many projects; in total the value of these projects would exceed \$20 Billion. In addition to conceptual planning, Ben's group was responsible for oversight of new project developments and capital improvements.

Among many other achievements, Ben played a key role in securing the gaming license to operate the MGM casino in Detroit, Michigan. Ben oversaw the design and development of both the temporary and the permanent casino; a \$1 Billion development. In 2008 Ben received for MGM the ALIS "Development of the Year" award for the Detroit project.

As head of the MGRD Ben was responsible for the strategic planning and day-to-day administration of some \$400 million of capital improvement work yearly. This unique group of 25 members acted as owner/builder and the organizational structure reduced the costs of all projects significantly.

Between 1994 and 1997, Ben served as the Project Director for Caesars Palace in Las Vegas. Ben led the development of the Las Vegas Caesar Palace \$ 1 billion master plan and headed-up the development and construction of the first phase for that master plan; a \$ 500 million project.

In 1986 Ben started a fee hotel development firm and for seven years developed luxury hospitality projects for other owners.

Prior to starting his own firm, Ben was Director of Technical Services for a leading European hotel chain, Trusthouse Forte, Inc. In that capacity Ben was responsible for all development, design, construction and purchasing activities for the chain throughout North America.

Throughout his career, Ben has served as an Owner's Representative and Developer for more than 30 hotel, resort and casino projects.

Ben has a Ph.D. in Engineering with concentrated studies in engineering economics from the University of Nevada Las Vegas. He also has a MS and BS in Engineering, Civil and Environmental Engineering, from the University of Nevada, Las Vegas.



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**A MAJOR DEVELOPMENT PROJECT**  
**RETURN ON INVESTMENT ANALYSIS**  
 (IN THOUSANDS)

**INVESTMENT SUMMARY**

INVESTMENTS	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
<b>INVESTMENT COMPONENTS</b>					
DEVELOPMENT COSTS *	\$ 2,323,350	\$ 2,323,350	\$ 2,323,350	\$ 2,323,350	\$ 2,323,350
ADDITIONAL ANNUAL CAPITAL EXPENDITURES **	1,500	7,500	11,250	22,500	15,000
LESS INITIAL BANK ROLL *	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)
<b>TOTAL INVESTMENT (TI)</b>	<b>\$ 2,314,850</b>	<b>\$ 2,320,850</b>	<b>\$ 2,324,600</b>	<b>\$ 2,335,850</b>	<b>\$ 2,328,350</b>

NOTES:

\* See Development Budget Summary

\*\* See Depreciation & Amortization Schedule

**ROI SCENARIO ANALYSIS**

ANALYSIS METHODS	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5					
<b>INCOME APPROACH</b>										
TOTAL INVESTMENT (TI)	\$ 2,314,850	\$ 2,320,850	\$ 2,324,600	\$ 2,335,850	\$ 2,328,350					
EBITDA ***	\$ 542,561	\$ 548,099	\$ 577,309	\$ 607,954	\$ 640,106					
CAPITALIZATION MULTIPLE ( TI / EBITDA )	4.27	4.23	4.03	3.84	3.64					
CAPITALIZATION RATE ( EBITDA / TI )	23.44%	23.62%	24.83%	26.03%	27.49%					
<b>SIMPLE PAYBACK</b>										
TOTAL INVESTMENT	\$ 2,314,850									
CASH FLOW	\$ 351,522	\$ 622,243	\$ 909,602	\$ 1,207,232	\$ 1,534,852					
CUMULATIVE CASH FLOW	(\$ 1,971,827)	(\$ 1,349,585)	(\$ 439,983)	\$ 767,250	\$ 2,302,102					
PAYOFF (YEARS)	3.57									
<b>RETURN ON INVESTMENT</b>										
TOTAL INVESTMENT (TI)	\$ 2,314,850	100.0%	\$ 2,320,850	100.0%	\$ 2,324,600	100.0%	\$ 2,335,850	100.0%	\$ 2,328,350	100.0%
EBITDA BEFORE PREOPENING & MGT. FEES ***	\$ 620,586	26.81%	\$ 548,099	23.6%	\$ 577,309	24.8%	\$ 607,954	26.0%	\$ 640,106	27.5%
EBITDA ***	\$ 542,561	23.4%	\$ 548,099	23.6%	\$ 577,309	24.8%	\$ 607,954	26.0%	\$ 640,106	27.5%
EARNING BEFORE INTEREST & TAXES (EBIT) ***	\$ 452,382	19.5%	\$ 457,549	19.7%	\$ 485,704	20.9%	\$ 514,676	22.0%	\$ 545,281	23.4%
EARNING BEFORE TAX (EBT) ***	\$ 310,514	13.4%	\$ 318,781	13.7%	\$ 350,284	15.1%	\$ 382,872	16.4%	\$ 417,383	17.9%
AFTER TAX INCOME ***	\$ 223,570	9.7%	\$ 229,522	9.9%	\$ 252,204	10.8%	\$ 275,668	11.8%	\$ 300,516	12.9%
<b>NET PRESENT VALUE</b>										
CASH FLOW ****	\$ 351,522	\$ 622,243	\$ 909,602	\$ 1,207,232	\$ 1,534,852					
NET PRESENT VALUE	(\$ 1,842,006)	(\$ 1,348,049)	(\$ 679,465)	\$ 142,157	\$ 1,109,375					
RATE OF DISCOUNT	8.00%									
BREAK EVEN - YEAR	4.00									
<b>INTERNAL RATE OF RETURN</b>										
CASH FLOW ****	\$ 351,522	\$ 622,243	\$ 909,602	\$ 1,207,232	\$ 1,534,852					
BREAK EVEN - YEAR	3.00									
INTERNAL RATE OF RETURN	22.62%									

NOTES:

\*\*\* See Consolidate Income Statement

\*\*\*\* See Cash Flow Statement

A MAJOR DEVELOPMENT PROJECT  
**DEVELOPMENT BUDGET SUMMARY**  
 Development Costs

ACCOUNT	DESCRIPTION	COST	% COST	GEN. CONSTR.	% REV, YR. 2
100	LAND	\$ 200,000,000	8.61%	17.99%	10.85%
200	PRECONSTRUCTION	\$ 15,000,000	0.65%	1.35%	0.81%
300	GENERAL CONSTRUCTION	\$ 1,111,618,489	47.85%	100.00%	60.29%
400	TENANT IMPROVEMENTS	\$ -	0.00%	0.00%	0.00%
500	ARCHITECTS/DESIGN/CONSULTANT	\$ 117,918,837	5.08%	10.61%	6.40%
600	TESTING AND INSPECTIONS	\$ 11,116,185	0.48%	1.00%	0.60%
700	PERMITS AND FEES	\$ 25,682,432	1.11%	2.31%	1.39%
800	FURNITURE, FIXTURES & EQUIPMENT (FF&E)	\$ 125,954,798	5.42%	11.33%	6.83%
900	OPERATING SUPPLIES & EQUIPMENT (OS&E)	\$ 70,677,647	3.04%	6.36%	3.83%
1000	GAMING EQUIPMENT	\$ 112,210,276	4.83%	10.09%	6.09%
1100	SHOW / ATTRACTION	\$ 24,475,000	1.05%	2.20%	1.33%
1200	PROJECT ADMINISTRATION	\$ 20,000,000	0.86%	1.80%	1.08%
1300	LEGAL & ACCOUNTING	\$ 14,637,334	0.63%	1.32%	0.79%
1400	INSURANCE & BONDING	\$ 27,433,922	1.18%	2.47%	1.49%
1500	SALES & ADVERTISING	\$ -	0.00%	0.00%	0.00%
1600	CAPITALIZED INTEREST	\$ 218,904,934	9.42%	19.69%	11.87%
1700	LOAN FEES AND OTHERS	\$ 30,000,000	1.29%	2.70%	1.63%
1800	PREOPENING EXPENSES	\$ 78,025,000	3.36%	7.02%	4.23%
2000	PROPERTY TAXES	\$ 13,000,000	0.56%	1.17%	0.71%
2100	LICENSE & BID COSTS	\$ 2,000,000	0.09%	0.18%	0.11%
2200	START-UP / BANK ROLL	\$ 10,000,000	0.43%	0.90%	0.54%
2300	CONTINGENCY / ESCALATION	\$ 94,694,871	4.08%	8.52%	5.14%
<b>TOTAL PROJECT</b>		<b>\$ 2,323,349,726</b>	<b>100.00%</b>		<b>126.02%</b>

	Square Feet	Unit Cost \$ / sf
Total Project w/ Structured Parking	5,804,048	\$ 400.30
Total Project w/o Structured Parking	3,724,048	\$ 623.88

**A MAJOR DEVELOPMENT PROJECT  
CONSTRUCTION AND FF&E COST SUMMARY**

Development Costs

Area Description	Gross SF / Area	Construction Cost / Area \$	Construction Cost / SF	FF&E Cost / Area \$	FF&E Cost / SF
<b>1 CASINO</b>	<b>261,247</b>	<b>\$ 99,671,652</b>	<b>\$ 382</b>	<b>\$ 8,859,771</b>	<b>\$ 34</b>
Casino Main Floor - Public Area	191,700	\$ 75,785,700	\$ 395	\$ 7,346,065	\$ 38
Baccarat Salon	33,095	\$ 9,936,990	\$ 300	\$ 631,356	\$ 19
High Limit Preve	9,903	\$ 3,661,082	\$ 370	\$ 389,330	\$ 39
Poker Room	4,836	\$ 1,830,660	\$ 379	\$ 153,050	\$ 32
Race & Sports Book	10,180	\$ 3,813,524	\$ 375	\$ 326,395	\$ 32
Casino Support - BOH Areas	11,532	\$ 4,643,696	\$ 403	\$ 13,575	\$ 1
<b>2 HOTEL</b>	<b>2,448,054</b>	<b>\$ 487,690,393</b>	<b>\$ 199</b>	<b>\$ 70,599,015</b>	<b>\$ 29</b>
Hotel Public Areas	22,018	\$ 7,523,798	\$ 342	\$ 601,265	\$ 27
Hotel Guest Room	2,243,140	\$ 479,500,000	\$ 214	\$ 69,997,750	\$ 31
Hotel Guest Room - BOH	182,896	\$ 666,595	\$ 4	\$ -	\$ -
<b>3 RESTAURANTS &amp; BARS</b>	<b>231,745</b>	<b>\$ 89,027,035</b>	<b>\$ 384</b>	<b>\$ 13,044,017</b>	<b>\$ 56</b>
Restaurants					
24 Hour Dining	14,970	\$ 7,717,960	\$ 516	\$ 1,389,600	\$ 93
Room Service	1,400	\$ 665,000	\$ 475	\$ -	\$ -
Buffet	22,789	\$ 10,889,686	\$ 478	\$ 2,060,000	\$ 90
Quick Serve	6,966	\$ 3,714,700	\$ 533	\$ 599,920	\$ 86
Specialty Dining	39,896	\$ 17,368,600	\$ 435	\$ 3,986,000	\$ 100
Gourmet Dining	31,053	\$ 13,598,175	\$ 438	\$ 3,096,675	\$ 100
Starbucks Coffee	2,999	\$ 1,276,296	\$ 426	\$ 69,142	\$ 23
Pool Grill	5,388	\$ 2,390,270	\$ 444	\$ 304,430	\$ 57
Bars					
Casino Service Bars	9,500	\$ 4,750,000	\$ 500	\$ -	\$ -
Casino Bars	9,475	\$ 4,229,500	\$ 446	\$ 495,325	\$ 52
Nightclub	16,928	\$ 5,379,225	\$ 318	\$ 611,975	\$ 36
Lobby Bar	3,804	\$ 2,103,850	\$ 553	\$ 260,150	\$ 68
Pool Bar	3,467	\$ 1,383,280	\$ 399	\$ 170,800	\$ 49
Restaurant & Bar Circulation	13,839	\$ 3,998,061	\$ 289	\$ -	\$ -
Leased Food Outlets	49,271	\$ 9,562,432	\$ 194	\$ -	\$ -
<b>4 ENTERTAINMENT</b>	<b>86,450</b>	<b>\$ 43,980,000</b>	<b>\$ 509</b>	<b>\$ 1,589,000</b>	<b>\$ 18</b>
Main Theatre	86,450	\$ 43,980,000	\$ 509	\$ 1,589,000	\$ 18
<b>5 MEETING &amp; CONVENTION SERVICES</b>	<b>221,413</b>	<b>\$ 75,579,146</b>	<b>\$ 341</b>	<b>\$ 10,402,799</b>	<b>\$ 47</b>
Ballroom / Breakout	143,327	\$ 50,164,282	\$ 350	\$ 6,697,693	\$ 47
Meeting Rooms	15,062	\$ 5,271,798	\$ 350	\$ 538,303	\$ 36
Boardroom	4,605	\$ 1,611,750	\$ 350	\$ 299,325	\$ 65
Restrooms	8,150	\$ 3,056,134	\$ 375	\$ 40,748	\$ 5
Back Of House (BOH) - BM&B	50,269	\$ 15,475,182	\$ 308	\$ 2,826,730	\$ 56
<b>6 AMUSEMENT &amp; ATTRACTIONS</b>	<b>58,374</b>	<b>\$ 20,016,920</b>	<b>\$ 343</b>	<b>\$ 2,189,178</b>	<b>\$ 38</b>
Animal Attraction	58,374	\$ 20,016,920	\$ 343	\$ 2,189,178	\$ 38
<b>7 RETAIL</b>	<b>25,900</b>	<b>\$ 7,269,800</b>	<b>\$ 281</b>	<b>\$ 140,000</b>	<b>\$ 5</b>
Owned Retail	7,000	\$ 3,894,800	\$ 556	\$ 140,000	\$ 20
Leased Retail	18,900	\$ 3,375,000	\$ 179	\$ -	\$ -
<b>8 OTHER RESORT AMENITIES</b>	<b>154,248</b>	<b>\$ 39,392,598</b>	<b>\$ 255</b>	<b>\$ 1,045,393</b>	<b>\$ 7</b>
Business Center	5,373	\$ 1,573,014	\$ 293	\$ 59,610	\$ 11
Wedding Chapel	8,160	\$ 3,226,180	\$ 395	\$ 337,390	\$ 41
Exercise / Salon / Spa	27,326	\$ 10,665,674	\$ 390	\$ 216,595	\$ 8
Guest Pool	71,935	\$ 13,449,080	\$ 187	\$ 431,798	\$ 6
Leased Other Outlets	41,454	\$ 10,478,650	\$ 253	\$ -	\$ -
<b>9 BACK OF HOUSE</b>	<b>236,617</b>	<b>\$ 68,331,107</b>	<b>\$ 289</b>	<b>\$ 1,411,348</b>	<b>\$ 6</b>
BOH Common Areas	21,970	\$ 8,671,936	\$ 395	\$ 141,280	\$ 6
BOH Departmental Areas	165,623	\$ 49,854,315	\$ 301	\$ 1,104,446	\$ 7
BOH Departmental Circulation	49,024	\$ 9,804,856	\$ 200	\$ 165,623	\$ 3
<b>10 RESORT SPECIFIC REQUIRMENTS</b>	-	<b>\$ 7,000,000</b>			
<b>11 THEMING AND EXTERIOR FEATURES</b>	-	<b>\$ 22,454,640</b>			
<b>12 DEMOLITION</b>	-	<b>\$ 8,356,000</b>			
<b>13 SITE WORK</b>	-	<b>\$ 17,449,200</b>			
<b>14 OFF SITE IMPROVEMENTS</b>	-	<b>\$ 6,400,000</b>			
<b>15 SITE UTILITIES</b>	-	<b>\$ 15,000,000</b>			
<b>16 PARKING STRUCTURES</b>	<b>2,080,000</b>	<b>\$ 104,000,000</b>			
Parking - 15% Below Grade	2,080,000	\$ 104,000,000			
<b>SIGNAGE - INTERIOR &amp; EXTERIOR</b>	<b>5,804,048</b>	<b>\$ -</b>		<b>\$ 16,674,277</b>	<b>\$ 3</b>
<b>TOTAL CONSTRUCTION COST</b>	<b>5,804,048</b>	<b>\$ 1,111,618,489</b>	<b>\$ 192</b>	<b>\$ 125,954,798</b>	<b>\$ 22</b>

A MAJOR DEVELOPMENT PROJECT  
**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
<b>1</b>	<b>CASINO</b>				<b>261,247</b>		<b>\$ 99,671,651.65</b>		<b>\$ 8,859,771</b>
	<b>Casino Main Floor - Public Area</b>								
	Casino Entrance	1	ea.	1,000	1,000	\$ 425	\$ 425,000	\$ 50	\$ 50,000
	Valet / Waiting Area	1	ea.	300	300	\$ 425	\$ 127,500	\$ 40	\$ 12,000
	Coat Check	1	ea.	650	650	\$ 300	\$ 195,000	\$ 20	\$ 13,000
	Security Station	4	ea.	80	320	\$ 425	\$ 136,000	\$ 40	\$ 12,800
	Table Game Area	150	tables	150	22,500	\$ 425	\$ 9,562,500	\$ 50	\$ 1,125,000
	BJ Games	0	ea.	w/above				\$	-
	Caribbean Stud	0	ea.	w/above				\$	-
	Craps	0	ea.	w/above				\$	-
	Let it Ride	0	ea.	w/above				\$	-
	Midi Baccarat	0	ea.	w/above				\$	-
	Progressive pai Gow	0	ea.	w/above				\$	-
	Roulette	0	ea.	w/above				\$	-
	Three Card Poker	0	ea.	w/above				\$	-
	Slot Area	4,400	slots	19	83,600	\$ 425	\$ 35,530,000	\$ 45	\$ 3,762,000
	Player's Club	14	wickets	20	280	\$ 425	\$ 119,000	\$ 45	\$ 12,600
	Work Space	3	ea.	50	150	\$ 425	\$ 63,750	\$ 25	\$ 3,750
	Storage	1	ea.	150	150	\$ 425	\$ 63,750	\$ 10	\$ 1,500
	Casino Cashier							\$	-
	Casino Customer Windows	14	windows	55	770	\$ 425	\$ 327,250	\$ 45	\$ 34,650
	Casino Employee Window	1	windows	100	100	\$ 425	\$ 42,500	\$ 45	\$ 4,500
	High Limit Customer Windows	4	windows	70	280	\$ 425	\$ 119,000	\$ 45	\$ 12,600
	High Limit Employee Window	1	windows	70	70	\$ 425	\$ 29,750	\$ 45	\$ 3,150
	Bus Waiting	0	ea.	1,200	0	\$ 300	\$ -	\$ 25	\$ -
	TITO Redemption	6	ea.	50	300	\$ 360	\$ 108,000	\$ 40	\$ 12,000
	ATMs	15	ea.	4	60	\$ 425	\$ 25,500	\$ 25	\$ 1,500
	Restrooms - Public	4	set	2,000	8,000	\$ 425	\$ 3,400,000	\$ 5	\$ 40,000
	Shoe Shine	1	ea.	40	40	\$ 350	\$ 14,000	\$ 25	\$ 1,000
	Casino Interior Gaming Fl. Circulation	20.0%	%	106,100	21,220	\$ 425	\$ 9,018,500	\$ 45	\$ 954,900
	Casino Perimeter Gaming Fl. Circulation	27.0%	%	106,100	28,647	\$ 425	\$ 12,174,975.00	\$ 45	\$ 1,289,115
	Stairs / Exiting / Vertical Transportation	6.0%	%	166,167	9,970	\$ 185	\$ 1,844,453.70	\$ -	\$ -
	Electrical Mechanical Rooms	8.0%	%	166,167	13,293	\$ 185	\$ 2,459,271.60	\$ -	\$ -
	<b>Main Casino Floor Subtotal</b>				<b>191,700</b>		<b>\$ 75,785,700.30</b>		<b>\$ 7,346,065</b>
	<b>Baccarat Salon</b>								
	Public Gaming Area								
	Baccarat Tables	4	tables	220	880	\$ 425	\$ 374,000	\$ 50	\$ 44,000
	Midi Baccarat Tables	2	tables	200	400	\$ 425	\$ 170,000	\$ 50	\$ 20,000
	Mini Baccarat Tables	8	tables	210	1,680	\$ 425	\$ 714,000	\$ 50	\$ 84,000
	Black Jack Tables	4	tables	200	800	\$ 425	\$ 340,000	\$ 50	\$ 40,000
	Roulette	1	tables	180	180	\$ 425	\$ 76,500	\$ 50	\$ 9,000
	Public Gaming Circulation	55.0%	%	3,940	2,167	\$ 418.75	\$ 907,431.25	\$ 50	\$ 108,350
	Private Gaming Rooms							\$	-
	One Table Room	4	ea.	400	1,600	\$ 418.75	\$ 670,000	\$ 50	\$ 80,000
	Two Table Room	2	ea.	600	1,200	\$ 418.75	\$ 502,500	\$ 50	\$ 60,000
	Three Table Room	0	ea.	900	0	\$ 418.75	\$ -	\$ 50	\$ -
	Private Gaming Circulation / Sitting	60.0%	%	2,800	1,680	\$ 418.75	\$ 703,500	\$ 50	\$ 84,000
	Lounge							\$	-
	Lounge Seating	10	seats	27	270	\$ 418.75	\$ 113,062.50	\$ 50	\$ 13,500
	Bar Seating	5	seats	35	175	\$ 418.75	\$ 73,281.25	\$ 50	\$ 8,750
	Buffet	1	ea.	45	45	\$ 418.75	\$ 18,843.75	\$ 50	\$ 2,250
	Buffet Equipment	1	ea.	45		\$ 200	\$ 9,000	\$ -	\$ -
	Private Dining	20	seats	27	540	\$ 418.75	\$ 226,125	\$ 50	\$ 27,000
	Restrooms	1	pr.	450	450	\$ 800	\$ 360,000	\$ 5	\$ 2,250
	Cage	10	ea.	225	2,253	\$ 450	\$ 1,013,760	\$ 15	\$ 33,792
	Settlement - Private	5	ea.	145	723	\$ 450	\$ 325,440	\$ 20	\$ 14,464
	Stairs / Exiting / Vertical Transportation	60%	%	15,043	9,026	\$ 185	\$ 1,669,773.00	\$ -	\$ -
	Electrical Mechanical Rooms	60%	%	15,043	9,026	\$ 185	\$ 1,669,773.00	\$ -	\$ -
	<b>Baccarat Salon Subtotal</b>				<b>33,095</b>		<b>\$ 9,936,989.75</b>		<b>\$ 631,356</b>
	<b>High Limit Preve</b>								
	Reception	1	ea.	500	500	\$ 425	\$ 212,500	\$ 70	\$ 35,000
	Table Games	10	tables	150	1,500	\$ 425	\$ 637,500	\$ 70	\$ 105,000

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Slots	100	slots	20	2,000	\$ 425	\$ 850,000	\$ 70	\$ 140,000
	Cage							\$ 15	\$ -
	High Limit Customer Windows	4	windows	70	280	\$ 425	\$ 119,000	\$ 45	\$ 12,600
	High Limit Employee Window	1	windows	70	70	\$ 425	\$ 29,750	\$ 45	\$ 3,150
	Restrooms	1	pr.	650	650	\$ 425	\$ 276,250	\$ -	\$ -
	Lounge							\$ -	\$ -
	Buffet	1	ea.	50	50	\$ 418.75	\$ 20,937.50	\$ 50	\$ 2,500
	Lounge Seating	22	seats	42	924	\$ 418.75	\$ 386,925	\$ 70	\$ 64,680
	Bar Seating	9	seats	30	270	\$ 800	\$ 216,000	\$ 70	\$ 18,900
	Bar Equipment	1	ea.	270		\$ 240	\$ 64,800	\$ 70	\$ -
	Kitchen / Dishroom	1	ea.	375	375	\$ 262.50	\$ 98,437.50	\$ -	\$ -
	Kitchen Equipment	1	ea.	375		\$ 185	\$ 69,375	\$ -	\$ -
	Office Space	1	ea.	100	100	\$ 425	\$ 42,500	\$ 25	\$ 2,500
	Consult Area	1	ea.	200	200	\$ 425	\$ 85,000	\$ 25	\$ 5,000
	Circulation	30%	%	6,719	2,016	\$ 185	\$ 372,904.50	\$ -	\$ -
	Stairs / Exiting / Vertical Transportation	6%	%	6,919	415	\$ 185	\$ 76,800.90	\$ -	\$ -
	Electrical Mechanical Rooms	8%	%	6,919	554	\$ 185	\$ 102,401.20	\$ -	\$ -
	<b>High Limit Casino Subtotal</b>				<b>9,903</b>		<b>\$ 3,661,081.60</b>		<b>\$ 389,330</b>
	<b>Poker Room</b>								
	Reception Area	1	ea.	300	300	\$ 425	\$ 127,500	\$ 45	\$ 13,500
	Waiting Lounge Seating	8	chairs	40	320	\$ 425	\$ 136,000	\$ 45	\$ 14,400
	Poker Tables	8	tables	260	2,080	\$ 425	\$ 864,000	\$ 45	\$ 93,600
	Restrooms	1	pr.	1,000	1,000	\$ 425	\$ 425,000	\$ 5	\$ 5,000
	Cage	1	ea.	200	200	\$ 425	\$ 85,000	\$ 45	\$ 9,000
	Circulation	10%	%	3,900	390	\$ 185	\$ 72,150	\$ 45	\$ 17,550
	Stairs / Exiting / Vertical Transportation	6%	%	3,900	234	\$ 185	\$ 43,290	\$ -	\$ -
	Electrical Mechanical Rooms	8%	%	3,900	312	\$ 185	\$ 57,720	\$ -	\$ -
	<b>Poker Room Subtotal</b>				<b>4,836</b>		<b>\$ 1,830,660</b>		<b>\$ 153,050</b>
	<b>Race &amp; Sports Book</b>								
	Betting Windows / Storage	12	ea.	55	660	\$ 500	\$ 330,000	\$ 45	\$ 29,700
	Sport Seating	100	seats	26	2,600	\$ 400	\$ 1,040,000	\$ 45	\$ 117,000
	Race Seating	100	seats	30	3,000	\$ 400	\$ 1,200,000	\$ 45	\$ 135,000
	Restrooms	1	ea.	800	800	\$ 400	\$ 320,000	\$ 5	\$ 4,000
	Bar Service	1	ea.	250	250	\$ 400	\$ 100,000	\$ -	\$ -
	Ice / Service Area	1	ea.	200	200	\$ 350	\$ 70,000	\$ -	\$ -
	Beer Cooler	1	ea.	150	150	\$ 350	\$ 52,500	\$ -	\$ -
	Bar Equipment	1	ea.	600	0	\$ 240	\$ 144,000	\$ -	\$ -
	Comm / Low Voltage Room	1	ea.	400	400	\$ 350	\$ 140,000	\$ -	\$ -
	Office Space	1	ea.	150	150	\$ 350	\$ 52,500	\$ 25	\$ 3,750
	Circulation	10%	%	8,210	821	\$ 185	\$ 151,885	\$ 45	\$ 36,945
	Stairs / Exiting / Vertical Transportation	6%	%	8,210	493	\$ 185	\$ 91,131	\$ -	\$ -
	Electrical Mechanical Rooms	8%	%	8,210	657	\$ 185	\$ 121,508	\$ -	\$ -
	<b>Race &amp; Sports Book Subtotal</b>				<b>10,180</b>		<b>\$ 3,813,524</b>		<b>\$ 326,395</b>
	<b>Casino Support - BOH Areas</b>								
	Valet								
	Valet Window / Key / Storage	1	ea.	100	500	\$ 350	\$ 175,000	\$ 10	\$ 5,000
	Valet Manager Office	1	ea.	300	70	\$ 350	\$ 24,500	\$ 10	\$ 700
	Scooter Storage & Charging	25	scooters	100	2,500	\$ 350	\$ 875,000	\$ -	\$ -
	Beverage Service Stations	6	stations	650	3,900	\$ 350	\$ 1,365,000	\$ -	\$ -
	Kitchen Equipment	6	ea.	3,900		\$ 185	\$ 721,500	\$ -	\$ -
	EVS Closets	5	ea.	163	815	\$ 350	\$ 285,250	\$ -	\$ -
	Janitor Closet	3	ea.	90	270	\$ 350	\$ 94,500	\$ -	\$ -
	Restrooms - Employee	3	set	525	1,575	\$ 350	\$ 551,250	\$ 5	\$ 7,875
	Casino Support BOH Circulation	15%	%	6,560	984	\$ 388	\$ 381,792	\$ -	\$ -
	Stairs / Exiting / Vertical Transportation	6%	%	6,560	394	\$ 185	\$ 72,816	\$ -	\$ -
	Electrical Mechanical Rooms	8%	%	6,560	525	\$ 185	\$ 97,088	\$ -	\$ -
	<b>Casino Support BOH Subtotal</b>				<b>11,532</b>		<b>\$ 4,643,696</b>		<b>\$ 13,575</b>
<b>2</b>	<b>HOTEL</b>				<b>2,448,054</b>		<b>\$ 487,690,392.70</b>		<b>\$ 70,599,015</b>
	<b>Hotel</b>								
	<b>Hotel Public Areas</b>								

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Valet Waiting Area	35	seats	30	1,050	\$ 200	\$ 210,000	\$ 2	\$ 2,100
	Vestibule Entrance	23	ea.	50	1,150	\$ 450	\$ 517,500	\$ 25	\$ 28,750
	Bell Desk	1	ea.	64	64	\$ 330	\$ 21,120	\$ 5	\$ 320
	Concierge	2	ea.	100	200	\$ 390	\$ 78,000	\$ 5	\$ 1,000
	Front Desk	23	station	60	1,380	\$ 390	\$ 538,200	\$ 10	\$ 13,800
	Lobby	23	station	350	8,050	\$ 390	\$ 3,139,500	\$ 40	\$ 322,000
	VIP Check-in / Lounge	23	station	45	1,035	\$ 390	\$ 403,650	\$ 45	\$ 46,575
	Restrooms	1	set	900	900	\$ 420	\$ 378,000	\$ 5	\$ 4,500
	Telephones (enclosed 7x7)	5	ea.	49	245	\$ 390	\$ 95,550	\$ 45	\$ 11,025
	Safety Deposit (10x20)	1	ea.	200	200	\$ 275	\$ 55,000	\$ 5	\$ 1,000
	Guest Elevators / Shafts (10X10)	22	ea.	100	2,200	\$ 125	\$ 275,000	\$ -	\$ -
	Guest Elevator Lobby (38x10)	3	ea.	380	1,140	\$ 400	\$ 456,000	\$ 45	\$ 51,300
	Circulation	15%	%	17,614	2,642	\$ 390	\$ 1,030,419.00	\$ 45	\$ 118,895
	Stairs/Exiting	5%	%	17,614	881	\$ 185	\$ 162,929.50	\$ -	\$ -
	Electrical Mechanical Rooms	5%	%	17,614	881	\$ 185	\$ 162,929.50	\$ -	\$ -
	<b>Public Area Subtotal</b>				<b>22,018</b>		<b>\$ 7,523,798</b>		<b>\$ 601,265</b>
	<b>Hotel Guest Room</b>								
	Rooms	55	Floors						
	Typical Rooms	2,500	ea.	510	1,275,000	\$ 150,000	\$ 375,000,000	\$ 14,000	\$ 35,000,000
	Suite 1	175	ea.	1,020	178,500	\$ 250,000	\$ 43,750,000	\$ 35,000	\$ 6,125,000
	Suite 2	50	ea.	1,530	76,500	\$ 450,000	\$ 22,500,000	\$ 49,000	\$ 2,450,000
	Suite 3	32	ea.	1,530	48,960	\$ 500,000	\$ 16,000,000	\$ 84,000	\$ 2,688,000
	Suite 4	25	ea.	2,040	51,000	\$ 500,000	\$ 12,500,000	\$ 84,000	\$ 2,100,000
	Suite 5	15	ea.	2,040	30,600	\$ 500,000	\$ 7,500,000	\$ 84,000	\$ 1,260,000
	Suite 6	3	ea.	3,060	9,180	\$ 750,000	\$ 2,250,000	\$ 210,000	\$ 630,000
	Guest Room Corridors	3,306	mods.	50	165,300	w/above	w/above	\$ 45	\$ 7,438,500
	Guest Elevator Vestibule	22	elev./floor	225	272,250	w/above	w/above	\$ 45	\$ 12,251,250
	Guest Elevators Shafts	22	elev./floor	110	133,100	w/above	w/above	\$ -	\$ -
	Vending (1 per floor)	55	ea.	50	2,750	w/above	w/above	\$ 20	\$ 55,000
	<b>Hotel Guest Room - Subtotal</b>				<b>2,243,140</b>		<b>\$ 479,500,000</b>		<b>\$ 69,997,750</b>
	<b>Hotel Guest Room - BOH</b>								
	Service Elevator Vestibules	12	elevators	66	43,560	w/above	w/above	\$ -	\$ -
	Service Elevators Shafts	12	elevators	144	95,040	w/above	w/above	\$ -	\$ -
	Egress Stairs	55	mods.	300	16,500	w/above	w/above	\$ -	\$ -
	Facilities Storage Closet	55	ea.	100	5,500	w/above	w/above	\$ -	\$ -
	Maids/Storage	55	ea.	200	11,000	w/above	w/above	\$ -	\$ -
	Kitchen Equip./Dishwasher/Sinks	0	ea.	0	0	\$ 275	\$ -	\$ -	\$ -
	Kitchen Equipment	0	ea.	0	0	\$ 275	\$ -	\$ -	\$ -
	BOH restrooms on every 3 floors	7	ea.	150	1,050	\$ 325	\$ 341,250	\$ -	\$ -
	Elevator Overruns	1	ea.	3,212	3,212	w/above	w/above	\$ -	\$ -
	Mech/Shafts/Voids	3%	%	175,862	5,276	w/above	w/above	\$ -	\$ -
	Transfer Floor	0%	%	175,862	0	\$ 100	\$ -	\$ -	\$ -
	Elec/Mech. Rooms	1%	%	175,862	1,759	\$ 185	\$ 325,344.70	\$ -	\$ -
	<b>Hotel Guest Room BOH Subtotal</b>				<b>182,896</b>		<b>\$ 666,594.70</b>		<b>\$ -</b>
<b>3</b>	<b>RESTAURANTS &amp; BARS</b>				<b>228,278</b>		<b>\$ 87,643,754.56</b>		<b>\$ 12,873,217</b>
	<b>RESTAURANTS</b>								
	<b>24 Hour Dining</b>								
	Customer Queuing	20	guests	9	180	\$ 500	\$ 90,000	\$ 120	\$ 21,600
	Host Stand	1	ea.	100	100	\$ 500	\$ 50,000	\$ 120	\$ 12,000
	Seating	400	seats	28	11,200	\$ 500	\$ 5,600,000	\$ 120	\$ 1,344,000
	Bar Lounge seating	0	seats	28	0	\$ 500	\$ -	\$ 120	\$ -
	Seats at bar	0	seats	25	0	\$ 500	\$ -	\$ 120	\$ -
	Feature	1	ea.	100	100	\$ 660	\$ 66,000	\$ 120	\$ 12,000
	Restrooms	0	pr.	700	0	\$ 480	\$ -	\$ 5	\$ -
	Kitchen	30%	%	11,300	3,390	\$ 300	\$ 1,017,000	\$ -	\$ -
	Kitchen Equipment	1	ea.	3,390	3,390	\$ 264	\$ 894,960	\$ -	\$ -
	Bar Equipment	0	ea.	0	0	\$ 185	\$ -	\$ -	\$ -
	<b>24 Hour Dining Subtotal</b>				<b>14,970</b>		<b>\$ 7,717,960</b>		<b>\$ 1,389,600</b>
	<b>Room Service</b>	2,800	rooms	0.5	1,400	\$ 275	\$ 385,000	\$ -	\$ -

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Kitchen Equipment	1	ea.	1,400	0	\$ 200	\$ 280,000	\$ -	\$ -
	<b>Room Service Subtotal</b>				<b>1,400</b>		<b>\$ 665,000</b>		<b>\$ -</b>
	<b>Buffet</b>								
	Customer Queuing	520	seats	1.5	780	\$ 400	\$ 312,000	\$ 125	\$ 97,500
	Host Stand	1	ea.	150	150	\$ 400	\$ 60,000	\$ 125	\$ 18,750
	Seating	520	seats	25	13,000	\$ 400	\$ 5,200,000	\$ 125	\$ 1,625,000
	Serving Stations	6	ea.	425	2,550	\$ 400	\$ 1,020,000	\$ 125	\$ 318,750
	Kitchen Equipment	1	ea.	2,550		\$ 275	\$ 701,250	\$ -	\$ -
	Customer Queuing/Dish-Up	6	ea.	175	1,050	\$ 400	\$ 420,000	\$ -	\$ -
	Kitchen	30%	%	17,530	5,259	\$ 300	\$ 1,577,700	\$ -	\$ -
	Kitchen Equipment	1	ea.	5,259		\$ 304	\$ 1,598,736.00	\$ -	\$ -
	<b>Buffet Subtotal</b>				<b>22,789</b>		<b>\$ 10,889,686.00</b>		<b>\$ 2,060,000</b>
	<b>Quick Serve</b>								
	Customer Queuing at Cashier	148	ea.	1.0	148	\$ 450	\$ 66,600	\$ 120	\$ 17,760
	Cashier (Outside of Venue)	2	ea.	35	70	\$ 450	\$ 31,500	\$ 120	\$ 8,400
	Number of Venues	4	ea.	400	1,600	\$ 450	\$ 720,000	\$ 10	\$ 16,000
	Kitchen Equipment	1	ea.	1,600		\$ 300	\$ 480,000	\$ -	\$ -
	Customer Queuing at Venue	4	ea.	200	800	\$ 450	\$ 360,000	\$ 120	\$ 96,000
	Common Seating	148	ea.	26	3,848	\$ 450	\$ 1,731,600	\$ 120	\$ 461,760
	BOH Kitchen Support	4	ea.	125	500	\$ 350	\$ 175,000	\$ -	\$ -
	Kitchen Equipment	1	ea.	500		\$ 300	\$ 150,000	\$ -	\$ -
	<b>Quick Serve Sub-Total</b>				<b>6,966</b>		<b>\$ 3,714,700</b>		<b>\$ 599,920</b>
	<b>Specialty Dining</b>								
	Number of Dining Venues	4							
	Feature	4	ea.	100	400	\$ 400	\$ 160,000	\$ 150	\$ 60,000
	Host Stand	4	ea.	120	480	\$ 400	\$ 192,000	\$ 150	\$ 72,000
	Lounge Seating	160	ea.	34	5,440	\$ 400	\$ 2,176,000	\$ 150	\$ 816,000
	Bar Seating	40	ea.	20	800	\$ 400	\$ 320,000	\$ 150	\$ 120,000
	Bar Equipment	1	ea.	800	0	\$ 288	\$ 230,400	\$ -	\$ -
	Dining Seating	600	seats	32	19,200	\$ 400	\$ 7,680,000	\$ 150	\$ 2,880,000
	Kitchen	30%	%	26,320	7,896	\$ 300	\$ 2,368,800	\$ -	\$ -
	Kitchen Equipment	1	ea.	7,896	0	\$ 275	\$ 2,171,400	\$ -	\$ -
	Restrooms	800	seats	6.5	5,200	\$ 375	\$ 1,950,000	\$ 5	\$ 26,000
	Private Office							\$ -	\$ -
	Manager Specialty Dining	4	ea.	120	480	\$ 250	\$ 120,000	\$ 25	\$ 12,000
	<b>Specialty Dining Subtotal</b>				<b>39,896</b>		<b>\$ 17,368,600</b>		<b>\$ 3,986,000</b>
	<b>Gourmet Dining</b>								
	Number of Dining Venues	3							
	Feature	3	ea.	100	300	\$ 400	\$ 120,000	\$ 150	\$ 45,000
	Host Stand	3	ea.	120	360	\$ 400	\$ 144,000	\$ 150	\$ 54,000
	Lounge Seating	90	ea.	34	3,060	\$ 400	\$ 1,224,000	\$ 150	\$ 459,000
	Bar Seating	45	ea.	20	900	\$ 400	\$ 360,000	\$ 150	\$ 135,000
	Bar Equipment	1	ea.	900	0	\$ 288	\$ 259,200	\$ -	\$ -
	Dining Seating	495	seats	32	15,840	\$ 400	\$ 6,336,000	\$ 150	\$ 2,376,000
	Kitchen	30%	%	20,460	6,138	\$ 300	\$ 1,841,400	\$ -	\$ -
	Kitchen Equipment	1	ea.	6,138	0	\$ 275	\$ 1,687,950	\$ -	\$ -
	Restrooms	630	seats	6.5	4,095	\$ 375	\$ 1,535,625	\$ 5	\$ 20,475
	Private Office							\$ -	\$ -
	Manager Specialty Dining	3	ea.	120	360	\$ 250	\$ 90,000	\$ 20	\$ 7,200
	<b>Gourmet Dining Subtotal</b>				<b>31,053</b>		<b>\$ 13,598,175</b>		<b>\$ 3,096,675</b>
	<b>Starbucks Coffee</b>								
	Number of Dining Venues	2							
	Customer Queuing / Self - Serve Area	2	ea.	520	519	\$ 350	\$ 181,496	\$ 40	\$ 20,742
	Soft Seating	14	ea.	35	492	\$ 350	\$ 172,200	\$ 40	\$ 19,680
	Table Seating	36	ea.	20	718	\$ 350	\$ 251,300	\$ 40	\$ 28,720
	Backbar	2	ea.	363	726	\$ 350	\$ 254,100	\$ -	\$ -
	Bar Equipment		ea.	726	0	\$ 200	\$ 145,200	\$ -	\$ -
	Workroom	2	ea.	272	544	\$ 300	\$ 163,200	\$ -	\$ -
	Workroom Equipment		ea.	544	0	\$ 200	\$ 108,800	\$ -	\$ -
	<b>Starbucks Coffee Subtotal</b>				<b>2,999</b>		<b>1,276,296</b>		<b>69,142</b>
	<b>Pool Grill</b>								

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Number of Dining Venues	1							
	Feature	1	ea.	100	100	\$ 400	\$ 40,000	\$ 85	\$ 8,500
	Host Stand	1	ea.	120	120	\$ 400	\$ 48,000	\$ 85	\$ 10,200
	Lounge Seating	8	ea.	34	272	\$ 400	\$ 108,800	\$ 85	\$ 23,120
	Bar Seating	15	ea.	20	300	\$ 400	\$ 120,000	\$ 85	\$ 25,500
	Bar Equipment	1	ea.	300	0	\$ 288	\$ 86,400	\$ -	\$ -
	Dining Seating	85	seats	32	2,720	\$ 400	\$ 1,088,000	\$ 85	\$ 231,200
	Kitchen	30%	%	3,512	1,054	\$ 300	\$ 316,080	\$ -	\$ -
	Kitchen Equipment	1	ea.	1,054	0	\$ 275	\$ 289,740	\$ -	\$ -
	Restrooms	108	seats	6.5	702	\$ 375	\$ 263,250	\$ 5	\$ 3,510
	Private Office							\$ -	\$ -
	Manager Specialty Dining	1	ea.	120	120	\$ 250	\$ 30,000	\$ 20	\$ 2,400
	<b>Pool Grill Subtotal</b>				<b>5,388</b>		<b>\$ 2,390,270</b>		<b>\$ 304,430</b>
<b>BARS</b>									
<b>Casino Bars</b>									
	Number of Bar Venues	3							
	Feature	3	ea.	100	300	\$ 400	\$ 120,000	\$ 75	\$ 22,500
	Lounge Seating	225	ea.	20	4,500	\$ 400	\$ 1,800,000	\$ 75	\$ 337,500
	Bar Seating	75	ea.	20	1,500	\$ 400	\$ 600,000	\$ 75	\$ 112,500
	Bar Equipment		ea.	1,500		\$ 288	\$ 432,000	\$ -	\$ -
	Dance Floor	30	dancers	4.5	135	\$ 400	\$ 54,000	\$ 25	\$ 3,375
	Performer Area	1	ea.	100	100	\$ 400	\$ 40,000	\$ 25	\$ 2,500
	Kitchen	10%	%	6,300	630	\$ 300	\$ 189,000	\$ -	\$ -
	Kitchen Equipment	1	ea.	630		\$ 275	\$ 173,250	\$ -	\$ -
	Restrooms	300	seats	6.5	1,950	\$ 375	\$ 731,250	\$ 5	\$ 9,750
	Private Office							\$ -	\$ -
	Manager Bar	3	ea.	120	360	\$ 250	\$ 90,000	\$ 20	\$ 7,200
	<b>Casino Bars Subtotal</b>				<b>9,475</b>		<b>\$ 4,229,500</b>		<b>\$ 495,325</b>
<b>Casino Service Bars</b>									
	Service Bar	10	EA	950	9,500	\$ 300	\$ 2,850,000	\$ -	\$ -
	Bar Equipment	1	EA	9,500		\$ 200	\$ 1,900,000	\$ -	\$ -
	<b>Service Bars Subtotal</b>				<b>9,500</b>		<b>\$ 4,750,000</b>		<b>\$ -</b>
<b>Nightclub</b>									
<b>Entrance</b>									
	Club Queuing	475	guests	4	1,900	\$ 325	\$ 617,500	\$ 45	\$ 85,500
	Admission Counter	5	stations	60	300	\$ 350	\$ 105,000	\$ 45	\$ 13,500
	Admission Office	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Coat Check	475	guests	1	238	\$ 250	\$ 59,375	\$ 5	\$ 1,188
<b>Club Public Area</b>									
	Table Seated Guests	200	seats	15	3,000	\$ 250	\$ 750,000	\$ 60	\$ 180,000
	Circulating Guests	250	guests	9	2,250	\$ 250	\$ 562,500	\$ 60	\$ 135,000
	VIP Guests	25	seats	30	750	\$ 325	\$ 243,750	\$ 100	\$ 75,000
	VIP Restroom	1	pr.	150	150	\$ 400	\$ 60,000	\$ 5	\$ 750
	Dance Floor	158	dancers	4.5	713	\$ 300	\$ 213,750	\$ 25	\$ 17,813
	Dancer Platform	2	ea.	100	200	\$ 300	\$ 60,000	\$ 25	\$ 5,000
	Stage / DJ	1	ea.	200	200	\$ 300	\$ 60,000	\$ 25	\$ 5,000
	Restrooms	1	pr.	1,140	1,140	\$ 400	\$ 456,000	\$ 5	\$ 5,700
	Feature Bar	4	stations	275	1,100	\$ 250	\$ 275,000	\$ 45	\$ 49,500
	Bar Equipment	1	ea.	1,100	0	\$ 210	\$ 231,000	\$ -	\$ -
	Ice Room	1	ea.	100	100	\$ 210	\$ 21,000	\$ -	\$ -
	Bar Equipment	1	ea.	100	0	\$ 210	\$ 21,000	\$ -	\$ -
	Side Bars	5	stations	85	425	\$ 250	\$ 106,250	\$ 45	\$ 19,125
	Bar Equipment	1	ea.	425	0	\$ 210	\$ 89,250	\$ -	\$ -
	VIP Bar	1	station	80	80	\$ 250	\$ 20,000	\$ 45	\$ 3,600
	Bar Equipment	1	ea.	80	0	\$ 210	\$ 16,800	\$ -	\$ -
<b>Club BOH Area</b>									
	Washware	1	ea.	175	175	\$ 300	\$ 52,500	\$ -	\$ -
	Beverage Storage	1	ea.	250	250	\$ 250	\$ 62,500	\$ -	\$ -
	Beverage Cooler	1	ea.	100	100	\$ 275	\$ 27,500	\$ -	\$ -
	Bar Equipment	1	ea.	100	0	\$ 210	\$ 21,000	\$ -	\$ -
	Kitchen	0	ea.	800	0	\$ 300	\$ -	\$ -	\$ -
	Kitchen Equipment	0	ea.	0	0	\$ 250	\$ -	\$ -	\$ -
	Bar Equipment	0	ea.	0	0	\$ 210	\$ -	\$ -	\$ -

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Dressing Room	2	ea.	150	300	\$ 225	\$ 67,500	\$ 10	\$ 3,000
	Admin. Office							\$	-
	Nightclub Manager	1	ea.	150	150	\$ 300	\$ 45,000	\$ 25	\$ 3,750
	Nightclub Assistant Manager	1	ea.	100	100	\$ 300	\$ 30,000	\$ 25	\$ 2,500
	Copy / Fax	1	ea.	70	70	\$ 300	\$ 21,000	\$ 25	\$ 1,750
	Storage	1	ea.	250	250	\$ 300	\$ 75,000	\$ 10	\$ 2,500
	AV Room	1	ea.	200	200	\$ 300	\$ 60,000	\$ -	\$ -
	Employee Restroom	1	ea.	400	400	\$ 300	\$ 120,000	\$ -	\$ -
	Janitor Closet	1	ea.	90	90	\$ 300	\$ 27,000	\$ -	\$ -
	Circulation	15%	ea.	14,720	2,208	\$ 350	\$ 772,800	\$ -	\$ -
	<b>Nightclub Subtotal</b>				<b>16,928</b>	<b>\$</b>	<b>\$ 5,379,225</b>	<b>\$</b>	<b>\$ 611,975</b>
	<b>Lobby Bar</b>								
	Number of Bar Venues	1							
	Feature	1	ea.	100	100	\$ 400	\$ 40,000	\$ 100	\$ 10,000
	Lounge Seating	20	ea.	20	400	\$ 400	\$ 160,000	\$ 100	\$ 40,000
	Bar Seating	100	ea.	20	2,000	\$ 400	\$ 800,000	\$ 100	\$ 200,000
	Bar Equipment	1	ea.	2,000		\$ 288	\$ 576,000	\$ -	\$ -
	Dance Floor	12	dancers	4.5	54	\$ 400	\$ 21,600	\$ 25	\$ 1,350
	Performer Area	1	ea.	100	100	\$ 400	\$ 40,000	\$ 25	\$ 2,500
	Kitchen	10%	%	2,500	250	\$ 300	\$ 75,000	\$ -	\$ -
	Kitchen Equipment	1	ea.	250		\$ 275	\$ 68,750	\$ -	\$ -
	Restrooms	120	seats	6.5	780	\$ 375	\$ 292,500	\$ 5	\$ 3,900
	Private Office							\$	-
	Manager Bar	1	ea.	120	120	\$ 250	\$ 30,000	\$ 20	\$ 2,400
	<b>Lobby Bar Subtotal</b>				<b>3,804</b>	<b>\$</b>	<b>\$ 2,103,850</b>	<b>\$</b>	<b>\$ 260,150</b>
	<b>Pool Bar</b>								
	DJ Booth	0	ea.	75	0	\$ 300	\$ -	\$ -	\$ -
	Dance Platforms	0	ea.	13	0	\$ 200	\$ -	\$ -	\$ -
	Bar	23	seats	24	552	\$ 400	\$ 220,800	\$ 100	\$ 55,200
	Bar Equipment	1	ea.	552		\$ 240	\$ 132,480	\$ -	\$ -
	Lounge Area	45	seats	25	1,125	\$ 240	\$ 270,000	\$ 100	\$ 112,500
	Cooler	1	ea.	300	300	\$ 300	\$ 90,000	\$ -	\$ -
	Bar Equipment	1	ea.	300		\$ 240	\$ 72,000	\$ -	\$ -
	Restroom - Staff Unisex at Bar	1	pr.	620	620	\$ 375	\$ 232,500	\$ -	\$ -
	Janitor Closet	1	ea.	50	50	\$ 200	\$ 10,000	\$ -	\$ -
	Restroom	1	pr.	620	620	\$ 375	\$ 232,500	\$ 5	\$ 3,100
	Service Station - Lounge Area	1	ea.	200	200	\$ 375	\$ 75,000	\$ -	\$ -
	Bar Equipment	1	ea.	200		\$ 240	\$ 48,000	\$ -	\$ -
	<b>Pool Bar Subtotal</b>				<b>3,467</b>	<b>\$</b>	<b>\$ 1,383,280</b>	<b>\$</b>	<b>\$ 170,800</b>
	<b>Restaurant &amp; Bar Circulation</b>								
	Restaurant & Bar Subtotals				153,772	\$	\$ 68,846,772.00	\$	\$ 12,244,262
	Circulation	5%	%	153,772	7,689	\$ 350	\$ 2,691,002.30	\$ -	\$ -
	Stairs/Exiting	2%	%	153,772	3,075	\$ 240	\$ 738,103.49	\$ -	\$ -
	Mechanical	2%	%	153,772	3,075	\$ 185	\$ 568,954.77	\$ -	\$ -
	<b>Total Restaurant &amp; Bar</b>				<b>167,611</b>	<b>\$</b>	<b>\$ 72,844,832.56</b>	<b>\$</b>	<b>\$ 12,244,262</b>
	<b>Leased Food Outlets</b>								
	Leasable Area	1	ea.	37,600	37,600	\$ 175	\$ 6,580,000	\$ -	\$ -
	BOH Common Area	6%	%	37,600	2,256	\$ 175	\$ 394,800	\$ -	\$ -
	Circulation / Public Area	20%	%	37,600	7,520	\$ 300	\$ 2,256,000	\$ -	\$ -
	Stairs/Exiting	2%	%	47,376	948	\$ 175	\$ 165,816	\$ -	\$ -
	Mechanical	2%	%	47,376	948	\$ 175	\$ 165,816	\$ -	\$ -
	<b>Total Leased Food Outlets Subtotal</b>				<b>49,271</b>	<b>\$</b>	<b>\$ 9,562,432</b>	<b>\$</b>	<b>\$ -</b>
<b>4</b>	<b>ENTERTAINMENT</b>				<b>86,450</b>	<b>\$</b>	<b>\$ 43,980,000</b>	<b>\$</b>	<b>\$ 1,589,000</b>
	<b>Main Theatre</b>								
	Reception								
	Ticket Office	1	ea.	750	750	\$ 480	\$ 360,000	\$ 20	\$ 15,000
	Coat Check	1	ea.	500	500	\$ 480	\$ 240,000	\$ 10	\$ 5,000
	Queuing and Lobby	2500	seats	4	10,000	\$ 480	\$ 4,800,000	\$ 45	\$ 450,000
	Lobby Restrooms	2500	seats	1	2,500	\$ 450	\$ 1,125,000	\$ 5	\$ 12,500
	Lobby Bar							\$	-

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Lobby Bar	1	ea.	600	600	\$ 500	\$ 300,000	\$ 30	\$ 18,000
	Bar Equipment	1	ea.	600	0	\$ 240	\$ 144,000	\$ -	\$ -
	House								
	House Seating Area	2500	seats	10	25,000	\$ 750	\$ 18,750,000	\$ 40	\$ 1,000,000
	House Projection / Sound Booth	1	ea.	2000	2,000	\$ 350	\$ 700,000	\$ -	\$ -
	House Service Bars	2	ea.	200	400	\$ 350	\$ 140,000	\$ -	\$ -
	Bar Equipment	1	ea.	400	0	\$ 240	\$ 96,000	\$ -	\$ -
	House Side Spaces - Unassigned	2500	seats	4	10,000	\$ 400	\$ 4,000,000	\$ -	\$ -
	Stage								
	Orchestra Pit	2500	seats	1	2,500	\$ 750	\$ 1,875,000	\$ -	\$ -
	Stage	2500	seats	4	10,000	\$ 400	\$ 4,000,000	\$ -	\$ -
	Backstage / Support	2500	seats	2	5,000	\$ 300	\$ 1,500,000	\$ -	\$ -
	Stage Support								
	Dressing / Shower / Restrooms	45.0%	%	15,000	6,750	\$ 350	\$ 2,362,500	\$ 2	\$ 13,500
	Rehearsal	15.0%	%	15,000	2,250	\$ 350	\$ 787,500	\$ 20	\$ 45,000
	Main Lift Area	20.0%	%	15,000	3,000	\$ 350	\$ 1,050,000	\$ -	\$ -
	Costume and Seamstress	8.0%	%	15,000	1,200	\$ 350	\$ 420,000	\$ 25	\$ 30,000
	Circulation / MEP Rooms	12.0%	%	15,000	1,800	\$ 350	\$ 630,000	\$ -	\$ -
	Vertical Transportation	1	ea.	\$ 200	\$ 200	500	100,000	0	0
	Show Receiving / Loading	1	ea.	\$ 2,000	\$ 2,000	300	600,000	0	0
	<b>Main Theater Show Subtotal</b>				<b>86,450</b>		<b>\$ 43,980,000</b>		<b>\$ 1,589,000</b>

<b>5</b>	<b>MEETING &amp; CONVENTION SERVICES</b>				<b>221,413</b>		<b>\$ 75,579,145.75</b>		<b>\$ 10,402,799</b>
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**BALLROOM / MEETING / BOARDROOM (BM&B)**

**Ballroom / Breakout**

Main Ballroom

Seating Capacity - Round 10	3000	people	20	60,000	\$ 350	\$ 21,000,000	\$ 50	\$ 3,000,000
Area Per Dancer (SF)	600	people	4.5	2,700	\$ 350	\$ 945,000	\$ 50	\$ 135,000
Stage / Side Stage	1	ea.	6,000	6,000	\$ 350	\$ 2,100,000	\$ 15	\$ 90,000
Main Ballroom Prefunction	15.0%	%	68,700	10,305	\$ 350	\$ 3,606,750	\$ 45	\$ 463,725
Breakout - Main Ballroom	32.0%	%	68,700	21,984	\$ 350	\$ 7,694,400	\$ 45	\$ 989,280
Breakout Prefunction - Main Ballroom	25.0%	%	21,984	5,496	\$ 350	\$ 1,923,600	\$ 45	\$ 247,320

Junior Ballroom

Seating Capacity - Round 10	1000	people	20	20,000	\$ 350	\$ 7,000,000	\$ 50	\$ 1,000,000
Dance Capacity	200	people	4.5	900	\$ 350	\$ 315,000	\$ 50	\$ 45,000
Total Stage/Side Stage Area (% Total R	1	ea.	2,000	2,000	\$ 350	\$ 700,000	\$ 50	\$ 100,000
Junior Ballroom Prefunction	16.0%	%	22,900	3,664	\$ 350	\$ 1,282,400	\$ 45	\$ 164,880
Breakout - Junior Ballroom	33.0%	%	22,900	7,557	\$ 350	\$ 2,644,950	\$ 45	\$ 340,065
Breakout Prefunction - Junior Ballroom	36.0%	%	7,557	2,721	\$ 350	\$ 952,182	\$ 45	\$ 122,423

**Ballroom/Breakout Subtotal**

**143,327**      **\$ 50,164,282**      **\$ 6,697,693**

**Meeting Rooms**

Seating Capacity- Classroom Layout	500	people	16.5	8,250	\$ 350	\$ 2,887,500	\$ 30	\$ 247,500
Dance Capacity	50	people	4.5	225	\$ 350	\$ 78,750	\$ 30	\$ 6,750
Stage / Side Stage	1	ea.	825	825	\$ 350	\$ 288,750	\$ 30	\$ 24,750
Meeting Room Prefunction	16.0%	%	9,300	1,488	\$ 350	\$ 520,800	\$ 45	\$ 66,960
Breakout Area	33.00%	%	9,300	3,069	\$ 350	\$ 1,074,150	\$ 45	\$ 138,105
Breakout Prefunction	36.00%	%	3,348	1,205	\$ 350	\$ 421,848	\$ 45	\$ 54,238

**Meeting Rooms Subtotal**

**15,062**      **\$ 5,271,798**      **\$ 538,303**

**Boardroom**

Boardrooms	5	ea.	921	4,605	\$ 350	\$ 1,611,750	\$ 65	\$ 299,325
Total Conference Table Seats	16	seats	720	w/above	w/above	w/above	w/above	w/above
A / V Cabinets	1	ea.	41	w/above	w/above	w/above	w/above	w/above
Foyer	1	ea.	50	w/above	w/above	w/above	w/above	w/above
Private Office	1	ea.	58	w/above	w/above	w/above	w/above	w/above
Storage	1	ea.	52	w/above	w/above	w/above	w/above	w/above

**Boardroom Subtotal**

**4,605**      **\$ 1,611,750**      **\$ 299,325**

**Restrooms - BM&B Subtotal**

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Restrooms	5.0%	%	162,994	8,150	\$ 375	\$ 3,056,134	\$ 5	\$ 40,748
	Main Ballroom	1	lot	106,485	w/above	w/above	w/above	w/above	w/above
	Junior Ballroom	1	ea.	36,842	w/above	w/above	w/above	w/above	w/above
	Meeting Rooms	1	ea.	15,062	w/above	w/above	w/above	w/above	w/above
	Boardrooms	1	ea.	4,605	w/above	w/above	w/above	w/above	w/above
	<b>Restrooms - BM&amp;B Subtotal</b>				<b>8,150</b>		<b>\$ 3,056,134</b>		<b>\$ 40,748</b>
	<b>Back Of House (BOH) - BM&amp;B</b>								
	Circulation	25.0%	%	56,509	14,127	\$ 200	\$ 2,825,440	\$ 200	\$ 2,825,440
	Ballroom / Breakout	1	ea.	36,842	w/above	w/above	w/above	w/above	w/above
	Meeting Rooms	1	ea.	15,062	w/above	w/above	w/above	w/above	w/above
	Boardrooms	1	ea.	4,605	w/above	w/above	w/above	w/above	w/above
	<b>Restrooms - BM&amp;B Subtotal</b>				<b>14,127</b>		<b>\$ 2,825,440</b>		<b>\$ 2,825,440</b>
	<b>F&amp;B Facilities - Dedicated Banquet Kitchen</b>								
	<b>Cook Areas</b>								
	Baking	1	ea.	704	704	\$ 350	\$ 246,400	\$ -	\$ -
	Kettles	1	ea.	340	340	\$ 350	\$ 119,168	\$ -	\$ -
	Mixing	1	ea.	72	72	\$ 350	\$ 25,088	\$ -	\$ -
	Braising Pans	1	ea.	246	246	\$ 350	\$ 86,016	\$ -	\$ -
	Fryers	1	ea.	220	220	\$ 350	\$ 77,056	\$ -	\$ -
	Wok	1	ea.	148	148	\$ 350	\$ 51,968	\$ -	\$ -
	Cooking	1	ea.	166	166	\$ 350	\$ 58,240	\$ -	\$ -
	Combi Ovens	1	ea.	284	284	\$ 350	\$ 99,456	\$ -	\$ -
	Hot Food Cart Staging - Portable	32	ea.	17	541	\$ 350	\$ 189,336	\$ -	\$ -
	Finishing Tables	6	ea.	163	980	\$ 350	\$ 343,000	\$ -	\$ -
	<b>Wash Areas</b>								
	Dishwashing	1	ea.	1,809	1,809	\$ 350	\$ 633,080	\$ -	\$ -
	Pot Washing	1	ea.	270	270	\$ 350	\$ 94,472	\$ -	\$ -
	Glass & Silver Washing	1	ea.	1,511	1,511	\$ 350	\$ 528,808	\$ -	\$ -
	Cart Wash Area	1	ea.	222	222	\$ 350	\$ 77,672	\$ -	\$ -
	<b>Boxes</b>								
	Cooler	1	ea.	4,358	4,358	\$ 350	\$ 1,525,300	\$ -	\$ -
	Freezer	1	ea.	1,000	1,000	\$ 350	\$ 350,000	\$ -	\$ -
	<b>Storage - Catering / Banquet</b>								
	Catering Equipment Storage	1	ea.	1,451	1,451	\$ 350	\$ 507,864	\$ -	\$ -
	Banquet Storage	1	ea.	1,672	1,672	\$ 350	\$ 585,088	\$ -	\$ -
	Beverage Bar Storage	1	ea.	3,232	3,232	\$ 350	\$ 1,131,200	\$ -	\$ -
	A/V Staging	1	ea.	146	146	\$ 350	\$ 51,072	\$ -	\$ -
	<b>Storage - Kitchen</b>								
	Utensil Storage	1	ea.	1,064	1,064	\$ 350	\$ 372,232	\$ -	\$ -
	China & Glass Storage	1	ea.	1,064	1,064	\$ 350	\$ 372,232	\$ -	\$ -
	Hot Cart & Rack Storage	1	ea.	604	604	\$ 350	\$ 211,400	\$ -	\$ -
	Storage - Hot Cart, China, Glass, Sil	1	ea.	2,298	2,298	\$ 350	\$ 804,384	\$ -	\$ -
	Banquet Set-Up Storage	1	ea.	1,600	1,600	\$ 350	\$ 560,000	\$ -	\$ -
	Storage - Liquor	1	ea.	2,336	2,336	\$ 350	\$ 817,600	\$ -	\$ -
	Storage - Stewarding							\$ -	\$ -
	Chemicals	1	ea.	172	172	\$ 350	\$ 60,088	\$ -	\$ -
	Silver Maintenance	1	ea.	544	544	\$ 350	\$ 190,400	\$ -	\$ -
	Silver Storage	1	ea.	609	609	\$ 350	\$ 213,136	\$ -	\$ -
	<b>Set-Up Areas</b>								
	Coffee Break Set-Up	1	ea.	2,985	2,985	\$ 350	\$ 1,044,750	\$ -	\$ -
	Banquet Set-Up	1	ea.	2,490	2,490	\$ 350	\$ 871,500	\$ -	\$ -
	Ice Room	1	ea.	620	620	\$ 350	\$ 217,000	\$ -	\$ -
	Office	1	ea.	129	129	\$ 350	\$ 45,136	\$ 10	\$ 1,290
	Restrooms	2	pr.	128	256	\$ 350	\$ 89,600	\$ -	\$ -
	<b>F&amp;B Facilities - Dedicated Banq.Kitchen Subtotal</b>				<b>36,142</b>		<b>\$ 12,649,742</b>		<b>\$ 1,290</b>
	<b>F&amp;B Facilities - Remote Banquet Pantry</b>								
	<b>Pantry</b>								
	Cooking	1		688	688	\$ 350	\$ 240,800	\$ -	\$ -

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**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Hot Cart Staging	13		80	1,040	\$ 350	\$ 364,000	\$ -	\$ -
	Ice Makers	4		65	260	\$ 350	\$ 91,000	\$ -	\$ -
	Glass Fill Tables	3		127	382	\$ 350	\$ 133,784	\$ -	\$ -
	Coffee Break Set-Up	1		377	955	\$ 350	\$ 334,250	\$ -	\$ -
	Pot Washing	1		576	576	\$ 350	\$ 201,600	\$ -	\$ -
	Dish Washing	1		579	579	\$ 350	\$ 202,720	\$ -	\$ -
	Dry Storage	1		154	154	\$ 350	\$ 53,816	\$ -	\$ -
	Locking Storage	1		250	250	\$ 350	\$ 87,640	\$ -	\$ -
	Freezer	1		160	160	\$ 350	\$ 56,000	\$ -	\$ -
	Bar Equipment	1	ea.	160	160	\$ 240	\$ 38,400	\$ -	\$ -
	Cooler	1		160	518	\$ 350	\$ 181,300	\$ -	\$ -
	Kitchen Equipment	1	ea.	518		\$ 350	\$ 181,300	\$ -	\$ -
	Pantry Circulation	14.0%	%	5,723	801	\$ 200	\$ 160,232.80	\$ -	\$ -
	Banquet Storage Dish	1		1,300	1,300	\$ 200	\$ 260,000	\$ -	\$ -
	Banquet Storage & Support	1		2,000	2,000	\$ 200	\$ 400,000	\$ -	\$ -
	Bar Eqpt / Store & Prop Room	1		1,336	1,336	\$ 200	\$ 267,200	\$ -	\$ -
	Banquet Beverage Storage						\$ -	\$ -	\$ -
	Cooler	1		310		\$ 200	\$ 61,984	\$ -	\$ -
	Kitchen Equipment	1	ea.	0		\$ 350	\$ -	\$ -	\$ -
	Liquor Storage - Locked	1		206	206	\$ 200	\$ 41,280	\$ -	\$ -
	Check Desk	1		134	134	\$ 200	\$ 26,816	\$ -	\$ -
	Portable Bar Storage	12		20	240	\$ 200	\$ 48,000	\$ -	\$ -
	Ice Machines	2		60	120	\$ 200	\$ 24,000	\$ -	\$ -
	Storage / Circulation	1		700	700	\$ 200	\$ 140,000	\$ -	\$ -
	Liquor Storage	1		500	500	\$ 200	\$ 100,000	\$ -	\$ -
	Linen Storage	1		300	300	\$ 200	\$ 60,000	\$ -	\$ -
	<b>F&amp;B Facilities - Remote Banq.Kitchen Subtotal</b>				<b>13,360</b>		<b>\$ 3,756,122.80</b>		<b>\$ -</b>

<b>6</b>	<b>AMUSEMENT &amp; ATTRACTIONS</b>			<b>58,374</b>		<b>\$ 20,016,920</b>		<b>\$ 2,189,178</b>
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<b>Animal Attraction</b>									
Ticketing									
	Guest Queuing	1		1,000	1,000	\$ 350	\$ 111,104	\$ 5	\$ 5,000
	Ticket Booth	1		317	317	\$ 350	\$ 111,104	\$ 10	\$ 3,174
	Office	1		136	136	\$ 350	\$ 47,712	\$ 10	\$ 1,363
	Storage	1		103	103	\$ 350	\$ 36,064	\$ -	\$ -
	Reception	1		121	121	\$ 350	\$ 42,224	\$ 5	\$ 603
	Reception	1		3,328	3,328	\$ 350	\$ 1,164,800	\$ 5	\$ 16,640
	Snack Bar	1		157	157	\$ 350	\$ 55,104	\$ -	\$ -
	Equipment			157		\$ 200	\$ 31,488		
	Snack Bar Service	1		139	139	\$ 350	\$ 48,608	\$ -	\$ -
	Equipment			139		\$ 200	\$ 27,776	\$ -	\$ -
	Ticket Taking	1		370	370	\$ 350	\$ 129,472	\$ -	\$ -
	Retail	1		1,320	1,320	\$ 350	\$ 461,888	\$ 25	\$ 32,992
	Storage	1		192	192	\$ 350	\$ 67,200	\$ -	\$ -
	Exhibit 1	1		250	250	\$ 350	\$ 87,584	\$ -	\$ -
	Exhibit 2	1		262	262	\$ 350	\$ 91,616	\$ -	\$ -
	Exhibit 3	1		122	122	\$ 350	\$ 42,560	\$ -	\$ -
	Exhibit 4	1		2,248	2,248	\$ 350	\$ 786,912	\$ -	\$ -
	Exhibit 5	1		480	480	\$ 350	\$ 168,000	\$ -	\$ -
	Viewing Area 1/2/3/4/5/14	1		2,248	2,248	\$ 350	\$ 786,912	\$ -	\$ -
	Service Area	1		687	687	\$ 350	\$ 240,576	\$ -	\$ -
	Service Area	1		81	81	\$ 350	\$ 28,224	\$ -	\$ -
	Exhibit 6	1		468	468	\$ 350	\$ 163,744	\$ -	\$ -
	Exhibit 7	1		1,384	1,384	\$ 350	\$ 484,288	\$ -	\$ -
	Viewing Area 6/7	1		1,362	1,362	\$ 350	\$ 476,672	\$ -	\$ -
	Exhibit 8	1		221	221	\$ 350	\$ 77,504	\$ -	\$ -
	Exhibit 9	1		51	51	\$ 350	\$ 17,920	\$ -	\$ -
	Workroom	1		175	175	\$ 350	\$ 61,376	\$ 5	\$ 877
	Exhibit 10	1		79	79	\$ 350	\$ 27,552	\$ -	\$ -
	Exhibit 11	1		359	359	\$ 350	\$ 125,664	\$ -	\$ -
	Equipment Area	1		4,881	4,881	\$ 350	\$ 1,708,224	\$ -	\$ -

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Exhibit 12	1		65	65	\$ 350	\$ 22,848	\$ -	\$ -
	Workroom	1		423	423	\$ 350	\$ 148,064	\$ 5	\$ 2,115
	Exhibit 13	1		5,990	5,990	\$ 350	\$ 2,096,640	\$ -	\$ -
	View Area 8/9/10/11/12/13	1		3,700	3,700	\$ 350	\$ 1,295,000	\$ -	\$ -
	Exhibit	1		194	194	\$ 350	\$ 67,872	\$ -	\$ -
	Classroom	56	seats	16	915	\$ 350	\$ 320,096	\$ 50	\$ 45,728
	Storage	1		37	37	\$ 350	\$ 13,104	\$ -	\$ -
	Restroom - Unisex	1		80	80	\$ 350	\$ 28,000	\$ -	\$ -
	Vertical Transportation	1		1,928	1,928	\$ 350	\$ 674,688	\$ -	\$ -
	Vertical Transportation	1		492	492	\$ 350	\$ 172,256	\$ -	\$ -
	Vertical Transportation	1		492	472	\$ 350	\$ 165,312	\$ -	\$ -
	Public Restroom	1		839	839	\$ 350	\$ 293,664	\$ 5	\$ 4,195
	Circulation	1		316	316	\$ 350	\$ 110,432	\$ 20	\$ 6,310
	Circulation	1		474	474	\$ 350	\$ 165,984	\$ 20	\$ 9,485
	Equipment Room	1		216	216	\$ 350	\$ 75,712	\$ -	\$ -
	Equipment Room	1		80	80	\$ 350	\$ 28,000	\$ -	\$ -
	Storage	1		38	38	\$ 350	\$ 13,440	\$ -	\$ -
	Open Office	7	seats	131	916	\$ 350	\$ 320,768	\$ 25	\$ 22,912
	AV Room	1		54	54	\$ 350	\$ 18,816	\$ 20	\$ 1,075
	Storage	1		1,005	1,005	\$ 350	\$ 351,680	\$ -	\$ -
	Life Support Systems				0	\$ 350	\$ -	\$ -	\$ -
	Mechanical	1		4,480	4,480	\$ 350	\$ 1,568,000	\$ -	\$ -
	Electrical	1		444	444	\$ 350	\$ 155,232	\$ -	\$ -
	Food Prep	1		225	225	\$ 350	\$ 78,624	\$ -	\$ -
	Cooler	1		77	77	\$ 350	\$ 26,880	\$ -	\$ -
	Freezer	1		205	205	\$ 350	\$ 71,904	\$ -	\$ -
	Salt Storage	1		399	399	\$ 350	\$ 139,552	\$ -	\$ -
	Future Suites	1		1,563	1,563	\$ 200	\$ 312,576	\$ -	\$ -
	Receiving /Store	1		2,560	2,560	\$ 350	\$ 896,000	\$ -	\$ -
	Life Support Systems				0	\$ 350	\$ -	\$ -	\$ -
	Ozone Generator	1		428	428	\$ 350	\$ 149,856	\$ -	\$ -
	Equipment Room	1		2,078	2,078	\$ 350	\$ 727,328	\$ -	\$ -
	Private Office				0	\$ 350	\$ -	\$ -	\$ -
	Engineer	1		179	179	\$ 350	\$ 62,720	\$ 25	\$ 4,480
	Break / Conf. Room	1		228	228	\$ 350	\$ 79,744	\$ 40	\$ 9,114
	Mechanical / Electrical	1		1,344	1,344	\$ 350	\$ 470,400	\$ -	\$ -
	Elevator	1		110	110	\$ 350	\$ 38,528	\$ -	\$ -
	Dive Locker Room	1	pr.	619	619	\$ 350	\$ 216,608	\$ -	\$ -
	Work Area	1		2,096	2,096	\$ 350	\$ 733,600	\$ 5	\$ 10,480
	Main Office								
	Reception	1		274	274	\$ 350	\$ 95,872	\$ 25	\$ 6,848
	Private Office	2		145	289	\$ 350	\$ 101,248	\$ 20	\$ 5,786
	Animals							\$	\$ 2,000,000
	<b>Total Exhibition Subtotal</b>				<b>58,374</b>		<b>\$ 20,016,920</b>		<b>\$ 2,189,178</b>

<b>7</b>	<b>RETAIL</b>				<b>25,900</b>		<b>\$ 7,269,800</b>		<b>\$ 140,000</b>
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**Owned Retail**

**Hotel Gift and Sundry**

Gift Shop / Logo Wear	2,800	RMS	2.0	5,600	\$ 600	\$ 3,360,000	\$ 20	\$ 112,000
Sundries	2,800	RMS	0.5	1,400	\$ 382	\$ 534,800	\$ 20	\$ 28,000
<b>Total Owned Retail Subtotal</b>				<b>7,000</b>		<b>\$ 3,894,800</b>		<b>\$ 140,000</b>

**Leased Retail**

Leasable Area	1	ea.	15,000	15,000	\$ 225	\$ 3,375,000	\$ -	\$ -
BOH Common Area	6%	%	15,000	900	\$ 225	\$ 202,500	\$ -	\$ -
Circulation / Public Area	20%	%	15,000	3,000	\$ 400	\$ 1,200,000	\$ -	\$ -
Stairs/Exiting	2%	%	18,900	378	\$ 225	\$ 85,050	\$ -	\$ -
Mechanical	2%	%	18,900	378	\$ 225	\$ 85,050	\$ -	\$ -
<b>Total Leased Retail Subtotal</b>				<b>18,900</b>		<b>\$ 3,375,000</b>		<b>\$ -</b>

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
<b>8</b>	<b>OTHER RESORT AMENITIES</b>				<b>154,248</b>		<b>\$ 39,392,597.66</b>		<b>\$ 1,045,393</b>
	<b>Business Center</b>								
	Customer Area								
	Customer Queuing / Lounge Area	1	ea.	896	896	\$ 350	\$ 313,600	\$ 35	\$ 31,360
	Copy Center	1	ea.	190	190	\$ 350	\$ 66,500	\$ 35	\$ 6,650
	Desk	1	ea.	275	275	\$ 350	\$ 96,250	\$ 20	\$ 5,500
	Internet Center	6	desks	42	252	\$ 350	\$ 88,200	\$ 25	\$ 6,300
	Counter	1	ea.	200	200	\$ 350	\$ 70,000	\$ 20	\$ 4,000
	Conference Room	1	ea.	100	100	\$ 350	\$ 35,000	\$ 30	\$ 3,000
	Water / Coffee Counter	1		20	20	\$ 350	\$ 7,000	\$ 20	\$ 400
	BOH								
	UPS Stations	3	ea.	20	60	\$ 275	\$ 16,500	\$ -	\$ -
	Office - Private	1	ea.	120	120	\$ 275	\$ 33,000	\$ 20	\$ 2,400
	Work Area - Open	1	ea.	300	300	\$ 275	\$ 82,500	\$ -	\$ -
	Locked Storage	1	ea.	300	300	\$ 275	\$ 82,500	\$ -	\$ -
	General Storage	1	ea.	2,000	2,000	\$ 275	\$ 550,000	\$ -	\$ -
	Stairs / Exiting / Vertical Transportation	6.0%	%	4,713	283	\$ 200	\$ 56,556	\$ -	\$ -
	Electrical Mechanical Rooms	8.0%	%	4,713	377	\$ 200	\$ 75,408	\$ -	\$ -
	<b>Business Center Subtotal</b>				<b>5,373</b>	<b>\$</b>	<b>\$ 1,573,014</b>	<b>\$</b>	<b>\$ 59,610</b>
	<b>Wedding Chapel</b>								
	Public Area								
	Prefunction	3	chapels	475	1,425	\$ 450	\$ 641,250	\$ 50	\$ 71,250
	Prefunction Restrooms	1	pr.	450	450	\$ 425	\$ 191,250	\$ 5	\$ 2,250
	Chapel Seating - Total	192	ea.	15	2,880	\$ 400	\$ 1,152,000	\$ 50	\$ 144,000
	Groom's Room	3	ea.	140	420	\$ 400	\$ 168,000	\$ 50	\$ 21,000
	Groom's Restroom	3	ea.	75	225	\$ 425	\$ 95,625	\$ 5	\$ 1,125
	Bride's Room	3	ea.	140	420	\$ 400	\$ 168,000	\$ 50	\$ 21,000
	Bride's Restroom	3	ea.	75	225	\$ 425	\$ 95,625	\$ 5	\$ 1,125
	Conference Room	1	ea.	170	170	\$ 400	\$ 68,000	\$ 50	\$ 8,500
	BOH Areas								
	Video Room	1	ea.	160	160	\$ 325	\$ 52,000	\$ 10	\$ 1,600
	Private Office	2	ea.	128	256	\$ 325	\$ 83,200	\$ 20	\$ 5,120
	Open Office	4	ea.	90	360	\$ 325	\$ 117,000	\$ 20	\$ 7,200
	Floral Storage	1	ea.	70	70	\$ 300	\$ 21,000	\$ -	\$ -
	Cooler Equipment	1	EA	70	70	\$ 240	\$ 16,800	\$ -	\$ -
	Janitor Closet	1	ea.	35	35	\$ 300	\$ 10,500	\$ -	\$ -
	Corridors	15.0%	%	7,096	1,064	\$ 325	\$ 345,930	\$ 50	\$ 53,220
	<b>Wedding Chapel Subtotal</b>				<b>8,160</b>	<b>\$</b>	<b>\$ 3,226,180</b>	<b>\$</b>	<b>\$ 337,390</b>
	<b>Exercise / Salon / Spa</b>								
	<b>Exercise</b>								
	Exercise Reception Area	1	ea.	100	100	\$ 438	\$ 43,800	\$ 20	\$ 2,000
	Exercise Area - Men & Women								
	Treadmill	6	ea.	64	384	\$ 400	\$ 153,600	\$ 30	\$ 11,520
	Elliptical Cross Trainer	3	ea.	64	192	\$ 400	\$ 76,800	\$ 30	\$ 5,760
	Stepmill	2	ea.	48	96	\$ 400	\$ 38,400	\$ 30	\$ 2,880
	Stepper	2	ea.	48	96	\$ 400	\$ 38,400	\$ 30	\$ 2,880
	Bike - Upright	1	ea.	39	39	\$ 400	\$ 15,600	\$ 30	\$ 1,170
	Bike - Recumbent	1	ea.	43	43	\$ 400	\$ 17,200	\$ 30	\$ 1,290
	Lat Pull	2	ea.	72	144	\$ 400	\$ 57,600	\$ 30	\$ 4,320
	Hip Abductor	2	ea.	48	96	\$ 400	\$ 38,400	\$ 30	\$ 2,880
	Seated Chest Press	1	ea.	56	56	\$ 400	\$ 22,400	\$ 30	\$ 1,680
	Shoulder Press	1	ea.	67	67	\$ 400	\$ 26,800	\$ 30	\$ 2,010
	Seated Row	1	ea.	66	66	\$ 400	\$ 26,400	\$ 30	\$ 1,980
	Dip Assist	1	ea.	56	56	\$ 400	\$ 22,400	\$ 30	\$ 1,680
	Seated Leg Press	1	ea.	51	51	\$ 400	\$ 20,400	\$ 30	\$ 1,530
	Leg Extension	1	ea.	63	63	\$ 400	\$ 25,200	\$ 30	\$ 1,890
	Seated Leg Curl	1	ea.	52	52	\$ 400	\$ 20,800	\$ 30	\$ 1,560
	Free Weight Area	1	ea.	350	350	\$ 400	\$ 140,000	\$ 30	\$ 10,500
	Stretch & Aerobic Area	1	ea.	240	240	\$ 400	\$ 96,000	\$ 30	\$ 7,200
	Exercise Men's Area								
	Lockers	12	ea.	6	72	\$ 400	\$ 28,800	\$ 10	\$ 720
	Private Shower	2	ea.	35	70	\$ 500	\$ 35,000	\$ -	\$ -

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Bathroom -2 W/C & Lav	1	ea.	200	200	\$ 500	\$ 100,000	\$ -	\$ -
	Exercise Women's Area								
	Lockers	12	ea.	6	72	\$ 400	\$ 28,800	\$ 10	\$ 720
	Private Shower	2	ea.	35	70	\$ 500	\$ 35,000	\$ -	\$ -
	Bathroom -2 W/C & Lav	1	ea.	200	200	\$ 500	\$ 100,000	\$ -	\$ -
	Exercise Storage Room	1	ea.	50	50	\$ 350	\$ 17,500	\$ -	\$ -
	<b>Salon</b>				0				
	Manicure	3	stations	90	270	\$ 400	\$ 108,000	\$ 15	\$ 4,050
	Pedicure	4	stations	55	220	\$ 400	\$ 88,000	\$ 20	\$ 4,400
	Hair Style	3	stations	90	270	\$ 400	\$ 108,000	\$ 20	\$ 5,400
	Facial	1	stations	90	90	\$ 400	\$ 36,000	\$ 20	\$ 1,800
	Makeup	2	stations	90	180	\$ 400	\$ 72,000	\$ 20	\$ 3,600
	Waxing	1	ea.	175	175	\$ 400	\$ 70,000	\$ 20	\$ 3,500
	Tan Room	1	ea.	100	100	\$ 400	\$ 40,000	\$ 5	\$ 500
	Restrooms	1	pr.	150	150	\$ 400	\$ 60,000	\$ 5	\$ 750
	Storage	1	ea.	75	75	\$ 400	\$ 30,000	\$ -	\$ -
	<b>Spa</b>								
	Reception / Check-In	1	ea.	250	250	\$ 400	\$ 100,000	\$ 100	\$ 25,000
	Retail	1	ea.	500	500	\$ 480	\$ 240,000	\$ 100	\$ 50,000
	Spa - Men's								
	Lounge	1	ea.	225	225	\$ 400	\$ 90,000	\$ 20	\$ 4,500
	Juice Bar	1	ea.	140	140	\$ 400	\$ 56,000	\$ 20	\$ 2,800
	Lockers (Full length)	40	ea.	6	240	\$ 450	\$ 108,000	\$ 10	\$ 2,400
	Restroom	1	ea.	350	350	\$ 450	\$ 157,500	\$ 5	\$ 1,750
	Showers - Private	3	ea.	20	60	\$ 450	\$ 27,000	\$ -	\$ -
	Sauna	1	ea.	50	50	\$ 450	\$ 22,500	\$ -	\$ -
	Steam Room	2	ea.	125	250	\$ 450	\$ 112,500	\$ -	\$ -
	Wet Treatment	1	ea.	150	150	\$ 450	\$ 67,500	\$ -	\$ -
	Hydrotherapy Tubs	4	ea.	50	200	\$ 450	\$ 90,000	\$ -	\$ -
	Hot Tub	1	ea.	125	125	\$ 450	\$ 56,250	\$ -	\$ -
	Cold Plunge	1	ea.	175	175	\$ 450	\$ 78,750	\$ -	\$ -
	Rain Showers	5	ea.	20	100	\$ 450	\$ 45,000	\$ -	\$ -
	Lounge Chairs - Thermal	5	ea.	20	100	\$ 450	\$ 45,000	\$ -	\$ -
	Lounge Chairs - Wet Area	4	ea.	50	200	\$ 450	\$ 90,000	\$ -	\$ -
	Spa - Women's								
	Lounge	1	ea.	225	225	\$ 400	\$ 90,000	\$ 20	\$ 4,500
	Juice Bar	1	ea.	140	140	\$ 400	\$ 56,000	\$ 20	\$ 2,800
	Lockers (Full length)	40	ea.	6	240	\$ 450	\$ 108,000	\$ 10	\$ 2,400
	Restroom	1	ea.	350	350	\$ 450	\$ 157,500	\$ 5	\$ 1,750
	Showers - Private	3	ea.	20	60	\$ 450	\$ 27,000	\$ -	\$ -
	Sauna	1	ea.	50	50	\$ 450	\$ 22,500	\$ -	\$ -
	Steam Room	2	ea.	125	250	\$ 450	\$ 112,500	\$ -	\$ -
	Wet Treatment	1	ea.	150	150	\$ 450	\$ 67,500	\$ -	\$ -
	Hydrotherapy Tubs	4	ea.	50	200	\$ 450	\$ 90,000	\$ -	\$ -
	Hot Tub	1	ea.	125	125	\$ 450	\$ 56,250	\$ -	\$ -
	Cold Plunge	1	ea.	175	175	\$ 450	\$ 78,750	\$ -	\$ -
	Rain Showers	5	ea.	20	100	\$ 450	\$ 45,000	\$ -	\$ -
	Lounge Chairs - Thermal	5	ea.	20	100	\$ 450	\$ 45,000	\$ -	\$ -
	Lounge Chairs - Wet Area	4	ea.	50	200	\$ 450	\$ 90,000	\$ -	\$ -
	Spa - Men & Women Common Area								
	Pool - Warm Mineral-Enriched	0	ea.	20	0	\$ 500	\$ -	\$ -	\$ -
	Pool - Cold Plunge	0	ea.	20	0	\$ 500	\$ -	\$ -	\$ -
	Pool - Hot	0	ea.	20	0	\$ 500	\$ -	\$ -	\$ -
	Couples Treatment Rooms	2	ea.	200	400	\$ 400	\$ 160,000	\$ 10	\$ 4,000
	Indoor Pool	1	ea.	2,200	2,200	\$ 450	\$ 990,000	\$ -	\$ -
	Indoor Pool Spa Tub	1	ea.	150	150	\$ 500	\$ 75,000	\$ -	\$ -
	Indoor Pool Deck	1	ea.	6,662	6,662	\$ 350	\$ 2,331,700	\$ -	\$ -
	Indoor Pool Equipment Room	1	ea.	500	500	\$ 300	\$ 150,000	\$ -	\$ -
	Yoga	0	ea.	500	0	\$ 400	\$ -	\$ 15	\$ -
	Storage	1	ea.	150	150	\$ 300	\$ 45,000	\$ -	\$ -
	Janitor Closet	1	ea.	80	80	\$ 300	\$ 24,000	\$ -	\$ -
	Spa Back Of House								
	Manager's Office	1	ea.	120	120	\$ 350	\$ 42,000	\$ 15	\$ 1,800
	Operations Office	1	ea.	125	125	\$ 350	\$ 43,750	\$ 15	\$ 1,875
	Massage - Men's								
	Lounge	1	ea.	150	150	\$ 400	\$ 60,000	\$ 15	\$ 2,250
	Treatment Room	3	ea.	125	375	\$ 450	\$ 168,750	\$ 15	\$ 5,625

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Treatment Room w / Shower	1	ea.	170	170	\$ 500	\$ 85,000	\$ 15	\$ 2,550
	Massage - Women's								
	Lounge	1	ea.	150	150	\$ 400	\$ 60,000	\$ 15	\$ 2,250
	Treatment Room	3	ea.	125	375	\$ 450	\$ 168,750	\$ 15	\$ 5,625
	Treatment Room w / Shower	1	ea.	170	170	\$ 500	\$ 85,000	\$ 15	\$ 2,550
	Massage Back Of House						\$ -		
	Massage Storage	2	ea.	100	200	\$ 350	\$ 70,000	\$ -	\$ -
	Massage Janitorial	2	ea.	45	90	\$ 350	\$ 31,500	\$ -	\$ -
	Circulation - FOH & BOH	15.0%	%	22,002	3,300	\$ 400	\$ 1,320,120	\$ -	\$ -
	Mechanical	5.0%	%	25,302	1,265	\$ 240	\$ 303,627.60	\$ -	\$ -
	Stairs/Exiting	3.0%	%	25,302	759	\$ 240	\$ 182,176.56	\$ -	\$ -
	<b>Exercise / Salon / Spa Subtotal</b>				<b>27,326</b>		<b>\$ 10,665,674.16</b>		<b>\$ 216,595</b>
	<b>Guest Pool</b>								
	Water Areas								
	Swimming Pool (total area)	1	ea.	10,800	10,800	\$ 156	\$ 1,684,800	\$ -	\$ -
	Wet Deck	1	lot	0	0	\$ 156	\$ -	\$ -	\$ -
	Spas	1	lot	3,510	3,510	\$ 156	\$ 547,560	\$ -	\$ -
	Water Features	1	lot	300	300	\$ 156	\$ 46,800	\$ -	\$ -
	Dry Deck								
	Chaise Lounge Chairs	810	lounges	27	21,870	\$ 156	\$ 3,411,720	\$ 12	\$ 262,440
	Day Beds	10	beds	144	1,440	\$ 156	\$ 224,640	\$ 12	\$ 17,280
	Deck Circulation	25.0%	%	23,310	5,828	\$ 156	\$ 909,090.00	\$ -	\$ -
	Cabanas								
	Standard Cabanas								0
	Cabana	10	ea.	192	1,920	\$ 200	\$ 384,000	\$ 25	\$ 48,000
	Cabana Lounge Outside Area	10	ea.	144	1,440	\$ 200	\$ 288,000	\$ 15	\$ 21,600
	Cabana Circulation	30.0%	%	3,360	1,008	\$ 100	\$ 100,800	\$ -	\$ -
	Private Cabanas								
	Cabana	6	ea.	225	1,350	\$ 300	\$ 405,000	\$ 30	\$ 40,500
	Cabana Lounge Outside Area	6	ea.	200	1,200	\$ 300	\$ 360,000	\$ 15	\$ 18,000
	Cabana Circulation	30.0%	%	2,550	765	\$ 150	\$ 114,750	\$ -	\$ -
	Pool Structures								
	Entrance Feature / Check-In Control	1	ea.	200	200	\$ 200	\$ 40,000	\$ -	\$ -
	Towel Structure	1	ea.	200	200	\$ 200	\$ 40,000	\$ -	\$ -
	Beverage Service Station	1	ea.	500	500	\$ 300	\$ 150,000	\$ -	\$ -
	Bar Equipment	1	ea.	500		\$ 240	\$ 120,000	\$ -	\$ -
	Restrooms	4	ea.	650	2,600	\$ 505	\$ 1,313,000	\$ -	\$ -
	Storage - Pool Furniture	810	lounges	2	1,215	\$ 200	\$ 243,000	\$ -	\$ -
	Changing/Locker	1	pr.	200	200	\$ 250	\$ 50,000	\$ -	\$ -
	Lighting / Special Effects / Sound	1	LS	0	0	\$ 300,000	\$ 300,000	\$ -	\$ -
	Stage Area	1	LS	100	100	\$ 150	\$ 15,000	\$ -	\$ -
	Pump Room	1	ea.	2,400	2,400	\$ 275	\$ 660,000	\$ -	\$ -
	Mechanical Rooms	1	ea.	750	750	\$ 275	\$ 206,250	\$ -	\$ -
	Communication / Telephone Room	1	ea.	350	350	\$ 275	\$ 96,250	\$ -	\$ -
	Circulation	20.0%	ea.	59,946	11,989	\$ 50	\$ 599,455.00	\$ 2	\$ 23,978
	Privacy Walls	1	ea.	59,946	0	\$ 5	\$ 299,727.50	\$ -	\$ -
	Landscape / Irrigation / Lighting	1	ea.	59,946	0	\$ 10	\$ 599,455.00	\$ -	\$ -
	Site Utilities	1	ea.	59,946	0	\$ 4	\$ 239,782.00	\$ -	\$ -
	<b>Guest Pool Subtotal</b>				<b>71,935</b>		<b>\$ 13,449,079.50</b>		<b>\$ 431,798</b>
	<b>Leased Other Outlets</b>								
	Leasable Area	1	ea.	32,900	32,900	\$ 225	\$ 7,402,500	\$ -	\$ -
	BOH Common Area	6%	%	32,900	1,974	\$ 225	\$ 444,150	\$ -	\$ -
	Circulation / Public Area	20%	%	32,900	6,580	\$ 400	\$ 2,632,000	\$ -	\$ -
	Stairs/Exiting	2%	%	41,454	829	\$ 225	\$ 186,543	\$ -	\$ -
	Mechanical	2%	%	41,454	829	\$ 225	\$ 186,543	\$ -	\$ -
	<b>Total Leased Other Subtotal</b>				<b>41,454</b>		<b>10,478,650</b>		<b>0</b>
<b>9</b>	<b>BACK OF HOUSE</b>				<b>236,617</b>		<b>\$ 68,331,106.55</b>		<b>\$ 1,411,348</b>
	<b>BOH Common Areas</b>								
	<b>Changing Rooms / Restrooms</b>								
	Men	1	ea.	1700	1,700	\$ 375	\$ 637,500	\$ 5	\$ 8,500
	Women	1	ea.	1800	1,800	\$ 375	\$ 675,000	\$ 5	\$ 9,000

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
<b>Changing Room / Restroom Subtotal</b>					<b>3,500</b>		<b>\$ 1,312,500</b>		<b>\$ 17,500</b>
<b>Employee Dining</b>									
	Entrance / Queuing	1	ea.	300	300	\$ 375	\$ 112,500	\$ 40	\$ 12,000
	Dining Area	382	seats	17	6,494	\$ 375	\$ 2,435,250	\$ 40	\$ 259,760
	Beverage Self - Service	1	ea.	850	850	\$ 375	\$ 318,750	\$ 40	\$ 34,000
	Kitchen Equipment	1	ea.	850		\$ 210	\$ 178,500	\$ -	\$ -
	Staff Serving Line	1	ea.	1344	1,344	\$ 375	\$ 504,000	\$ 40	\$ 53,760
	Kitchen Equipment	1	ea.	1344		\$ 240	\$ 322,560	\$ -	\$ -
	Food Service Area	1	ea.	2550	2,550	\$ 375	\$ 956,250	\$ -	\$ -
	Kitchen Equipment	1	ea.	2550		\$ 240	\$ 612,000	\$ -	\$ -
	Food Storage	1	ea.	150	150	\$ 375	\$ 56,250	\$ -	\$ -
	Cooler	1	ea.	150	150	\$ 375	\$ 56,250	\$ -	\$ -
	Kitchen Equipment	1	ea.	150		\$ 240	\$ 36,000	\$ -	\$ -
	Freezer	1	ea.	150	150	\$ 375	\$ 56,250	\$ -	\$ -
	Kitchen Equipment	1	ea.	150		\$ 240	\$ 36,000	\$ -	\$ -
	Private Offices - EDR Manager	1	ea.	90	90	\$ 375	\$ 33,750	\$ 25	\$ 2,250
	Private Offices - EDR Sous Chef	1	ea.	90	90	\$ 375	\$ 33,750	\$ 25	\$ 2,250
	Open Office - EDR Supervisor	1	ea.	90	90	\$ 375	\$ 33,750	\$ 15	\$ 1,350
<b>Employee Dining Subtotal</b>					<b>12,258</b>		<b>\$ 5,781,810</b>		<b>\$ -</b>
<b>Employee Lounge</b>									
	Main Lounge	1	ea.	1000	1,000	\$ 325	\$ 325,000	\$ 25	\$ 25,000
	Computer Terminals	10	ea.	30	300	\$ 325	\$ 97,500	\$ 25	\$ 7,500
	Quiet Lounge	1	ea.	350	350	\$ 325	\$ 113,750	\$ 25	\$ 8,750
	Smoking Room	1	ea.	600	600	\$ 325	\$ 195,000	\$ 25	\$ 15,000
<b>Employee Lounge Subtotal</b>					<b>2,250</b>		<b>\$ 731,250</b>		<b>\$ 56,250</b>
	<b>Circulation</b>	15.0%	%	18,008	2,701	\$ 220	\$ 594,264	\$ 25	\$ 67,530
	<b>Mechanical</b>	4.0%	%	18,008	720	\$ 200	\$ 144,064	\$ -	\$ -
	<b>Stairs/Exiting</b>	3.0%	%	18,008	540	\$ 200	\$ 108,048	\$ -	\$ -
<b>BOH Common Area Subtotal</b>					<b>21,970</b>		<b>\$ 8,671,936</b>		<b>\$ 141,280</b>
<b>BOH Departmental Areas</b>									
<b>Casino - Operations</b>									
Common Support Space									
	Reception	1	ea.	175	175	\$ 200	\$ 35,000	\$ 45	\$ 7,875
	Receptionist	1	ea.	140	140	\$ 200	\$ 28,000	\$ 45	\$ 6,300
	Conference Room	1	ea.	200	200	\$ 200	\$ 40,000	\$ 25	\$ 5,000
	Storage Supply Room	1	ea.	200	200	\$ 200	\$ 40,000	\$ 25	\$ 5,000
	File Storage	1	ea.	250	250	\$ 200	\$ 50,000	\$ 5	\$ 1,250
	Copy / Fax	1	ea.	70	70	\$ 200	\$ 14,000	\$ 25	\$ 1,750
	Storage	1	ea.	80	80	\$ 200	\$ 16,000	\$ -	\$ -
Private Offices									
	VP Table Games	1	ea.	180	180	\$ 200	\$ 36,000	\$ 25	\$ 4,500
	VP Slot Operations	1	ea.	180	180	\$ 200	\$ 36,000	\$ 25	\$ 4,500
	Director of Casino Administration	1	ea.	125	125	\$ 200	\$ 25,000	\$ 25	\$ 3,125
	Senior Manager Casino Shift	1	ea.	100	100	\$ 200	\$ 20,000	\$ 25	\$ 2,500
	Manager Casino Shift	1	ea.	100	100	\$ 200	\$ 20,000	\$ 25	\$ 2,500
	Manager Slot Technicians	1	ea.	100	100	\$ 200	\$ 20,000	\$ 25	\$ 2,500
	Open Office	2	ea.	100	200	\$ 200	\$ 40,000	\$ 25	\$ 5,000
Open Workstations									
	Exec. Secretary Tables & Slots	1	ea.	100	100	\$ 200	\$ 20,000	\$ 20	\$ 2,000
	Casino Administration	5	ea.	70	350	\$ 200	\$ 70,000	\$ 20	\$ 7,000
	Table Games Asst. Shift Mgr.	3	ea.	70	210	\$ 200	\$ 42,000	\$ 20	\$ 4,200
	Dual Rate Asst. Shift Mgr.	1	ea.	70	70	\$ 200	\$ 14,000	\$ 20	\$ 1,400
	Slot Shift Mgr.	1	ea.	90	90	\$ 200	\$ 18,000	\$ 20	\$ 1,800
	Assist. Slot Shift Mgr.	2	ea.	70	140	\$ 200	\$ 28,000	\$ 20	\$ 2,800
<b>Casino - Dealer Academy</b>									
Common Support Space									
	Table Games Area	1	ea.	600	600	\$ 200	\$ 120,000	\$ 15	\$ 9,000
	Closet	1	ea.	25	25	\$ 200	\$ 5,000	\$ 10	\$ 250
	Storeroom	1	ea.	25	25	\$ 200	\$ 5,000	\$ 5	\$ 125
<b>Casino - Player Development</b>									
Common Support Space									
	Host Consult Room	1	ea.	90	90	\$ 200	\$ 18,000	\$ 25	\$ 2,250

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Storage / File Room	1	ea.	90	90	\$ 200	\$ 18,000	\$ 5	\$ 450
	Closet	1	ea.	25	25	\$ 200	\$ 5,000	\$ 5	\$ 125
	Copy / Fax	1	ea.	70	70	\$ 200	\$ 14,000	\$ 25	\$ 1,750
	Player Development Seating Area	1	ea.	100	100	\$ 200	\$ 20,000	\$ 25	\$ 2,500
	<b>Private Offices</b>								
	Manager Player Development	1	ea.	100	100	\$ 200	\$ 20,000	\$ 25	\$ 2,500
	Admin. Asst. Marketing Office	1	ea.	100	100	\$ 200	\$ 20,000	\$ 25	\$ 2,500
	Director of Player Development	1	ea.	125	125	\$ 200	\$ 25,000	\$ 25	\$ 3,125
	Director of VIP & Slot Services	1	ea.	125	125	\$ 200	\$ 25,000	\$ 25	\$ 3,125
	Asst. VP Regional Markets	1	ea.	125	125	\$ 200	\$ 25,000	\$ 25	\$ 3,125
	VP of Player Development	1	ea.	180	180	\$ 200	\$ 36,000	\$ 25	\$ 4,500
	<b>Open Workstations</b>								
	Supervisor Host	1	ea.	90	90	\$ 200	\$ 18,000	\$ 25	\$ 2,250
	Casino Host	4	ea.	70	280	\$ 200	\$ 56,000	\$ 25	\$ 7,000
	Exec. Casio Host	2	ea.	90	180	\$ 200	\$ 36,000	\$ 25	\$ 4,500
	Exec. Secretary Player Development	1	ea.	100	100	\$ 200	\$ 20,000	\$ 25	\$ 2,500
	<b>Casino - Slot Support</b>								
	Slot Storage	1	ea.	4000	4,000	\$ 200	\$ 800,000	\$ 2	\$ 8,000
	Storage Tools / Parts	1	ea.	900	900	\$ 200	\$ 180,000	\$ -	\$ -
	Tech Shop						\$ -	\$ -	\$ -
	Work Area	1	ea.	1640	1,640	\$ 200	\$ 328,000	\$ 2	\$ 3,280
	Lockers	1	ea.	70	70	\$ 200	\$ 14,000	\$ 2	\$ 140
	Tool Area	1	ea.	90.35	90	\$ 200	\$ 18,070	\$ 2	\$ 181
	Tech Stations	8	ea.	25	200	\$ 200	\$ 40,000	\$ 2	\$ 400
	<b>Electronics Office / Lab</b>								
	<b>Open Workstations</b>								
	Manager Slot Tech	1	ea.	70	70	\$ 200	\$ 14,000	\$ 20	\$ 1,400
	Assist. Mgr. Slot Tech	1	ea.	70	70	\$ 200	\$ 14,000	\$ 20	\$ 1,400
	Supervisor Slot Tech	2	ea.	50	100	\$ 200	\$ 20,000	\$ 20	\$ 2,000
	Conference Table	1	ea.	125	125	\$ 200	\$ 25,000	\$ 20	\$ 2,500
	<b>Casino - Table Support</b>								
	<b>Storage Suite</b>								
	Entry	1	ea.	150	150	\$ 250	\$ 37,500	\$ -	\$ -
	Layout / Game Storage	1	ea.	670	670	\$ 250	\$ 167,500	\$ -	\$ -
	Card / Dice Reconciliation	1	ea.	160	160	\$ 250	\$ 40,000	\$ -	\$ -
	Mail Room	1	ea.	150	150	\$ 250	\$ 37,500	\$ -	\$ -
	Card / Dice Storage	1	ea.	200	200	\$ 250	\$ 50,000	\$ -	\$ -
	Token Room	1	ea.	150	150	\$ 250	\$ 37,500	\$ 25	\$ 3,750
	<b>Casino - VIP Services</b>								
	<b>Common Support Space</b>								
	Fax / Copy	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Storage	1	ea.	80	80	\$ 325	\$ 26,000	\$ -	\$ -
	Closet	1	ea.	25	25	\$ 325	\$ 8,125	\$ 5	\$ 125
	<b>Private Offices</b>								
	Manager VIP Services	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Supervisor VIP Services	1	ea.	90	90	\$ 325	\$ 29,250	\$ 25	\$ 2,250
	<b>Open Workstations</b>								
	Specialist PBX / VIP	10	ea.	50	500	\$ 325	\$ 162,500	\$ 20	\$ 10,000
	Coordinator VIP Ticket	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	<b>Environmental Services (EVS)</b>								
	Schedule	1	ea.	80	80	\$ 325	\$ 26,000	\$ 5	\$ 400
	Open Computer Stations	2	ea.	50	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	<b>Common Support Space</b>								
	Consult Room	1	ea.	122	122	\$ 350	\$ 42,700	\$ 20	\$ 2,440
	Copy / Fax	1	ea.	70	70	\$ 350	\$ 24,500	\$ 25	\$ 1,750
	<b>Private Offices</b>								
	Manager EVS	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Locksmith	1	ea.	150	150	\$ 325	\$ 48,750	\$ 25	\$ 3,750
	Director of Guest Services	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	<b>Open Workstations</b>								
	Open Computer Stations	2	ea.	50	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Storage - Chemical	1	ea.	350	350	\$ 325	\$ 113,750	\$ -	\$ -
	Storage - Equipment	1	ea.	900	900	\$ 325	\$ 292,500	\$ -	\$ -
	Storage - Forms	1	ea.	300	300	\$ 325	\$ 97,500	\$ -	\$ -
	<b>Trash Room</b>								
	Compactor - Refrigerated	1	ea.	750	750	\$ 325	\$ 243,750	\$ -	\$ -

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Compactor - Dry	2	ea.	750	1,500	\$ 325	\$ 487,500	\$ -	\$ -
	Dock	1	ea.	700	700	\$ 325	\$ 227,500	\$ -	\$ -
	Shredder	1	ea.	700	700	\$ 325	\$ 227,500	\$ -	\$ -
	<b>Executive Offices</b>								
	Common Support Space								
	Executive Reception	1	ea.	500	500	\$ 325	\$ 162,500	\$ 45	\$ 22,500
	Executive Receptionist	1	ea.	90	90	\$ 325	\$ 29,250	\$ 45	\$ 4,050
	Main Conference Room	1	ea.	800	800	\$ 325	\$ 260,000	\$ 45	\$ 36,000
	Break room	1	ea.	225	225	\$ 325	\$ 73,125	\$ 10	\$ 2,250
	Restrooms	1	pr.	512	512	\$ 325	\$ 166,400	\$ 5	\$ 2,560
	Copy / Fax /Storage	1	ea.	135	135	\$ 325	\$ 43,875	\$ 25	\$ 3,375
	Storage	1	ea.	300	300	\$ 325	\$ 97,500	\$ -	\$ -
	Private Offices								
	President	1	ea.	300	300	\$ 325	\$ 97,500	\$ 25	\$ 7,500
	President Restroom	1	ea.	90	90	\$ 325	\$ 29,250	\$ -	\$ -
	President Conference Room	1	ea.	300	300	\$ 325	\$ 97,500	\$ 25	\$ 7,500
	Exec. Secretary to the President	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	EVP Operations	1	ea.	220	220	\$ 325	\$ 71,500	\$ 25	\$ 5,500
	VP Hotel Operations	1	ea.	180	180	\$ 325	\$ 58,500	\$ 25	\$ 4,500
	VP Community Affairs	1	ea.	180	180	\$ 325	\$ 58,500	\$ 25	\$ 4,500
	VP Legal	1	ea.	180	180	\$ 325	\$ 58,500	\$ 25	\$ 4,500
	VP Finance	1	ea.	180	180	\$ 325	\$ 58,500	\$ 25	\$ 4,500
	EVP Marketing/Finance	1	ea.	220	220	\$ 325	\$ 71,500	\$ 25	\$ 5,500
	Open Workstations								
	Executive Secretary	4	ea.	90	360	\$ 325	\$ 117,000	\$ 20	\$ 7,200
	<b>F &amp; B - Administration</b>								
	Common Support Space								
	Reception	1	ea.	130	130	\$ 325	\$ 42,250	\$ 45	\$ 5,850
	Conference Room	1	ea.	200	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Fax / Copier	1	ea.	70	70	\$ 325	\$ 22,750	\$ 25	\$ 1,750
	Storage	1	ea.	100	100	\$ 325	\$ 32,500	\$ -	\$ -
	Closet	1	ea.	25	25	\$ 325	\$ 8,125	\$ 5	\$ 125
	Private Offices								
	VP F&B	1	ea.	180	180	\$ 325	\$ 58,500	\$ 25	\$ 4,500
	Director of F&B	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Asst. Director of F&B	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Beverage Manager	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Open Workstations								
	Admin. Assistant to VP	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Coordinator F&B Admin.	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Secretary	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Assistant Manager Beverage	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Analyst Food Cost	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Shift Supervisor Beverage	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	<b>F &amp; B - Main Kitchen</b>								
	Private Offices								
	Executive Chef	1	ea.	125	125	\$ 325	\$ 40,625	\$ 15	\$ 1,875
	Executive Chef Assistant	1	ea.	100	100	\$ 325	\$ 32,500	\$ 15	\$ 1,500
	Executive Sous Chef	1	ea.	100	100	\$ 325	\$ 32,500	\$ 15	\$ 1,500
	Commissary Chef	1	ea.	100	100	\$ 325	\$ 32,500	\$ 15	\$ 1,500
	Commissary Sous Chef	1	ea.	70	70	\$ 325	\$ 22,750	\$ 15	\$ 1,050
	Cullinary Office Coordinator	1	ea.	70	70	\$ 325	\$ 22,750	\$ 15	\$ 1,050
	Cook Chill	1	ea.	2000	2,000	\$ 325	\$ 650,000	\$ -	\$ -
	Bulk Commissary Storage	1	ea.	880	880	\$ 325	\$ 286,000	\$ -	\$ -
	Food Bank	1	ea.	625	625	\$ 325	\$ 203,125	\$ -	\$ -
	Freezer	1	ea.	300	300	\$ 325	\$ 97,500	\$ -	\$ -
	Banquet Production	1	ea.	3330	3,330	\$ 325	\$ 1,082,250	\$ -	\$ -
	Bakery	1	ea.	1856	1,856	\$ 325	\$ 603,200	\$ -	\$ -
	Pastry Chef	1	ea.	70	70	\$ 325	\$ 22,750	\$ -	\$ -
	Garde Manger & Butcher Shop	1	ea.	4270	4,270	\$ 325	\$ 1,387,750	\$ -	\$ -
	Pot wash	1	ea.	3700	3,700	\$ 325	\$ 1,202,500	\$ -	\$ -
	Restroom	1	ea.	108	108	\$ 325	\$ 35,100	\$ -	\$ -
	Compressor Rack	1	ea.	440	440	\$ 325	\$ 143,000	\$ -	\$ -
	Storage - Commissary Deco. / Props	1	ea.	300	300	\$ 325	\$ 97,500	\$ -	\$ -
	Interior Circulation	12.00%	%	18,144	2,177	\$ 325	\$ 707,616	\$ -	\$ -
	<b>F &amp; B - Room Service</b>								

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Private Offices								
	Manager Room Service	1	ea.	100	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Order Takers	2	ea.	50	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Copy / Fax	1	ea.	270	270	\$ 325	\$ 87,750	\$ 20	\$ 5,400
	<b>F &amp; B - Steward</b>								
	Steward Office Area	1	ea.	190	190	\$ 325	\$ 61,750	\$ 20	\$ 3,800
	Steward Storage	1	ea.	270	270	\$ 325	\$ 87,750	\$ -	\$ -
	Private Offices								
	Chief Steward	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Steward Supervisor	1	ea.	70	70	\$ 325	\$ 22,750	\$ 25	\$ 1,750
	<b>Facilities</b>								
	Central Plant								
	Chiller Room	1	ea.	3000	3,000	\$ 375	\$ 1,125,000	\$ -	\$ -
	Boiler / Pump Room	1	ea.	5000	5,000	\$ 375	\$ 1,875,000	\$ -	\$ -
	Electrical Substation	1	ea.	2500	2,500	\$ 375	\$ 937,500	\$ -	\$ -
	Central Plant Office	1	ea.	100	100	\$ 375	\$ 37,500	\$ -	\$ -
	Central Plant Office Restroom	1	ea.	60	60	\$ 375	\$ 22,500	\$ -	\$ -
	Fire Pump Room	1	ea.	500	500	\$ 375	\$ 187,500	\$ -	\$ -
	Shops & Storage Rooms								
	Grounds	1	ea.	4000	4,000	\$ 325	\$ 1,300,000	\$ -	\$ -
	Shops						\$ -	\$ -	\$ -
	Carpenter Shop	1	ea.	1000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Print / Sign Shop	1	ea.	600	600	\$ 325	\$ 195,000	\$ -	\$ -
	Floor / Upholstery Shop	1	ea.	1000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Electrical Shop	1	ea.	1000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Plumbing / Mechanical Shop	1	ea.	1000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Metal Welding Shop	1	ea.	950	950	\$ 325	\$ 308,750	\$ -	\$ -
	Paint Shop (Incl. Booth)	1	ea.	2065	2,065	\$ 325	\$ 671,125	\$ -	\$ -
	Hotel Shop / Parts	1	ea.	750	750	\$ 325	\$ 243,750	\$ -	\$ -
	Common Support Space								
	Facilities Schedule	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Dispatch	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Office Circulation	1	ea.	150	150	\$ 325	\$ 48,750	\$ 20	\$ 3,000
	Fax / Copy	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Closet	1	ea.	25	25	\$ 325	\$ 8,125	\$ 10	\$ 250
	Private Offices								
	Director Facilities	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director Facilities Conference	1	ea.	220	220	\$ 325	\$ 71,500	\$ 25	\$ 5,500
	Manager Facilities	2	ea.	100	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Open Workstations							\$ -	\$ -
	Secretary	1	ea.	100	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Supervisor Facilities	2	ea.	90	180	\$ 325	\$ 58,500	\$ 20	\$ 3,600
	<b>Finance</b>								
	Common Support Space								
	Conference	1	ea.	200	200	\$ 325	\$ 65,000	\$ 30	\$ 6,000
	Internal Audit Print Area	1	ea.	70	70	\$ 325	\$ 22,750	\$ 30	\$ 2,100
	Closet	2	ea.	65	130	\$ 325	\$ 42,250	\$ 5	\$ 650
	Storage	1	ea.	65	65	\$ 325	\$ 21,125	\$ -	\$ -
	Fax / Copy	2	ea.	70	140	\$ 325	\$ 45,500	\$ 25	\$ 3,500
	Private Offices					\$ 0	\$ -		
	AVP Finance	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director - Finance / Accounting	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director - Internal Audit	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Controller - Financial	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Controller - Casino	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Controller - F&B	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Assistant Controller	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager - Casino Accounting	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager - Los Prevention	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager - Financial Analyst	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Staff Planner	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Open Workstations						\$ -		
	Accountant General Ledger	3	ea.	70	210	\$ 325	\$ 68,250	\$ 20	\$ 4,200
	Sr. Internal Auditor	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Financial Analyst	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Supervisor - Accounts Payable	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Supervisor - Casino Accounting	2	ea.	90	180	\$ 325	\$ 58,500	\$ 20	\$ 3,600
	Coordinator - Title 31	3	ea.	70	210	\$ 325	\$ 68,250	\$ 20	\$ 4,200
	Coordinator - General Claims	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Clerk - Accounts Payable	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Clerk - Night Audit	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Clerk - Casino Accounting	16	ea.	70	1,120	\$ 325	\$ 364,000	\$ 20	\$ 22,400
	Clerk - Loss Prevention	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Circulation and File Storage	40.00%	%	4,390	1,756	\$ 325	\$ 570,700	\$ 20	\$ 35,120
	<b>Finance - Casino Main Cage</b>								
	Employee Bank	2	window	215	430	\$ 350	\$ 150,500	\$ 10	\$ 4,300
	Common Support Space								
	Man Trap	1	ea.	200	200	\$ 350	\$ 70,000	\$ -	\$ -
	Mobile Bank Storage	9	banks	30	270	\$ 350	\$ 94,500	\$ -	\$ -
	Chip Bank	1	ea.	275	275	\$ 350	\$ 96,250	\$ -	\$ -
	Employee Bank Cashier	2	window	125	250	\$ 350	\$ 87,500	\$ -	\$ -
	Break Room	1	ea.	225	225	\$ 350	\$ 78,750	\$ 10	\$ 2,250
	Schedule	1	ea.	100	100	\$ 350	\$ 35,000	\$ 10	\$ 1,000
	Restroom - Unisex	1	ea.	50	50	\$ 350	\$ 17,500	\$ -	\$ -
	Storage Room	1	ea.	100	100	\$ 350	\$ 35,000	\$ -	\$ -
	Fax / Copy Space	1	ea.	70	70	\$ 350	\$ 24,500	\$ 20	\$ 1,400
	Communal Work Area								
	Open Desk	4	ea.	60	240	\$ 350	\$ 84,000	\$ 20	\$ 4,800
	Open Cage Secretary	1	ea.	125	125	\$ 350	\$ 43,750	\$ 20	\$ 2,500
	Private Offices								
	Employee Consultation Office	1	ea.	100	100	\$ 350	\$ 35,000	\$ 25	\$ 2,500
	Director Cage Operations	1	ea.	125	125	\$ 350	\$ 43,750	\$ 25	\$ 3,125
	Supervisor Credit	1	ea.	100	100	\$ 350	\$ 35,000	\$ 25	\$ 2,500
	Open Workstations								
	Open Work Stations	2	ea.	70	140	\$ 350	\$ 49,000	\$ 20	\$ 2,800
	Hi Limit Marker / Return Item /Storage	1	ea.	300	300	\$ 350	\$ 105,000	\$ 20	\$ 6,000
	<b>Finance - Count Room</b>								
	Common Support Space								
	Security Station	1	ea.	100	100	\$ 325	\$ 32,500	\$ 5	\$ 500
	Sally Port	1	ea.	1,000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Main Bank	1	ea.	600	600	\$ 325	\$ 195,000	\$ -	\$ -
	Coin Count	1	ea.	1,000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Currency Count	1	ea.	1,000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Compressor Room	1	ea.	192	192	\$ 325	\$ 62,400	\$ -	\$ -
	Chip Reserve	1	ea.	150	150	\$ 325	\$ 48,750	\$ -	\$ -
	Parts Room	1	ea.	150	150	\$ 325	\$ 48,750	\$ -	\$ -
	Cart Storage	1	ea.	1,000	1,000	\$ 325	\$ 325,000	\$ 5	\$ 5,000
	Restroom - Unisex	1	ea.	65	65	\$ 325	\$ 21,125	\$ -	\$ -
	Copy / Fax	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Private Offices								
	Manager Count Team Impress	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Open Workstations								
	Supervisor Count Team	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Asst. Mgr. Count Team /Impress	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Impress Lead	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	<b>Finance - Purchasing</b>								
	Common Support Space								
	Record Storage	1	ea.	125	125	\$ 325	\$ 40,625	\$ -	\$ -
	Conference Room	1	ea.	200	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	File Area	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Closet	1	ea.	25	25	\$ 325	\$ 8,125	\$ 5	\$ 125
	Fax/Copier Space	1	ea.	100	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Private Offices								
	Purchasing Director	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Manager Purchasing	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager Compliance	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Open Workstations								
	Buyer	5	ea.	70	350	\$ 325	\$ 113,750	\$ 20	\$ 7,000
	Vendor Compliance Coordinator	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	<b>Hotel - Bell Services</b>								
	Bell Storage	1	ea.	1,000	1,000	\$ 325	\$ 325,000	\$ -	\$ -
	Scooter Storage & Charging	10	ea.	35	350	\$ 325	\$ 113,750	\$ -	\$ -
	Common Support Space							\$	\$ -

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Copy / Fax	1	ea.	70	70	\$ 325	\$ 22,750	\$ 5	\$ 350
	Open Workstations								
	Bellman	2	ea.	70	140	\$ 325	\$ 45,500	\$ 15	\$ 2,100
	<b>Hotel - Front Desk</b>								
	Common Support Space								
	Schedule	1	ea.	70	70	\$ 325	\$ 22,750	\$ 10	\$ 700
	Guest Relations Office	1	ea.	130	130	\$ 325	\$ 42,250	\$ 25	\$ 3,250
	Storage / File	1	ea.	125	125	\$ 325	\$ 40,625	\$ -	\$ -
	Copy / Fax	1	ea.	70	70	\$ 325	\$ 22,750	\$ 25	\$ 1,750
	Private Offices								
	Manager Front Desk	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Director Revenue Management	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director Front Desk Services	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Open Workstations								
	Assistant Manager Front Desk	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Reservations Representatives	3	ea.	50	150	\$ 325	\$ 48,750	\$ 20	\$ 3,000
	<b>Hotel - Housekeeping</b>								
	Schedule Area	1	ea.	90	90	\$ 325	\$ 29,250	\$ 10	\$ 900
	Glass wash	1	ea.	400	400	\$ 325	\$ 130,000	\$ -	\$ -
	Supply Storage	1	ea.	500	500	\$ 325	\$ 162,500	\$ -	\$ -
	Equipment / Cart Storage	1	ea.	1,400	1,400	\$ 325	\$ 455,000	\$ -	\$ -
	Clean Linen	1	ea.	800	800	\$ 325	\$ 260,000	\$ -	\$ -
	Soiled Linen	1	ea.	1,700	1,700	\$ 325	\$ 552,500	\$ -	\$ -
	Common Support Space								
	Reception Area	1	ea.	130	130	\$ 325	\$ 42,250	\$ 25	\$ 3,250
	Secretary / Receptionist	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Conference Room	1	ea.	200	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Storage / Files / Coat	1	ea.	120	120	\$ 325	\$ 39,000	\$ -	\$ -
	Fax / Copy	1	ea.	70	70	\$ 325	\$ 22,750	\$ 25	\$ 1,750
	Private Offices								
	Executive Housekeeper	1	ea.	110	110	\$ 325	\$ 35,750	\$ 25	\$ 2,750
	Open Workstations								
	Coordinator Scheduling	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Supervisor Housekeeping	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Assistant Manager Housekeeping	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Status Board Operator	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	<b>Hotel - PBX</b>								
	Common Support Space								
	Storage / Files / Coat	1	ea.	70	70	\$ 325	\$ 22,750	\$ 5	\$ 350
	Private Offices								
		0	ea.	100	0	\$ 325	\$ -	\$ 25	\$ -
	Open Workstations								
	Supervisor PBX	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Operator PBX	3	ea.	50	150	\$ 325	\$ 48,750	\$ 20	\$ 3,000
	<b>Hotel - Sales / Catering / Convention Services</b>								
	Common Support Space								
	Reception	1	ea.	275	275	\$ 325	\$ 89,375	\$ 45	\$ 12,375
	Receptionist	1	ea.	100	100	\$ 325	\$ 32,500	\$ 45	\$ 4,500
	Conference Room	2	ea.	200	400	\$ 325	\$ 130,000	\$ 25	\$ 10,000
	Coat Room	1	ea.	25	25	\$ 325	\$ 8,125	\$ 5	\$ 125
	Storage / File	1	ea.	125	125	\$ 325	\$ 40,625	\$ -	\$ -
	Copy / Fax	3	ea.	70	210	\$ 325	\$ 68,250	\$ 25	\$ 5,250
	Private Offices								
	Manager Sales	5	ea.	100	500	\$ 325	\$ 162,500	\$ 25	\$ 12,500
	Director Banq. Services	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director Catering / Con. Services	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director of Sales	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Manager Banquet	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager Conv. Services	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager Catering / Conv. Serv.	2	ea.	100	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Open Workstations								
	Captains Station	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Secretary Sales/Cat./Conv. Serv.	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Coordinator Scheduling	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Asst. Mgr. Banquet	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Asst. Mgr. Conv. Services	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Coordinator Conv. Services	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Supervisor Convention Services	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Coordinator Conv. Services	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	<b>Hotel - Valet</b>								
	Common Support Space								
	Valet Desk	1	ea.	170	170	\$ 325	\$ 55,250	\$ 5	\$ 850
	Private Offices								
	Manager Valet	1	ea.	100	100	\$ 325	\$ 32,500	\$ 15	\$ 1,500
	<b>Human Resources - Administration Office</b>								
	Common Support Space								
	Kiosks	3		25	75	\$ 325	\$ 24,375	\$ 25	\$ 1,875
	Reception	1		200	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Receptionist	2		35	70	\$ 325	\$ 22,750	\$ 25	\$ 1,750
	Employment Interview Room	2		100	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Benefits Consulting Room	1		100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Training Room	1		800	800	\$ 325	\$ 260,000	\$ 25	\$ 20,000
	Training Room	1		1,000	1,000	\$ 325	\$ 325,000	\$ 25	\$ 25,000
	Conference Room	2		200	400	\$ 325	\$ 130,000	\$ 25	\$ 10,000
	Computer Lab	1		350	350	\$ 325	\$ 113,750	\$ 25	\$ 8,750
	Storage - Documents	1		750	750	\$ 325	\$ 243,750	\$ -	\$ -
	Storage - Supplies	1		80	80	\$ 325	\$ 26,000	\$ -	\$ -
	Coatroom	2		70	140	\$ 325	\$ 45,500	\$ 5	\$ 700
	Fax / Copier	2		70	140	\$ 325	\$ 45,500	\$ 25	\$ 3,500
	Private Offices								
	VP Human Resources	1		180	180	\$ 325	\$ 58,500	\$ 25	\$ 4,500
	Director of Staffing, Comp & HRIS	1		125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director of HR & Employee Relations	1		125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Director of HR Compliance	1		125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	Mgr. HR & Employee Relations	1		100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Worker Comp/Unempl. Rep	1		100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Director of HR & Emp. Services	1		145	145	\$ 325	\$ 47,125	\$ 25	\$ 3,625
	Open Workstations				0	\$ 325	\$ -		
	HR Executive Secretary	1		100	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Recruiter / Casino License Coord.	2		90	180	\$ 325	\$ 58,500	\$ 20	\$ 3,600
	Training Manager	1		90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Training Administrator	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Training Specialist	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Trainer	3		70	210	\$ 325	\$ 68,250	\$ 20	\$ 4,200
	HRIS Specialist	2		70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Org. Capability Specialist	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Employee Services Clerk	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Employment Clerk	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	HR Compliance Clerk	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Benefits Supervisor	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Benefits Representative	3		70	210	\$ 325	\$ 68,250	\$ 20	\$ 4,200
	Employee Relations Representative	2		70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	HRIS Comp. Supervisor	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Employee Event Coordinator	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Compensation Analyst	1		70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	HR File Clerk	2		70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	<b>Human Resources - Recruitment</b>								
	Common Support Space								
	Application Terminals	8	ea.	10	80	\$ 325	\$ 26,000	\$ 20	\$ 1,600
	Testing Terminals	4	ea.	10	40	\$ 325	\$ 13,000	\$ 20	\$ 800
	Restroom - Unisex	1	ea.	65	65	\$ 325	\$ 21,125	\$ -	\$ -
	Receptionist	1	ea.	140	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Interview Rooms	2	ea.	90	180	\$ 325	\$ 58,500	\$ 20	\$ 3,600
	Staff Entrance / Storage / File	1	ea.	225	225	\$ 325	\$ 73,125	\$ 20	\$ 4,500
	Fax / Copier	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Private Offices								
	Recruiter	4	ea.	90	360	\$ 325	\$ 117,000	\$ 25	\$ 9,000
	Director Org. Cap & Training	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	<b>Management Information Systems (MIS)</b>								
	Common Support Space								
	Data Center	1	ea.	1,900	1,900	\$ 325	\$ 617,500	\$ 2	\$ 3,800
	Computer Storage / Work Area	1	ea.	600	600	\$ 325	\$ 195,000	\$ -	\$ -
	Coat	1	ea.	25	25	\$ 325	\$ 8,125	\$ 5	\$ 125
	Storage	1	ea.	50	50	\$ 325	\$ 16,250	\$ -	\$ -

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Fax / Copy	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Private Offices					\$ 0	\$ 325	\$ -	
	MIS Director	1	ea.	125	125	\$ 325	\$ 40,625	\$ 25	\$ 3,125
	MIS Manager	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Open Workstations					\$ 0	\$ 325	\$ -	
	Computer Engineer	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Supervisor - Network Operations	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	Open Workstations	5	ea.	70	350	\$ 325	\$ 113,750	\$ 20	\$ 7,000
	Computer Operator	3	ea.	90	270	\$ 325	\$ 87,750	\$ 20	\$ 5,400
	QA/Trainer	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	NEW Workstations	4	ea.	90	360	\$ 325	\$ 117,000	\$ 20	\$ 7,200
	<b>Marketing &amp; Advertising</b>								
	Common Support Space								
	Conference	1	ea.	300	300	\$ 325	\$ 97,500	\$ 25	\$ 7,500
	Graphic Arts Studio Work Area	1	ea.	600	600	\$ 325	\$ 195,000	\$ 20	\$ 12,000
	Fax / Copier	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Storage	2	ea.	30	60	\$ 325	\$ 19,500	\$ -	\$ -
	Private Offices								
	Casino Promo/Spec.Evnts Mgr.	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Database Marketing Mgr.	1	ea.	120	120	\$ 325	\$ 39,000	\$ 25	\$ 3,000
	Advertising Mgr.	1	ea.	120	120	\$ 325	\$ 39,000	\$ 25	\$ 3,000
	Director of Database Mkt.	1	ea.	150	150	\$ 325	\$ 48,750	\$ 25	\$ 3,750
	AVP Marketing	1	ea.	170	170	\$ 325	\$ 55,250	\$ 25	\$ 4,250
	Director of Marketing	1	ea.	150	150	\$ 325	\$ 48,750	\$ 25	\$ 3,750
	Graphic Artist	2	ea.	70	140	\$ 325	\$ 45,500	\$ 25	\$ 3,500
	Jr. Graphic Artist	2	ea.	70	140	\$ 325	\$ 45,500	\$ 25	\$ 3,500
	Open Workstations								
	Group Sales Supervisor	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Database Technical Supervisor	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Database Technical Analyst	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Database Supervisor	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Database Marketing Analyst	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Marketing Admin. Assistant	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Casino Promo/Spa Event Coord.	3	ea.	70	210	\$ 325	\$ 68,250	\$ 20	\$ 4,200
	Web/Kiosk/Animation Designer	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	<b>Retail</b>								
	Private Offices								
	Retail Manager	1	ea.	100	100	\$ 225	\$ 22,500	\$ 25	\$ 2,500
	Open Workstations								
	Retail Supervisor	1	ea.	70	70	\$ 225	\$ 15,750	\$ 25	\$ 1,750
	<b>Security</b>								
	Security Stations - BOH	1	ea.	100	100	\$ 325	\$ 32,500	\$ -	\$ -
	Schedule	1	ea.	75	75	\$ 325	\$ 24,375	\$ 10	\$ 750
	Common Support Space								
	Dispatch	1	ea.	180	180	\$ 325	\$ 58,500	\$ 20	\$ 3,600
	Reception Area	1	ea.	160	160	\$ 325	\$ 52,000	\$ 40	\$ 6,400
	Reception Counter	1	ea.	100	100	\$ 325	\$ 32,500	\$ 40	\$ 4,000
	Exec. Secretary / Reception	1	ea.	100	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Evidence Room	1	ea.	200	200	\$ 325	\$ 65,000	\$ 15	\$ 3,000
	Detainment Area					\$ 0	\$ 325	\$ -	\$ -
	Holding Cell	2	ea.	100	200	\$ 325	\$ 65,000	\$ -	\$ -
	Man Trap	1	ea.	50	50	\$ 325	\$ 16,250	\$ -	\$ -
	Secure Interview Area	1	ea.	120	120	\$ 325	\$ 39,000	\$ 5	\$ 600
	Training Room	18	seats	29	522	\$ 325	\$ 169,650	\$ -	\$ -
	Badging Station	1	ea.	50	50	\$ 325	\$ 16,250	\$ 15	\$ 750
	Conference Room	1	ea.	200	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Lost & Found	1	ea.	300	300	\$ 325	\$ 97,500	\$ 15	\$ 4,500
	First Aid	1	ea.	125	125	\$ 325	\$ 40,625	\$ 15	\$ 1,875
	Storage	1	ea.	100	100	\$ 325	\$ 32,500	\$ -	\$ -
	Copy / Fax / Storage	1	ea.	90	90	\$ 325	\$ 29,250	\$ 25	\$ 2,250
	Private Offices								
	VP Security	1	ea.	200	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Manager Training	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager Investigations	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager Safety	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager Security	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager Shift	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Open Workstations								
	Report Writing	5	ea.	50	250	\$ 325	\$ 81,250	\$ 20	\$ 5,000
	Clerk Training	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Investigator	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	Supervisor Security	2	ea.	70	140	\$ 325	\$ 45,500	\$ 20	\$ 2,800
	<b>Surveillance</b>								
	Common Support Space								
	Visitor Viewing Room	1	ea.	100	100	\$ 325	\$ 32,500	\$ 15	\$ 1,500
	Break room	1	ea.	130	130	\$ 325	\$ 42,250	\$ 10	\$ 1,300
	Tech. Room & Storage	1	ea.	500	500	\$ 325	\$ 162,500	\$ -	\$ -
	Surveillance Room	8	operator	200	1,600	\$ 350	\$ 560,000	\$ -	\$ -
	Digital Recording Room	1	ea.	800	800	\$ 350	\$ 280,000	\$ -	\$ -
	Storage	1	ea.	80	80	\$ 300	\$ 24,000	\$ -	\$ -
	Fax / Copy	1	ea.	70	70	\$ 300	\$ 21,000	\$ 25	\$ 1,750
	Private Offices								
	Background Investigator	2	ea.	100	200	\$ 325	\$ 65,000	\$ 25	\$ 5,000
	Manager - Surveillance Tech.	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager - Surveillance	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Manager - Surv. QA	1	ea.	100	100	\$ 325	\$ 32,500	\$ 25	\$ 2,500
	Exec. Director Surveillance	1	ea.	180	180	\$ 325	\$ 58,500	\$ 25	\$ 4,500
	Open Workstations				0	\$ -	\$ -		
	Exec. Security	1	ea.	100	100	\$ 325	\$ 32,500	\$ 20	\$ 2,000
	Surveillance AQ Analyst	1	ea.	90	90	\$ 325	\$ 29,250	\$ 20	\$ 1,800
	Admin. Assistant	1	ea.	70	70	\$ 325	\$ 22,750	\$ 20	\$ 1,400
	<b>Uniform Control</b>								
	Common Support Space								
	Locker Room ( lockers 4 high)	2700	lockers	1	2,700	\$ 300	\$ 810,000	\$ -	\$ -
	Conveyor / Storage	1	ea.	5,000	5,000	\$ 300	\$ 1,500,000	\$ -	\$ -
	Laundry Collection	4	stations	35	140	\$ 300	\$ 42,000	\$ -	\$ -
	Laundry Pick Up	6	stations	72	432	\$ 300	\$ 129,600	\$ -	\$ -
	Seamstress / Change Room	1	ea.	350	350	\$ 300	\$ 105,000	\$ -	\$ -
	Ironing Stations	2	ea.	44	88	\$ 300	\$ 26,304	\$ -	\$ -
	Sewing Stations	7	ea.	50	350	\$ 300	\$ 105,000	\$ -	\$ -
	Private Offices								
	Manager Uniform	1	ea.	100	100	\$ 300	\$ 30,000	\$ 25	\$ 2,500
	Supervisor Uniform (2)	1	ea.	140	140	\$ 300	\$ 42,000	\$ 25	\$ 3,500
	<b>Warehouse</b>								
	Loading Dock								
	Dock	5	docks	1,750	8,750	\$ 200	\$ 1,750,000	\$ -	\$ -
	Liquor Dispensing Room	1	ea.	1,175	1,175	\$ 200	\$ 235,000	\$ -	\$ -
	Beverage Storage	1	ea.	576	576	\$ 200	\$ 115,200	\$ -	\$ -
	Cooler - Red Wine	1	ea.	400	400	\$ 200	\$ 80,000	\$ -	\$ -
	Cooler - White Wine	1	ea.	400	400	\$ 200	\$ 80,000	\$ -	\$ -
	Cooler - Dairy	1	ea.	950	950	\$ 200	\$ 190,000	\$ -	\$ -
	Cooler - Food	1	ea.	1,725	1,725	\$ 200	\$ 345,000	\$ -	\$ -
	Cooler - Beverage	1	ea.	1,150	1,150	\$ 200	\$ 230,000	\$ -	\$ -
	Freezer	1	ea.	1,250	1,250	\$ 200	\$ 250,000	\$ -	\$ -
	Cooler - Staging	1	ea.	225	225	\$ 200	\$ 45,000	\$ -	\$ -
	Cooler/Freezer Equipment	1	ea.	6,100		\$ 175	\$ 1,067,500	\$ -	\$ -
	Dry Storage	1	ea.	1,800	1,800	\$ 200	\$ 360,000	\$ -	\$ -
	Rack Room	2	ea.	225	450	\$ 200	\$ 90,000	\$ -	\$ -
	Storage								
	Rack Room	1	ea.	225	225	\$ 200	\$ 45,000	\$ -	\$ -
	Soda Pump Room	1	ea.	900	900	\$ 200	\$ 180,000	\$ -	\$ -
	Storage -Bulk CO2	1	ea.	130	130	\$ 200	\$ 26,000	\$ -	\$ -
	Storage - Dry Goods	1	ea.	2,775	2,775	\$ 200	\$ 555,000	\$ -	\$ -
	Storage - Compliance Records	1	ea.	1,200	1,200	\$ 200	\$ 240,000	\$ -	\$ -
	Storage - HR Compliance Records	1	ea.	550	550	\$ 200	\$ 110,000	\$ -	\$ -
	Storage - Player Development	1	ea.	300	300	\$ 200	\$ 60,000	\$ -	\$ -
	Storage - Marketing	1	ea.	800	650	\$ 200	\$ 130,000	\$ -	\$ -
	Storage - Retail	1	ea.	400	400	\$ 200	\$ 80,000	\$ -	\$ -
	Storage - Commissary	1	ea.	400	400	\$ 200	\$ 80,000	\$ -	\$ -
	Storage - Restaurant Cages	1	ea.	2,100	2,100	\$ 200	\$ 420,000	\$ -	\$ -
	Storage Circulation	0.15	%	8,375	1,256	\$ 200	\$ 251,250	\$ -	\$ -
	Private Offices								
	Manager Warehouse	1	ea.	100	100	\$ -	\$ -	\$ 15	\$ 1,500
	Supervisors Warehouse	2	ea.	50	100	\$ -	\$ -	\$ 15	\$ 1,500

**CONSTRUCTION AND FF&E COST ANALYSIS**  
**Development Costs**

Area	Area Description	Qty.	Unit	Gross SF / Unit	Total SF	Construction Unit Cost \$	Construction Total Cost \$	FF&E Unit Cost \$	FF&E Total Cost \$
	Open Workstations								
	Clerk Inventory Control	2	ea.	60	120	\$ 325	\$ 39,000	\$ 15	1,800
	<b>BOH Departmental Area Subtotal</b>				<b>165,623</b>		<b>\$ 49,854,315</b>		<b>\$ 1,104,446</b>
	<b>BOH Departmental Circulation</b>								
	Circulation	20%	%	165,623	33,125	\$ 200	\$ 6,624,902	\$ 5	165,623
	Mechanical	5%	%	198,747	9,937	\$ 200	\$ 1,987,471	\$ -	-
	Stairs/Exiting	3%	%	198,747	5,962	\$ 200	\$ 1,192,482	\$ -	-
	<b>BOH Departmental Circulation Subtotal</b>				<b>49,024</b>		<b>\$ 9,804,856</b>		<b>\$ 165,623</b>
<b>10</b>	<b>RESORT SPECIFIC REQUIREMENTS</b>						<b>\$ 7,000,000</b>		<b>\$ -</b>
	Foundation Premium	1	ALLOW	0	0	\$ 4,000,000	\$ 4,000,000	\$ -	-
	Bridges	1	ALLOW	0	0	\$ 3,000,000	\$ 3,000,000	\$ -	-
<b>11</b>	<b>THEMING AND EXTERIOR FEATURES</b>						<b>\$ 22,454,640</b>		<b>\$ -</b>
	Features	1	LOT	0	0	\$ 10,000,000	\$ 10,000,000	\$ -	-
	Express Elevators	4	EA	0	0	\$ 1,000,000	\$ 4,000,000	\$ -	-
	Rooftop Elements	1	LOT	0	0	\$ 5,000,000	\$ 5,000,000	\$ -	-
	Exterior Guest Rooms Theming	3,637	MODS	0	0	\$ 400	\$ 1,454,640	\$ -	-
	Exterior Low Rise façade	2,000	LF	70	0	\$ 1,000	\$ 2,000,000	\$ -	-
<b>12</b>	<b>DEMOLITION</b>						<b>\$ 8,356,000</b>		<b>\$ -</b>
	Site Utility Demolition	1	SF	871,200	0	\$ 5	\$ 4,356,000	\$ -	-
	Misc.	1	LOT	0	0	\$ -	\$ 4,000,000	\$ -	-
<b>13</b>	<b>SITE WORK</b>						<b>\$ 17,449,200</b>		<b>\$ -</b>
	Hardscape							\$ -	-
	Porte Cochere/Drop off/Pick up	1	LOT	40,000	0	\$ 50	\$ 2,000,000	\$ -	-
	Landscape/Hardscape/Porte Cochere Structure	1	LOT	50,000	0	\$ 50	\$ 2,500,000	\$ -	-
	Entry Feature	1	ALLOW	0	0	\$ 1,000,000	\$ 1,000,000	\$ -	-
	Asphalt	108,900	SY	108,900	0	\$ 20	\$ 2,178,000	\$ -	-
	Concrete-Service Entrance	43,560	SF	43,560	0	\$ 20	\$ 871,200	\$ -	-
	Walls (includes foundation, plaster & paint)		SF		0	\$ 50	\$ -	\$ -	-
	Landscaping - Low Density		SF		0	\$ 7	\$ -	\$ -	-
	Landscaping - Medium Density		SF		0	\$ 12	\$ -	\$ -	-
	Landscaping - High Density		SF		0	\$ 18	\$ -	\$ -	-
	Hardscape Drives		SF		0	\$ 24	\$ -	\$ -	-
	Misc. Curb & Gutter		LF		0	\$ 20	\$ -	\$ -	-
	Misc. Undefined Hardscape		LS		0	\$ 750,000	\$ -	\$ -	-
	Landscape ALLOWANCE	1	LOT	0	0	\$ -	\$ 5,000,000	\$ -	-
	Rooftop Landscaping ALLOWANCE	1	LOT	0	0	\$ -	\$ 1,000,000	\$ -	-
	Site Lighting								
	Tower Lighting ALLOWANCE	1	LOT	0	0	\$ 1,500,000	\$ 1,500,000	\$ -	-
	Low-rise Lighting ALLOWANCE	1	LOT	0	0	\$ 1,000,000	\$ 1,000,000	\$ -	-
	Landscape Lighting ALLOWANCE	1	LOT	0	0	\$ 400,000	\$ 400,000	\$ -	-
<b>14</b>	<b>OFF SITE IMPROVEMENTS</b>						<b>\$ 6,400,000</b>		<b>\$ -</b>
	Paving and Grading	1	LS	1	0	\$ 250,000	\$ 250,000	\$ -	-
	New Cabling for Power Requirements from substation	1	LS	1	0	\$ 500,000	\$ 500,000	\$ -	-
	Signalization Modifications	1	LS	1	0	\$ 2,000,000	\$ 2,000,000	\$ -	-
	Street Improvements & Modifications	1	LS	1	0	\$ 1,500,000	\$ 1,500,000	\$ -	-
	Off Site Wet Utility Relocations & Improvements	1	EA	1	0	\$ 500,000	\$ 500,000	\$ -	-
	Gas	1	EA	1	1	\$ 250,000	\$ 250,000	\$ -	-
	Water Distribution System	1	EA	1	1	\$ 350,000	\$ 350,000	\$ -	-
	Sanity Sewer	1	EA	1	1	\$ 350,000	\$ 350,000	\$ -	-
	Storm Water Drainage	1	EA	1	1	\$ 350,000	\$ 350,000	\$ -	-
	Electrical/Communications	1	EA	1	1	\$ 350,000	\$ 350,000	\$ -	-
<b>15</b>	<b>SITE UTILITIES</b>						<b>\$ 15,000,000</b>		<b>\$ -</b>
<b>16</b>	<b>PARKING STRUCTURES</b>				<b>2,080,000</b>		<b>\$ 104,000,000</b>		<b>\$ 104,000</b>
	Parking - 15% Below Grade	6,500	EA	320	2,080,000	\$ 16,000	\$ 104,000,000	\$ 0	104,000

**A MAJOR DEVELOPMENT PROJECT**  
**ARCHITECT, DESIGNERS & CONSULTANT COST ANALYSIS**  
**Development Costs**

	<b>PROFESSIONAL</b>	<b>CONTRACTED BY</b>	<b>AMOUNT</b>
1	Acoustical	6	\$ -
2	ADA	6	\$ -
3	ADA (Owner's check)	Owner Direct	\$ 500,000
4	Alarm Design	6	\$ -
5	Archeologist	Owner Direct	\$ -
6	Architect	Owner Direct	\$ 88,929,479
7	Architect Production	6	\$ -
8	Architect (Theme)	Owner Direct	\$ -
9	Architect - Casino Experience	6	\$ -
10	Art Director - Theme Concept	Owner Direct	\$ 1,000,000
11	Art Consultant	43 - 49	\$ -
12	Audio Visual Consultant	6	\$ -
13	Civil Engineer	6	\$ -
14	Civil Engineer - EIS and EA	Owner Direct	\$ 200,000
15	Civil Engineer - Environmental	Owner Direct	\$ 225,000
16	Civil Engineer - Geotechnical	Owner Direct	\$ 300,000
17	Civil Engineer - Surveying	Owner Direct	\$ 300,000
18	Code Consultant	6	\$ -
19	Curtain Wall / Consultant	6	\$ -
20	Data/MIS Design	6	\$ -
21	Demolition & Implosion Engineer	Contractor Direct	\$ -
22	Dry Utilities Consultant	Owner Direct	\$ 300,000
23	Electrical Engineer - Criteria	6	\$ -
24	Electrical Engineer - Design Build	Contractor Direct	\$ -
24	Entertainment Show Producer	Owner Direct	\$ 4,000,000
25	Entitlement Consultant	6	\$ -
26	Food Service Designer	6	\$ -
27	Graphic Designer - Back of House and Code	6	\$ -
28	Graphic Designer - Casino Wayfinding	Owner Direct	\$ 200,000
29	Graphic Designer - Executive Offices	Owner Direct	\$ 10,000
30	Graphic Designer - Hotel Public Areas	Owner Direct	\$ 100,000
31	Graphic Designer - Hotel Rooms	30	\$ 35,000
32	Graphic Designer - Restaurants	Owner Direct	\$ 400,000
33	Graphic Designer - Retail	32	\$ 60,000
34	Graphic Designer - Slots	Owner Direct	\$ 120,000
35	Graphic Designer - Marquee/Main Signage	Owner Direct	\$ 100,000
36	Graphic Designer - Exterior Wayfinding	Owner Direct	\$ 125,000
37	Graphic Designer - Menus	Owner Direct	\$ 100,000
38	Graphic Designer - Printed Goods/In-room	Owner Direct	\$ 100,000
39	Hardware Consultant	6	\$ -
40	Health Club/Spa Consultant	Owner Direct	\$ 300,000
41	Interior Designer - Back of House	6	\$ -
42	Interior Designer - Casino	Owner Direct	\$ 1,500,000
43	Interior Designer - Executive Offices	Owner Direct	\$ 100,000
44	Interior Designer - Hotel Public Areas	Owner Direct	\$ 1,000,000
45	Interior Designer - Hotel Rooms	Owner Direct	\$ 600,000
46	Interior Designer - Retail	Owner Direct	\$ 400,000
47	Interior Designer Buffet/24hr	Owner Direct	\$ 400,000
48	Interior Designer - Specialty Dining	Owner Direct	\$ 500,000
49	Interior Designer - Gourmet Dining	Owner Direct	\$ 500,000
50	Interior Designer - Pool Nightclub	Owner Direct	\$ 500,000
51	Interior Designer - Lobby Bar	44	\$ -
52	Interior Designer - Casino Bar	42	\$ -
53	Interior Designer - Pool	Owner Direct	\$ 150,000
54	Interior Designer - Conference Center	Owner Direct	\$ 300,000
55	Interior Designer - Thematic	Owner Direct	\$ 150,000
56	Landscaping Architecture - Exterior	6	\$ -
57	Landscaping Architecture - Interior	42 - 49	\$ -
58	Laundry Consultant	Owner Direct	\$ -
59	Life Safety - Criteria	6	\$ -
60	Life Safety - Design Build	Contractor Direct	\$ -

	PROFESSIONAL	CONTRACTED BY	AMOUNT
61	Life Safety (Testing Plan/Sequence)	Owner Direct	\$ 150,000
62	Lighting Design - Back of House	6	\$ -
63	Lighting Design - Casino	42	\$ -
64	Lighting Design - Executive Offices	43	\$ -
65	Lighting Design - Exterior	6	\$ -
66	Lighting Design - Hotel Public Areas	44	\$ -
67	Lighting Design - Hotel Rooms	45	\$ -
68	Lighting Design - Retail	46	\$ -
69	Interior Designer Buffet/24hr	47	\$ -
70	Interior Designer - Specialty Dining	48	\$ -
71	Interior Designer - Gourmet Dining	49	\$ -
72	Interior Designer - Pool Nightclub	50	\$ -
73	Lighting Design - Lobby Bar	51	\$ -
74	Lighting Design - Casino Bar	52	\$ -
75	Lighting Design - Pool	53	\$ -
76	Lighting Design - Conference Center	54	\$ -
77	Mechanical - Criteria	6	\$ -
78	Mechanical - Design Build	Contractor Direct	\$ -
79	Parking Consultant	Owner Direct	\$ 300,000
80	Plumbing - Criteria	6	\$ -
81	Plumbing - Design Build	Contractor Direct	\$ -
82	Point-Of-Sales System Design	6	\$ -
83	Pool/Water/Ice Consultants	6	\$ -
84	Programmer	Owner Direct	\$ 250,000
85	Purchasing Agent - FF&E	Owner Direct	\$ 1,000,000
86	Purchasing Agent - OS&E	Owner Direct	\$ 300,000
87	Purchasing Agent - Gaming Equipment	Owner Direct	\$ 150,000
88	Retail Consultant	Owner Direct	\$ 250,000
89	Security/Surveillance Design	6	\$ -
90	Structural Engineer	6	\$ -
91	Telecommunication Design	Owner Direct	\$ 200,000
92	Theatre Consultant	6	\$ 500,000
93	Traffic Engineer	Owner Direct	\$ 400,000
94	Vertical Transportation Engineer	6	\$ -
95	Wardrobe Equipment Design	Owner Direct	\$ 50,000
96	Waterproofing Consultant	6	\$ -
97	Wind and Snow load Consultant	6	\$ -
98	Wind Tunnel Study	6	\$ -
	<b>Sub Total</b>		<b>\$ 107,054,479</b>
	Reimbursables - Consultants		\$ 8,564,358
	<b>Sub Total After Reimbursables</b>		<b>\$ 115,618,837</b>
	Model of Project	Owner Direct	\$ 300,000
	Renderings	Owner Direct	\$ 300,000
	Photograph	Owner Direct	\$ 300,000
	Model Room	Owner Direct	\$ 1,000,000
	Curtain Wall Mock-up	Owner Direct	\$ 400,000
	<b>TOTAL A &amp; E COSTS</b>		<b>\$ 117,918,837</b>

**A MAJOR DEVELOPMENT PROJECT  
PERMITS AND FEES  
Development Costs**

PERMIT AND FEES SUMMARY		
A. Building Permits and Plan Check Fees	\$	8,770,670
B. Zoning Plan Check Fees	\$	366,834
C. Testing and Inspection	\$	-
D. M.P.E. Commissioning	\$	150,000
E. Life Safety QAA Testing	\$	300,000
F. Transportation Tax	\$	2,902,024
G. Sewer Connection Fees	\$	8,140,400
H. Water Assessment Fees	\$	3,819,200
I. Public Works Fees	\$	733,304
J. Miscellaneous Fees	\$	500,000
<b>TOTAL - PERMITS &amp; FEES</b>		<b>\$25,682,432</b>

CALCULATIONS OF PERMITS AND FEES				
<b>A. Building Permits and Plan Check Fees</b>		<b>Construction Cost</b>	<b>Unit</b>	<b>Total</b>
Permit Fees	\$	1,111,618,489	\$0.00326	\$ 3,623,876
Plan Check Fees	\$	1,111,618,489	\$0.00261	\$ 2,901,324
Electrical Permit Fees	\$	1,111,618,489	\$0.00059	\$ 655,855
Electrical Plan Check Fees	\$	1,111,618,489	\$0.00015	\$ 166,743
Plumbing Permit Fees	\$	1,111,618,489	\$0.00054	\$ 600,274
Plumbing Plan Check Fees	\$	1,111,618,489	\$0.00013	\$ 144,510
Mechanical Permit Fees	\$	1,111,618,489	\$0.00049	\$ 544,693
Mechanical Plan Check Fees	\$	1,111,618,489	\$0.00012	\$ 133,394
<b>Subtotal - Permit and Plan Check Fees</b>			<b>Carry</b>	<b>\$ 8,770,670</b>
<b>B. Zoning Plan Check Fees</b>		<b>Construction Cost</b>		
Zoning Plan Check	\$	1,111,618,489	\$0.00033	\$ 366,834
			<b>Carry</b>	<b>\$ 366,834</b>
<b>C. Testing and Inspection</b>				
Allowance	Separate Item in Budget Summary		0	\$ -
<b>D. M.P.E. Commissioning</b>				
Allowance				<b>Carry \$ 150,000</b>
<b>E. Life Safety QAA Testing</b>				
Allowance				<b>Carry \$ 300,000</b>
<b>F. Transportation Tax</b>		<b>Building Area</b>		
Transportation Tax		5,804,048	\$0.50	\$ 2,902,024
			<b>Carry</b>	<b>\$ 2,902,024</b>
<b>G. Sewer Connection Fees</b>		<b>Features</b>		
Rooms	2,772	Rooms	\$ 1,200	\$ 3,326,400
Public/Back of House	2,000	Fixtures	\$ 2,400	\$ 4,800,000
Water Features	2,000,000	Gallons	\$0.007	\$ 14,000
<b>Subtotal - Sewer Connection Fees</b>			<b>Carry</b>	<b>\$ 8,140,400</b>
<b>H. Water Assessment Fees</b>		Based on 4 - 12" Meters		
Regional Connection Charges			Allowance	\$ 2,726,400
Facilities Connection Charges			Allowance	\$ 450,000
Application Fees			Allowance	\$ 142,800
Frontage Fees and Tap Fees			Allowance	\$ 300,000
Over sizing Fee			Allowance	\$ 100,000
Inspectors' Fees			Allowance	\$ 100,000
<b>Subtotal - Water Assessment Fees</b>			<b>Carry</b>	<b>\$ 3,819,200</b>
<b>I. Public Works Fees</b>				
Owner's Bond		\$17,449,200	3%	\$ 436,230
Offsite Inspection Fees	1	LS	\$177,742	\$ 177,742
Offsite Plan Check Fees	1	LS	\$119,332	\$ 119,332
<b>Subtotal - Public Works Fees</b>				<b>\$ 733,304</b>
<b>J. Miscellaneous Fees</b>				
Allowance				<b>Carry \$ 500,000</b>

A MAJOR DEVELOPMENT PROJECT  
**OPERATING SUPPLIES AND EQUIPMENT (OS&E) SUMMARY**  
 Development Costs

DESCRIPTION	UNIT COST (\$)	TOTAL COST (\$)
<b>1 SYSTEMS</b>		<b>35,676,051</b>
Hotel Systems.	\$ 5,859,150	
Gaming Systems	\$ 4,334,500	
Food and Beverage Systems	\$ 2,214,825	
Finance Systems	\$ 682,500	
Human Resources Systems	\$ 1,337,000	
Marketing Systems	\$ 753,000	
Security and Surveillance Systems	\$ 7,481,500	
Property Administrations Systems	\$ 2,758,900	
MIS Systems	\$ 10,254,676	
<b>2 EQUIPMENT</b>		<b>26,627,090</b>
Sound, Tech & AV Systems	\$ 2,520,000	
Paging System	\$ 700,000	
Baggage Handling System	\$ 2,000,000	
Window Washing Eqpt.	\$ 250,000	
Guestroom Equipment	\$ 11,520,810	
Office Furniture & Equipment	\$ 4,000,000	
Departmental Eqpt.	\$ 5,636,280	
<b>3 EXPENDABLE OPERATING SUPPLIES</b>		<b>8,374,506</b>
Guestroom Expendables	\$ 3,551,912	
China	\$ 1,245,196	
Glassware	\$ 698,020	
Silver/Holloware	\$ 303,360	
Table Linen	\$ 242,670	
Uniforms	\$ 2,333,348	
6% Tax	\$ 855,831	
5% Freight	\$ 713,193	
4% Whse./Install/Delv.	\$ 570,554	
<b>TOTAL OS&amp;E COST</b>		<b>\$ 70,677,647</b>

A MAJOR DEVELOPMENT PROJECT  
**OPERATING SUPPLIES AND EQUIPMENT (OS&E) ANALYSIS**

Development Costs

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
<b>1 SYSTEMS</b>					
<b>Hotel Systems.</b>					
Application Licensing - (Micros-Fidelio) & Interfaces	1	EA	NA	\$ 140,000	\$ 140,000
Servers	12	EA	NA	\$ 15,000	\$ 180,000
Training, Installation Support, Travel	1	EA	NA	\$ 195,700	\$ 195,700
Interfaces:				\$	-
Timelox	1	EA	NA	\$ 2,000	\$ 2,000
InnCom	0	EA	NA	\$	-
CME	4	EA	NA	\$ 15,000	\$ 60,000
Call Actng System & Interface to Hotel System	1	EA	NA	\$ 2,000	\$ 2,000
In Room Video	1	EA	NA	\$ 2,000	\$ 2,000
PMS Interfaces	2	EA	NA	\$ 15,000	\$ 30,000
IGT	4	EA	NA	\$ 15,000	\$ -
Citrix	4	EA	NA	\$ 15,000	\$ -
<b>Energy Management &amp; Interface to Hotel System</b>					
Application Licensing	1	EA	NA	\$ 50,000	\$ 50,000
Servers	2	EA	NA	\$ 12,000	\$ 24,000
Training, Installation Support, Travel	1	EA	NA	\$ 100,000	\$ 100,000
TCC Backbone	2800	EA	NA	\$ 286	\$ 800,800
Application Licensing	0	EA	NA	INCL. ABOVE	\$ -
Interfaces to Timelox lock and the hotel system	2	EA	NA	\$ 5,000	\$ 10,000
Heating/Cooling Unit Control	2800	EA	NA	\$ -	\$ -
Lamp module	2800	EA	NA	\$ 93	\$ 260,400
Doorbell System	2800	EA	NA	\$ 133	\$ 372,400
<b>In Room Video System</b>					
Interface Licensing	1	EA	NA	\$ 5,000	\$ 5,000
Interface Equipment	1	EA	NA	\$ 20,000	\$ 20,000
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
<b>Key System (Timelox)</b>					
Application Licensing	1	EA	NA	\$ 1,000	\$ 1,000
Servers	1	EA	NA	\$ 6,000	\$ 6,000
Training, Installation Support, Travel	1	EA	NA	\$ 500	\$ 500
Interfaces	1	EA	NA	\$ 5,000	\$ 5,000
Door locks	2,800	EA	NA	\$ 150	\$ 420,000
Misc Door Equip	2,800	EA	NA	\$ 112	\$ 313,600
Door lock installation	2,800	EA	NA	\$ 115	\$ 322,000
Misc Support/Services	1	EA	NA	\$ 25,000	\$ 25,000
<b>Mini-Bars (Bartech)</b>					
Application Licensing	1	EA	NA	\$ 3,000	\$ 3,000
Servers	2	EA	NA	\$ 12,000	\$ 24,000
Training, Installation Support, Travel	1	EA	NA	\$ 6,000	\$ 6,000
Mini-Bars	2,800	EA	NA	\$ 120	\$ 336,000
Interface	1	EA	NA	\$ 10,000	\$ 10,000
<b>Yield Management (Opus)</b>	1	EA	NA	\$ 61,000	\$ 61,000
<b>Room Safe</b>	2,800	EA	NA	\$ 500	\$ 1,400,000
<b>Valet System (CVPS w/Bell module)</b>	1	EA	NA	\$ 145,000	\$ 145,000
<b>Spa System (Spa Soft)</b>	1	EA	NA	\$ 31,000	\$ 31,000
<b>Ticketing (Audience - View)</b>	1	EA	NA	\$ 50,000	\$ 50,000
Servers	1	EA	NA	\$ 12,000	\$ 12,000
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
Licensing for ticketing POS work stations	1	EA	NA	\$ 500	\$ 500
Ticket Printers	3	EA	NA	\$ 2,000	\$ 6,000
<b>Convention Booking / Sales &amp; Catering (Daylight)</b>	1	EA	NA	\$ 70,000	\$ 70,000
<b>Meeting Announcement System (Janus)</b>	In Eqpt	EA	NA	\$ 200,000	\$ -
<b>Mail or Package Tracking (PacTrac)</b>	1	EA	NA	\$ 40,000	\$ 40,000
<b>Business Service Fax Hotel Operations</b>	1	EA	NA	\$ 30,000	\$ 30,000
<b>Retail System (NSB/STS) Enterprise Solution</b>	1	EA	NA	\$ 35,000	\$ 35,000
Application Licensing	1	EA	NA	\$ 750	\$ 750
Servers	1	EA	NA	\$ 12,000	\$ 12,000
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
Interface	1	EA	NA	\$ 10,000	\$ 10,000

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
POS Registers	20	EA	NA	\$ 9,500	\$ 190,000
Workstation for Retail Management	5	EA	NA	\$ 1,100	\$ 5,500
Printer for Retail Management	2	EA	NA	\$ 2,000	\$ 4,000
					<b>\$ 5,859,150</b>
<b>Gaming Systems</b>					
<b>Slot System</b>					
Slot System IS	1	EA	NA	\$ 2,500,000	\$ 2,500,000
Slot System Property	1	EA	NA	\$ 1,000,000	\$ 1,000,000
Slot Ticket Redemption System					
Application Licensing	2	EA	NA	\$ 50,000	\$ 100,000
Servers	2	EA	NA	\$ 18,500	\$ 37,000
Training, Installation Support, Travel	2	EA	NA	\$ 15,000	\$ 30,000
Slot Ticket Redemption Machines	10	EA	NA	\$ 35,000	\$ 350,000
<b>Graphical Floor Analysis</b>					
Application Licensing	1	EA	NA	\$ 5,000	\$ 5,000
Servers	2	EA	NA	\$ 12,000	\$ 24,000
<b>Cage &amp; Credit System</b>					
Application Licensing	1	EA	NA	\$ 150,000	\$ 150,000
Servers	1	EA	NA	\$ 25,000	\$ 25,000
Training, Installation, Support, Travel	1	EA	NA	\$ 25,000	\$ 25,000
<b>New Wave (JPF Scanning)</b>					
	1	EA	NA	\$ 11,000	\$ 11,000
<b>Poker Tournament System</b>					
	1	EA	NA	\$ 30,000	\$ 30,000
<b>Automatic Roulette System</b>					
Application Licensing	1	EA	NA	\$ 25,000	\$ 25,000
Servers	1	EA	NA	\$ 12,500	\$ 12,500
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
<b>Table Ratings Input</b>					
		Gaming Eqpt			
Application Licensing	0	EA	NA	\$ 5,000	\$ -
Servers	0	EA	NA	\$ 12,000	\$ -
Table Modules (5 per pit)	0	EA	NA	\$ 2,000	\$ -
<b>Change Machines</b>					
Application Licensing	0	EA	NA	\$ 25,000	\$ -
Servers	0	EA	NA	\$ 12,500	\$ -
Training, Installation, Support, Travel	0	EA	NA	\$ 10,000	\$ -
Change Machines	0	EA	NA	\$ -	\$ -
					<b>\$ 4,334,500</b>
<b>Food and Beverage Systems</b>					
<b>Food &amp; Beverage Point of Sale System</b>					
POS Terminals - Info Benesis	100	EA	NA	\$ 8,500	\$ 850,000
Application Licensing	1	EA	NA	\$ 50,000	\$ 50,000
Servers	1	EA	NA	\$ 15,000	\$ 15,000
Training, Installation Support, Travel	1	EA	NA	\$ 110,000	\$ 110,000
POS Workstations	12	EA	NA	\$ 1,000	\$ 90,825
Printers for F&B Management	2	EA	NA	\$ 2,000	\$ 4,000
<b>Restaurant Reservations (RSVIP)</b>					
	1	EA	NA	\$ 20,000	\$ 100,000
<b>Liquor Dispensing System</b>					
Application Licensing					Incl Below
Food & Beverage Buffet Kiosk	6	EA	NA	\$ 10,000	\$ 60,000
Training, Installation Support, Travel	1	EA	NA	\$ 40,000	\$ 40,000
Interface	1	EA	NA	\$ 10,000	\$ 10,000
Casino Bars	16	EA	NA	\$ 15,000	\$ 240,000
Casino Service Bars	16	EA	NA	\$ 15,000	\$ 240,000
Nightclub	16	EA	NA	\$ 15,000	\$ 240,000
Lobby Bar	2	EA	NA	\$ 15,000	\$ 30,000
Pool Beverage Service	2	EA	NA	\$ 15,000	\$ 30,000
Pool Bar	3	EA	NA	\$ 15,000	\$ 45,000
Specialty Dining	2	EA	NA	\$ 15,000	\$ 30,000
Gourmet Dining	2	EA	NA	\$ 15,000	\$ 30,000
					<b>\$ 2,214,825</b>
<b>Finance Systems</b>					
<b>AECSoft</b>					
Application Licensing	1	EA	NA	\$ 50,000	\$ 50,000
Servers	1	EA	NA	\$ 12,000	\$ 12,000
Training, Installation Support, Travel	1	EA	NA	\$ 5,000	\$ 5,000
Interface to Purchasing System	1	EA	NA	\$ 12,000	\$ 12,000
<b>Banking Systems</b>					
Application Licensing	1	EA	NA	\$ 10,000	\$ 10,000

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
Servers	0	EA	NA	\$ 12,000	\$ -
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
Banking Equipment	1	EA	NA	\$ 15,000	\$ 15,000
<b>Financials (Infinium)</b>		EA	NA		
Application Licensing	1	EA	NA	\$ 150,000	\$ 150,000
Hardware - AS400	1	EA	NA	\$ 125,000	\$ 125,000
Training, Installation Support, Travel	1	EA	NA	\$ 25,000	\$ 25,000
<b>Inventory &amp; Purchasing System (Stratton-Warren)</b>		EA	NA		
Application Licensing	1	EA	NA	\$ 50,000	\$ 50,000
Hardware - AS400	1	EA	NA	\$ 100,000	\$ 100,000
Bar Code reading & Inventory tracking	4	EA	NA	\$ 10,000	\$ 40,000
Interface to S/W	1	EA	NA	\$ 10,000	\$ 10,000
Training, Installation Support, Travel	1	EA	NA	\$ 20,000	\$ 20,000
<b>Risk Management</b>		EA	NA		
Application Licensing	3	EA	NA	\$ 1,500	\$ 4,500
Servers	0	EA	NA	\$ 18,500	\$ -
Training, Installation Support, Travel	0	EA	NA	\$ 10,000	\$ -
<b>Check Printing</b>		EA	NA		
Application Licensing	1	EA	NA	\$ 5,000	\$ 5,000
Servers	1	EA	NA	\$ 12,000	\$ 12,000
Printing Equipment	3	EA	NA	\$ 9,000	\$ 27,000
					<b>\$ 682,500</b>
<b>Human Resources Systems</b>					
<b>Benefits Systems</b>					
Application Licensing	1	EA	NA	\$ 500,000	\$ 500,000
Servers	2	EA	NA	\$ 25,000	\$ 50,000
Training, Installation Support, Travel	2	EA	NA	\$ 50,000	\$ 100,000
Interfaces	4	EA	NA	\$ 10,000	\$ 52,000
Equipment	4	EA	NA	\$ 50,000	\$ 200,000
<b>Employment System (HRLogix)</b>					
Application Licensing	1	EA	NA	\$ 50,000	\$ 50,000
Servers	1	EA	NA	\$ 18,500	\$ 18,500
Training, Installation Support, Travel	1	EA	NA	\$ 15,000	\$ 15,000
<b>Time Clocks (Timeworks)</b>					
Time & Attendance System Licensing	1	EA	NA	\$ 50,000	\$ 50,000
Servers	1	EA	NA	\$ 18,500	\$ 18,500
Training, Installation Support, Travel	1	EA	NA	\$ 15,000	\$ 15,000
Time clocks	40	EA	NA	\$ 4,000	\$ 160,000
Interfaces:					
Financial System	1	EA	NA	\$ 10,000	\$ 10,000
Tour Trax	1	EA	NA	\$ 40,000	\$ 40,000
<b>Badging (Badge Creation)</b>					\$ -
Server					
Application Licensing	1	EA	NA	\$ 4,000	\$ 28,000
Badging machine	1	EA	NA	\$ 10,000	\$ 10,000
Badging Camera	1	EA	NA	\$ 10,000	\$ 10,000
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
					<b>\$ 1,337,000</b>
<b>Marketing Systems</b>					
<b>Kiosk Management</b>					
Application License	1	EA	NA	\$ 5,000	\$ 5,000
Server	1	EA	NA	\$ 12,000	\$ 12,000
Kiosks	15	EA	NA	\$ 6,000	\$ 90,000
<b>Plasma Content Creation</b>					
Application License	1	EA	NA	\$ 450,000	\$ 450,000
Server	2	EA	NA	\$ 12,000	\$ 24,000
<b>Query and Reporting Tools</b>					
Application Licensing	10	EA	NA	\$ 1,000	\$ 10,000
Servers	1	EA	NA	\$ 25,000	\$ 25,000
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
<b>Web Site</b>					
Servers	1	EA	NA	\$ 100,000	\$ 100,000
Servers	1	EA	NA	\$ 12,000	\$ 12,000
Training, Installation Support, Travel	1	EA	NA	\$ 10,000	\$ 10,000
					<b>\$ 753,000</b>
<b>Security and Surveillance Systems</b>					
Application Licensing	1	EA	NA	\$ 100,000	\$ 100,000

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
Servers	1	EA	NA	\$ 25,000	\$ 25,000
Training, Installation Support, Travel	1	EA	NA	\$ 25,000	\$ 25,000
Monitors	16	EA	NA	\$ 500	\$ 8,000
Outputs	10	EA	NA	\$ 30,000	\$ 300,000
Recorders	250	EA	NA	\$ 400	\$ 100,000
Storage	1	EA	NA	\$ 1,000,000	\$ 1,000,000
Surveillance Switch	2	EA	NA	\$ 250,000	\$ 500,000
Master Review Stations	4	EA	NA	\$ 4,000	\$ 16,000
Fiber Optic Equipment	1	EA	NA	\$ 100,000	\$ 100,000
<b>Hotel Cameras</b>					\$ -
Cameras-rotating (PTZ)-4/FL.	100	EA	NA	\$ 2,500	\$ 250,000
Cameras-fixed- 2/FL @ Elev. Lobby	100	EA	NA	\$ 2,500	\$ 250,000
Cameras-(PTZ)-Other Guest Areas-1/300sf	100	EA	NA	\$ 2,200	\$ 220,000
Cameras Valet Podium	20	EA	NA	\$ 6,000	\$ 120,000
Cameras-rotating (PTZ)-Atrium 1/300	10	EA	NA	\$ 2,200	\$ 22,000
Cameras-rotating (PTZ)-Lobby-1/300	10	EA	NA	\$ 2,200	\$ 22,000
<b>Casino Cameras</b>		EA	NA		\$ -
40 slots per pan tilt	113	EA	NA	\$ 4,500	\$ 506,250
1.5 tables per pan tilt	107	EA	NA	\$ 4,500	\$ 480,000
Other areas (equal to games)	219	EA	NA	\$ 4,500	\$ 986,250
<b>Cage/Change Windows 1/100 slots</b>		EA	NA		\$ -
Cage/Change Windows	18	EA	NA	\$ 4,500	\$ 81,000
Fixed 2/window	36	EA	NA	\$ 1,500	\$ 54,000
Pan/Tilt 1.5/window	27	EA	NA	\$ 4,500	\$ 121,500
<b>Parking Structure</b>		EA	NA		\$ -
.05 cameras per car	325	EA	NA	\$ 4,500	\$ 1,462,500
<b>BOH/Loading Dock Area</b>		EA	NA		\$ -
Fixed 1/7500 ft	4	EA	NA	\$ 1,500	\$ 6,000
Pan/Tilt 1/15,000 ft	2	EA	NA	\$ 4,500	\$ 9,000
Valet Damage Cameras	20	EA	NA	\$ 1,500	\$ 30,000
<b>Retail</b>					\$ -
Surveillance Camera-rotating (PTZ)	20	EA	NA	\$ 2,200	\$ 44,000
Surveillance Camera-Fixed	40	EA	NA	\$ 450	\$ 18,000
<b>Restaurants</b>	40	EA	NA	\$ 2,400	\$ 96,000
<b>Bars</b>	40	EA	NA	\$ 1,500	\$ 60,000
<b>Meeting Rooms</b>	60	EA	NA	\$ 2,400	\$ 144,000
<b>Security Alarm</b>	1	Lot	NA	\$ 100,000	\$ 100,000
<b>Installation</b>	1	Lot	NA	\$ 225,000	\$ 225,000
					<b>\$ 7,481,500</b>
<b>Property Administrations Systems</b>					
<b>PBX / Communication</b>					
TDM	0	EA	NA	\$ 924,598	\$ -
VOIP	1	EA	NA	\$ 1,600,000	\$ 1,600,000
Radios for Security Staff	600	EA	NA	\$ 500	\$ 300,000
Video Conferencing	4	EA	NA	\$ 10,000	\$ 40,000
<b>Patron Counter</b>					
Application License	1	EA	NA	\$ 5,000	\$ 5,000
Server	1	EA	NA	\$ 12,000	\$ 12,000
Sensors / Equipment	5	EA	NA	\$ 5,000	\$ 25,000
<b>Parking Management</b>					
Employee - Gate	10	EA	NA	\$ 10,000	\$ 100,000
Employee - Transmitters	1000	EA	NA	\$ 25	\$ 25,000
Guest - Gate	10	EA	NA	\$ 2,000	\$ 20,000
Guest - Capacity tracking & signage	1	EA	NA	\$ 3,000	\$ 3,000
Kiosk	6	EA	NA	\$ 6,000	\$ 36,000
Server	1	EA	NA	\$ 12,000	\$ 12,000
<b>Ambient Music Control</b>					
Application License	1	EA	NA	\$ 25,000	\$ 25,000
Servers	0	EA	NA	\$ 12,000	\$ -
Speakers	650	EA	NA	\$ 250	\$ 162,500
Specialty Speakers	40	EA	NA	\$ 1,000	\$ 40,000
<b>Call Accounting System/Interface to Hotel System</b>					\$ -
Application Licensing	1	EA	NA	\$ 25,000	\$ 27,000
Servers	1	EA	NA	\$ 12,000	\$ 12,000
Technical Support & Annual Updates	1	EA	NA	\$ 5,400	\$ 5,400
Travel	1	EA	NA	\$ 3,000	\$ 3,000
Interface	1	EA	NA	\$ 10,000	\$ 10,000

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
<b>Radio Signal Amplification</b>	50	EA	NA	\$ 1,000	\$ 50,000
<b>Employee Scheduling System</b>					
Application License	1	EA	NA	\$ 10,000	\$ 10,000
Server	1	EA	NA	\$ 12,000	\$ 12,000
<b>Engineering Work Requests (Maximo/Hot Sauce)</b>					\$ -
Application Licensing	1	EA	NA	\$ 50,000	\$ 50,000
Servers	0	EA	NA	\$ 18,500	\$ -
Training, Installation Support, Travel	0	EA	NA	\$ 10,000	\$ -
<b>Uniform Control</b>					\$ -
Application Licensing	1	EA	NA	\$ 150,000	\$ 150,000
Servers	0	EA	NA	\$ 18,500	\$ 24,000
Training, Installation Support, Travel	0	EA	NA	\$ 10,000	\$ -
					<b>\$ 2,758,900</b>
<b>MIS Systems</b>					
<b>System Monitoring and Support Tools</b>					
Application Licensing	50	EA	NA	\$ 1,500	\$ 105,000
Servers	1	EA	NA	\$ 15,000	
Training, Installation Support, Travel	1	EA	NA	\$ 15,000	
<b>Network</b>					
Network Hardware	0	EA	NA	\$ 3,891,741	\$ 4,891,741
Cable Plant	Constr.	EA	NA	\$ -	\$ -
Wireless	1	EA	NA	\$ 980,735	\$ 980,735
Network 10% Contingency	Constr.	EA	NA	\$ -	\$ -
<b>Computers &amp; Equipment</b>					
PCs	450	EA	NA	\$ 1,000	\$ 450,000
Bricks	450	EA	NA	\$ 1,000	\$ 450,000
Laptops	200	EA	NA	\$ 2,500	\$ 500,000
Printers	180	EA	NA	\$ 2,000	\$ 360,000
Cherry Keyboards	12	EA	NA	\$ 100	\$ 1,200
<b>Central Messaging Engine (CME)</b>					
Application Licensing	0	EA	NA	\$ 8,000	\$ -
Servers	0	EA	NA	\$ 12,000	\$ -
Training, Installation Support, Travel	0	EA	NA	\$ 10,000	\$ -
<b>Computer Output to Tape (COT)</b>	0				
<b>Computer Room</b>					
Cooling system	4	EA	NA	\$ 35,000	\$ 140,000
Power	1	EA	NA	\$ 70,000	\$ 70,000
UPS	1	EA	NA	\$ 30,000	\$ 30,000
Backup	1	EA	NA	\$ 100,000	\$ 100,000
Storage	1	EA	NA	\$ 1,100,000	\$ 1,100,000
Misc. Servers: Low End	15	EA	NA	\$ 12,000	\$ 180,000
Misc. Servers: Mid Range	10	EA	NA	\$ 15,000	\$ 150,000
Misc. Servers: High End	2	EA	NA	\$ 18,000	\$ 36,000
Server Racks	10	EA	NA	\$ 6,000	\$ 60,000
Miscellaneous Computer Hardware and Software	30	EA	NA	\$ 15,000	\$ 450,000
Miscellaneous Computer Software	50	EA	NA	\$ 1,500	\$ 75,000
<b>Email Services</b>					
Application Licensing	1	EA	NA	\$ 100,000	\$ 100,000
Servers	0	EA	NA	\$ 15,000	\$ -
Training, Installation Support, Travel	1	EA	NA	\$ 25,000	\$ 25,000
					<b>\$ 10,254,676</b>

## 2 EQUIPMENT

### Sound, Tech & A/V Systems

#### Sound Systems

Casino sound systems	1	EA	NA	\$ 300,000	\$ 300,000
Guest parking sound system	1	EA	NA	\$ 300,000	\$ 300,000
Convention / Meeting Room sound systems	1	EA	NA	\$ 500,000	\$ 500,000
Restaurant sound systems	8	EA	NA	\$ 50,000	\$ 400,000
Night club sound system	1	EA	NA	\$ 350,000	\$ 350,000
Lobby Bar sound system	1	EA	NA	\$ 20,000	\$ 20,000
Exec office sound system	1	EA	NA	\$ 20,000	\$ 20,000
EDR sound system	1	EA	NA	\$ 50,000	\$ 50,000
HR and Employee area sound system	1	EA	NA	\$ 50,000	\$ 50,000
					<b>\$ 1,990,000</b>

#### Tech Features

Casino Bar	1	EA	NA	\$ 100,000	\$ 100,000
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Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
Nightclub tech feature	1	EA	NA	\$ 300,000	\$ 300,000
Lobby Lounge tech feature	1	EA	NA	\$ 75,000	\$ 75,000
Buffet	1	EA	NA	\$ 100,000	\$ 100,000
Spa and Exercise tech features	1	EA	NA	\$ 50,000	\$ 50,000
					<b>\$ 625,000</b>
<b>A/V Systems</b>					
A/V - Meeting and Convention	1	EA	NA	\$ 325,000	\$ 325,000
Function Boards (Janus) - Meeting and Convention	1	EA	NA	\$ 400,000	\$ 400,000
Wireless digital signage system	1	EA	NA	\$ 350,000	\$ 350,000
Televisions - public area	85	EA	NA	\$ 7,000	\$ 595,000
Satellite Television	1	EA	NA	\$ 50,000	\$ 50,000
Lighting Trusses	1	EA	NA	\$ 200,000	\$ 200,000
Access Control	1	EA	NA	\$ 600,000	\$ 600,000
					<b>\$ 2,520,000</b>
<b>Paging System</b>	1	EA	NA	\$ 700,000	<b>\$ 700,000</b>
<b>Baggage Handling System</b>	1	Lot	N/A	\$ 2,000,000	<b>\$ 2,000,000</b>
<b>Window Washing Eqpt.</b>	1	Lot	N/A	\$ 250,000	<b>\$ 250,000</b>
<b>Guestroom Equipment</b>					
Ice Machines	110	EA	NA	\$ 3,000	\$ 330,000
MATV System Wiring	3,306	mods	NA	\$ 300	\$ 991,800
Televisions - guest rooms	3,306	mods	NA	\$ 1,000	\$ 3,306,000
Televisions in Bathrooms	3,306	mods	NA	\$ 400	\$ 1,322,400
In Room TV Movies	3,306	mods	NA	\$ 50	\$ 165,300
Mini Bars - guest rooms	3,306	mods	NA	\$ 700	\$ 2,314,200
Safes - in room	3,306	mods	NA	\$ 300	\$ 991,800
Clock Radios	3,306	mods	NA	\$ 300	\$ 991,800
Hair Dryers	3,306	mods	NA	\$ 30	\$ 99,180
Robes w/Logo	13224	EA	NA	\$ 45	\$ 595,080
High Speed Internet	3,306	mods	NA	\$ 125	\$ 413,250
Fax Machines/Printers	In System	EA	NA	\$ 600	\$ -
Mattress/Box/Frame	3,306	mods	NA	in FF&E	\$ -
					<b>\$ 11,520,810</b>
<b>Total Guestroom Equipment</b>					
<b>Office Furniture &amp; Equipment</b>					
Office Furniture Group	1	EA	N/A	\$ 4,000,000	\$ 4,000,000
Fax Machines	in above	in above	N/A	in above	in above
Copiers	in above	in above	N/A	in above	in above
Printers	in above	in above	N/A	in above	in above
Network System	1	Ea	N/A	\$ 200,000	in above
Cabling	1	Ea	N/A	\$ 200,000	in above
Desktop PC's	1	Ea	N/A	\$ 200,000	in above
Thin Client	in above	in above	N/A	in above	in above
Thin client Servers	in above	in above	N/A	in above	in above
Misc. PC hardwre	in above	in above	N/A	in above	in above
					<b>\$ 4,000,000</b>
<b>Total Office Furniture and Equipment</b>					
<b>Food Service Eqpt.</b>	1	Lot	N/A	in Construction	\$ -
<b>Bar &amp; Systems</b>	in systems	Lot	N/A	\$ 30,000	\$ -
<b>Laundry Eqpt.</b>	0	Lot	N/A	\$ -	\$ -
<b>Departmental Eqpt.</b>					
Banquet Furniture & Equipment	80,000	SF	N/A	\$ 6	\$ 480,000
Pool/Spa	1	Lot	N/A	\$ 30,000	\$ 30,000
Warehouse & Receiving Hi lows Etc	3	SF	N/A	\$ 25,000	\$ 75,000
Misc non gaming items	0	ea.	N/A	\$ 75,000	\$ -
Retail	0	ea.	N/A	\$ 75,000	\$ -
Slot Repair Eqpt.	1	Lot	N/A	\$ 25,000	\$ 25,000
Wardrobe Eqpt.	1	Lot	N/A	\$ 25,000	\$ 25,000
Computerized Bag System	1	Lot	N/A	\$ 750,000	\$ 697,232

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
Room Service Eqpt.	1	Lot	N/A	\$ 75,000	\$ 75,000
Rooms	1	Lot	N/A	\$ 175,000	\$ 175,000
Housekeeping Smallwares	1	Lot	N/A	\$ 75,000	\$ 75,000
EVS	1	Lot	N/A	\$ 10,000	\$ 10,000
Maid's Carts (Pro Host)	1	Lot	N/A	\$ 320,000	\$ 320,000
Bell Desk	1	Lot	N/A	\$ 15,000	\$ 15,000
Food & Beverage Smallwares All Kitchens	2929	Lot	N/A	\$ 123	\$ 361,267
24 Hour Dining	400	Seats	N/A	\$ 77	\$ 115,800
Buffet	520	Seats	N/A	\$ 120	\$ 62,400
Quick Serve	148	Seats	N/A	\$ 120	\$ 17,760
Specialty Dining	600	Seats	N/A	\$ 109	\$ 65,400
Gourmet Dining	495	Seats	N/A	\$ 109	\$ 53,955
Room Service	1193	Cov/Day	N/A	\$ 100	\$ 119,250
Pool Grill	85	Seats	N/A	\$ 100	\$ 8,500
Casino Service Bars	10	stations	N/A	\$ 2,000	\$ 20,000
Casino Bars	300	seats	N/A	\$ 100	\$ 30,000
Lobby Bar	120	seats	N/A	\$ 100	\$ 12,000
Nightclub	475	guests	N/A	\$ 400	\$ 190,000
Pool Bar	68	seats	N/A	\$ 150	\$ 10,200
Pool Beverage Service	810	seats	N/A	\$ 50	\$ 40,500
Private Pool	254	guests	N/A	\$ 100	\$ 25,400
Banquets	4000	Seats	N/A	\$ 250	\$ 1,000,000
Shelving & Lockers	1	Lot	N/A	\$ 85,000	\$ 85,000
Spa	64,436	SF	N/A	\$ 6	\$ 386,616
Health Club	1	Lot	N/A	\$ 300,000	\$ 300,000
Warehouse & Receiving	1	Lot	N/A	\$ 95,000	\$ 95,000
HR Training Room equipment	2	Lot	N/A	\$ 67,500	\$ 135,000
Street Sweepers	1	Lot	N/A	\$ 30,000	\$ 30,000
Landscaping & Grounds	1	Lot	N/A	\$ 70,000	\$ 70,000
Engineering Department	1	Lot	N/A	\$ 400,000	\$ 400,000
<b>Departmental Equipment</b>					<b>\$ 5,636,280</b>

### 3 EXPENDABLE OPERATING SUPPLIES

#### Guestroom Expendables

Note Pads/Pens/Hangers	2,800	Rooms	3	\$ 30	\$ 252,000
Light Bulbs	2,800	Rooms	2	\$ 50	\$ 280,000
Bed Linens/Pillows/Towels	2,800	Rooms	6	\$ 150	\$ 2,520,000
Shower Curtain, rings etc.	2,800	Rooms	1	\$ 10	\$ 28,000
Directory/Logo Stationary	2,800	Rooms	6	\$ 10	\$ 168,000
<b>Total Guestroom Expendables</b>					<b>\$ 3,248,000</b>

Paper Supplies	2,800	Rooms	3	\$ 2	\$ 3,216
Amenities	2,800	Rooms	6	\$ 15	\$ 48,240
Cleaning Chemicals	2,800	Rooms	3	\$ 2	\$ 3,216
Forms & Printing Collateral	2,800	Rooms	3	\$ 155	\$ 249,240
<b>Total Other</b>					<b>\$ 303,912</b>

China	Qty.	Units	Par	Amount	Total
24 Hour Dining	400	Seats	4	\$ 38.00	\$ 60,800
Buffet	520	Seats	4	\$ 38.00	\$ 79,040
Quick Serve	148	Seats	4	\$ 38.00	\$ 22,496
Specialty Dining	600	Seats	4	\$ 120.00	\$ 288,000
Gourmet Dining	495	Seats	4	\$ 120.00	\$ 237,600
Room Service	1193	Cov/Day	4	\$ 38.00	\$ 181,260
Pool Grill	85	Seats	4	\$ 100	\$ 34,000
Casino Service Bars	10	stations	4	\$ -	\$ -
Casino Bars	300	seats	4	\$ -	\$ -
Lobby Bar	120	seats	4	\$ -	\$ -
Nightclub	475	guests	4	\$ -	\$ -
Pool Bar	68	seats	4	\$ -	\$ -
Pool Beverage Service	810	seats	4	\$ -	\$ -
Private Pool	254	guests	4	\$ -	\$ -
Banquets	4,500	Seats	2	\$ 38	\$ 342,000
<b>Total China</b>					<b>\$ 1,245,196</b>

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
<b>Glassware</b>					
24 Hour Dining	400	Seats	4	\$ 25.00	\$ 40,000
Buffet	520	Seats	4	\$ 25.00	\$ 52,000
Quick Serve	148	Seats	4	\$ 25.00	\$ 14,800
Specialty Dining	600	Seats	4	\$ 55.00	\$ 132,000
Gourmet Dining	495	Seats	4	\$ 55.00	\$ 108,900
Room Service	1193	Cov/Day	4	\$ 2.00	\$ 9,540
Pool Grill	85	Seats	4	\$ 100	\$ 34,000
Casino Service Bars	10	stations	4	\$ 1,000	\$ 40,000
Casino Bars	300	seats	4	\$ 15	\$ 18,000
Lobby Bar	120	seats	4	\$ 15	\$ 7,200
Nightclub	475	guests	4	\$ 15	\$ 28,500
Pool Bar	68	seats	4	\$ 15	\$ 4,080
Pool Beverage Service	810	seats	4	\$ 15	\$ 48,600
Private Pool	254	guests	4	\$ 25	\$ 25,400
Banquets	4,500	Seats	2	\$ 15	\$ 135,000
<b>Total Glassware</b>					<b>\$ 698,020</b>
<b>Silver/Holloware</b>					
24 Hour Dining	400	Seats	4	\$ 20.00	\$ 32,000
Buffet	520	Seats	4	\$ 20.00	\$ 41,600
Quick Serve	148	Seats	4	\$ 20.00	\$ 11,840
Specialty Dining	600	Seats	4	\$ 35.00	\$ 84,000
Gourmet Dining	495	Seats	4	\$ 35.00	\$ 69,300
Room Service	1193	Cov/Day	4	\$ 6.00	\$ 28,620
Pool Grill	85	Seats	4	\$ -	\$ -
Casino Service Bars	10	stations	4	\$ -	\$ -
Casino Bars	300	seats	4	\$ -	\$ -
Lobby Bar	120	seats	4	\$ -	\$ -
Nightclub	475	guests	4	\$ -	\$ -
Pool Bar	68	seats	4	\$ -	\$ -
Pool Beverage Service	810	seats	4	\$ -	\$ -
Private Pool	254	guests	4	\$ -	\$ -
Banquets	4,500	Seats	2	\$ 4	\$ 36,000
<b>Total Silver/Holloware</b>					<b>\$ 303,360</b>
<b>Table Linen</b>					
24 Hour Dining	400	Seats	4	\$ 10.00	\$ 16,000
Buffet	520	Seats	4	\$ 10.00	\$ 20,800
Quick Serve	148	Seats	4	\$ 10.00	\$ 5,920
Specialty Dining	600	Seats	4	\$ 20.00	\$ 48,000
Gourmet Dining	495	Seats	4	\$ 20.00	\$ 39,600
Room Service	1193	Cov/Day	4	\$ 15.00	\$ 71,550
Pool Grill	85	Seats	4	\$ -	\$ -
Casino Service Bars	10	stations	4	\$ -	\$ -
Casino Bars	300	seats	4	\$ -	\$ -
Lobby Bar	120	seats	4	\$ 10	\$ 4,800
Nightclub	475	guests	4	\$ -	\$ -
Pool Bar	68	seats	4	\$ -	\$ -
Pool Beverage Service	810	seats	4	\$ -	\$ -
Private Pool	254	guests	4	\$ -	\$ -
Banquets	4,500	Seats	2	\$ 4	\$ 36,000
<b>Total Table Linen</b>					<b>\$ 242,670</b>
<b>Uniforms</b>					
24 Hour Dining	118	Emp.	5	\$ 90.00	\$ 53,100
Buffet	54	Emp.	5	\$ 95.00	\$ 25,650
Quick Serve	40	Seats	5	\$ 95.00	\$ 19,000
Specialty Dining	130	Emp.	5	\$ 220.00	\$ 143,000
Gourmet Dining	200	Emp.	5	\$ 220.00	\$ 220,000
Room Service	40	Emp.	5	\$ 100.00	\$ 20,000
Pool Grill	75	Emp.	5	\$ 125.00	\$ 46,875
Casino Service Bars	40	Emp.	5	\$ 200.00	\$ 40,000
Casino Bars	50	Emp.	5	\$ 200.00	\$ 50,000
Lobby Bar	50	Emp.	5	\$ 125.00	\$ 31,250
Nightclub	45	Emp.	5	\$ 100.00	\$ 22,500
Pool Bar	20	Emp.	5	\$ 100.00	\$ 10,000
Pool Beverage Service	30	Emp.	5	\$ 100.00	\$ 15,000
Private Pool	30	Emp.	5	\$ 125.00	\$ 18,750

Description	Qty.	Unit	Monthly Supply	Unit Cost	Total Cost
Banquets	43	Emp.	5	\$ 125.00	\$ 26,875
Convention Services	16	Emp.	5	\$ 90.00	\$ 7,200
Uniforms	40	Emp.	5	\$ 90.00	\$ 18,000
Commissary	54	Emp.	5	\$ 90.00	\$ 24,300
Stewarding	77	Emp.	5	\$ 75.00	\$ 28,875
Chefs	5	Emp.	5	\$ 125.00	\$ 3,125
Hard/Soft Count	104	Emp.	5	\$ 75.00	\$ 39,000
Warehouse	35	Emp.	5	\$ 75.00	\$ 13,125
EVS	300	Emp.	5	\$ 120.00	\$ 180,000
Casino Ops - Keno	0	Emp.	5	\$ -	\$ -
Casino Ops - Bingo	0	Emp.	5	\$ -	\$ -
Casino Ops - Slots	189	Emp.	5	\$ 125.00	\$ 118,125
Casino Ops - Tables	789	Emp.	5	\$ 100.00	\$ 394,500
Pit Clerks	7	Emp.	5	\$ 220.00	\$ 7,700
Cage	90	Emp.	5	\$ 125.00	\$ 56,250
Retail	30	Emp.	5	\$ 120.00	\$ 18,000
Valet	164	Emp.	5	\$ 125.00	\$ 102,500
Hotel - Facilities	80	Emp.	5	\$ 120.00	\$ 48,000
Hotel - Front Desk	35	Emp.	5	\$ 220.00	\$ 38,500
Hotel - Front Door	30	Emp.	5	\$ 220.00	\$ 33,000
Hotel - Housekeeping/Wardrobe	129	Emp.	5	\$ 90.00	\$ 58,050
Concierge	5	Emp.	5	\$ 220.00	\$ 5,500
Hotel - Pool/Spa	62	Emp.	5	\$ 100.00	\$ 31,000
VIP	36	Emp.	5	\$ 220.00	\$ 39,600
Players Club	25	Emp.	5	\$ 220.00	\$ 27,500
PR/Special Events	0	Emp.	5	\$ -	\$ -
Motorcoach	3	Emp.	5	\$ 125.00	\$ 1,875
Security	240	Emp.	5	\$ 236.52	\$ 283,823
Surveillance	46	Emp.	5	\$ 60	\$ 13,800
<b>Total Uniforms</b>					<b>\$ 2,333,348</b>
<b>Tax, Freight, Whse., Install</b>					
6% Tax					\$ 855,831
5% Freight					\$ 713,193
4% Whse./Install/Delv.					\$ 570,554
<b>Total Tax and Freight</b>					<b>\$ 2,139,578</b>

A MAJOR DEVELOPMENT PROJECT  
**GAMING EQUIPMENT SUMMARY**  
 Development Costs

ITEM DESCRIPTION	QTY	GAMING POSITIONS	ITEM COST	COST PER G.P.
<b>1 TABLE GAMES</b>	<b>150</b>	<b>1,171</b>	<b>\$ 9,320,985</b>	<b>\$ 7,957</b>
Black Jack	94	659	\$ 2,284,166	
Midi Baccarat	5	49	\$ 159,792	
Roulette	14	82	\$ 962,431	
Craps	11	109	\$ 137,772	
Let It Ride	5	44	\$ 153,416	
Caribbean Stud - Lease	4	33	\$ 98,248	
Three Card Poker - Own 2/Lease 2	5	65	\$ 264,593	
Progressive Pai Gow - Lease	11	131	\$ 288,002	
Table Link Rating System	150		\$ 2,721,000	
Table Game Supplies	1 Lot		\$ 379,400	
Playing Cards			\$ 697,472	
Tax, Frt, Install Warehse.			\$ 1,174,695	
<b>2 SLOTS</b>	<b>4,400</b>	<b>4,400</b>	<b>\$ 91,864,144</b>	<b>\$ 20,878</b>
Machines and Associated Hardware		4,400	\$ 65,384,000	
License Fees			\$ 4,070,000	
Slot System / Networking			\$ 8,263,733	
Slot System Software (in OS&E)			\$ -	
Slot Operation Setup			\$ 261,054	
Slot Tech Setup			\$ 256,730	
Attic Stock			\$ 2,347,066	
Tax, Frt, Install Warehse.			\$ 11,281,562	
<b>3 RACE &amp; SPORTS</b>		<b>200</b>	<b>\$ 3,000,000</b>	<b>\$ 15,000</b>
Race & Sports		200	\$ 1,000,000	
Display and AV			\$ 2,000,000	
<b>4 POKER</b>	<b>8</b>	<b>80</b>	<b>\$ 256,959</b>	<b>\$ 3,212</b>
Poker Table	8	80	\$ 211,803	
Cards and Chips			\$ 13,600	
Tax, Frt, Install Warehse.			\$ 31,556	
<b>5 GAMING SUPPORT</b>			<b>\$ 7,768,188</b>	<b>\$ 1,328</b>
Soft Count			\$ 2,038,628	
Coin room			\$ -	
Cage			\$ 4,577,100	
Attic Stock			\$ 198,472	
Tax, Frt, Install Warehse.			\$ 953,988	
<b>TOTAL GAMING EQUIPMENT COST</b>			<b>\$ 112,210,276</b>	<b>\$ 19,177</b>

**A MAJOR DEVELOPMENT PROJECT  
GAMING EQUIPMENT ANALYSIS  
Development Costs**

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
<b>1 TABLE GAMES</b>				
<b>Black Jack</b>				
Blackjack table	94	EA	\$ 2,900	\$ 272,864
Blackjack Chairs (7 seats)	760	EA	\$ 325	\$ 247,000
Blackjack Chairs (ADA)	11	EA	\$ 325	\$ 3,705
Shufflers (Multi Deck 2)	78	EA	\$ 15,500	\$ 1,207,450
Shufflers (Deck Mate)	17	EA	\$ 16,000	\$ 273,600
Scanners Card Identifier(PDI)	95	EA	\$ 500	\$ 47,500
Forced Circulation Air Brass Trays and covers (locl	114	EA	\$ 700	\$ 79,800
Layouts	285	EA	\$ 130	\$ 37,050
Shoes (w/chains)	114	EA	\$ 120	\$ 13,680
Herrigan Plates	238	EA	\$ 75	\$ 17,813
Lammers	11,400	EA	\$ 1	\$ 10,032
Spacers	9,500	EA	\$ 0	\$ 2,850
Token Boxes	257	EA	\$ 60	\$ 15,390
Drop Boxes	114	EA	\$ 95	\$ 10,830
Metal Shoe Storage Boxes (Locking)	38	EA	\$ 40	\$ 1,520
Bill Slot Covers (Brass)	38	EA	\$ 25	\$ 950
Table Brushes	95	EA	\$ 24	\$ 2,280
Discard Racks w/top-8 Deck Red	65	EA	\$ 15	\$ 969
Discard Racks w/top-6 Deck Red	21	EA	\$ 15	\$ 314
Discard Racks w/top-2 Deck Red	10	EA	\$ 15	\$ 143
Plastic Check Cover	95	EA	\$ 110	\$ 10,450
Sign Holders	95	EA	\$ 20	\$ 1,900
Money Paddle	190	EA	\$ 11	\$ 2,090
Brass Locks for BJ trays Additional	76	EA	\$ 13	\$ 950
Cut Cards	950	EA	\$ 0	\$ 238
Table Signage	38	EA	\$ 600	\$ 22,800
<b>Black Jack Sub Total</b>			<b>\$</b>	<b>2,284,166</b>
<b>Baccarat</b>				
Baccarat Table	0	EA	\$ 6,500	\$ -
Baccarat chair	0	EA	\$ 425	\$ -
Dealer Chair	0	EA	\$ 325	\$ -
Reader Board	0	EA	\$ 9,000	\$ -
Forced Circulation Air Brass Trays and covers (locl	0	EA	\$ 700	\$ -
Additional Brass Locks for trays	0	EA	\$ 13	\$ -
Layouts	0	EA	\$ 300	\$ -
Bacc Pens	0	EA	\$ 1	\$ -
Score cards	0	EA	\$ 0	\$ -
Bacc Shoe w logo	0	EA	\$ 180	\$ -
Herrigan Plates	0	EA	\$ 75	\$ -
Token Boxes	0	EA	\$ 60	\$ -
Drop Boxes	0	EA	\$ 95	\$ -
Lammers	0	EA	\$ 1	\$ -
Spacers	0	EA	\$ 0	\$ -
Discard Buckets	0	EA	\$ 41	\$ -
Table Brushes	0	EA	\$ 24	\$ -
Money Paddles	0	EA	\$ 11	\$ -
Token Paddles	0	EA	\$ 9	\$ -
Bacc sign holder flat	0	EA	\$ 8	\$ -
Drink Holders	0	EA	\$ 14	\$ -
Bill Slot Cover (Brass)	0	EA	\$ 25	\$ -
<b>Baccarat Sub Total</b>			<b>\$</b>	<b>-</b>
<b>Midi Baccarat</b>				
Midi Baccarat Table	5	EA	\$ 3,500	\$ 19,091
Dealer Chair	4	EA	\$ 325	\$ 1,300
Midi Baccarat Chair (9 seats)	30	EA	\$ 425	\$ 12,750
Shufflers (Multi Deck 2)	5	EA	\$ 15,500	\$ 84,545
Midi Bacc Reader Board	3	EA	\$ 9,000	\$ 27,000
Forced Circulation Air Brass Trays and covers (locl	4	EA	\$ 700	\$ 2,800

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
Additional Brass Locks for trays	3	EA	\$ 13	\$ 38
Layouts	9	EA	\$ 215	\$ 1,935
Eight deck Midi Bacc Shoe w/chain	6	EA	\$ 130	\$ 780
Herrigan Plates	9	EA	\$ 75	\$ 675
Score cards	10,000	EA	\$ 0	\$ 900
Bacc Pens	2,000	EA	\$ 1	\$ 1,500
Lammers	1,000	EA	\$ 1	\$ 880
Spacers	1,000	EA	\$ 0	\$ 300
Metal Shoe Storage Boxes (locking) (goldvein)	3	EA	\$ 130	\$ 390
Score card Holder	20	EA	\$ 180	\$ 3,600
Take Boxes	7	EA	\$ 60	\$ 420
Drop Boxes	6	EA	\$ 95	\$ 570
Table Brushes	3	EA	\$ 24	\$ 72
Bill Slot Covers (Brass)	3	EA	\$ 25	\$ 75
Discard Racks-8 deck Red	3	EA	\$ 15	\$ 45
Money Paddles	6	EA	\$ 11	\$ 66
Sign Holders	3	EA	\$ 20	\$ 60
<b>Midi Baccarat Sub Total</b>				<b>\$ 159,792</b>

### Roulette

Roulette Table	14	EA	\$ 3,800	\$ 51,818
Roulette Chairs ( 5 ea.)	84	EA	\$ 390	\$ 32,760
Roulette (display/reader board)	14	EA	\$ 9,000	\$ 126,000
Roulette wheels	17	EA	\$ 10,000	\$ 168,000
Forced Circulation Air Rails	17	EA	\$ 1,000	\$ 16,800
Chipper champ Non-Value Chips	70,000	EA	\$ 1	\$ 61,600
Chipper Champ + or Easy Chipper	14	EA	\$ 30,000	\$ 420,000
Take Boxes	31	EA	\$ 60	\$ 1,848
Drop Boxes	17	EA	\$ 95	\$ 1,596
Bank Covers	7	EA	\$ 280	\$ 1,960
Layouts	42	EA	\$ 295	\$ 12,390
Wheelhead Covers	7	EA	\$ 230	\$ 1,610
Lammers	4,200	EA	\$ 1	\$ 3,696
Spacers	4,200	EA	\$ 0	\$ 1,260
Compass	17	EA	\$ 25	\$ 420
Indicator Racks	14	EA	\$ 60	\$ 840
Number Markers (Brass)/Dolley	17	EA	\$ 40	\$ 672
Score cards	70,000	EA	\$ 0	\$ 6,300
Micrometer	3	EA	\$ 225	\$ 630
Bill Slot Covers (Brass)	1,400	EA	\$ 25	\$ 35,000
Money Paddles	1,400	EA	\$ 11	\$ 15,400
Balls (1 dozen per Size)-2 Sizes	67	EA	\$ 6	\$ 403
Levels Carpenter Tool	3	EA	\$ 15	\$ 42
Magnets (hand held)	14	EA	\$ 15	\$ 210
Crowd Shield Covers	4	EA	\$ 280	\$ 1,176
Sign Holders	14	EA	\$ -	\$ -
Misc. Accessories	0	EA	\$ -	\$ -
<b>Roulette Sub Total</b>				<b>\$ 962,431</b>

### Craps

Craps table	11	EA	\$ 7,200	\$ 78,545
Craps table chairs	0	EA	\$ 390	\$ -
Box Chair (2 seats)	22	EA	\$ 390	\$ 8,580
Forced Circulation Air Rails	13	EA	\$ 1,000	\$ 13,200
Dice	2,200	EA	\$ 3	\$ 7,150
Layouts	33	EA	\$ 305	\$ 10,065
Lammers	5,500	EA	\$ 1	\$ 4,840
Sticks	22	EA	\$ 33	\$ 726
Drop Boxes	13	EA	\$ 95	\$ 1,254
Take Boxes	24	EA	\$ 60	\$ 1,452
Locking Bank Covers	12	EA	\$ 280	\$ 3,388
On/Off Pucks	22	EA	\$ 12	\$ 264
Buttons On/Off/Buy/Lay	440	EA	\$ 4	\$ 1,650
Micrometer	3	EA	\$ 225	\$ 743
Dice Bowls	11	EA	\$ 30	\$ 330
Bill slot Covers (brass)	11	EA	\$ 25	\$ 275
Dice cancellor	3	EA	\$ 70	\$ 231

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
Money Paddles	11	EA	\$ 11	\$ 121
Dice Magnets	3	EA	\$ 19	\$ 63
Scribes	11	EA	\$ 15	\$ 165
Square	3	EA	\$ 15	\$ 50
Blacklight	11	EA	\$ 245	\$ 2,695
Blacklight replacement bulbs	11	EA	\$ 17	\$ 187
Balancing Caliper	3	EA	\$ 45	\$ 149
Chip Covers	110	EA	\$ 13	\$ 1,430
Sign Holders	11	EA	\$ 20	\$ 220
<b>Craps Sub Total</b>				<b>\$ 137,772</b>
<b>Let It Ride</b>				
Let It Ride	5	EA	\$ 3,000	\$ 16,364
Chairs	51	EA	\$ 325	\$ 16,575
Shuffler (Deck Mate)	6	EA	\$ 16,000	\$ 96,000
Computer and Printer	3	EA	\$ 3,000	\$ 9,000
Forced Circulation Air Brass Trays and covers (locl	9	EA	\$ 700	\$ 6,300
Additional Brass locks for tray	6	EA	\$ 13	\$ 75
Layouts	18	EA	\$ 130	\$ 2,340
Spacers	600	EA	\$ 0	\$ 180
Drop Boxes	9	EA	\$ 95	\$ 855
Take Boxes Complete	15	EA	\$ 60	\$ 900
Bill Slot Covers (Brass)	6	EA	\$ 25	\$ 150
Tablecard holders	42	EA	\$ 11	\$ 462
Red top Discard Rack - 2 Deck	9	EA	\$ 15	\$ 135
Cut Cards	600	EA	\$ 0	\$ 150
Money Paddles	6	EA	\$ 11	\$ 66
Signage	6	EA	\$ 600	\$ 3,600
Table Brushes	6	EA	\$ 24	\$ 144
Sign Holders	6	EA	\$ 20	\$ 120
<b>Let It Ride Sub Total</b>				<b>\$ 153,416</b>
<b>Caribbean Stud - Lease</b>				
Caribbean Stud - Lease	4	EA	Leased \$	-
Chairs	43	EA	\$ 325	\$ 13,813
Shuffler (Deck Mate)	5	EA	\$ 16,000	\$ 80,000
Layouts	15	EA	\$ 130	\$ 1,950
Spacers	500	EA	\$ 0	\$ 150
Take Boxes	13	EA	\$ 60	\$ 750
Drop Boxes	8	EA	\$ 95	\$ 713
Table card holders	35	EA	\$ 11	\$ 385
Discard Racks w/top 2 - Deck	5	EA	\$ 15	\$ 75
Cut Cards	500	EA	\$ 0	\$ 125
Table Brushes	5	EA	\$ 24	\$ 120
Money Paddles	5	EA	\$ 11	\$ 55
Progressive Jackpot Log	1,250	EA	\$ 0	\$ 113
<b>Caribbean Stud Sub Total</b>				<b>\$ 98,248</b>
<b>Three Card Poker - Own 2/Lease 2</b>				
Three Card Poker - Own 2/Lease 2	5	EA	Leased \$	-
Table	6	EA	\$ 3,000	\$ 18,000
Chairs	96	EA	\$ 325	\$ 31,200
Shuffler (Deck Mate)	12	EA	\$ 16,000	\$ 192,000
Forced Circulation Air Brass Trays and covers (locl	15	EA	\$ 700	\$ 10,500
Additional Brass locks for tray	12	EA	\$ 13	\$ 150
Layouts	36	EA	\$ 130	\$ 4,680
Spacers	1,200	EA	\$ 0	\$ 360
Drop Boxes	15	EA	\$ 95	\$ 1,425
Take Boxes	27	EA	\$ 60	\$ 1,620
Bill Slot Covers (Brass)	6	EA	\$ 25	\$ 150
Red top Discard Rack - 2 Deck	12	EA	\$ 15	\$ 180
Cut Cards	750	EA	\$ 0	\$ 188
Money Paddles	12	EA	\$ 11	\$ 132
Table Brushes	12	EA	\$ 24	\$ 288
Table signage	6	EA	\$ 600	\$ 3,600
Sign Holders	6	EA	\$ 20	\$ 120
<b>Caribbean Stud Sub Total</b>				<b>\$ 264,593</b>

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
<b>Progressive Pai Gow - Lease</b>				
Progressive Pai Gow - Lease	11	EA	Leased \$	-
Pai Gow Tiles Table	11	EA	\$ 2,900	\$ 31,636
Chairs	138	EA	\$ 325	\$ 44,688
Shuffler - Deck Mate	11	EA	\$ 16,000	\$ 176,000
Forced Circulation Air Brass Trays and covers (loc	11	EA	\$ 700	\$ 7,700
Pai Gow Layouts	50	EA	\$ 130	\$ 6,435
Pai Gow Tiles (set)	110	EA	\$ 120	\$ 13,200
Pai Gow Dealer Tiles	11	EA	\$ 5	\$ 58
Chung	17	EA	\$ 20	\$ 330
Aluminum Cup	6	EA	\$ 61	\$ 336
Bank Buttons	11	EA	\$ 4	\$ 41
Spacers	1,100	EA	\$ 1	\$ 550
Token Boxes	39	EA	\$ 60	\$ 2,310
Drop Boxes	22	EA	\$ 95	\$ 2,090
Table card holders	116	EA	\$ 13	\$ 1,502
Money Paddles	17	EA	\$ 11	\$ 182
Discard Rackw/Top - 2 deck	11	EA	\$ 15	\$ 165
Cut Cards	550	EA	\$ 0	\$ 138
Table Brushes	17	EA	\$ 24	\$ 396
Progressive Jackpot Log	2,750	EA	\$ 0	\$ 248
Misc.Accessories.	0	EA	\$	-
<b>Progressive Pai Gow Sub Total</b>				<b>\$ 288,002</b>
<b>Table Link Rating System</b>				
Table Link Player Rating System	150	EA	\$ 7,800	\$ 1,170,000
Software License/Maintenance	150	EA	\$ 5,040	\$ 756,000
Hardwiring for card readers	150	EA	\$ 1,000	\$ 150,000
Bet Recognition System	150	EA	\$ 4,300	\$ 645,000
<b>Table Link Rating Sub Total</b>				<b>\$ 2,721,000</b>
<b>Table Game Supplies</b>				
Table Games Limit Signage (edge lit)	98	EA	\$ 300	\$ 29,400
Table Games Limit Signage glass/change (\$20x 3c	98	EA	\$ 60	\$ 5,880
Gaming Chip Racks - Soft Count	490	EA	\$ 2	\$ 980
Gaming Chip Racks - Cages	490	EA	\$ 2	\$ 980
Pit stand (33"x24")	14	EA	\$ 6,000	\$ 84,000
Pit stand (120"x24")	17	EA	\$ 9,000	\$ 153,000
Pit stand Chairs	34	EA	\$ 275	\$ 9,350
Step Up Platform	25	EA	\$ 350	\$ 8,750
Deck Checker/Accessories	2	EA	\$ 27,000	\$ 54,000
Peekers	50	EA	\$ 21	\$ 1,050
Storage Cabinets	14	EA	\$ 1,000	\$ 14,000
Trash Cans	16	EA	\$ 500	\$ 8,000
Clipboards	100	EA	\$ 4	\$ 400
Ergo Rubber Mats	110	EA	\$ 45	\$ 4,950
Shields for Specialty Games	17	EA	\$ 100	\$ 1,700
Card & Dice Bags - SM per thousand	20	EA	\$ 52	\$ 1,040
Card & Dice Bags - LG per thousand	20	EA	\$ 96	\$ 1,920
Card Cart Impressionment	1	EA	\$ -	\$ -
<b>Table Game Supplies Sub Total</b>				<b>\$ 379,400</b>
<b>Playing Cards</b>				
Midi Baccarat	32,727	PKS	\$ 1	\$ 30,436
Black Jack	122,318	PKS	\$ 1	\$ 113,756
Specialty Games	83,945	PKS	\$ 1	\$ 78,069
<b>Playing Cards Sub Total</b>				<b>\$ 697,472</b>
<b>Sub Total Table Games</b>				<b>\$ 8,146,290</b>
<b>Attic Stock</b>	3%			<b>\$ 244,389</b>
				<b>\$ 8,390,679</b>
<b>Installation</b>	2%			<b>\$ 167,814</b>
<b>Freight</b>	3%			<b>\$ 251,720</b>
<b>Sales Tax</b>	8%			<b>\$ 671,254</b>

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
Warehousing	1%			\$ 83,907
				\$ 1,174,695

## 2 SLOTS

### Machines and Associated Hardware

Poker Tops	0	EA	\$ 9,000	\$ -
Slot machines - Participation	0	EA	\$ -	\$ -
Slot machines	4400	EA	\$ 12,700	\$ 55,880,000
Slot Laminate Upgrade	4400	EA	\$ 300	Included
Slot base installed	4400	EA	\$ 225	\$ 990,000
Slot machine install	4400	EA	\$ 300	\$ 1,320,000
Slot Signage (Installed)	4400	EA	\$ 1,000	\$ 4,400,000
Slot Chairs Installed	4400	EA	\$ 380	\$ 1,672,000
Slot connections upgrade (1 run/20)	4400	EA	\$ 200	\$ 880,000
Locks - Bill Validator (BVS)	4400	EA	\$ 11	\$ 48,400
Locks - Cash Box	4400	EA	\$ 11	\$ 48,400
Locks - CPU	4400	EA	\$ 11	\$ 48,400
Locks - Main Door	4400	EA	\$ 11	\$ 48,400
Locks - Slot Bases	4400	EA	\$ 11	\$ 48,400
				\$ 65,384,000

### License Fees

Ticket In Ticket Out (TITO)	4400	EA	\$ 200	\$ 880,000
Game 1	4400	EA	\$ 200	\$ 880,000
Game 2	4400	EA	\$ 250	\$ 1,100,000
Game 3	4400	EA	\$ 275	\$ 1,210,000
				\$ 4,070,000

### Slot System / Networking

<b>Software</b>				
Included in OS&E Systems Budget			\$	-
<b>Hardware</b>				
Database Cluster - Wizard	2		\$ 38,000	\$ 76,000
Database Cluster - EZ Pay	2		\$ 38,000	\$ 76,000
Cashless Controller	1		\$ 26,000	\$ 26,000
Translator	1		\$ 3,700	\$ 3,700
ComHub	1		\$ 3,700	\$ 3,700
BIF	1		\$ 3,700	\$ 3,700
Concentrator	1		\$ 3,800	\$ 3,800
Configuration Workstation	1		\$ 600	\$ 600
Commplus Server	1		\$ 3,700	\$ 3,700
Player Server	1		\$ 3,000	\$ 3,000
JPF Server	1		\$ 3,000	\$ 3,000
BEll manager	1		\$ 4,000	\$ 4,000
Patrol	3		\$ 700	\$ 2,100
Deployment Solutions	3		\$ 135	\$ 405
Tivoli Client	4		\$ 1,750	\$ 7,000
Powerpath, connection to storage	1		\$ 9,600	\$ 9,600
<b>Workstations</b>			\$	-
Attendant Station	1		\$ 2,100	\$ 2,100
JP/Fill Televideo Touch	4		\$ 1,300	\$ 5,200
Client PC	6		\$ 550	\$ 3,300
Client Monitor	6		\$ 127	\$ 762
Thin Client Terminals	4		\$ 819	\$ 3,276
HP Laser Jet Printer 4200tn	8		\$ 1,540	\$ 12,320
FJP Workstations	8		\$ 2,000	\$ 16,000
			\$	-
Reader - Dolphin Bar Code	3		\$ 1,350	\$ 4,050
Reader - Mag Stri Card	10		\$ 75	\$ 750
Reader - Bar Code for Attendant Station	1		\$ 750	\$ 750
Neuron Card Encoder	1		\$ 1,500	\$ 1,500
			\$	-
API Gateway -POS	1		\$ 13,400	\$ 13,400
API Gateway - Hotel	1		\$ 6,700	\$ 6,700
Bonus Engine - BEll, Cardreader, and Harnessing	4400		\$ 580	\$ 2,552,000
NexGen Display and Harnessing	4400		\$ 1,125	\$ 4,950,000

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
Bank Controllers (30 Mach./line)	147		\$ 1,557	\$ 228,360
Install Slot Linking, Brackets, Controllers	147		\$ 52	\$ 7,627
Travel costs to install above Acres parts	147		\$ 200	\$ 29,333
Training	1		\$ 200,000	\$ 200,000
				<b>\$ 8,263,733</b>

#### Slot Operation Setup

Keys - Main Door (incl. tech)	250		\$9	\$ 2,238
Keys - BVS (incl. tech)	250		\$9	\$ 2,238
Keys - Slot Base (incl. tech)	250		\$9	\$ 2,238
Keys - CPU	20		\$9	\$ 179
Keywatcher System (incl. tech)	1		\$20,000	\$ 20,000
Associated Hardware for Keywatcher (incl. tech)	1		\$2,000	\$ 2,000
Sensormatic Key Detection - Panels and Keytags	1		\$25,000	\$ 25,000
Radios (incl. tech)	200		\$750	\$ 150,000
Microphones	300		\$62	\$ 18,450
Earpieces	200		\$35	\$ 7,000
Radio Batteries (Spares)	50		\$55	\$ 2,750
Radio Antennas (Spares)	50		\$14	\$ 713
Radio Recharging Stations	5		\$250	\$ 1,250
Pagers	100		\$50	\$ 5,000
Ticket Storage Banks (Installed)	22		\$1,000	\$ 22,000
Change Bank Carts	0		\$1,800	\$ -
				<b>\$ 261,054</b>

#### Slot Tech Setup

Inventory control system	1	EA	\$ 100,000	\$ 100,000
Machine testers (simulators)	6	EA	\$ 8,000	\$ 48,000
Complete computer system for board room	1	EA	\$ 1,500	\$ 1,500
Complete laptop computer system for board room	1	EA	\$ 250	\$ 250
Data Pal. Specialized parts and pinout lookup softw	1	EA	\$ 200	\$ 200
Slot Tech Magazine DVD Archive	1	EA	\$ 5,000	\$ 5,000
Complete hand tool set with box	6	EA	\$ 125	\$ 750
Battery operated drills	2	EA	\$ 150	\$ 300
90 degree battery operated drill	1	EA	\$ 260	\$ 260
Tap & Die set, Metric & SAE	2	EA	\$ 150	\$ 300
Sawsall, Dewalt	1	EA	\$ 125	\$ 125
Circular saw, Dewalt	4	EA	\$ 1,000	\$ 4,000
Hydraulic lift carts	4	EA	\$ 200	\$ 800
Hand dolly's	4	EA	\$ 450	\$ 1,800
Tool boxes	10	EA	\$ 100	\$ 1,000
Rolling stools	6	EA	\$ 180	\$ 1,080
Utility carts	2	EA	\$ 150	\$ 300
Oil waste cans	1	EA	\$ 500	\$ 500
Drill press	1	EA	\$ 200	\$ 200
Grinder	1	EA	\$ 110	\$ 110
Vise	1	EA	\$ 500	\$ 500
Complete screw/nut center	6	EA	\$ 60	\$ 360
Work lights	8	EA	\$ 1,200	\$ 9,600
5 drawer heavy duty cabinets	4	EA	\$ 750	\$ 3,000
CPU/Board shelf, 2466A & 8633, Lyon	4	EA	\$ 650	\$ 2,600
Cabinets to hold CPU's, 1045, Lyon	4	EA	\$ 650	\$ 2,600
Open shelving for parts in board room, 8108SH, Ly	6	EA	\$ 590	\$ 3,540
Open shelving for parts in board room, extension, £	12	EA	\$ 490	\$ 5,880
Parts shelves with bins, 2CR174BK	6	EA	\$ 580	\$ 3,480
Repair Benches, 7D220	2	EA	\$ 2,600	\$ 5,200
Huntron tracker 2000	2	EA	\$ 2,600	\$ 5,200
Huntron 2700	1	EA	\$ 2,000	\$ 2,000
Surface mount solder station	8	EA	\$ 55	\$ 440
Anti-Static mats	12	EA	\$ 100	\$ 1,200
Small parts indexes, metal	1	EA	\$ 900	\$ 900
Sencore PR570	2	EA	\$ 3,800	\$ 7,600
Sencore CM2125	1	EA	\$ 2,500	\$ 2,500
Sencore LC103	2	EA	\$ 300	\$ 600
Sencore PS402	2	EA	\$ 600	\$ 1,200
Sencore PSL60	1	EA	\$ 3,300	\$ 3,300
Sencore SC3100 100 mhz dual trace o-scope	1	EA	\$ 1,000	\$ 1,000

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
Sencore complete probe kit	2	EA	\$ 135	\$ 270
Lamp magnifier	2	EA	\$ 750	\$ 1,500
Pace St75-sx	6	EA	\$ 160	\$ 960
Weller WE551	6	EA	\$ 325	\$ 1,950
Fluke 77III or equiv	1	EA	\$ 500	\$ 500
CPU cleaning station with vacuum	5	EA	\$ 200	\$ 1,000
Portable Vacuum cleaners	2	EA	\$ 450	\$ 900
Compressor	1	EA	\$ 825	\$ 825
Fume extractor	1	EA	\$ 2,300	\$ 2,300
Parts Washer, 6H013	1	EA	\$ 100	\$ 100
Spool of chain for keys	1	EA	\$ 4,300	\$ 4,300
Pallet Jack (Brockman 1-800-228-1957)	1	EA	\$ 7,000	\$ 7,000
Tow Cart plus cars	2	EA	\$ 1,350	\$ 2,700
Sign Lift	4	EA	\$ 325	\$ 1,300
Flat Bed carts	2	EA	\$ 100	\$ 200
Carpet stretcher	2	EA	\$ 250	\$ 500
6 foot orange ladder		EA	\$	-
				<u>\$256,730</u>
<b>Sub Total Slots</b>				<b>\$ 78,235,517</b>
<b>Attic Stock</b>	3%			<b>\$ 2,347,066</b>
				<b>\$ 80,582,583</b>
<b>Installation</b>	2%			<b>\$ 1,611,652</b>
<b>Freight</b>	3%			<b>\$ 2,417,477</b>
<b>Sales Tax</b>	8%			<b>\$ 6,446,607</b>
<b>Warehousing</b>	1%			<b>\$ 805,826</b>
				<b>\$ 11,281,562</b>

**3 RACE & SPORTS \$ 3,000,000**

Race & Sports	200	SEATS	\$ 5,000	\$ 1,000,000
Display and AV	200	SEATS	\$ 10,000	\$ 2,000,000

**4 POKER \$ 527,518**

**Poker**

Poker Table	8	EA	\$ 2,500	\$ 20,000
Poker Drop Slide	8	EA	\$ 150	\$ 1,200
Layouts	24	EA	\$ 175	\$ 4,200
Chairs	90	EA	\$ 250	\$ 22,500
Dealer Chair	11	EA	\$ 250	\$ 2,760
Shuffler (Deck Mate)	8	EA	\$ 16,000	\$ 128,000
Drop Boxes	10	EA	\$ 95	\$ 950
Tokes Boxes	18	EA	\$ 60	\$ 1,080
Buttons - Player/Dealer	30	EA	\$ 4	\$ 113
Plasma w/Player List Software	1	EA	\$ 13,000	\$ 13,520
Drink Carts 5 per Table	42	EA	\$ 200	\$ 8,400
Podium w/Microphone	1	EA	\$ 350	\$ 364
Bill Slot Cover (Brass)	8	EA	\$ 15	\$ 120
Cut Cards	200	EA	\$ 0	\$ 60
Table Brushes	2	EA	\$ 24	\$ 48
Spacers	2,000	EA	\$ 0	\$ 600
Money Paddle	8	EA	\$ 11	\$ 88
Paging System (45 Pagers)	1	EA	\$ 7,500	\$ 7,800
PA System	1	EA	\$ -	\$ -
Misc. Accessories	0	EA	\$ -	\$ -
Misc. Signage	0	EA	\$ -	\$ -
<b>Poker Sub Total</b>				<b>\$ 211,803</b>

**Cards and Chips**

Gaming Chip Racks - Soft Count	40,000	EA	\$0.10	\$ 4,000
Poker Cards - 600 / Table	4,800	PKS	\$ 2	\$ 9,600
				<b>\$ 13,600</b>

**Sub Total Gaming Support**

<b>Attic Stock</b>	3%	EA		<b>\$ 225,403</b>
<b>Sub Total Slots</b>		EA		<b>\$ 225,403</b>

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
Installation	2%	EA	\$	4,508
Freight	3%	EA	\$	6,762
Sales Tax	8%	EA	\$	18,032
Warehousing	1%	EA	\$	2,254
			\$	31,556

**5 GAMING SUPPORT \$ 7,768,188**

**Soft Count**

G&D BPS 1000 Currency Sorter/Counters	2	EA	\$ 825,000	\$ 1,650,000
Currency Header Cards	1	EA	\$ 35,000	\$ 35,000
Self Propelled Reldom Bill Validator Carts	12	EA	\$ 7,500	\$ 90,000
Self Propelled Reldom Table Games Drop Carts	2	EA	\$ 7,500	\$ 15,000
Glory Currency discriminator	2	EA	\$ 4,000	\$ 8,000
Jet Sort Brandt Model 6100-US Coin	2	EA	\$ 12,675	\$ 25,350
Plexiglass Count Table 3x5	3	EA	\$ 1,092	\$ 3,276
Plexiglass Verifier Boxes (caddies) 6 compartment	30	EA	\$ 55	\$ 1,650
Plexiglass Count Table 3 x 10	4	EA	\$ 3,145	\$ 12,580
Money cart Transporter 4' Max	3	EA	\$ 3,044	\$ 9,132
Padlocks (to lock carts)	50	EA	\$ 50	\$ 2,500
clear Table for Counter Computer (24x36)	3	EA	\$ 500	\$ 1,500
Industrial Room Humidifier	1	EA	\$ 45,000	\$ 45,000
Air Purification System	1	EA	\$ 25,000	\$ 25,000
Monroe 10-key Calculator	7	EA	\$ 150	\$ 1,050
Plexiglass Verifier Boxes-8 compartment	2	EA	\$ 70	\$ 140
Watercooler	1	EA	\$ 250	\$ 250
Rollable Step ladder	1	EA	\$ 200	\$ 200
Barcoding Allowance	1	EA	\$ 15,000	\$ 15,000
Dolphins	15	EA	\$ 1,500	\$ 22,500
Bill Validator Shelving	1	EA	\$ 7,500	\$ 7,500
Self Propelled Reldom NRT Cassette Carts	3	EA	\$ 7,500	\$ 22,500
Tables/cabinets/work counters	2	EA	\$ 5,000	\$ 10,000
Emergency Drop Cabinet	5	EA	\$ 3,500	\$ 17,500
Plexiglas Condos	24	EA	\$ 250	\$ 6,000
Plexiglas Boxes (allow)	4	EA	\$ 3,000	\$ 12,000
<b>Soft Count Sub Total</b>			<b>\$</b>	<b>2,038,628</b>

**Coin room**

Coin Conveyors - Input	0		\$ 34,000	\$ -
Coin Conveyors - Takeaway	0		\$ 13,000	\$ -
Scales	0		\$ 23,500	\$ -
Coin Wrappers	0		\$ 21,800	\$ -
Racking Table	0		\$ 3,500	\$ -
Tokens	0		\$ 447	\$ -
Token racks	0		\$ 2	\$ -
Coin cans	0		\$ 2	\$ -
Drop buckets	0		\$ 3	\$ -
Bar Code Drop Tags & Holders	0		\$ 25,000	\$ -
Coin Carts	0		\$ 2,000	\$ -
Bill Validator Carts	0		\$ 3,500	\$ -
Mules	0		\$ 7,000	\$ -
Money Runner Carts	0		\$ 7,000	\$ -
A-frame Cart	0		\$ 2,500	\$ -
Consumables	0		\$ 3,900	\$ -
Undercounter cabinets	0		\$ 20,000	\$ -
Slot tokens .05 only	0		\$ 0	\$ -
<b>Coin Room Sub Total</b>			<b>\$</b>	<b>-</b>

**Cage**

Digicard/Player cards	1		\$ 30,000	\$ 30,000
Thermal Card printer	20		\$ 24,500	\$ 490,000
Cast Member Bank Issue Kiosks	3		\$ 65,000	\$ 195,000
EZPay Redemption Center	15		\$ 3,500	\$ 52,500
NRT Kiosks	35		\$ 50,000	\$ 1,750,000
Jackpot Redemption Units	18		\$ 45,500	\$ 819,000

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
Table Link Equipment	15		\$ 5,300	\$ 79,500
Motorized portable cage banks	30		\$ 3,495	\$ 104,850
Marketing Kiosks	15		\$ 45,000	\$ 675,000
Main Bank Safe	1		\$ 5,000	\$ 5,000
NRT Cassette Lockable Storage Units	12		\$ 3,500	\$ 42,000
Printers- Check/Cash Back/Other	15		\$ 1,200	\$ 18,000
Employee Bank Turn In Safe	1		\$ 5,000	\$ 5,000
US Coin Jetsort	2		\$ 7,500	\$ 15,000
Marker Bank Cabinet	1		\$ 5,000	\$ 5,000
Main Cage Work Tables	4		\$ 2,500	\$ 10,000
Check/Jackpot Fill Scanners	2		\$ 4,500	\$ 9,000
Monroe 10-key Calculator	40		\$ 150	\$ 6,000
Money Carts	4		\$ 1,000	\$ 4,000
Chip Storage Cabinets	3		\$ 2,750	\$ 8,250
US Coin Wrappers	2		\$ 18,000	\$ 36,000
Keywatcher	1		\$ 35,000	\$ 35,000
Manual Key Cabinet	2		\$ 1,000	\$ 2,000
Employee Balancing Stations	10		\$ 2,000	\$ 20,000
Currency discriminator	20		\$ 4,000	\$ 80,000
Chip Reserve Cabinets	6		\$ 3,500	\$ 21,000
Bank note counters	15		\$ 4,000	\$ 60,000
Booth - Jetsort	0		\$ 10,000	\$ -
Booth - Portable scales	0		\$ 2,500	\$ -
<b>Cage Sub Total</b>				<b>\$ 4,577,100</b>
<b>Sub Total Gaming Support</b>				<b>\$ 6,615,728</b>
<b>Attic Stock</b>	3%	EA		<b>\$ 198,472</b>
<b>Sub Total Slots</b>		EA		<b>\$ 6,814,200</b>
<b>Installation</b>	2%	EA		<b>\$ 136,284</b>
<b>Freight</b>	3%	EA		<b>\$ 204,426</b>
<b>Sales Tax</b>	8%	EA		<b>\$ 545,136</b>
<b>Warehousing</b>	1%	EA		<b>\$ 68,142</b>
				<b>\$ 953,988</b>

**A MAJOR DEVELOPMENT PROJECT**  
**SHOW COST ANALYSIS**  
Development Costs

DESCRIPTION	QTY.	UNIT	UNIT PRICE	TOTAL
<b>1 Theatrical Equipment</b>				
Lighting	1	lot	\$ 960,000	\$ 960,000
Sound	1	lot	\$ 1,560,000	\$ 1,560,000
Rigging	1	lot	\$ 1,200,000	\$ 1,200,000
Stage Curtain	1	lot	\$ 60,000	\$ 60,000
Projection System	1	lot	\$ 1,700,000	\$ 1,700,000
Miscellaneous Equipment	1	lot	\$ 150,000	\$ 150,000
Stage Lifts	1	lot	\$ 1,500,000	\$ 1,500,000
Seating	2500	ea.	\$ 350	\$ 875,000
<b>Subtotal Including Installation</b>				<b>\$ 8,005,000</b>
<b>2 Show Equipment</b>				
Sets	15	scenes	\$ 200,000	\$ 3,000,000
Costumes - 24 / scene	360	ea.	\$ 2,500	\$ 900,000
Costumes - lead singer	15	ea.	\$ 10,000	\$ 150,000
Backup costumes	1	lot	\$ -	\$ -
Lighting	15	scenes	\$ 25,000	\$ 375,000
Video	15	scenes	\$ 40,000	\$ 600,000
Video R&D	1	lot	\$ 125,000	\$ 125,000
Sound Studio Editing	1	lot	\$ 300,000	\$ 300,000
Props - 24 performers	360	ea.	\$ 2,000	\$ 720,000
Special Effects	15	scenes	\$ 50,000	\$ 750,000
Make up and Hair (\$500/performer + Backup)	1	lot	\$ 45,000	\$ 45,000
Holograms	1	lot	\$ 500,000	\$ 500,000
Contingency	1	lot	\$ 500,000	\$ 500,000
<b>Subtotal Including Installation</b>				<b>\$ 7,965,000</b>
<b>3 Production Costs</b>				
Producer and Artistic Direction	2	persons	\$ 300,000	\$ 600,000
Creators Flat Fees	12	flat fees	\$ 66,667	\$ 800,000
Stage Direction, Choreography and Trainers	3	flat fees	\$ 50,000	\$ 150,000
Cast Rehearsals (16 weeks)	50	persons	\$ 1,350	\$ 1,080,000
Traning Costs	1	lot	\$ 50,000	\$ 50,000
Prodcution Team (78 weeks)	6	persons	\$ 2,137	\$ 1,000,000
Technical Team (16 weeks)	1	lot	\$ 600,000	\$ 600,000
Room, Lodging, and Transportation	1	lot	\$ 750,000	\$ 750,000
Transportation	1	lot	\$ 75,000	\$ 75,000
Marketing	1	lot	\$ 50,000	\$ 50,000
General Costs	1	lot	\$ 350,000	\$ 350,000
Administration	1	lot	\$ 1,000,000	\$ 1,000,000
Contingencies	1	lot	\$ 2,000,000	\$ 2,000,000
<b>Subtotal</b>				<b>\$ 8,505,000</b>
<b>TOTAL SHOW COST</b>				<b>\$ 24,475,000</b>

A MAJOR DEVELOPMENT PROJECT  
**INSURANCE COST SUMMARY**  
 Development Costs

AREA DESCRIPTION			TOTAL COSTS
<b>2 OCIP - Work Comp &amp; Gen. Liability</b>			<b>\$ 23,320,934</b>
Construction Costs	\$	1,111,618,489	
Raw Payroll Estimated (% Construction Cost)	20.00%	\$ 222,323,698	
Estimated Cost of Workmens Compensation Insurance over \$250,000 per occurrence. (% Raw Payroll)	2.28%	\$ 5,068,980	
Estimated Cost of General Liability Insurance over \$250,000 per occurrence. (% Raw Payroll)	1.10%	\$ 2,445,561	
Estimated Cost of Excess Liability (over \$100 Million) (% Raw Payroll)	1.46%	\$ 3,245,926	
OCIP Administration Fee (\$450,000 per year)			\$ 900,000
Fixed OCIP Costs			
OCIP Losses (Capped)			\$ 11,660,467
<b>1 Builders Risk</b>			<b>\$ 2,445,561</b>
Hard Cost (% Construction Cost)	0.22%	\$ 2,445,561	
Soft Cost (% Construction Cost)	0.00%	\$ -	
<b>3 Pollution and Environmental Related</b>			<b>- \$ -</b>
<b>4 Delay in Opening</b>			<b>\$ -</b>
<b>5 Automobile Subs</b>	In Construction Costs		<b>\$ -</b>
<b>6 Automobile Owner</b>	In Project Admin. Costs		<b>\$ -</b>
<b>7 Equipment Floaters By Subs</b>	In Construction Costs		<b>\$ -</b>
<b>8 Equipment Floaters By Owner</b>	In Project Admin. Costs		<b>\$ -</b>
<b>9 Professional Liability</b>	In A&E Costs		<b>\$ -</b>
<b>10 Bonds</b>			<b>\$ -</b>
<b>11 Gap Coverage</b>			<b>\$ 1,667,428</b>
% Construction Cost	0.15%	\$ 1,667,428	
<b>TOTAL INSURANCE COST</b>			<b>\$ 27,433,922</b>

**A MAJOR DEVELOPMENT PROJECT**  
**PROJECTED CASH FLOW**  
 Development Costs

DESCRIPTION	TOTAL	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7
Land	\$ 200,000,000	200,000,000	0	0	0	0	0	0
Pre-Construction	\$ 15,000,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000
General Construction	\$ 1,111,618,489	0	0	0	0	0	0	0
Tenant Improvements	\$ -	0	0	0	0	0	0	0
Architects/Designers/Consultants	\$ 117,918,837	0	1,179,188	2,358,377	3,537,565	3,537,565	3,537,565	3,537,565
Testing and Inspections	\$ 11,116,185	0	0	0	0	0	0	463,174
Permits & Fees	\$ 25,682,432	0	0	0	0	0	8,560,811	0
FF&E / Signage	\$ 125,954,798	0	0	0	0	0	0	0
Operating Supplies & Equipment	\$ 70,677,647	0	0	0	0	0	0	0
Gaming Equipment	\$ 112,210,276	0	0	0	0	0	0	0
Show/Attraction	\$ 24,475,000	0	0	0	0	0	0	0
Project Administration	\$ 20,000,000	512,821	512,821	512,821	512,821	512,821	512,821	512,821
Legal & Accounting	\$ 14,637,334	731,867	585,493	585,493	585,493	585,493	439,120	439,120
Insurance & Bonding	\$ 27,433,922	703,434	703,434	703,434	703,434	703,434	703,434	703,434
Sales & Advertising	\$ -	0	0	0	0	0	0	0
Capitalized Interest	\$ 218,904,934	0	1,369,894	1,417,927	1,465,431	1,521,546	1,789,034	1,906,487
Loan Fees & Closing Costs	\$ 30,000,000	0	0	0	0	30,000,000	0	0
Pre-Opening Expenses	\$ 78,025,000	390,125	390,125	390,125	390,125	390,125	390,125	390,125
Property Tax	\$ 13,000,000	0	1,300,000	0	0	0	0	1,300,000
License & Bid Costs	\$ 2,000,000	2,000,000	0	0	0	0	0	0
Start-Up Cash / Bank Roll	\$ 10,000,000	0	0	0	0	0	0	0
Contingency / Escalation	\$ 94,694,871	285,897	304,201	297,557	362,412	2,012,412	825,206	451,336
<b>Grand Total</b>	<b>\$ 2,323,349,726</b>	<b>205,874,143</b>	<b>7,595,156</b>	<b>7,515,734</b>	<b>8,807,281</b>	<b>40,513,396</b>	<b>18,008,116</b>	<b>10,954,063</b>
<b>Rate Of Interest</b>	<b>8%</b>							
Monthly Total (excluding Pre-Opening and Bankroll)		205,484,052	7,205,031	7,125,609	8,417,156	40,123,271	17,617,991	10,563,938
Cumulative Total (excluding Pre-Opening and Bankroll)			212,689,083	219,814,692	228,231,848	268,355,119	285,973,109	296,537,047

**PROJECTED CASH FLOW**

F

Development Costs

DESCRIPTION	TOTAL	Month 8	Month 9	Month 10	Month 11	Month 12	Month 13	Month 14
Land	\$ 200,000,000	0	0	0	0	0	0	0
Pre-Construction	\$ 15,000,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	0	0
General Construction	\$ 1,111,618,489	11,116,185	19,453,324	33,348,555	33,348,555	33,348,555	33,348,555	33,348,555
Tenant Improvements	\$ -	0	0	0	0	0	0	0
Architects/Designers/Consultants	\$ 117,918,837	3,537,565	5,895,942	5,895,942	5,895,942	5,895,942	4,716,753	5,895,942
Testing and Inspections	\$ 11,116,185	463,174	463,174	463,174	463,174	463,174	463,174	463,174
Permits & Fees	\$ 25,682,432	0	0	8,560,811	0	0	0	0
FF&E / Signage	\$ 125,954,798	0	0	0	0	0	0	0
Operating Supplies & Equipment	\$ 70,677,647	0	0	0	0	0	0	0
Gaming Equipment	\$ 112,210,276	0	0	0	0	0	0	0
Show/Attraction	\$ 24,475,000	0	0	0	0	0	0	0
Project Administration	\$ 20,000,000	512,821	512,821	512,821	512,821	512,821	512,821	512,821
Legal & Accounting	\$ 14,637,334	439,120	439,120	439,120	439,120	439,120	439,120	439,120
Insurance & Bonding	\$ 27,433,922	703,434	703,434	703,434	703,434	703,434	703,434	703,434
Sales & Advertising	\$ -	0	0	0	0	0	0	0
Capitalized Interest	\$ 218,904,934	1,976,914	2,116,850	2,342,088	2,717,624	3,035,453	3,364,545	3,669,602
Loan Fees & Closing Costs	\$ 30,000,000	0	0	0	0	0	0	0
Pre-Opening Expenses	\$ 78,025,000	390,125	390,125	390,125	390,125	390,125	390,125	390,125
Property Tax	\$ 13,000,000	0	1,300,000	0	0	1,300,000	0	1,300,000
License & Bid Costs	\$ 2,000,000	0	0	0	0	0	0	0
Start-Up Cash / Bank Roll	\$ 10,000,000	0	0	0	0	0	0	0
Contingency / Escalation	\$ 94,694,871	991,226	1,650,980	2,814,562	2,343,717	2,415,217	2,210,112	2,346,467
<b>Grand Total</b>	<b>\$ 2,323,349,726</b>	<b>21,380,564</b>	<b>34,175,769</b>	<b>56,720,631</b>	<b>48,064,512</b>	<b>49,753,841</b>	<b>46,148,639</b>	<b>49,069,240</b>
<b>Rate Of Interest</b>	<b>8%</b>							
Monthly Total (excluding Pre-Opening and Bankroll)		20,990,439	33,785,644	56,330,506	47,674,387	49,363,716	45,758,514	48,679,115
Cumulative Total (excluding Pre-Opening and Bankroll)		317,527,486	351,313,130	407,643,635	455,318,022	504,681,739	550,440,253	599,119,367

**PROJECTED CASH FLOW**

Development Costs

**PROJECTED**

Developpr

DESCRIPTION	TOTAL	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21
Land	\$ 200,000,000	0	0	0	0	0	0	0
Pre-Construction	\$ 15,000,000	0	0	0	0	0	0	0
General Construction	\$ 1,111,618,489	33,348,555	33,348,555	41,685,693	44,464,740	44,464,740	55,580,924	55,580,924
Tenant Improvements	\$ -	0	0	0	0	0	0	0
Architects/Designers/Consultants	\$ 117,918,837	5,895,942	5,895,942	5,895,942	5,895,942	5,895,942	5,895,942	5,895,942
Testing and Inspections	\$ 11,116,185	463,174	463,174	463,174	463,174	463,174	463,174	463,174
Permits & Fees	\$ 25,682,432	8,560,811	0	0	0	0	0	0
FF&E / Signage	\$ 125,954,798	0	0	0	0	0	0	0
Operating Supplies & Equipment	\$ 70,677,647	0	0	0	0	0	0	0
Gaming Equipment	\$ 112,210,276	0	0	0	0	0	0	0
Show/Attraction	\$ 24,475,000	0	0	0	0	0	0	0
Project Administration	\$ 20,000,000	512,821	512,821	512,821	512,821	512,821	512,821	512,821
Legal & Accounting	\$ 14,637,334	439,120	439,120	439,120	292,747	292,747	292,747	292,747
Insurance & Bonding	\$ 27,433,922	703,434	703,434	703,434	703,434	703,434	703,434	703,434
Sales & Advertising	\$ -	0	0	0	0	0	0	0
Capitalized Interest	\$ 218,904,934	3,994,129	4,371,888	4,691,954	5,072,791	5,474,684	5,888,400	6,373,914
Loan Fees & Closing Costs	\$ 30,000,000	0	0	0	0	0	0	0
Pre-Opening Expenses	\$ 78,025,000	390,125	390,125	390,125	390,125	390,125	390,125	390,125
Property Tax	\$ 13,000,000	0	0	0	0	1,300,000	0	1,300,000
License & Bid Costs	\$ 2,000,000	0	0	0	0	0	0	0
Start-Up Cash / Bank Roll	\$ 10,000,000	0	0	0	0	0	0	0
Contingency / Escalation	\$ 94,694,871	2,745,812	2,274,967	2,733,510	2,878,307	2,949,807	3,489,697	3,561,197
<b>Grand Total</b>	<b>\$ 2,323,349,726</b>	<b>57,053,922</b>	<b>48,400,026</b>	<b>57,515,773</b>	<b>60,674,080</b>	<b>62,447,473</b>	<b>73,217,264</b>	<b>75,074,278</b>
<b>Rate Of Interest</b>	<b>8%</b>							
Monthly Total (excluding Pre-Opening and Bankroll)		56,663,797	48,009,901	57,125,648	60,283,955	62,057,348	72,827,139	74,684,153
Cumulative Total (excluding Pre-Opening and Bankroll)		655,783,165	703,793,065	760,918,713	821,202,668	883,260,017	956,087,156	1,030,771,310

**CASH FLOW**

Interest Costs

**PROJECTED CASH FLOW**

Development Costs

DESCRIPTION	TOTAL	Month 22	Month 23	Month 24	Month 25	Month 26	Month 27	Month 28
Land	\$ 200,000,000	0	0	0	0	0	0	0
Pre-Construction	\$ 15,000,000	0	0	0	0	0	0	0
General Construction	\$ 1,111,618,489	55,580,924	61,139,017	61,139,017	55,580,924	44,464,740	38,906,647	38,906,647
Tenant Improvements	\$ -	0	0	0	0	0	0	0
Architects/Designers/Consultants	\$ 117,918,837	1,179,188	1,179,188	1,179,188	1,179,188	1,179,188	1,179,188	1,179,188
Testing and Inspections	\$ 11,116,185	463,174	463,174	463,174	463,174	463,174	463,174	463,174
Permits & Fees	\$ 25,682,432	0	0	0	0	0	0	0
FF&E / Signage	\$ 125,954,798	0	0	0	0	0	0	0
Operating Supplies & Equipment	\$ 70,677,647	0	0	0	0	0	3,533,882	7,067,765
Gaming Equipment	\$ 112,210,276	0	0	0	0	0	0	0
Show/Attraction	\$ 24,475,000	0	0	0	0	0	0	0
Project Administration	\$ 20,000,000	512,821	512,821	512,821	512,821	512,821	512,821	512,821
Legal & Accounting	\$ 14,637,334	292,747	292,747	292,747	292,747	292,747	292,747	292,747
Insurance & Bonding	\$ 27,433,922	703,434	703,434	703,434	703,434	703,434	703,434	703,434
Sales & Advertising	\$ -	0	0	0	0	0	0	0
Capitalized Interest	\$ 218,904,934	6,871,809	7,330,705	7,831,752	8,345,282	8,814,001	9,216,805	9,598,913
Loan Fees & Closing Costs	\$ 30,000,000	0	0	0	0	0	0	0
Pre-Opening Expenses	\$ 78,025,000	390,125	390,125	390,125	390,125	390,125	390,125	390,125
Property Tax	\$ 13,000,000	0	0	1,300,000	0	1,300,000	0	0
License & Bid Costs	\$ 2,000,000	0	0	0	0	0	0	0
Start-Up Cash / Bank Roll	\$ 10,000,000	0	0	0	0	0	0	0
Contingency / Escalation	\$ 94,694,871	3,230,276	3,535,971	3,607,471	3,230,276	2,690,386	2,507,554	2,701,918
<b>Grand Total</b>	<b>\$ 2,323,349,726</b>	<b>69,224,498</b>	<b>75,547,181</b>	<b>77,419,728</b>	<b>70,697,971</b>	<b>60,810,615</b>	<b>57,706,377</b>	<b>61,816,731</b>
<b>Rate Of Interest</b>	<b>8%</b>							
Monthly Total (excluding Pre-Opening and Bankroll)		68,834,373	75,157,056	77,029,603	70,307,846	60,420,490	57,316,252	61,426,606
Cumulative Total (excluding Pre-Opening and Bankroll)		1,099,605,682	1,174,762,739	1,251,792,342	1,322,100,188	1,382,520,679	1,439,836,931	1,501,263,537

DESCRIPTION	TOTAL	Month 29	Month 30	Month 31	Month 32	Month 33	Month 34	Month 35
Land	\$ 200,000,000	0	0	0	0	0	0	0
Pre-Construction	\$ 15,000,000	0	0	0	0	0	0	0
General Construction	\$ 1,111,618,489	33,348,555	33,348,555	33,348,555	33,348,555	27,790,462	22,232,370	22,232,370
Tenant Improvements	\$ -	0	0	0	0	0	0	0
Architects/Designers/Consultants	\$ 117,918,837	1,179,188	1,179,188	1,179,188	1,179,188	1,179,188	1,179,188	1,179,188
Testing and Inspections	\$ 11,116,185	463,174	463,174	0	0	0	0	0
Permits & Fees	\$ 25,682,432	0	0	0	0	0	0	0
FF&E / Signage	\$ 125,954,798	0	6,297,740	12,595,480	12,595,480	18,893,220	18,893,220	18,893,220
Operating Supplies & Equipment	\$ 70,677,647	7,067,765	7,067,765	7,067,765	10,601,647	14,135,529	7,067,765	2,827,106
Gaming Equipment	\$ 112,210,276	7,854,719	22,442,055	22,442,055	22,442,055	11,221,028	11,221,028	5,610,514
Show/Attraction	\$ 24,475,000	1,713,250	4,895,000	4,895,000	4,895,000	2,447,500	2,447,500	1,223,750
Project Administration	\$ 20,000,000	512,821	512,821	512,821	512,821	512,821	512,821	512,821
Legal & Accounting	\$ 14,637,334	292,747	292,747	292,747	292,747	292,747	292,747	292,747
Insurance & Bonding	\$ 27,433,922	703,434	703,434	703,434	703,434	703,434	703,434	703,434
Sales & Advertising	\$ -	0	0	0	0	0	0	0
Capitalized Interest	\$ 218,904,934	10,008,424	10,448,867	11,061,517	11,728,431	12,415,503	13,041,077	13,582,019
Loan Fees & Closing Costs	\$ 30,000,000	0	0	0	0	0	0	0
Pre-Opening Expenses	\$ 78,025,000	390,125	390,125	390,125	3,511,125	7,802,500	11,703,750	19,506,250
Property Tax	\$ 13,000,000	0	0	1,300,000	0	0	0	0
License & Bid Costs	\$ 2,000,000	0	0	0	0	0	0	0
Start-Up Cash / Bank Roll	\$ 10,000,000	0	0	0	0	0	0	0
Contingency / Escalation	\$ 94,694,871	2,922,461	4,246,136	4,638,537	4,761,401	4,244,676	3,550,254	2,941,133
<b>Grand Total</b>	<b>\$ 2,323,349,726</b>	<b>66,456,662</b>	<b>92,287,607</b>	<b>100,427,223</b>	<b>106,571,883</b>	<b>101,638,607</b>	<b>92,845,152</b>	<b>89,504,551</b>
<b>Rate Of Interest</b>	<b>8%</b>							
Monthly Total (excluding Pre-Opening and Bankroll)		66,066,537	91,897,482	100,037,098	103,060,758	93,836,107	81,141,402	69,998,301
Cumulative Total (excluding Pre-Opening and Bankroll)		1,567,330,074	1,659,227,556	1,759,264,654	1,862,325,412	1,956,161,520	2,037,302,922	2,107,301,223

## PROJECTED CASH FLOW

Development Costs

DESCRIPTION	TOTAL	Month 36	Month 37	Month 38	Month 39	TOTALS
Land	\$ 200,000,000	0	0	0	0	\$ 200,000,000
Pre-Construction	\$ 15,000,000					\$ 15,000,000
General Construction	\$ 1,111,618,489	22,232,370	11,116,185	11,116,185	0	\$ 1,111,618,489
Tenant Improvements	\$ -	0	0	0	0	\$ -
Architects/Designers/Consultants	\$ 117,918,837	1,179,188	1,179,188	1,179,188	1,179,188	\$ 117,918,837
Testing and Inspections	\$ 11,116,185	0	0	0	0	\$ 11,116,185
Permits & Fees	\$ 25,682,432	0	0	0	0	\$ 25,682,432
FF&E / Signage	\$ 125,954,798	18,893,220	6,297,740	6,297,740	6,297,740	\$ 125,954,798
Operating Supplies & Equipment	\$ 70,677,647	2,120,329	1,413,553	706,776	0	\$ 70,677,647
Gaming Equipment	\$ 112,210,276	3,366,308	3,366,308	1,122,103	1,122,103	\$ 112,210,276
Show/Attraction	\$ 24,475,000	734,250	734,250	244,750	244,750	\$ 24,475,000
Project Administration	\$ 20,000,000	512,821	512,821	512,821	512,821	\$ 20,000,000
Legal & Accounting	\$ 14,637,334	292,747	292,747	439,120	0	\$ 14,637,334
Insurance & Bonding	\$ 27,433,922	703,434	703,434	703,434	703,434	\$ 27,433,922
Sales & Advertising	\$ -	0	0	0	0	\$ -
Capitalized Interest	\$ 218,904,934	14,048,675	0	0	0	\$ 218,904,934
Loan Fees & Closing Costs	\$ 30,000,000	0	0	0	0	\$ 30,000,000
Pre-Opening Expenses	\$ 78,025,000	23,407,500	0	0	0	\$ 78,025,000
Property Tax	\$ 13,000,000	0	0	0	0	\$ 13,000,000
License & Bid Costs	\$ 2,000,000	0	0	0	0	\$ 2,000,000
Start-Up Cash / Bank Roll	\$ 10,000,000	0	10,000,000	0	0	\$ 10,000,000
Contingency / Escalation	\$ 94,694,871	2,751,907	1,408,892	1,227,716	553,302	\$ 94,694,871
<b>Grand Total</b>	<b>\$ 2,323,349,726</b>	<b>90,242,748</b>	<b>37,025,118</b>	<b>23,549,833</b>	<b>10,613,337</b>	
<b>Rate Of Interest</b>		<b>8%</b>				
Monthly Total (excluding Pre-Opening and Bankroll)		66,835,248	27,025,118	23,549,833	10,613,337	
Cumulative Total (excluding Pre-Opening and Bankroll)		2,174,136,471	2,201,161,589	2,224,711,422	2,235,324,760	2,323,349,726

**A MAJOR DEVELOPMENT PROJECT**  
**PRE-OPENING EXPENSES**  
 Development Costs

ITEM DESCRIPTION	TOTAL
Payroll, Taxes & Benefits	\$ 25,000,000
Advertising	\$ 22,000,000
Audit Fees	\$ 450,000
Background Checks	\$ 1,500,000
Consulting Services	\$ 1,000,000
Drug Testing	\$ 300,000
FFE/ and OSE Equipment	\$ 1,000,000
Food Costs	\$ 1,300,000
Legal Fees	\$ 1,100,000
License Costs	\$ 3,500,000
Miscellaneous	\$ 500,000
Outside Services	\$ 1,100,000
Postage	\$ 225,000
Printing	\$ 750,000
Recruitment Fees	\$ 6,000,000
Rent - Employment & Development Offices	\$ 2,500,000
Supplies	\$ 3,300,000
Taxes & Licenses	\$ -
Telephone	\$ 850,000
Transportation	\$ 250,000
Training	\$ 1,700,000
Travel & Entertainment	\$ 1,100,000
Utilities	\$ 2,600,000
<b>TOTAL PRE-OPENING EXPENSES</b>	<b>\$ 78,025,000</b>

**A MAJOR DEVELOPMENT PROJECT**  
**CONSOLIDATED INCOME STATEMENT**  
(IN THOUSANDS)

	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>GROSS OPERATING REVENUE</b>	\$ 1,761,837	100.0%	\$ 1,843,650	100.0%	\$ 1,928,447	100.0%	\$ 2,017,293	100.0%	\$ 2,110,385	100.0%
CASINO	1,161,176	65.9%	1,219,235	66.1%	1,280,197	66.4%	1,344,206	66.6%	1,411,417	66.9%
HOTEL ROOMS	235,973	13.4%	242,745	13.2%	249,715	12.9%	256,887	12.7%	264,268	12.5%
FOOD & BEVERAGE	192,268	10.9%	203,026	11.0%	213,426	11.1%	224,370	11.1%	235,888	11.2%
ENTERTAINMENT	125,840	7.1%	130,911	7.1%	136,187	7.1%	141,675	7.0%	147,385	7.0%
AMUSEMENT & ATTRACTIONS	5,439	0.3%	5,658	0.3%	5,886	0.3%	6,123	0.3%	6,370	0.3%
RETAIL	7,595	0.4%	7,818	0.4%	8,048	0.4%	8,284	0.4%	8,527	0.4%
OTHER OPERATING INCOME	33,547	1.9%	34,256	1.9%	34,990	1.8%	35,747	1.8%	36,530	1.7%
<b>DEPARTMENTAL COSTS &amp; EXPENSES</b>	\$ 1,082,148	61.4%	\$ 1,131,132	61.4%	\$ 1,179,833	61.2%	\$ 1,230,839	61.0%	\$ 1,284,265	60.9%
CASINO	744,091	42.2%	783,142	42.5%	821,785	42.6%	862,360	42.7%	904,964	42.9%
HOTEL	71,382	4.1%	73,430	4.0%	75,539	3.9%	77,708	3.9%	79,941	3.8%
FOOD & BEVERAGE	149,452	8.5%	155,423	8.4%	161,412	8.4%	167,665	8.3%	174,195	8.3%
ENTERTAINMENT	88,956	5.0%	90,391	4.9%	91,859	4.8%	93,364	4.6%	94,904	4.5%
AMUSEMENT & ATTRACTIONS	3,018	0.2%	3,075	0.2%	3,133	0.2%	3,193	0.2%	3,255	0.2%
RETAIL	3,307	0.2%	3,397	0.2%	3,490	0.2%	3,585	0.2%	3,684	0.2%
OTHER OPERATING INCOME	21,942	1.2%	22,275	1.2%	22,616	1.2%	22,965	1.1%	23,322	1.1%
<b>ADVERTISING, GENERAL &amp; ADMINISTRATIVE EXP.</b>	\$ 59,102	3.4%	\$ 164,418	8.9%	\$ 171,306	8.9%	\$ 178,500	8.8%	\$ 186,014	8.8%
ADVERTISING	2,437	0.1%	2,550	0.1%	2,668	0.1%	2,790	0.1%	2,919	0.1%
GENERAL & ADMINISTRATIVE	40,955	2.3%	42,184	2.3%	43,450	2.3%	44,753	2.2%	46,096	2.2%
PROPERTY OPERATIONS	18,147	1.0%	122,234	6.6%	127,856	6.6%	133,747	6.6%	139,919	6.6%
<b>EBITDA BEFORE PREOPENING &amp; MGT. FEES</b>	\$ 620,586	35.2%	\$ 548,099	29.7%	\$ 577,309	29.9%	\$ 607,954	30.1%	\$ 640,106	30.3%
<b>PREOPENING EXPENSE</b>	\$ 78,025	4.4%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
<b>OPERATIONS MANAGEMENT FEES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
<b>EBITDA</b>	\$ 542,561	30.8%	\$ 548,099	29.7%	\$ 577,309	29.9%	\$ 607,954	30.1%	\$ 640,106	30.3%
<b>DEPRECIATION/AMORTIZATION</b>	\$ 90,179	5.1%	\$ 90,550	4.9%	\$ 91,605	4.8%	\$ 93,278	4.6%	\$ 94,825	4.5%
<b>OTHER INCOME</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
<b>EARNING BEFORE INTEREST &amp; TAXES (EBIT)</b>	\$ 452,382	25.7%	\$ 457,549	24.8%	\$ 485,704	25.2%	\$ 514,676	25.5%	\$ 545,281	25.8%
INTEREST EXPENSE	141,868	8.1%	138,768	7.5%	135,420	7.0%	131,804	6.5%	127,898	6.1%
<b>EARNING BEFORE TAX (EBT)</b>	\$ 310,514	17.6%	\$ 318,781	17.3%	\$ 350,284	18.2%	\$ 382,872	19.0%	\$ 417,383	19.8%
TAX	86,944	4.9%	89,259	4.8%	98,079	5.1%	107,204	5.3%	116,867	5.5%
<b>AFTER-TAX INCOME</b>	\$ 223,570	12.7%	\$ 229,522	12.4%	\$ 252,204	13.1%	\$ 275,668	13.7%	\$ 300,516	14.2%

**A MAJOR DEVELOPMENT PROJECT**  
**CASH FLOW STATEMENT**  
(IN THOUSANDS)

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
<b>OPERATING ACTIVITIES:</b>					
NET INCOME	\$ 223,570	\$ 229,522	\$ 252,204	\$ 275,668	\$ 300,516
DEPRECIATION/AMORTIZATION	90,179	90,550	91,605	93,278	94,825
PRE-OPENING EXPENSES	78,025	0	0	0	0
<b>Net Cash from Operating Activities</b>	<b>\$ 391,774</b>	<b>\$ 320,073</b>	<b>\$ 343,809</b>	<b>\$ 368,946</b>	<b>\$ 395,341</b>
<b>INVESTING ACTIVITIES:</b>					
SALE OF PROPERTY, PLANT, EQUIPMENT	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
PURCHASES OF PROPERTY, PLANT, EQUIPMENT	(\$ 1,500)	(\$ 7,500)	(\$ 11,250)	(\$ 22,500)	(\$ 15,000)
<b>Net Cash from Investing Activities</b>	<b>(\$ 1,500)</b>	<b>(\$ 7,500)</b>	<b>(\$ 11,250)</b>	<b>(\$ 22,500)</b>	<b>(\$ 15,000)</b>
<b>FINANCING ACTIVITIES:</b>					
REDUCTION IN LONG TERM DEBT	(\$ 38,752)	(\$ 41,852)	(\$ 45,200)	(\$ 48,816)	(\$ 52,721)
<b>Net Cash from Financing Activities</b>	<b>(\$ 38,752)</b>	<b>(\$ 41,852)</b>	<b>(\$ 45,200)</b>	<b>(\$ 48,816)</b>	<b>(\$ 52,721)</b>
<b>NET CHANGE IN CASH</b>	<b>\$ 351,522</b>	<b>\$ 270,721</b>	<b>\$ 287,359</b>	<b>\$ 297,630</b>	<b>\$ 327,620</b>
<hr/>					
<b>CASH BALANCE -- BEGINNING OF PERIOD</b>	<b>\$ 0</b>	<b>\$ 351,522</b>	<b>\$ 622,243</b>	<b>\$ 909,602</b>	<b>\$ 1,207,232</b>
INCREASE IN CASH FROM ABOVE	351,522	270,721	287,359	297,630	327,620
	<u>\$ 351,522</u>	<u>\$ 622,243</u>	<u>\$ 909,602</u>	<u>\$ 1,207,232</u>	<u>\$ 1,534,852</u>
DISTRIBUTION TO PARTNERS	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>CASH BALANCE -- END OF PERIOD</b>	<b>\$ 351,522</b>	<b>\$ 622,243</b>	<b>\$ 909,602</b>	<b>\$ 1,207,232</b>	<b>\$ 1,534,852</b>

NOTE: SCHEDULE ASSUMES ALL "AVAILABLE CASH" IS DISTRIBUTED

**A MAJOR DEVELOPMENT PROJECT**  
**Depreciations & Amortization Schedule**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
(1) BUILDING (SOFT AND HARD COSTS)	\$42,500	\$42,500	\$42,500	\$42,500	\$42,500
(2) FURNITURE, FIXTURES AND EQUIPMENT	47,617	47,617	47,617	47,617	47,617
YEAR 1 ADDITIONS	62	124	124	124	124
YEAR 2 ADDITIONS		309	619	619	619
YEAR 3 ADDITIONS			745	1,491	1,491
YEAR 4 ADDITIONS				928	1,856
YEAR 5 ADDITIONS					619
YEAR 6 ADDITIONS					
YEAR 7 ADDITIONS					
	\$90,179	\$90,550	\$91,605	\$93,278	\$94,825
PRE-OPENING COSTS	0	0	0	0	0
<b>ANNUAL DEPRECIATION / AMORTIZATION</b>	<b>\$90,179</b>	<b>\$90,550</b>	<b>\$91,605</b>	<b>\$93,278</b>	<b>\$94,825</b>

PURCHASE OF PROPERTY AND EQUIPMENT NOTES:	Year 1	Year 2	Year 3	Year 4	Year 5
Purchases of Property and Equipment (Cap. Expense):	\$1,500	\$7,500	\$11,250	\$22,500	\$15,000

Additions were assumed to have been made ratably during the year.

Property and equipment additions are divided:	Building	0.65
	FF&E	0.35

**DEPRECIATION NOTES:**

Straight line depreciation was assumed for all assets.

The following depreciation/amortization lives (in years) were assumed:

	Econ. Life	Budget
(1) Buildings (soft and hard costs)	40	\$1,700,007
(2) Furniture, Fixtures & Equipment	7	\$333,318
(3) Expensed	1	\$78,025
(4) Land/Cash	0	\$212,000
		<u>\$2,323,350</u>

(1)(2)(3)(4) See Project Cost / under *Capital Structure* sheet for details of this summary budget.

**A MAJOR DEVELOPMENT PROJECT  
Capital Structure**

PROJECT COST		CAPITAL STRUCTURE	
<b>ESTIMATED CAPITAL COSTS:</b>		<b>(6) INITIAL PROJECT COST (LESS INTEREST)</b>	<b>\$ 2,104,444,792</b>
<b>LAND</b>	\$ 200,000,000 (4)	<b>(5) INTEREST</b>	\$ 218,904,934
<b>CONSTRUCTION:</b>		CASH REQ.	\$ 2,323,349,726
PRECONSTRUCTION	\$ 15,000,000 (1)	DEVELOPMENT SALES	\$ -
GENERAL CONSTRUCTION	\$ 1,111,618,489 (1)	EQUITY CONTRIBUTION	\$ 550,000,000
TENANT IMPROVEMENTS	\$ - (1)	PROJECT DEBT	\$ 1,773,349,726
ARCHITECTS/DESIGN/CONSULTANT	\$ 117,918,837 (1)	PROJECT DEBT	\$ 1,773,349,726
TESTING AND INSPECTIONS	\$ 11,116,185 (1)	CASH INTEREST	Incl. Above
PERMITS AND FEES	\$ 25,682,432 (1)	TOTAL DEBT	\$ 1,773,349,726
	<b>\$ 1,281,335,943</b>		
<b>FURNITURE, FIXTURES &amp; EQUIPMENT</b>		<b>DEBT FINANCING</b>	
FURNITURE, FIXTURES & EQUIPMENT (FF&E)	\$ 125,954,798 (2)	<b>DEBT</b>	<b>INTEREST</b>
OPERATING SUPPLIES & EQUIPMENT (OS&E)	\$ 70,677,647 (2)	<b>AMOUNT</b>	<b>RATE</b>
GAMING EQUIPMENT	\$ 112,210,276 (2)		<b>TERM</b>
SHOW / ATTRACTION	\$ 24,475,000	\$ 1,773,349,726	8.00%
	<b>\$ 333,317,721</b>		20
<b>OTHER</b>		<b>YEAR</b>	<b>INTEREST</b>
PREOPENING EXPENSES	\$ 78,025,000 (3)		<b>PRINCIPAL</b>
PROJECT ADMINISTRATION	\$ 20,000,000 (1)	1	\$ 141,868,000
LEGAL & ACCOUNTING	\$ 14,637,334 (1)	2	\$ 138,768,000
INSURANCE & BONDING	\$ 27,433,922 (1)	3	\$ 135,420,000
SALES & ADVERTISING	\$ - (3)	4	\$ 131,804,000
CAPITALIZED INTEREST	\$ 218,904,934 (1)	5	\$ 127,898,000
LOAN FEES AND OTHERS	\$ 30,000,000 (1)	6	\$ 123,681,000
PROPERTY TAXES	\$ 13,000,000 (1)	7	\$ 119,126,000
LICENSE & BID COSTS	\$ 2,000,000 (4)	8	\$ 114,206,000
START-UP / BANK ROLL	\$ 10,000,000 (4)	9	\$ 108,893,000
CONTINGENCY / ESCALATION	\$ 94,694,871 (1)	10	\$ 103,155,000
	<b>\$ 508,696,061</b>		
<b>INITIAL IMPROVEMENT (PROJECT BUDGET)</b>	<b>\$ 2,323,349,726</b>	<b>\$ 1,244,819,000</b>	<b>\$ 561,379,000</b>
			<b>\$ 1,806,198,000</b>

(1)(2)(3)(4) Indicates common budget categories for depreciation/amortization calculations.  
See Depreciation / Amortization Schedule for summary of costs by budget category.  
(5) Calculated with one opening date - not calculated to reflect the "phased" opening of individual areas  
(6) Assumes all land costs are financed from start of project.

**A MAJOR DEVELOPMENT PROJECT  
DIVISIONAL INCOME STATEMENT**

**CASINO SUMMARY**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 1,161,176</b>	<b>100.0%</b>	<b>\$ 1,219,235</b>	<b>100.0%</b>	<b>\$ 1,280,197</b>	<b>100.0%</b>	<b>\$ 1,344,206</b>	<b>100.0%</b>	<b>\$ 1,411,417</b>	<b>100.0%</b>
Table Games - Main Casino	246,375	21.2%	258,694	21.2%	271,628	21.2%	285,210	21.2%	299,470	21.2%
Slots - Main Casino	562,100	48.4%	590,205	48.4%	619,715	48.4%	650,701	48.4%	683,236	48.4%
Baccarat Salon	295,650	25.5%	310,433	25.5%	325,954	25.5%	342,252	25.5%	359,364	25.5%
High Limit Preve	45,625	3.9%	47,906	3.9%	50,302	3.9%	52,817	3.9%	55,457	3.9%
Poker	5,951	0.5%	6,249	0.5%	6,561	0.5%	6,889	0.5%	7,234	0.5%
Race & Sports Book	5,475	0.5%	5,749	0.5%	6,036	0.5%	6,338	0.5%	6,655	0.5%
<b>PAYROLL EXPENSES</b>	<b>\$ 310,994</b>	<b>26.8%</b>	<b>\$ 326,543</b>	<b>26.8%</b>	<b>\$ 342,870</b>	<b>26.8%</b>	<b>\$ 360,014</b>	<b>26.8%</b>	<b>\$ 378,015</b>	<b>26.8%</b>
Table Games - Main Casino	76,130	6.6%	79,936	6.6%	83,933	6.6%	88,130	6.6%	92,536	6.6%
Slots - Main Casino	91,650	7.9%	96,233	7.9%	101,045	7.9%	106,097	7.9%	111,402	7.9%
Baccarat Salon	122,177	10.5%	128,286	10.5%	134,701	10.5%	141,436	10.5%	148,507	10.5%
High Limit Preve	16,903	1.5%	17,748	1.5%	18,635	1.5%	19,567	1.5%	20,546	1.5%
Poker	1,875	0.2%	1,968	0.2%	2,067	0.2%	2,170	0.2%	2,279	0.2%
Race & Sports Book	2,258	0.2%	2,371	0.2%	2,490	0.2%	2,614	0.2%	2,745	0.2%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 139,695</b>	<b>12.0%</b>	<b>\$ 146,680</b>	<b>12.0%</b>	<b>\$ 154,014</b>	<b>12.0%</b>	<b>\$ 161,714</b>	<b>12.0%</b>	<b>\$ 169,800</b>	<b>12.0%</b>
Table Games - Main Casino	63,072	5.4%	66,226	5.4%	69,537	5.4%	73,014	5.4%	76,664	5.4%
Slots - Main Casino	28,667	2.5%	30,100	2.5%	31,605	2.5%	33,186	2.5%	34,845	2.5%
Baccarat Salon	40,208	3.5%	42,219	3.5%	44,330	3.5%	46,546	3.5%	48,874	3.5%
High Limit Preve	5,703	0.5%	5,988	0.5%	6,288	0.5%	6,602	0.5%	6,932	0.5%
Poker	643	0.1%	675	0.1%	709	0.1%	744	0.1%	781	0.1%
Race & Sports Book	1,402	0.1%	1,472	0.1%	1,545	0.1%	1,623	0.1%	1,704	0.1%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 31,463</b>	<b>2.7%</b>	<b>\$ 33,036</b>	<b>2.7%</b>	<b>\$ 34,688</b>	<b>2.7%</b>	<b>\$ 36,422</b>	<b>2.7%</b>	<b>\$ 38,243</b>	<b>2.7%</b>
Table Games - Main Casino	12,565	1.1%	13,193	1.1%	13,853	1.1%	14,546	1.1%	15,273	1.1%
Slots - Main Casino	1,124	0.1%	1,180	0.1%	1,239	0.1%	1,301	0.1%	1,366	0.1%
Baccarat Salon	15,078	1.3%	15,832	1.3%	16,624	1.3%	17,455	1.3%	18,328	1.3%
High Limit Preve	2,327	0.20%	2,443	0.20%	2,565	0.20%	2,694	0.20%	2,828	0.20%
Poker	89	0.01%	94	0.01%	98	0.01%	103	0.01%	109	0.01%
Race & Sports Book	279	0.02%	293	0.02%	308	0.02%	323	0.02%	339	0.02%
<b>OTHER EXPENSES</b>	<b>\$ 261,940</b>	<b>22.6%</b>	<b>\$ 276,884</b>	<b>22.7%</b>	<b>\$ 290,213</b>	<b>22.7%</b>	<b>\$ 304,210</b>	<b>22.6%</b>	<b>\$ 318,906</b>	<b>22.6%</b>
Table Games - Main Casino	72,804	6.3%	76,444	6.3%	80,266	6.3%	84,280	6.3%	88,493	6.3%
Slots - Main Casino	110,172	9.5%	118,041	9.7%	123,943	9.7%	130,140	9.7%	136,647	9.7%
Baccarat Salon	66,669	5.7%	70,003	5.7%	73,503	5.7%	77,178	5.7%	81,037	5.7%
High Limit Preve	10,288	0.9%	10,288	0.8%	10,288	0.8%	10,288	0.8%	10,288	0.7%
Poker	1,342	0.1%	1,409	0.1%	1,480	0.1%	1,553	0.1%	1,631	0.1%
Race & Sports Book	665	0.1%	698	0.1%	733	0.1%	770	0.1%	809	0.1%
<b>TOTAL EXPENSES</b>	<b>\$ 744,091</b>	<b>64.1%</b>	<b>\$ 783,142</b>	<b>64.2%</b>	<b>\$ 821,785</b>	<b>64.2%</b>	<b>\$ 862,360</b>	<b>64.2%</b>	<b>\$ 904,964</b>	<b>64.1%</b>
<b>DIVISIONAL OPERATING INCOME</b>	<b>\$ 417,085</b>	<b>35.9%</b>	<b>\$ 436,092</b>	<b>35.8%</b>	<b>\$ 458,411</b>	<b>35.8%</b>	<b>\$ 481,846</b>	<b>35.8%</b>	<b>\$ 506,453</b>	<b>35.9%</b>

**A MAJOR DEVELOPMENT PROJECT**  
**DEPARTMENTAL INCOME STATEMENT**  
**TABLE GAME OPERATIONS**  
(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>TABLE GAME REVENUE</b>	<b>\$ 246,375</b>	<b>100.0%</b>	<b>\$ 258,694</b>	<b>100.0%</b>	<b>\$ 271,628</b>	<b>100.0%</b>	<b>\$ 285,210</b>	<b>100.0%</b>	<b>\$ 299,470</b>	<b>100.0%</b>
Total Revenues	246,375	100.0%	258,694	100.0%	271,628	100.0%	285,210	100.0%	299,470	100.0%
<b>PAYROLL EXPENSES</b>	<b>\$ 76,130</b>	<b>30.9%</b>	<b>\$ 79,936</b>	<b>30.9%</b>	<b>\$ 83,933</b>	<b>30.9%</b>	<b>\$ 88,130</b>	<b>30.9%</b>	<b>\$ 92,536</b>	<b>30.9%</b>
Departmental Payroll, Salary & Wages										
Table Games Operation	29,565	12.0%	31,043	12.0%	32,595	12.0%	34,225	12.0%	35,936	12.0%
Casino Marketing	9,855	4.0%	10,348	4.0%	10,865	4.0%	11,408	4.0%	11,979	4.0%
International Marketing	2,464	1.0%	2,587	1.0%	2,716	1.0%	2,852	1.0%	2,995	1.0%
National Marketing	4,928	2.0%	5,174	2.0%	5,433	2.0%	5,704	2.0%	5,989	2.0%
VIP Services	2,464	1.0%	2,587	1.0%	2,716	1.0%	2,852	1.0%	2,995	1.0%
Divisional Payroll - Pro rata, Salary & Wages										
Surveillance	246	0.1%	259	0.1%	272	0.1%	285	0.1%	299	0.1%
Cage / Credit / Collections	986	0.4%	1,035	0.4%	1,087	0.4%	1,141	0.4%	1,198	0.4%
Count Team	246	0.1%	259	0.1%	272	0.1%	285	0.1%	299	0.1%
Payroll - Overtime, Taxes & Benefit	25,377	10.3%	26,645	10.3%	27,978	10.3%	29,377	10.3%	30,845	10.3%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 63,072</b>	<b>25.6%</b>	<b>\$ 66,226</b>	<b>25.6%</b>	<b>\$ 69,537</b>	<b>25.6%</b>	<b>\$ 73,014</b>	<b>25.6%</b>	<b>\$ 76,664</b>	<b>25.6%</b>
Complimentary, Rooms	29,565	12.0%	31,043	12.0%	32,595	12.0%	34,225	12.0%	35,936	12.0%
Complimentary, Food	14,783	6.0%	15,522	6.0%	16,298	6.0%	17,113	6.0%	17,968	6.0%
Complimentary, Beverage	12,319	5.0%	12,935	5.0%	13,581	5.0%	14,260	5.0%	14,974	5.0%
Complimentary, Entertainment	246	0.1%	259	0.1%	272	0.1%	285	0.1%	299	0.1%
Complimentary, Other	6,159	2.5%	6,467	2.5%	6,791	2.5%	7,130	2.5%	7,487	2.5%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 12,565</b>	<b>5.1%</b>	<b>\$ 13,193</b>	<b>5.1%</b>	<b>\$ 13,853</b>	<b>5.1%</b>	<b>\$ 14,546</b>	<b>5.1%</b>	<b>\$ 15,273</b>	<b>5.1%</b>
Airfare Reimbursement	2,464	1.0%	2,587	1.0%	2,716	1.0%	2,852	1.0%	2,995	1.0%
Special Events	2,464	1.00%	2,587	1.00%	2,716	1.00%	2,852	1.00%	2,995	1.00%
Customer Entertainment	1,232	0.50%	1,293	0.50%	1,358	0.50%	1,426	0.50%	1,497	0.50%
Customer Entertainment- Leased In-House Facilities	2,710	1.10%	2,846	1.10%	2,988	1.10%	3,137	1.10%	3,294	1.10%
Promotional Expenses, Other	3,696	1.50%	3,880	1.50%	4,074	1.50%	4,278	1.50%	4,492	1.50%
<b>OTHER EXPENSES</b>	<b>\$ 72,804</b>	<b>29.6%</b>	<b>\$ 76,444</b>	<b>29.6%</b>	<b>\$ 80,266</b>	<b>29.6%</b>	<b>\$ 84,280</b>	<b>29.6%</b>	<b>\$ 88,493</b>	<b>29.6%</b>
Gaming Taxes & Licenses	61,594	25.0%	64,673	25.0%	67,907	25.0%	71,302	25.0%	74,868	25.0%
Bad Debt	6,159	2.5%	6,467	2.5%	6,791	2.5%	7,130	2.5%	7,487	2.5%
Repair & Replacement	616	0.3%	647	0.3%	679	0.3%	713	0.3%	749	0.3%
Communications	1,232	0.5%	1,293	0.5%	1,358	0.5%	1,426	0.5%	1,497	0.5%
Outside Services	739	0.3%	776	0.3%	815	0.3%	856	0.3%	898	0.3%
Supplies	1,232	0.5%	1,293	0.5%	1,358	0.5%	1,426	0.5%	1,497	0.5%
Other	1,232	0.5%	1,293	0.5%	1,358	0.5%	1,426	0.5%	1,497	0.5%
<b>TOTAL TABLE GAMES EXPENSES</b>	<b>\$ 224,571</b>	<b>91.2%</b>	<b>\$ 235,799</b>	<b>91.2%</b>	<b>\$ 247,589</b>	<b>91.2%</b>	<b>\$ 259,969</b>	<b>91.2%</b>	<b>\$ 272,967</b>	<b>91.2%</b>
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 21,804</b>	<b>8.9%</b>	<b>\$ 22,894</b>	<b>8.9%</b>	<b>\$ 24,039</b>	<b>8.9%</b>	<b>\$ 25,241</b>	<b>8.9%</b>	<b>\$ 26,503</b>	<b>8.9%</b>

**ASSUMPTIONS**

**Revenue**

Number of Table Games	150	150	150	150	150
Average Win / Table / Day	\$ 4,500	\$ 4,725	\$ 4,961	\$ 5,209	\$ 5,470
Days of Operation	365	365	365	365	365
Revenue Escalation (% per year)		5.00%	5.00%	5.00%	5.00%

**Payroll**

Payroll, Salary & Wages (% Baccarat Salon Rev.)	50.00%	50.00%	50.00%	50.00%	50.00%
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**A MAJOR DEVELOPMENT PROJECT**  
**DEPARTMENTAL INCOME STATEMENT**  
**SLOT OPERATIONS**  
(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>SLOT REVENUE</b>	<b>\$ 562,100</b>	<b>100.0%</b>	<b>\$ 590,205</b>	<b>100.0%</b>	<b>\$ 619,715</b>	<b>100.0%</b>	<b>\$ 650,701</b>	<b>100.0%</b>	<b>\$ 683,236</b>	<b>100.0%</b>
Gross Slot Win	562,100	100.0%	590,205	100.0%	619,715	100.0%	650,701	100.0%	683,236	100.0%
<b>PAYROLL EXPENSES</b>	<b>\$ 91,650</b>	<b>16.3%</b>	<b>\$ 96,233</b>	<b>16.3%</b>	<b>\$ 101,045</b>	<b>16.3%</b>	<b>\$ 106,097</b>	<b>16.3%</b>	<b>\$ 111,402</b>	<b>16.3%</b>
Departmental Payroll, Wages & Salaries										
Slot Operation	17,425	3.1%	18,296	3.1%	19,211	3.1%	20,172	3.1%	21,180	3.1%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	9,584	1.7%	10,063	1.7%	10,566	1.7%	11,094	1.7%	11,649	1.7%
Slot Marketing	53,962	9.6%	56,660	9.6%	59,493	9.6%	62,467	9.6%	65,591	9.6%
Divisional Payroll - Pro rata, Wages & Salaries										
Surveillance	2,248	0.4%	2,361	0.4%	2,479	0.4%	2,603	0.4%	2,733	0.4%
Cage / Credit / Collections	7,307	1.3%	7,673	1.3%	8,056	1.3%	8,459	1.3%	8,882	1.3%
Count Team	1,124	0.2%	1,180	0.2%	1,239	0.2%	1,301	0.2%	1,366	0.2%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 28,667</b>	<b>5.1%</b>	<b>\$ 30,100</b>	<b>5.1%</b>	<b>\$ 31,605</b>	<b>5.1%</b>	<b>\$ 33,186</b>	<b>5.1%</b>	<b>\$ 34,845</b>	<b>5.1%</b>
Complimentary, Rooms	562	0.1%	590	0.1%	620	0.1%	651	0.1%	683	0.1%
Complimentary, Food	1,124	0.2%	1,180	0.2%	1,239	0.2%	1,301	0.2%	1,366	0.2%
Complimentary, Beverage	26,419	4.7%	27,740	4.7%	29,127	4.7%	30,583	4.7%	32,112	4.7%
Complimentary, Entertainment	562	0.1%	590	0.1%	620	0.1%	651	0.1%	683	0.1%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 1,124</b>	<b>0.2%</b>	<b>\$ 1,180</b>	<b>0.2%</b>	<b>\$ 1,239</b>	<b>0.2%</b>	<b>\$ 1,301</b>	<b>0.2%</b>	<b>\$ 1,366</b>	<b>0.2%</b>
Airfare Reimbursement	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Special Events	1,124	0.20%	1,180	0.20%	1,239	0.20%	1,301	0.20%	1,366	0.20%
Customer Entertainment	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Customer Entertainment- Leased In-House Facilities	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Promotional Expenses, Other	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
<b>OTHER EXPENSES</b>	<b>\$ 110,172</b>	<b>19.6%</b>	<b>\$ 118,041</b>	<b>19.6%</b>	<b>\$ 123,943</b>	<b>19.6%</b>	<b>\$ 130,140</b>	<b>19.6%</b>	<b>\$ 136,647</b>	<b>19.6%</b>
Gaming Taxes & Licenses	101,178	18.0%	106,237	18.0%	111,549	18.0%	117,126	18.0%	122,982	18.0%
Bad Debt	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Repair & Replacement	2,811	0.5%	2,951	0.5%	3,099	0.5%	3,254	0.5%	3,416	0.5%
Communications	562	0.1%	2,951	0.1%	3,099	0.1%	3,254	0.1%	3,416	0.1%
Outside Services	562	0.1%	590	0.1%	620	0.1%	651	0.1%	683	0.1%
Supplies	2,248	0.4%	2,361	0.4%	2,479	0.4%	2,603	0.4%	2,733	0.4%
Other	2,811	0.5%	2,951	0.5%	3,099	0.5%	3,254	0.5%	3,416	0.5%
<b>TOTAL SLOTS EXPENSES</b>	<b>\$ 231,613</b>	<b>41.2%</b>	<b>\$ 245,555</b>	<b>41.2%</b>	<b>\$ 257,833</b>	<b>41.2%</b>	<b>\$ 270,724</b>	<b>41.2%</b>	<b>\$ 284,260</b>	<b>41.2%</b>
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 330,487</b>	<b>58.8%</b>	<b>\$ 344,650</b>	<b>58.4%</b>	<b>\$ 361,883</b>	<b>58.4%</b>	<b>\$ 379,977</b>	<b>58.4%</b>	<b>\$ 398,976</b>	<b>58.4%</b>

**ASSUMPTIONS**

**Revenue**

Number of Slot Machines (Ea.)	4400	4400	4400	4400	4400
Win Per Slot Per Day (\$)	\$ 350.00	\$ 367.50	\$ 385.88	\$ 405.17	\$ 425.43
Days of Operation	365	365	365	365	365
Revenue Escalation	0.00%	5.00%	5.00%	5.00%	5.00%

**Payroll**

Payroll Expense Escalation (% Payroll)		0.00%	0.00%	0.00%	0.00%
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**Divisional Payroll - Pro Rata**

Slot Revenue / Total Casino Revenue	48.41%
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**A MAJOR DEVELOPMENT PROJECT**  
**DEPARTMENTAL INCOME STATEMENT**  
**BACCARAT SALON OPERATIONS**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>BACCARAT SALON REVENUE</b>	<b>\$ 295,650</b>	<b>100.0%</b>	<b>\$ 310,433</b>	<b>100.0%</b>	<b>\$ 325,954</b>	<b>100.0%</b>	<b>\$ 342,252</b>	<b>100.0%</b>	<b>\$ 359,364</b>	<b>100.0%</b>
Total Revenues	295,650	100.0%	310,433	100.0%	325,954	100.0%	342,252	100.0%	359,364	100.0%
<b>PAYROLL EXPENSES</b>	<b>\$ 122,177</b>	<b>59.5%</b>	<b>\$ 128,286</b>	<b>59.5%</b>	<b>\$ 134,701</b>	<b>59.5%</b>	<b>\$ 141,436</b>	<b>59.5%</b>	<b>\$ 148,507</b>	<b>59.5%</b>
Departmental Payroll, Salary & Wages										
Table Games Operation	44,348	15.0%	46,565	15.0%	48,893	15.0%	51,338	15.0%	53,905	15.0%
Casino Marketing	5,913	2.0%	6,209	2.0%	6,519	2.0%	6,845	2.0%	7,187	2.0%
International Marketing	14,783	5.0%	15,522	5.0%	16,298	5.0%	17,113	5.0%	17,968	5.0%
National Marketing	7,391	2.5%	7,761	2.5%	8,149	2.5%	8,556	2.5%	8,984	2.5%
VIP Services	4,435	1.5%	4,656	1.5%	4,889	1.5%	5,134	1.5%	5,390	1.5%
Divisional Payroll - Pro rata, Salary & Wages										
Surveillance	1,183	0.4%	1,242	0.4%	1,304	0.4%	1,369	0.4%	1,437	0.4%
Cage / Credit / Collections	1,478	0.5%	1,552	0.5%	1,630	0.5%	1,711	0.5%	1,797	0.5%
Count Team	4,730	1.6%	4,967	1.6%	5,215	1.6%	5,476	1.6%	5,750	1.6%
Payroll - Overtime, Taxes & Benefit	37,917	31.0%	39,813	31.0%	41,804	31.0%	43,894	31.0%	46,088	31.0%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 40,208</b>	<b>13.6%</b>	<b>\$ 42,219</b>	<b>13.6%</b>	<b>\$ 44,330</b>	<b>13.6%</b>	<b>\$ 46,546</b>	<b>13.6%</b>	<b>\$ 48,874</b>	<b>13.6%</b>
Complimentary, Rooms	17,739	6.0%	18,626	6.0%	19,557	6.0%	20,535	6.0%	21,562	6.0%
Complimentary, Food	8,870	3.0%	9,313	3.0%	9,779	3.0%	10,268	3.0%	10,781	3.0%
Complimentary, Beverage	5,913	2.0%	6,209	2.0%	6,519	2.0%	6,845	2.0%	7,187	2.0%
Complimentary, Entertainment	296	0.1%	310	0.1%	326	0.1%	342	0.1%	359	0.1%
Complimentary, Other	7,391	2.5%	7,761	2.5%	8,149	2.5%	8,556	2.5%	8,984	2.5%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 15,078</b>	<b>5.1%</b>	<b>\$ 15,832</b>	<b>5.1%</b>	<b>\$ 16,624</b>	<b>5.1%</b>	<b>\$ 17,455</b>	<b>5.1%</b>	<b>\$ 18,328</b>	<b>5.1%</b>
Airfare Reimbursement	2,957	1.0%	3,104	1.0%	3,260	1.0%	3,423	1.0%	3,594	1.0%
Special Events	2,957	1.00%	3,104	1.00%	3,260	1.00%	3,423	1.00%	3,594	1.00%
Customer Entertainment	1,478	0.50%	1,552	0.50%	1,630	0.50%	1,711	0.50%	1,797	0.50%
Customer Entertainment- Leased In-House Facilities	3,252	1.10%	3,415	1.10%	3,585	1.10%	3,765	1.10%	3,953	1.10%
Promotional Expenses, Other	4,435	1.50%	4,656	1.50%	4,889	1.50%	5,134	1.50%	5,390	1.50%
<b>OTHER EXPENSES</b>	<b>\$ 66,669</b>	<b>22.6%</b>	<b>\$ 70,003</b>	<b>22.6%</b>	<b>\$ 73,503</b>	<b>22.6%</b>	<b>\$ 77,178</b>	<b>22.6%</b>	<b>\$ 81,037</b>	<b>22.6%</b>
Gaming Taxes & Licenses	53,217	18.0%	55,878	18.0%	58,672	18.0%	61,605	18.0%	64,686	18.0%
Bad Debt	7,391	2.5%	7,761	2.5%	8,149	2.5%	8,556	2.5%	8,984	2.5%
Repair & Replacement	739	0.3%	776	0.3%	815	0.3%	856	0.3%	898	0.3%
Communications	1,478	0.5%	1,552	0.5%	1,630	0.5%	1,711	0.5%	1,797	0.5%
Outside Services	887	0.3%	931	0.3%	978	0.3%	1,027	0.3%	1,078	0.3%
Supplies	1,478	0.5%	1,552	0.5%	1,630	0.5%	1,711	0.5%	1,797	0.5%
Other	1,478	0.5%	1,552	0.5%	1,630	0.5%	1,711	0.5%	1,797	0.5%
<b>TOTAL BACCARAT SALON EXPENSES</b>	<b>\$ 244,133</b>	<b>82.6%</b>	<b>\$ 256,340</b>	<b>82.6%</b>	<b>\$ 269,157</b>	<b>82.6%</b>	<b>\$ 282,614</b>	<b>82.6%</b>	<b>\$ 296,745</b>	<b>82.6%</b>
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 51,517</b>	<b>17.4%</b>	<b>\$ 54,093</b>	<b>17.4%</b>	<b>\$ 56,798</b>	<b>17.4%</b>	<b>\$ 59,637</b>	<b>17.4%</b>	<b>\$ 62,619</b>	<b>17.4%</b>

**ASSUMPTIONS**

**Revenue**

Number of Table Games	27	27	27	27
Average Win / Table / Day	\$ 30,000	\$ 31,500	\$ 33,075	\$ 34,729
Days of Operation	365	365	365	365
Revenue Escalation (% per year)		5.00%	5.00%	5.00%

**Payroll**

Payroll - Overtime, Taxes & Benefit (% of Payroll)	45.00%	45.00%	45.00%	45.00%
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**A MAJOR DEVELOPMENT PROJECT**  
**DEPARTMENTAL INCOME STATEMENT**  
**HIGH LIMIT PREVE OPERATIONS**  
(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5
<b>HIGH LIMIT PREVE REVENUES</b>	<b>\$ 45,625</b>	<b>100.0%</b>	<b>\$ 47,906</b>	<b>100.0%</b>	<b>\$ 50,302</b>	<b>100.0%</b>	<b>\$ 52,817</b>	<b>100.0%</b>	<b>\$ 55,457</b>
Table Win	27,375	60.0%	28,744	60.0%	30,181	60.0%	31,690	60.0%	33,274
Slot Win	18,250	40.0%	19,163	40.0%	20,121	40.0%	21,127	40.0%	22,183
<b>PAYROLL EXPENSES</b>	<b>\$ 16,903</b>	<b>62.0%</b>	<b>\$ 17,748</b>	<b>62.0%</b>	<b>\$ 18,635</b>	<b>62.0%</b>	<b>\$ 19,567</b>	<b>62.0%</b>	<b>\$ 20,546</b>
Departmental Payroll, Wages & Salaries									
Table Games Operation	4,106	15.0%	4,312	15.0%	4,527	15.0%	4,753	15.0%	4,991
Slot Machine Operation	730	4.0%	767	4.0%	805	4.0%	845	4.0%	887
Casino Marketing	2,258	2.0%	2,371	2.0%	2,490	2.0%	2,614	2.0%	2,745
International Marketing	1,369	3.0%	1,437	3.0%	1,509	3.0%	1,584	3.0%	1,664
National Marketing	1,369	3.0%	1,437	3.0%	1,509	3.0%	1,584	3.0%	1,664
VIP Services	684	1.5%	719	1.5%	755	1.5%	792	1.5%	832
Divisional Payroll (% Total Casino Revenue)									
Surveillance	456	1.0%	479	1.0%	503	1.0%	528	1.0%	555
Cage / Credit / Collections	456	1.0%	479	1.0%	503	1.0%	528	1.0%	555
Count Team	228	0.5%	240	0.5%	252	0.5%	264	0.5%	277
Payroll - Overtime, Taxes & Benefit (% of Payroll)	5,246	31.0%	5,508	31.0%	5,783	31.0%	6,073	31.0%	6,376
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 5,703</b>	<b>12.5%</b>	<b>\$ 5,988</b>	<b>12.5%</b>	<b>\$ 6,288</b>	<b>12.5%</b>	<b>\$ 6,602</b>	<b>12.5%</b>	<b>\$ 6,932</b>
Complimentary, Rooms	2,281	5.0%	2,395	5.0%	2,515	5.0%	2,641	5.0%	2,773
Complimentary, Food	913	2.0%	958	2.0%	1,006	2.0%	1,056	2.0%	1,109
Complimentary, Beverage	913	2.0%	958	2.0%	1,006	2.0%	1,056	2.0%	1,109
Complimentary, Entertainment	684	1.5%	719	1.5%	755	1.5%	792	1.5%	832
Complimentary, Other	913	2.0%	958	2.0%	1,006	2.0%	1,056	2.0%	1,109
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 2,327</b>	<b>5.1%</b>	<b>\$ 2,443</b>	<b>5.1%</b>	<b>\$ 2,565</b>	<b>5.1%</b>	<b>\$ 2,694</b>	<b>5.1%</b>	<b>\$ 2,828</b>
Airfare Reimbursement	456	1.0%	479	1.0%	503	1.0%	528	1.0%	555
Special Events	456	1.00%	479	1.00%	503	1.00%	528	1.00%	555
Customer Entertainment	228	0.50%	240	0.50%	252	0.50%	264	0.50%	277
Customer Entertainment- Leased In-House Facilities	502	1.10%	527	1.10%	553	1.10%	581	1.10%	610
Promotional Expenses, Other	684	1.50%	719	1.50%	755	1.50%	792	1.50%	832
<b>OTHER EXPENSES</b>	<b>\$ 10,288</b>	<b>22.6%</b>	<b>\$ 10,288</b>						
Gaming Taxes & Licenses	8,213	18.0%	8,213	18.0%	8,213	18.0%	8,213	18.0%	8,213
Bad Debt	1,141	2.5%	1,141	2.5%	1,141	2.5%	1,141	2.5%	1,141
Repair & Replacement	114	0.3%	114	0.3%	114	0.3%	114	0.3%	114
Communications	228	0.5%	228	0.5%	228	0.5%	228	0.5%	228
Outside Services	137	0.3%	137	0.3%	137	0.3%	137	0.3%	137
Supplies	228	0.5%	228	0.5%	228	0.5%	228	0.5%	228
Other	228	0.5%	228	0.5%	228	0.5%	228	0.5%	228
<b>TOTAL HIGH LIMIT PREVE EXPENSES</b>	<b>\$ 35,221</b>	<b>102.2%</b>	<b>\$ 36,468</b>	<b>102.2%</b>	<b>\$ 37,777</b>	<b>102.2%</b>	<b>\$ 39,151</b>	<b>102.2%</b>	<b>\$ 40,595</b>
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 10,404</b>	<b>22.8%</b>	<b>\$ 11,438</b>	<b>23.9%</b>	<b>\$ 12,525</b>	<b>24.9%</b>	<b>\$ 13,665</b>	<b>25.9%</b>	<b>\$ 14,863</b>

**ASSUMPTIONS**

**Revenue Tables**

Number of Table Games (Ea.)	10	10	10	10	10
Win Per Table Per Day (\$)	\$ 7,500	\$ 7,875	\$ 8,269	\$ 8,682	\$ 9,116
Days of Operation	365	365	365	365	365
Revenue Escalation	0.00%	5.00%	5.00%	5.00%	5.00%

**Revenue Slots**

Number of Slot Machines (Ea.)	100	100	100	100	100
Win Per Slot Per Day (\$)	\$ 500	\$ 525	\$ 551	\$ 579	\$ 608
Days of Operation	365	365	365	365	365
Revenue Escalation	0.00%	5.00%	5.00%	5.00%	5.00%

**Payroll**

Payroll Expense Escalation (% Payroll)		0.00%	0.00%	0.00%	0.00%
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**Divisional Payroll - Pro Rata**

Payroll - Overtime, Taxes & Benefit (% of Payroll)	45.00%	45.00%	45.00%	45.00%	45.00%
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**A MAJOR DEVELOPMENT PROJECT**  
**DEPARTMENTAL INCOME STATEMENT**  
**POKER OPERATIONS**  
(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5
<b>POKER REVENUE</b>	<b>\$ 5,951</b>	<b>100.0%</b>	<b>\$ 6,249</b>	<b>100.0%</b>	<b>\$ 6,561</b>	<b>100.0%</b>	<b>\$ 6,889</b>	<b>100.0%</b>	<b>\$ 7,234</b>
Poker Win	5,475	92.0%	5,749	92.0%	6,036	92.0%	6,338	92.0%	6,655
Poker, Misc. Income	476	8.0%	500	8.0%	525	8.0%	551	8.0%	579
<b>PAYROLL EXPENSES</b>	<b>\$ 1,875</b>	<b>31.5%</b>	<b>\$ 1,968</b>	<b>31.5%</b>	<b>\$ 2,067</b>	<b>31.5%</b>	<b>\$ 2,170</b>	<b>31.5%</b>	<b>\$ 2,279</b>
Departmental Payroll, Salary & Wages									
Poker Operation	1,190	20.0%	1,250	20.0%	1,312	20.0%	1,378	20.0%	1,447
Divisional Payroll - Pro rata, Salary & Wages									
Surveillance	30	0.5%	31	0.5%	33	0.5%	34	0.5%	36
Cage / Credit / Collections	104	1.8%	109	1.8%	115	1.8%	121	1.8%	127
Count Team	15	0.3%	16	0.3%	16	0.3%	17	0.3%	18
Payroll - Overtime, Taxes & Benefit	536	9.0%	562	9.0%	590	9.0%	620	9.0%	651
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 643</b>	<b>10.8%</b>	<b>\$ 675</b>	<b>10.8%</b>	<b>\$ 709</b>	<b>10.8%</b>	<b>\$ 744</b>	<b>10.8%</b>	<b>\$ 781</b>
Complimentary, Rooms	6	0.1%	6	0.1%	7	0.1%	7	0.1%	7
Complimentary, Food	30	0.5%	31	0.5%	33	0.5%	34	0.5%	36
Complimentary, Beverage	595	10.0%	625	10.0%	656	10.0%	689	10.0%	723
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
Complimentary, Other	12	0.2%	12	0.2%	13	0.2%	14	0.2%	14
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 89</b>	<b>1.5%</b>	<b>\$ 94</b>	<b>1.5%</b>	<b>\$ 98</b>	<b>1.5%</b>	<b>\$ 103</b>	<b>1.5%</b>	<b>\$ 109</b>
Airfare Reimbursement	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
Special Events	60	1.00%	62	1.00%	66	1.00%	69	1.00%	72
Customer Entertainment	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Customer Entertainment- Leased In-House Facilities	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Promotional Expenses, Other	30	0.50%	31	0.50%	33	0.50%	34	0.50%	36
<b>OTHER EXPENSES</b>	<b>\$ 1,342</b>	<b>22.6%</b>	<b>\$ 1,409</b>	<b>22.6%</b>	<b>\$ 1,480</b>	<b>22.6%</b>	<b>\$ 1,553</b>	<b>22.6%</b>	<b>\$ 1,631</b>
Gaming Taxes & Licenses	1,071	18.0%	1,125	18.0%	1,181	18.0%	1,240	18.0%	1,302
Bad Debt	149	2.5%	156	2.5%	164	2.5%	172	2.5%	181
Repair & Replacement	15	0.3%	16	0.3%	16	0.3%	17	0.3%	18
Communications	30	0.5%	31	0.5%	33	0.5%	34	0.5%	36
Outside Services	18	0.3%	19	0.3%	20	0.3%	21	0.3%	22
Supplies	30	0.5%	31	0.5%	33	0.5%	34	0.5%	36
Other	30	0.5%	31	0.5%	33	0.5%	34	0.5%	36
<b>TOTAL POKER EXPENSES</b>	<b>\$ 3,949</b>	<b>72.1%</b>	<b>\$ 4,146</b>	<b>72.1%</b>	<b>\$ 4,353</b>	<b>72.1%</b>	<b>\$ 4,571</b>	<b>72.1%</b>	<b>\$ 4,799</b>
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 2,003</b>	<b>33.7%</b>	<b>\$ 2,103</b>	<b>33.7%</b>	<b>\$ 2,208</b>	<b>33.7%</b>	<b>\$ 2,318</b>	<b>33.7%</b>	<b>\$ 2,434</b>

**ASSUMPTIONS**

**Revenue**

Number of Poker Tables (Ea.)	20	20	20	20	20
Number of Seats Per Table (Ea.0	10	10	10	10	10
Win Per Seat Per Day (\$)	\$ 75.00	\$ 78.75	\$ 82.69	\$ 86.82	\$ 91.16
Days of Operation	365	365	365	365	365
Revenue Escalation		5.00%	5.00%	5.00%	5.00%

**Payroll**

Payroll - Overtime, Taxes & Benefit (% of Payroll)	40.00%	40.00%	40.00%	40.00%	40.00%
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**Divisional Payroll - Pro Rata**

Poker Revenue / Total Casino Reven	0.51%
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**A MAJOR DEVELOPMENT PROJECT**  
**DEPARTMENTAL INCOME STATEMENT**  
**RACE & SPORTS BOOK OPERATIONS**  
(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>RACE &amp; SPORTS BOOK REVENUE</b>	<b>\$ 5,475</b>	<b>100.0%</b>	<b>\$ 5,749</b>	<b>100.0%</b>	<b>\$ 6,036</b>	<b>100.0%</b>	<b>\$ 6,338</b>	<b>100.0%</b>	<b>\$ 6,655</b>	<b>100.0%</b>
Race	1,825	33.3%	1,916	33.3%	2,012	33.3%	2,113	33.3%	2,218	33.3%
Sports Book	3,650	66.7%	3,833	66.7%	4,024	66.7%	4,225	66.7%	4,437	66.7%
<b>PAYROLL EXPENSES</b>	<b>\$ 2,258</b>	<b>41.3%</b>	<b>\$ 2,371</b>	<b>41.3%</b>	<b>\$ 2,490</b>	<b>41.3%</b>	<b>\$ 2,614</b>	<b>41.3%</b>	<b>\$ 2,745</b>	<b>41.3%</b>
Departmental Payroll, Salary & Wages										
Race & Sport Operations	1,369	25.0%	1,437	25.0%	1,509	25.0%	1,584	25.0%	1,664	25.0%
Divisional Payroll - Pro rata, Salary & Wages										
Surveillance	27	0.5%	29	0.5%	30	0.5%	32	0.5%	33	0.5%
Cage / Credit / Collections	96	1.8%	101	1.8%	106	1.8%	111	1.8%	116	1.8%
Count Team	14	0.3%	14	0.3%	15	0.3%	16	0.3%	17	0.3%
Payroll - Overtime, Taxes & Benefit	753	13.8%	790	13.8%	830	13.8%	871	13.8%	915	13.8%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 1,402</b>	<b>25.6%</b>	<b>\$ 1,472</b>	<b>25.6%</b>	<b>\$ 1,545</b>	<b>25.6%</b>	<b>\$ 1,623</b>	<b>25.6%</b>	<b>\$ 1,704</b>	<b>25.6%</b>
Complimentary, Rooms	657	12.0%	690	12.0%	724	12.0%	761	12.0%	799	12.0%
Complimentary, Food	329	6.0%	345	6.0%	362	6.0%	380	6.0%	399	6.0%
Complimentary, Beverage	274	5.0%	287	5.0%	302	5.0%	317	5.0%	333	5.0%
Complimentary, Entertainment	5	0.1%	6	0.1%	6	0.1%	6	0.1%	7	0.1%
Complimentary, Other	137	2.5%	144	2.5%	151	2.5%	158	2.5%	166	2.5%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 279</b>	<b>5.1%</b>	<b>\$ 293</b>	<b>5.1%</b>	<b>\$ 308</b>	<b>5.1%</b>	<b>\$ 323</b>	<b>5.1%</b>	<b>\$ 339</b>	<b>5.1%</b>
Airfare Reimbursement	55	1.0%	57	1.0%	60	1.0%	63	1.0%	67	1.0%
Special Events	55	1.00%	57	1.00%	60	1.00%	63	1.00%	67	1.00%
Customer Entertainment	27	0.50%	29	0.50%	30	0.50%	32	0.50%	33	0.50%
Customer Entertainment- Leased In-House Facilities	60	1.10%	63	1.10%	66	1.10%	70	1.10%	73	1.10%
Promotional Expenses, Other	82	1.50%	86	1.50%	91	1.50%	95	1.50%	100	1.50%
<b>OTHER EXPENSES</b>	<b>\$ 665</b>	<b>12.2%</b>	<b>\$ 698</b>	<b>12.2%</b>	<b>\$ 733</b>	<b>12.2%</b>	<b>\$ 770</b>	<b>12.2%</b>	<b>\$ 809</b>	<b>12.2%</b>
Gaming Taxes & Licenses	416	7.6%	437	7.6%	459	7.6%	482	7.6%	506	7.6%
Bad Debt	137	2.5%	144	2.5%	151	2.5%	158	2.5%	166	2.5%
Repair & Replacement	14	0.3%	14	0.3%	15	0.3%	16	0.3%	17	0.3%
Communications	27	0.5%	29	0.5%	30	0.5%	32	0.5%	33	0.5%
Outside Services	16	0.3%	17	0.3%	18	0.3%	19	0.3%	20	0.3%
Supplies	27	0.5%	29	0.5%	30	0.5%	32	0.5%	33	0.5%
Other	27	0.5%	29	0.5%	30	0.5%	32	0.5%	33	0.5%
<b>TOTAL POKER EXPENSES</b>	<b>\$ 4,604</b>	<b>252.3%</b>	<b>\$ 4,835</b>	<b>252.3%</b>	<b>\$ 5,076</b>	<b>252.3%</b>	<b>\$ 5,330</b>	<b>252.3%</b>	<b>\$ 5,597</b>	<b>252.3%</b>
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 871</b>	<b>15.9%</b>	<b>\$ 914</b>	<b>15.9%</b>	<b>\$ 960</b>	<b>15.9%</b>	<b>\$ 1,008</b>	<b>15.9%</b>	<b>\$ 1,058</b>	<b>15.9%</b>

**ASSUMPTIONS**

**Revenue**

Number of Race Seats Games (Ea.)	100		100		100		100		100
Number of Sport Seats Games (Ea.)	100		100		100		100		100
Win Per Race Seat Per Day (\$)	\$ 50.00		\$ 52.50		\$ 55.13		\$ 57.88		\$ 60.78
Win Per Sport Seat Per Day (\$)	\$ 100.00		\$ 105.00		\$ 105.00		\$ 110.25		\$ 110.25
Days of Operation	365		365		365		365		365
Race Revenue Escalation			5.00%		5.00%		5.00%		5.00%
Sport Revenue Escalation			5.00%		5.00%		5.00%		5.00%

**Payroll**

Payroll - Overtime, Taxes & Benefit (% of Payroll)	50.00%		50.00%		50.00%		50.00%		50.00%
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**A MAJOR DEVELOPMENT PROJECT**  
**DIVISIONAL INCOME STATEMENT**  
**HOTEL & ROOMS OPERATIONS**  
(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>ROOM REVENUE</b>	<b>\$ 235,973</b>	<b>100.0%</b>	<b>\$ 242,745</b>	<b>100.0%</b>	<b>\$ 249,715</b>	<b>100.0%</b>	<b>\$ 256,887</b>	<b>100.0%</b>	<b>\$ 264,268</b>	<b>100.0%</b>
Standard Room	205,313	87.0%	211,472	87.1%	217,816	87.2%	224,351	87.3%	231,081	87.4%
Suites	30,660	13.0%	31,273	12.9%	31,899	12.8%	32,537	12.7%	33,187	12.6%
<b>PAYROLL EXPENSES</b>	<b>\$ 49,082</b>	<b>20.8%</b>	<b>\$ 50,491</b>	<b>20.8%</b>	<b>\$ 51,941</b>	<b>20.8%</b>	<b>\$ 53,433</b>	<b>20.8%</b>	<b>\$ 54,968</b>	<b>20.8%</b>
Department Payroll, Salary & Wages (% Hotel Revenue)										
Hotel Operations	4,012	1.7%	4,127	1.7%	4,245	1.7%	4,367	1.7%	4,493	1.7%
Housekeeping	20,058	8.5%	20,633	8.5%	21,226	8.5%	21,835	8.5%	22,463	8.5%
Bell & Door	2,360	1.0%	2,427	1.0%	2,497	1.0%	2,569	1.0%	2,643	1.0%
Reservations	2,360	1.0%	2,427	1.0%	2,497	1.0%	2,569	1.0%	2,643	1.0%
Group Reservations	472	0.2%	485	0.2%	499	0.2%	514	0.2%	529	0.2%
Hotel Sales	1,416	0.6%	1,456	0.6%	1,498	0.6%	1,541	0.6%	1,586	0.6%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	18,406	7.8%	18,934	7.8%	19,478	7.8%	20,037	7.8%	20,613	7.8%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 3,658</b>	<b>1.6%</b>	<b>\$ 3,763</b>	<b>1.6%</b>	<b>\$ 3,871</b>	<b>1.6%</b>	<b>\$ 3,982</b>	<b>1.6%</b>	<b>\$ 4,096</b>	<b>1.6%</b>
Complimentary, Rooms	1,770	0.8%	1,821	0.8%	1,873	0.8%	1,927	0.8%	1,982	0.8%
Complimentary, Food	1,180	0.5%	1,214	0.5%	1,249	0.5%	1,284	0.5%	1,321	0.5%
Complimentary, Beverage	472	0.2%	485	0.2%	499	0.2%	514	0.2%	529	0.2%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	236	0.1%	243	0.1%	250	0.1%	257	0.1%	264	0.1%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 1,652</b>	<b>0.7%</b>	<b>\$ 1,699</b>	<b>0.7%</b>	<b>\$ 1,748</b>	<b>0.7%</b>	<b>\$ 1,798</b>	<b>0.7%</b>	<b>\$ 1,850</b>	<b>0.7%</b>
Special Events	236	0.1%	243	0.1%	250	0.1%	257	0.1%	264	0.1%
CE - Leased Inhouse Facilities	236	0.1%	243	0.1%	250	0.1%	257	0.1%	264	0.1%
Other Promotional Expenses	1,180	0.5%	1,214	0.5%	1,249	0.5%	1,284	0.5%	1,321	0.5%
<b>OTHER EXPENSES</b>	<b>\$ 16,990</b>	<b>7.2%</b>	<b>\$ 17,478</b>	<b>7.2%</b>	<b>\$ 17,979</b>	<b>7.2%</b>	<b>\$ 18,496</b>	<b>7.2%</b>	<b>\$ 19,027</b>	<b>7.2%</b>
Bad Debt	236	0.1%	243	0.1%	250	0.1%	257	0.1%	264	0.1%
Communications	944	0.4%	971	0.4%	999	0.4%	1,028	0.4%	1,057	0.4%
Credit Card Commissions	4,719	2.0%	4,855	2.0%	4,994	2.0%	5,138	2.0%	5,285	2.0%
Outside Services	708	0.3%	728	0.3%	749	0.3%	771	0.3%	793	0.3%
Repair & Replacements	472	0.2%	485	0.2%	499	0.2%	514	0.2%	529	0.2%
Supplies	4,719	2.0%	4,855	2.0%	4,994	2.0%	5,138	2.0%	5,285	2.0%
Travel Agent Commissions	2,360	1.0%	2,427	1.0%	2,497	1.0%	2,569	1.0%	2,643	1.0%
Uniforms & Laundry	236	0.1%	243	0.1%	250	0.1%	257	0.1%	264	0.1%
Commission, Other	2,360	1.0%	2,427	1.0%	2,497	1.0%	2,569	1.0%	2,643	1.0%
Other Expenses	472	0.2%	485	0.2%	499	0.2%	514	0.2%	529	0.2%
<b>TOTAL EXPENSES</b>	<b>\$ 71,382</b>	<b>11.6%</b>	<b>\$ 73,430</b>	<b>11.6%</b>	<b>\$ 75,539</b>	<b>11.6%</b>	<b>\$ 77,708</b>	<b>11.6%</b>	<b>\$ 79,941</b>	<b>11.6%</b>
<b>DIVISIONAL OPERATING INCOME</b>	<b>\$ 164,591</b>	<b>69.8%</b>	<b>\$ 169,315</b>	<b>69.8%</b>	<b>\$ 174,176</b>	<b>69.8%</b>	<b>\$ 179,179</b>	<b>69.8%</b>	<b>\$ 184,327</b>	<b>69.8%</b>

**ASSUMPTIONS**

**Revenue**

**Standard Rooms**

Number of Standard Rooms (Ea.)	2500	2500	2500	2500	2500
Standard Room ADR (\$/Day)	\$ 250.00	\$ 257.50	\$ 265.23	\$ 273.18	\$ 281.38
Standard Room Occupancy Rate (%/Day)	90.0%	90.0%	90.0%	90.0%	90.0%
Standard Room Revenue Escalation (As % Per Yr.)		3.00%	3.00%	3.00%	3.00%

**Suites**

Number of Suites (Ea.)	300	300	300	300	300
Suite ADR (\$/Day)	\$ 350.00	\$ 357.00	\$ 364.14	\$ 371.42	\$ 378.85
Suite Occupancy Rate (%/Day)	80.00%	80.00%	80.00%	80.00%	80.00%
Suite Revenue Escalation (As % Per Yr.)		2.00%	2.00%	2.00%	2.00%

Days of Operation (Days / Year)

365	365	365	365	365
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**Payroll**

Payroll - Overtime, Taxes & Benefit (% of Payroll)	60.00%	60.00%	60.00%	60.00%	60.00%
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**A MAJOR DEVELOPMENT PROJECT**  
**DIVISIONAL INCOME STATEMENT**  
**FOOD & BEVERAGE OPERATIONS**  
(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 192,268</b>	<b>97.8%</b>	<b>\$ 203,026</b>	<b>97.9%</b>	<b>\$ 213,426</b>	<b>97.9%</b>	<b>\$ 224,370</b>	<b>98.0%</b>	<b>\$ 235,888</b>	<b>98.0%</b>
Restaurants	148,334	77.1%	157,143	77.4%	165,504	77.5%	174,317	77.7%	183,606	77.8%
Beverage	35,013	18.2%	36,646	18.0%	38,356	18.0%	40,148	17.9%	42,024	17.8%
Convention	4,785	2.5%	4,977	2.5%	5,178	2.4%	5,387	2.4%	5,604	2.4%
Leased Food Outlets	4,136	2.2%	4,260	2.1%	4,388	2.1%	4,520	2.0%	4,655	2.0%
<b>COST OF SALES</b>	<b>\$ 50,088</b>	<b>26.1%</b>	<b>\$ 52,954</b>	<b>26.1%</b>	<b>\$ 55,726</b>	<b>26.1%</b>	<b>\$ 58,644</b>	<b>26.1%</b>	<b>\$ 61,719</b>	<b>26.2%</b>
Restaurants	44,583	23.2%	47,206	23.3%	49,724	23.3%	52,378	23.3%	55,176	23.4%
Beverage	4,558	2.4%	4,762	2.3%	4,976	2.3%	5,200	2.3%	5,434	2.3%
Convention	947	0.5%	986	0.5%	1,025	0.5%	1,067	0.5%	1,110	0.5%
Leased Food Outlets	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PAYROLL EXPENSES</b>	<b>\$ 74,828</b>	<b>29.9%</b>	<b>\$ 77,490</b>	<b>28.9%</b>	<b>\$ 80,249</b>	<b>28.1%</b>	<b>\$ 83,110</b>	<b>27.3%</b>	<b>\$ 86,077</b>	<b>26.5%</b>
Restaurant Payroll, Salary & Wages	65,737	34.2%	68,145	33.6%	70,643	33.1%	73,236	32.6%	75,926	32.2%
Beverage Payroll, Salary & Wages	7,386	3.8%	7,601	3.7%	7,823	3.7%	8,050	3.6%	8,285	3.5%
Convention Payroll, Salary & Wages	1,225	0.6%	1,249	0.6%	1,274	0.6%	1,300	0.6%	1,326	0.6%
Divisional Payroll	10,767	5.6%	11,369	5.6%	11,952	5.6%	12,565	5.6%	13,210	5.6%
Allocated Expenses	(10,767)	-14.4%	(11,369)	-14.7%	(11,952)	-14.9%	(12,565)	-15.1%	(13,210)	-15.3%
Leased Food Outlets	480	0.6%	494	0.6%	509	0.6%	524	0.6%	540	0.6%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 1,871</b>	<b>1.0%</b>	<b>\$ 1,902</b>	<b>0.9%</b>	<b>\$ 1,934</b>	<b>0.9%</b>	<b>\$ 1,966</b>	<b>0.9%</b>	<b>\$ 1,999</b>	<b>0.8%</b>
Restaurants	1,079	0.6%	1,102	0.5%	1,126	0.5%	1,150	0.5%	1,175	0.5%
Beverage	773	0.4%	781	0.4%	788	0.4%	796	0.4%	804	0.3%
Convention	19	0.0%	19	0.0%	20	0.0%	20	0.0%	20	0.0%
Divisional Operations	385	0.2%	406	0.2%	427	0.2%	449	0.2%	472	0.2%
Allocated Expenses	(385)	-0.2%	(406)	-0.2%	(427)	-0.2%	(449)	-0.2%	(472)	-0.2%
Leased Food Outlets	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Restaurants	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Convention	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Divisional Operations	769	0.4%	812	0.4%	854	0.4%	897	0.4%	944	0.4%
Allocated Expenses	(769)	-0.4%	(812)	-0.4%	(854)	-0.4%	(897)	-0.4%	(944)	-0.4%
Leased Food Outlets	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 21,049</b>	<b>10.7%</b>	<b>\$ 21,344</b>	<b>10.3%</b>	<b>\$ 21,645</b>	<b>9.9%</b>	<b>\$ 21,954</b>	<b>9.6%</b>	<b>\$ 22,269</b>	<b>9.3%</b>
Restaurants	15,328	8.0%	15,595	7.7%	15,868	7.4%	16,147	7.2%	16,434	7.0%
Beverage	5,006	2.6%	5,034	2.5%	5,062	2.4%	5,091	2.3%	5,120	2.2%
Convention	301	0.2%	301	0.1%	301	0.1%	301	0.1%	301	0.1%
Divisional Operations	4,230	2.2%	4,467	2.2%	4,695	2.2%	4,936	2.2%	5,190	2.2%
Allocated Expenses	(4,230)	-2.2%	(4,467)	-2.2%	(4,695)	-2.2%	(4,936)	-2.2%	(5,190)	-2.2%
Leased Food Outlets	414	2.0%	414	1.9%	414	1.9%	414	1.9%	414	1.9%
<b>MANAGEMENT FEES</b>	<b>\$ 1,616</b>	<b>0.8%</b>	<b>\$ 1,733</b>	<b>0.9%</b>	<b>\$ 1,858</b>	<b>0.9%</b>	<b>\$ 1,991</b>	<b>0.9%</b>	<b>\$ 2,132</b>	<b>0.9%</b>
Restaurants	1,058	0.6%	1,139	0.6%	1,225	0.6%	1,317	0.6%	1,415	0.6%
Beverage	558	0.3%	595	0.3%	633	0.3%	674	0.3%	717	0.3%
Convention	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Leased Food Outlets	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 149,452</b>	<b>77.7%</b>	<b>\$ 155,423</b>	<b>76.6%</b>	<b>\$ 161,412</b>	<b>75.6%</b>	<b>\$ 167,665</b>	<b>74.7%</b>	<b>\$ 174,195</b>	<b>73.8%</b>
<b>DIVISIONAL OPERATING INCOME</b>	<b>\$ 42,816</b>	<b>22.3%</b>	<b>\$ 47,603</b>	<b>23.4%</b>	<b>\$ 52,014</b>	<b>24.4%</b>	<b>\$ 56,706</b>	<b>25.3%</b>	<b>\$ 61,693</b>	<b>26.2%</b>

**A MAJOR DEVELOPMENT PROJECT  
SUB-DIVISIONAL INCOME STATEMENT  
RESTAURANT SUMMARY**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 148,334</b>	<b>100.0%</b>	<b>\$ 157,143</b>	<b>100.0%</b>	<b>\$ 165,504</b>	<b>100.0%</b>	<b>\$ 174,317</b>	<b>100.0%</b>	<b>\$ 183,606</b>	<b>100.0%</b>
24 Hour Dining	18,104	12%	19,897	13%	20,860	13%	21,869	13%	22,927	12%
Room Service	10,960	7%	11,481	7%	12,027	7%	12,599	7%	13,199	7%
Buffet	24,969	17%	26,207	17%	27,517	17%	28,893	17%	30,337	17%
Quick Serve	5,294	4%	5,506	4%	5,726	3%	5,955	3%	6,193	3%
Specialty Dining	22,229	15%	23,517	15%	24,881	15%	26,325	15%	27,852	15%
Gourmet Dining	58,268	39%	61,628	39%	65,184	39%	68,945	40%	72,925	40%
Starbucks Coffee	1,789	1%	1,860	1%	1,934	1%	2,012	1%	2,092	1%
Pool Grill	1,551	1%	1,629	1%	1,710	1%	1,796	1%	1,886	1%
Private Pool	5,182	3%	5,418	3%	5,665	3%	5,923	3%	6,194	3%
<b>COST OF SALES</b>	<b>\$ 44,583</b>	<b>30.1%</b>	<b>\$ 47,206</b>	<b>30.0%</b>	<b>\$ 49,724</b>	<b>30.0%</b>	<b>\$ 52,378</b>	<b>30.0%</b>	<b>\$ 55,176</b>	<b>30.1%</b>
24 Hour Dining	4,829	27%	5,310	27%	5,568	27%	5,839	27%	6,123	27%
Room Service	3,126	29%	3,276	29%	3,433	29%	3,598	29%	3,770	29%
Buffet	8,901	36%	9,346	36%	9,813	36%	10,304	36%	10,819	36%
Quick Serve	1,522	29%	1,583	29%	1,646	29%	1,712	29%	1,781	29%
Specialty Dining	6,669	30%	7,055	30%	7,464	30%	7,897	30%	8,356	30%
Gourmet Dining	17,480	30%	18,488	30%	19,555	30%	20,684	30%	21,878	30%
Starbucks Coffee	608	34%	632	34%	658	34%	684	34%	711	34%
Pool Grill	465	30%	489	30%	513	30%	539	30%	566	30%
Private Pool	983	19%	1,027	19%	1,074	19%	1,122	19%	1,173	19%
<b>PAYROLL EXPENSE</b>	<b>\$ 65,737</b>	<b>44.3%</b>	<b>\$ 68,145</b>	<b>43.4%</b>	<b>\$ 70,643</b>	<b>42.7%</b>	<b>\$ 73,236</b>	<b>42.0%</b>	<b>\$ 75,926</b>	<b>41.4%</b>
24 Hour Dining	10,862	60%	11,188	56%	11,524	55%	11,870	54%	12,226	53%
Room Service	7,014	64%	7,348	64%	7,697	64%	8,063	64%	8,447	64%
Buffet	11,181	45%	11,517	44%	11,862	43%	12,218	42%	12,585	41%
Quick Serve	2,118	40%	2,181	40%	2,247	39%	2,314	39%	2,383	38%
Specialty Dining	8,891	40%	9,247	39%	9,617	39%	10,002	38%	10,402	37%
Gourmet Dining	23,307	40%	24,239	39%	25,209	39%	26,217	38%	27,266	37%
Starbucks Coffee	357	20%	364	20%	372	19%	379	19%	387	18%
Pool Grill	621	40%	633	39%	646	38%	658	37%	672	36%
Private Pool	1,385	27%	1,427	26%	1,470	26%	1,514	26%	1,559	25%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 1,079</b>	<b>0.7%</b>	<b>\$ 1,102</b>	<b>0.7%</b>	<b>\$ 1,126</b>	<b>0.7%</b>	<b>\$ 1,150</b>	<b>0.7%</b>	<b>\$ 1,175</b>	<b>0.6%</b>
24 Hour Dining	0	0%	0	0%	0	0%	0	0%	0	0%
Room Service	0	0%	0	0%	0	0%	0	0%	0	0%
Buffet	50	0%	50	0%	51	0%	51	0%	52	0%
Quick Serve	0	0%	0	0%	0	0%	0	0%	0	0%
Specialty Dining	511	2%	527	2%	542	2%	559	2%	575	2%
Gourmet Dining	233	0%	240	0%	247	0%	255	0%	262	0%
Starbucks Coffee	0	0%	0	0%	0	0%	0	0%	0	0%
Pool Grill	0	0%	0	0%	0	0%	0	0%	0	0%
Private Pool	285	6%	285	5%	285	5%	285	5%	285	5%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
24 Hour Dining	0	0%	0	0%	0	0%	0	0%	0	0%
Room Service	0	0%	0	0%	0	0%	0	0%	0	0%
Buffet	0	0%	0	0%	0	0%	0	0%	0	0%
Quick Serve	0	0%	0	0%	0	0%	0	0%	0	0%
Specialty Dining	0	0%	0	0%	0	0%	0	0%	0	0%
Gourmet Dining	0	0%	0	0%	0	0%	0	0%	0	0%
Starbucks Coffee	0	0%	0	0%	0	0%	0	0%	0	0%
Pool Grill	0	0%	0	0%	0	0%	0	0%	0	0%
Private Pool	0	0%	0	0%	0	0%	0	0%	0	0%

## RESTAURANT SUMMARY

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>OTHER EXPENSES</b>	<b>\$ 15,328</b>	<b>10.3%</b>	<b>\$ 15,595</b>	<b>9.9%</b>	<b>\$ 15,868</b>	<b>9.6%</b>	<b>\$ 16,147</b>	<b>9.3%</b>	<b>\$ 16,434</b>	<b>9.0%</b>
24 Hour Dining	1,267	7%	1,267	6%	1,267	6%	1,267	6%	1,267	6%
Room Service	751	7%	786	7%	824	7%	863	7%	904	7%
Buffet	1,298	5%	1,311	5%	1,324	5%	1,337	5%	1,351	4%
Quick Serve	304	6%	304	6%	304	5%	304	5%	304	5%
Specialty Dining	2,445	11%	2,494	11%	2,544	10%	2,595	10%	2,647	10%
Gourmet Dining	8,332	14%	8,499	14%	8,669	13%	8,842	13%	9,019	12%
Starbucks Coffee	125	7%	126	7%	128	7%	129	6%	130	6%
Pool Grill	152	3%	154	3%	155	3%	157	3%	158	3%
Private Pool	653	13%	653	12%	653	12%	653	11%	653	11%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 126,727</b>	<b>85.4%</b>	<b>\$ 132,048</b>	<b>84.0%</b>	<b>\$ 137,361</b>	<b>83.0%</b>	<b>\$ 142,911</b>	<b>82.0%</b>	<b>\$ 148,710</b>	<b>81.0%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 21,607</b>	<b>14.6%</b>	<b>\$ 25,095</b>	<b>16.0%</b>	<b>\$ 28,143</b>	<b>17.0%</b>	<b>\$ 31,406</b>	<b>18.0%</b>	<b>\$ 34,896</b>	<b>19.0%</b>
24 Hour Dining	1,145	6%	2,132	11%	2,500	12%	2,893	13%	3,311	14%
Room Service	69	1%	71	1%	73	1%	75	1%	77	1%
Buffet	3,529	14%	3,983	15%	4,467	16%	4,982	17%	5,531	18%
Quick Serve	1,350	26%	1,437	26%	1,529	27%	1,625	27%	1,725	28%
Specialty Dining	3,712	17%	4,194	18%	4,714	19%	5,272	20%	5,873	21%
Gourmet Dining	8,915	15%	10,161	16%	11,503	18%	12,947	19%	14,500	20%
Starbucks Coffee	698	0.39025	737	0.39611	777	0.40184	820	0.40744	864	0.41291
Pool Grill	313	20%	354	22%	397	23%	442	25%	490	26%
Private Pool	1,875	36%	2,026	37%	2,184	39%	2,350	40%	2,524	41%
<b>MANAGEMENT FEES</b>	<b>\$ 1,058</b>	<b>0.7%</b>	<b>\$ 1,139</b>	<b>0.7%</b>	<b>\$ 1,225</b>	<b>0.7%</b>	<b>\$ 1,317</b>	<b>0.8%</b>	<b>\$ 1,415</b>	<b>0.8%</b>
24 Hour Dining	0	0%	0	0%	0	0%	0	0%	0	0%
Room Service	0	0%	0	0%	0	0%	0	0%	0	0%
Buffet	0	0%	0	0%	0	0%	0	0%	0	0%
Quick Serve	0	0%	0	0%	0	0%	0	0%	0	0%
Specialty Dining	297	1%	319	1%	343	1%	369	1%	396	1%
Gourmet Dining	761	1%	820	1%	882	1%	948	1%	1,019	1%
Starbucks Coffee	0	0%	0	0%	0	0%	0	0%	0	0%
Pool Grill	0	0%	0	0%	0	0%	0	0%	0	0%
Private Pool	0	0%	0	0%	0	0%	0	0%	0	0%
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 20,549</b>	<b>13.9%</b>	<b>\$ 23,956</b>	<b>15.2%</b>	<b>\$ 26,918</b>	<b>16.3%</b>	<b>\$ 30,089</b>	<b>17.3%</b>	<b>\$ 33,480</b>	<b>18.2%</b>

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**24 Hour Dining**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 18,104</b>	<b>100.0%</b>	<b>\$ 19,897</b>	<b>100.0%</b>	<b>\$ 20,860</b>	<b>100.0%</b>	<b>\$ 21,869</b>	<b>100.0%</b>	<b>\$ 22,927</b>	<b>100.0%</b>
Food	15,111	83.5%	16,660	83.7%	17,493	83.9%	18,368	84.0%	19,286	84.1%
Beverage	2,993	16.5%	3,237	16.3%	3,367	16.1%	3,501	16.0%	3,641	15.9%
<b>COST OF SALES</b>	<b>\$ 4,829</b>	<b>26.7%</b>	<b>\$ 5,310</b>	<b>26.7%</b>	<b>\$ 5,568</b>	<b>26.7%</b>	<b>\$ 5,839</b>	<b>26.7%</b>	<b>\$ 6,123</b>	<b>26.7%</b>
Food Cost	4,156	23.0%	4,581	23.0%	4,811	23.1%	5,051	23.1%	5,304	23.1%
Beverage Cost	673	3.7%	728	3.7%	758	3.6%	788	3.6%	819	3.6%
<b>PAYROLL EXPENSE</b>	<b>\$ 10,862</b>	<b>60.0%</b>	<b>\$ 11,188</b>	<b>56.2%</b>	<b>\$ 11,524</b>	<b>55.2%</b>	<b>\$ 11,870</b>	<b>54.3%</b>	<b>\$ 12,226</b>	<b>53.3%</b>
Department Payroll, Salary & Wages	7,242	40.0%	7,459	37.5%	7,683	36.8%	7,913	36.2%	8,150	35.5%
Payroll - Overtime, Taxes & Benefit	3,621	20.0%	3,729	18.7%	3,841	18.4%	3,957	18.1%	4,075	17.8%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 1,267</b>	<b>7.0%</b>								
Credit Card Commissions	362	2.0%	362	1.8%	362	1.7%	362	1.7%	362	1.6%
Outside Services	91	0.5%	91	0.5%	91	0.4%	91	0.4%	91	0.4%
Repair & Replacements	272	1.5%	272	1.4%	272	1.3%	272	1.2%	272	1.2%
Supplies	362	2.0%	362	1.8%	362	1.7%	362	1.7%	362	1.6%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	181	1.0%	181	0.9%	181	0.9%	181	0.8%	181	0.8%
Other Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 16,959</b>	<b>93.7%</b>	<b>\$ 17,765</b>	<b>89.3%</b>	<b>\$ 18,359</b>	<b>88.0%</b>	<b>\$ 18,976</b>	<b>86.8%</b>	<b>\$ 19,616</b>	<b>85.6%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 1,145</b>	<b>6.3%</b>	<b>\$ 2,132</b>	<b>10.7%</b>	<b>\$ 2,500</b>	<b>12.0%</b>	<b>\$ 2,893</b>	<b>13.2%</b>	<b>\$ 3,311</b>	<b>14.4%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 1,145</b>	<b>6.3%</b>	<b>\$ 2,132</b>	<b>10.7%</b>	<b>\$ 2,500</b>	<b>12.0%</b>	<b>\$ 2,893</b>	<b>13.2%</b>	<b>\$ 3,311</b>	<b>14.4%</b>

**ASSUMPTIONS:**

**Revenue**

**Day**

Number of Seats (ea.)	400	400	400	400	400
Average Food Check (\$)	\$ 23.00	\$ 24.15	\$ 25.36	\$ 26.63	\$ 27.96
Average Beverage Check (\$)	\$ 3.00	\$ 3.12	\$ 3.24	\$ 3.37	\$ 3.51
Seat Turns (X / shift)	1.5	1.5	1.5	1.5	1.5
Days of Operation (per year)	365	365	365	365	365

**Swing**

Number of Seats (ea.)	400	400	400	400	400
Average Food Check (\$)	\$ 23.00	\$ 24.15	\$ 25.36	\$ 26.63	\$ 27.96
Average Beverage Check (\$)	\$ 3.00	\$ 3.12	\$ 3.24	\$ 3.37	\$ 3.51
Seat Turns (X / shift)	2.0	2.0	2.0	2.0	2.0
Days of Operation (per year)	365	365	365	365	365

**Grave**

Number of Seats (ea.)	400	400	400	400	400
Average Food Check (\$)	\$ 23.00	\$ 24.15	\$ 25.36	\$ 26.63	\$ 27.96
Average Beverage Check (\$)	\$ 10.00	\$ 10.40	\$ 10.82	\$ 11.25	\$ 11.70
Seat Turns (X / shift)	1.0	1.0	1.0	1.0	1.0
Days of Operation (per year)	365	365	365	365	365

**Costs**

Food Cost (% of food revenue)	27.50%	27.50%	27.50%	27.50%	27.50%
Beverage Cost (% of beverage revenue)	22.50%	22.50%	22.50%	22.50%	22.50%

**Expenses**

Food Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Beverage Check Escalation (% per year)		4.00%	4.00%	4.00%	4.00%
Payroll Expense Escalation (% payroll)		3.00%	3.00%	3.00%	3.00%
Complimentary Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Promotional Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Other Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Mgt. Fee Revenue (% of total revenue)	0.00%	0.00%	0.00%	0.00%	0.00%
Mgt. Fee Profit (% of gross profit)	0.00%	0.00%	0.00%	0.00%	0.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Room Service**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 10,960</b>	<b>100.0%</b>	<b>\$ 11,481</b>	<b>100.0%</b>	<b>\$ 12,027</b>	<b>100.0%</b>	<b>\$ 12,599</b>	<b>100.0%</b>	<b>\$ 13,199</b>	<b>100.0%</b>
Food	8,261	75.4%	8,674	75.6%	9,108	75.7%	9,563	75.9%	10,042	76.1%
Beverage	2,699	24.6%	2,807	24.4%	2,919	24.3%	3,036	24.1%	3,157	23.9%
<b>COST OF SALES</b>	<b>\$ 3,126</b>	<b>28.5%</b>	<b>\$ 3,276</b>	<b>28.5%</b>	<b>\$ 3,433</b>	<b>28.5%</b>	<b>\$ 3,598</b>	<b>28.6%</b>	<b>\$ 3,770</b>	<b>28.6%</b>
Food Cost	2,478	22.6%	2,602	22.7%	2,732	22.7%	2,869	22.8%	3,012	22.8%
Beverage Cost	648	5.9%	674	5.9%	701	5.8%	729	5.8%	758	5.7%
<b>PAYROLL EXPENSE</b>	<b>\$ 7,014</b>	<b>64.0%</b>	<b>\$ 7,348</b>	<b>64.0%</b>	<b>\$ 7,697</b>	<b>64.0%</b>	<b>\$ 8,063</b>	<b>64.0%</b>	<b>\$ 8,447</b>	<b>64.0%</b>
Department Payroll, Salary & Wages (% Rever	4,384	40.0%	4,592	40.0%	4,811	40.0%	5,040	40.0%	5,279	40.0%
Payroll - Overtime, Taxes & Benefit (% of Payrc	2,630	24.0%	2,755	24.0%	2,886	24.0%	3,024	24.0%	3,168	24.0%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 751</b>	<b>6.9%</b>	<b>\$ 786</b>	<b>7.2%</b>	<b>\$ 824</b>	<b>7.5%</b>	<b>\$ 863</b>	<b>7.9%</b>	<b>\$ 904</b>	<b>8.2%</b>
Credit Card Commissions	110	1.0%	115	1.0%	120	1.0%	126	1.0%	132	1.0%
Outside Services	11	0.1%	11	0.1%	12	0.1%	13	0.1%	13	0.1%
Repair & Replacements	55	0.5%	57	0.5%	60	0.5%	63	0.5%	66	0.5%
Supplies	384	3.5%	402	3.5%	421	3.5%	441	3.5%	462	3.5%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	27	0.3%	29	0.3%	30	0.3%	31	0.3%	33	0.3%
Other Expenses	164	1.5%	172	1.5%	180	1.5%	189	1.5%	198	1.5%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 10,891</b>	<b>99.4%</b>	<b>\$ 11,410</b>	<b>99.4%</b>	<b>\$ 11,954</b>	<b>99.4%</b>	<b>\$ 12,524</b>	<b>99.4%</b>	<b>\$ 13,121</b>	<b>99.4%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 69</b>	<b>0.6%</b>	<b>\$ 71</b>	<b>0.6%</b>	<b>\$ 73</b>	<b>0.6%</b>	<b>\$ 75</b>	<b>0.6%</b>	<b>\$ 77</b>	<b>0.6%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 69</b>	<b>0.6%</b>	<b>\$ 71</b>	<b>0.6%</b>	<b>\$ 73</b>	<b>0.6%</b>	<b>\$ 75</b>	<b>0.6%</b>	<b>\$ 77</b>	<b>0.6%</b>

**ASSUMPTIONS:**

**Hotel Cover Calculations**

Total Number of Rooms	2,800	2,800	2,800	2,800	2,800
Number of Occupied Rooms (Ea./Day)					
Standard	2,250	2,250	2,250	2,250	2,250
Suites	240	240	240	240	240
Avg. Number of People Per Room Per Day (Ea.)					
Standard	1.8	1.8	1.8	1.8	1.8
Suites	3.0	3.0	3.0	3.0	3.0
Total Guests Per Day (ea.)	4,770	4,770	4,770	4,770	4,770

**Revenue**

**Day**

Average Food Check	\$ 19.95	\$ 20.95	\$ 21.99	\$ 23.09	\$ 24.25
Average Beverage Check	\$ 8.00	\$ 8.32	\$ 8.65	\$ 9.00	\$ 9.36
Capture Rate (% occupied rooms)	10.00%	10.00%	10.00%	10.00%	10.00%
Days of Operation (Per Yr.)	365	365	365	365	365
Daily Covers	477	477	477	477	477

**Swing**

Average Food Check	\$ 25.00	\$ 26.25	\$ 27.56	\$ 28.94	\$ 30.39
Average Beverage Check	\$ 5.00	\$ 5.20	\$ 5.41	\$ 5.62	\$ 5.85
Capture Rate (% occupied rooms)	5.00%	5.00%	5.00%	5.00%	5.00%
Days of Operation (Per Yr.)	365	365	365	365	365
Daily Covers	239	239	239	239	239

**Grave**

Average Food Check	\$ 15.00	\$ 15.75	\$ 16.54	\$ 17.36	\$ 18.23
Average Beverage Check	\$ 5.00	\$ 5.20	\$ 5.41	\$ 5.62	\$ 5.85
Capture Rate (% occupied rooms)	10.00%	10.00%	10.00%	10.00%	10.00%
Days of Operation (Per Yr.)	365	365	365	365	365
Daily Covers	477	477	477	477	477

**Costs**

Food Cost (% of food revenue)	30.00%	30.00%	30.00%	30.00%	30.00%
Beverage Cost (% of beverage revenue)	24.00%	24.00%	24.00%	24.00%	24.00%

## Room Service

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>Expenses</b>										
Food Check Escalation (% per year)			5.00%		5.00%		5.00%		5.00%	
Beverage Check Escalation (% per year)			4.00%		4.00%		4.00%		4.00%	
Mgt. Fee Revenue (% of total revenue)	0.00%		0.00%		0.00%		0.00%		0.00%	
Mgt. Fee Profit (% of gross profit)	0.00%		0.00%		0.00%		0.00%		0.00%	

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Buffet**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 24,959</b>	<b>100.0%</b>	<b>\$ 26,207</b>	<b>100.0%</b>	<b>\$ 27,517</b>	<b>100.0%</b>	<b>\$ 28,893</b>	<b>100.0%</b>	<b>\$ 30,337</b>	<b>100.0%</b>
Food	21,068	84.4%	22,121	84.4%	23,227	84.4%	24,389	84.4%	25,608	84.4%
Beverage	3,891	15.6%	4,085	15.6%	4,290	15.6%	4,504	15.6%	4,729	15.6%
<b>COST OF SALES</b>	<b>\$ 8,901</b>	<b>35.7%</b>	<b>\$ 9,346</b>	<b>35.7%</b>	<b>\$ 9,813</b>	<b>35.7%</b>	<b>\$ 10,304</b>	<b>35.7%</b>	<b>\$ 10,819</b>	<b>35.7%</b>
Food Cost	8,006	32.1%	8,406	32.1%	8,826	32.1%	9,268	32.1%	9,731	32.1%
Beverage Cost	895	3.6%	940	3.6%	987	3.6%	1,036	3.6%	1,088	3.6%
<b>PAYROLL EXPENSE</b>	<b>\$ 11,181</b>	<b>44.8%</b>	<b>\$ 11,517</b>	<b>43.9%</b>	<b>\$ 11,862</b>	<b>43.1%</b>	<b>\$ 12,218</b>	<b>42.3%</b>	<b>\$ 12,585</b>	<b>41.5%</b>
Department Payroll, Salary & Wages	7,987	32.0%	8,226	31.4%	8,473	30.8%	8,727	30.2%	8,989	29.6%
Payroll - Overtime, Taxes & Benefit	3,195	12.8%	3,291	12.6%	3,389	12.3%	3,491	12.1%	3,596	11.9%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 50</b>	<b>0.2%</b>	<b>\$ 50</b>	<b>0.2%</b>	<b>\$ 51</b>	<b>0.2%</b>	<b>\$ 51</b>	<b>0.2%</b>	<b>\$ 52</b>	<b>0.2%</b>
Complimentary, Food	25	0.1%	25	0.1%	25	0.1%	26	0.1%	26	0.1%
Complimentary, Beverage	25	0.1%	25	0.1%	25	0.1%	26	0.1%	26	0.1%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 1,298</b>	<b>5.2%</b>	<b>\$ 1,311</b>	<b>5.3%</b>	<b>\$ 1,324</b>	<b>5.3%</b>	<b>\$ 1,337</b>	<b>5.4%</b>	<b>\$ 1,351</b>	<b>5.4%</b>
Credit Card Commissions	499	2.0%	504	1.9%	509	1.9%	514	1.8%	519	1.7%
Outside Services	250	1.0%	252	1.0%	255	0.9%	257	0.9%	260	0.9%
Repair & Replacements	100	0.4%	101	0.4%	102	0.4%	103	0.4%	104	0.3%
Supplies	374	1.5%	378	1.4%	382	1.4%	386	1.3%	390	1.3%
Uniforms & Laundry	50	0.2%	50	0.2%	51	0.2%	51	0.2%	52	0.2%
Other Expenses	25	0.1%	25	0.1%	25	0.1%	26	0.1%	26	0.1%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 21,430</b>	<b>85.9%</b>	<b>\$ 22,224</b>	<b>84.8%</b>	<b>\$ 23,050</b>	<b>83.8%</b>	<b>\$ 23,911</b>	<b>82.8%</b>	<b>\$ 24,806</b>	<b>81.8%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 3,529</b>	<b>14.1%</b>	<b>\$ 3,983</b>	<b>15.2%</b>	<b>\$ 4,467</b>	<b>16.2%</b>	<b>\$ 4,982</b>	<b>17.2%</b>	<b>\$ 5,531</b>	<b>18.2%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 3,529</b>	<b>14.1%</b>	<b>\$ 3,983</b>	<b>15.2%</b>	<b>\$ 4,467</b>	<b>16.2%</b>	<b>\$ 4,982</b>	<b>17.2%</b>	<b>\$ 5,531</b>	<b>18.2%</b>

**ASSUMPTIONS:**

**Revenue**

**Day**

Number of Seats (ea.)	520	520	520	520	520
Average Food Check (\$)	\$ 26.00	\$ 27.30	\$ 28.67	\$ 30.10	\$ 31.60
Average Beverage Check (\$)	\$ 3.00	\$ 3.15	\$ 3.31	\$ 3.47	\$ 3.65
Seat Turns (X / shift)	1.5	1.5	1.5	1.5	1.5
Days of Operation (per year)	365	365	365	365	365

**Swing**

Number of Seats (ea.)	520	520	520	520	520
Average Food Check (\$)	\$ 24.00	\$ 25.20	\$ 26.46	\$ 27.78	\$ 29.17
Average Beverage Check (\$)	\$ 3.00	\$ 3.15	\$ 3.31	\$ 3.47	\$ 3.65
Seat Turns (X / shift)	2.0	2.0	2.0	2.0	2.0
Days of Operation (per year)	365	365	365	365	365

**Grave**

Number of Seats (ea.)	520	520	520	520	520
Average Food Check (\$)	\$ 24.00	\$ 25.20	\$ 26.46	\$ 27.78	\$ 29.17
Average Beverage Check (\$)	\$ 10.00	\$ 10.50	\$ 11.03	\$ 11.58	\$ 12.16
Seat Turns (X / shift)	1.0	1.0	1.0	1.0	1.0
Days of Operation (per year)	365	365	365	365	365

**Costs**

Food Cost (% of food revenue)	38.00%	38.00%	38.00%	38.00%	38.00%
Beverage Cost (% of beverage revenue)	23.00%	23.00%	23.00%	23.00%	23.00%

**Expenses**

Food Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Beverage Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Payroll Expense Escalation (% payroll)		3.00%	3.00%	3.00%	3.00%
Complimentary Expense Escalation (% per year)		1.00%	1.00%	1.00%	1.00%
Promotional Expense Escalation (% per year)		1.00%	1.00%	1.00%	1.00%
Other Expense Escalation (% per year)		1.00%	1.00%	1.00%	1.00%
Mgt. Fee Revenue (% of total revenue)	0.00%	0.00%	0.00%	0.00%	0.00%
Mgt. Fee Profit (% of gross profit)	0.00%	0.00%	0.00%	0.00%	0.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Quick Serve**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 5,294</b>	<b>100.0%</b>	<b>\$ 5,506</b>	<b>100.0%</b>	<b>\$ 5,726</b>	<b>100.0%</b>	<b>\$ 5,955</b>	<b>100.0%</b>	<b>\$ 6,193</b>	<b>100.0%</b>
Food	3,970	75.0%	4,129	75.0%	4,294	75.0%	4,466	75.0%	4,645	75.0%
Beverage	1,323	25.0%	1,376	25.0%	1,431	25.0%	1,489	25.0%	1,548	25.0%
<b>COST OF SALES</b>	<b>\$ 1,522</b>	<b>28.8%</b>	<b>\$ 1,583</b>	<b>28.7%</b>	<b>\$ 1,646</b>	<b>28.7%</b>	<b>\$ 1,712</b>	<b>28.8%</b>	<b>\$ 1,781</b>	<b>28.8%</b>
Food Cost	1,191	22.5%	1,239	22.5%	1,288	22.5%	1,340	22.5%	1,393	22.5%
Beverage Cost	331	6.3%	344	6.3%	358	6.3%	372	6.2%	387	6.3%
<b>PAYROLL EXPENSE</b>	<b>\$ 2,118</b>	<b>40.0%</b>	<b>\$ 2,181</b>	<b>39.6%</b>	<b>\$ 2,247</b>	<b>39.2%</b>	<b>\$ 2,314</b>	<b>38.9%</b>	<b>\$ 2,383</b>	<b>38.5%</b>
Department Payroll, Salary & Wages (% Reve	1,323	25.0%	1,363	24.8%	1,404	24.5%	1,446	24.3%	1,490	24.1%
Payroll - Overtime, Taxes & Benefit (% of Payr	794	15.0%	818	14.9%	842	14.7%	868	14.6%	894	14.4%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 304</b>	<b>5.8%</b>								
Credit Card Commissions	106	2.0%	106	1.9%	106	1.8%	106	1.8%	106	1.7%
Outside Services	53	1.0%	53	1.0%	53	0.9%	53	0.9%	53	0.9%
Repair & Replacements	26	0.5%	26	0.5%	26	0.5%	26	0.4%	26	0.4%
Supplies	79	1.5%	79	1.4%	79	1.4%	79	1.3%	79	1.3%
Uniforms & Laundry	13	0.3%	13	0.2%	13	0.2%	13	0.2%	13	0.2%
Other Expenses	26	0.5%	26	0.5%	26	0.5%	26	0.4%	26	0.4%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 3,944</b>	<b>74.5%</b>	<b>\$ 4,068</b>	<b>73.9%</b>	<b>\$ 4,197</b>	<b>73.3%</b>	<b>\$ 4,330</b>	<b>72.7%</b>	<b>\$ 4,468</b>	<b>72.1%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 1,350</b>	<b>25.5%</b>	<b>\$ 1,437</b>	<b>26.1%</b>	<b>\$ 1,529</b>	<b>26.7%</b>	<b>\$ 1,625</b>	<b>27.3%</b>	<b>\$ 1,725</b>	<b>27.9%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 1,350</b>	<b>25.5%</b>	<b>\$ 1,437</b>	<b>26.1%</b>	<b>\$ 1,529</b>	<b>26.7%</b>	<b>\$ 1,625</b>	<b>27.3%</b>	<b>\$ 1,725</b>	<b>27.9%</b>

**ASSUMPTIONS:**

<b>Number of Venues</b>	4	4	4	4	4
<b>Revenue</b>					
<b>Day</b>					
Number of Seats (ea.)	148	148	148	148	148
Average Food Check (\$)	\$ 12.00	\$ 12.48	\$ 12.98	\$ 13.50	\$ 14.04
Average Beverage Check (\$)	\$ 4.00	\$ 4.16	\$ 4.33	\$ 4.50	\$ 4.68
Seat Turns (X / shift)	2.0	2.0	2.0	2.0	2.0
Days of Operation (per year)	365	365	365	365	365
<b>Swing</b>					
Number of Seats (ea.)	148	148	148	148	148
Average Food Check (\$)	\$ 15.00	\$ 15.60	\$ 16.22	\$ 16.87	\$ 17.55
Average Beverage Check (\$)	\$ 5.00	\$ 5.20	\$ 5.41	\$ 5.62	\$ 5.85
Seat Turns (X / shift)	2.5	2.5	2.5	2.5	2.5
Days of Operation (per year)	365	365	365	365	365
<b>Grave</b>					
Number of Seats (ea.)	148	148	148	148	148
Average Food Check (\$)	\$ 12.00	\$ 12.48	\$ 12.98	\$ 13.50	\$ 14.04
Average Beverage Check (\$)	\$ 4.00	\$ 4.16	\$ 4.33	\$ 4.50	\$ 4.68
Seat Turns (X / shift)	1.0	1.0	1.0	1.0	1.0
Days of Operation (per year)	365	365	365	365	365
<b>Costs</b>					
Food Cost (% of food revenue)	30.00%	30.00%	30.00%	30.00%	30.00%
Beverage Cost (% of beverage revenue)	25.00%	25.00%	25.00%	25.00%	25.00%
<b>Expenses</b>					
Food Check Escalation (% per year)		4.00%	4.00%	4.00%	4.00%
Beverage Check Escalation (% per year)		4.00%	4.00%	4.00%	4.00%
Payroll Expense Escalation (% payroll)		3.00%	3.00%	3.00%	3.00%
Complimentary Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Promotional Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Other Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Mgt. Fee Revenue (% of total revenue)	0.00%	0.00%	0.00%	0.00%	0.00%
Mgt. Fee Profit (% of gross profit)	0.00%	0.00%	0.00%	0.00%	0.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Specialty Dining**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 22,229</b>	<b>100.0%</b>	<b>\$ 23,517</b>	<b>100.0%</b>	<b>\$ 24,881</b>	<b>100.0%</b>	<b>\$ 26,325</b>	<b>100.0%</b>	<b>\$ 27,852</b>	<b>100.0%</b>
Food	17,739	79.8%	18,803	80.0%	19,932	80.1%	21,127	80.3%	22,395	80.4%
Beverage	4,490	20.2%	4,714	20.0%	4,950	19.9%	5,197	19.7%	5,457	19.6%
<b>COST OF SALES</b>	<b>\$ 6,669</b>	<b>30.0%</b>	<b>\$ 7,055</b>	<b>30.0%</b>	<b>\$ 7,464</b>	<b>30.0%</b>	<b>\$ 7,897</b>	<b>30.0%</b>	<b>\$ 8,356</b>	<b>30.0%</b>
Food Cost	5,322	23.9%	5,641	24.0%	5,979	24.0%	6,338	24.1%	6,719	24.1%
Beverage Cost	1,347	6.1%	1,414	6.0%	1,485	6.0%	1,559	5.9%	1,637	5.9%
<b>PAYROLL EXPENSE</b>	<b>\$ 8,891</b>	<b>40.0%</b>	<b>\$ 9,247</b>	<b>39.3%</b>	<b>\$ 9,617</b>	<b>38.7%</b>	<b>\$ 10,002</b>	<b>38.0%</b>	<b>\$ 10,402</b>	<b>37.3%</b>
Department Payroll, Salary & Wages	5,557	25.0%	5,779	24.6%	6,011	24.2%	6,251	23.7%	6,501	23.3%
Payroll - Overtime, Taxes & Benefit	3,334	15.0%	3,468	14.7%	3,606	14.5%	3,751	14.2%	3,901	14.0%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 511</b>	<b>2.3%</b>	<b>\$ 527</b>	<b>2.2%</b>	<b>\$ 542</b>	<b>2.2%</b>	<b>\$ 559</b>	<b>2.1%</b>	<b>\$ 575</b>	<b>2.1%</b>
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 2,445</b>	<b>11.0%</b>	<b>\$ 2,494</b>	<b>11.2%</b>	<b>\$ 2,544</b>	<b>11.4%</b>	<b>\$ 2,595</b>	<b>11.7%</b>	<b>\$ 2,647</b>	<b>11.9%</b>
Credit Card Commissions	445	2.0%	453	1.9%	463	1.9%	472	1.8%	481	1.7%
Outside Services	667	3.0%	680	2.9%	694	2.8%	708	2.7%	722	2.6%
Repair & Replacements	222	1.0%	227	1.0%	231	0.9%	236	0.9%	241	0.9%
Supplies	445	2.0%	453	1.9%	463	1.9%	472	1.8%	481	1.7%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	222	1.0%	227	1.0%	231	0.9%	236	0.9%	241	0.9%
Other Expenses	445	2.0%	453	1.9%	463	1.9%	472	1.8%	481	1.7%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 18,516</b>	<b>83.3%</b>	<b>\$ 19,323</b>	<b>82.2%</b>	<b>\$ 20,168</b>	<b>81.1%</b>	<b>\$ 21,052</b>	<b>80.0%</b>	<b>\$ 21,979</b>	<b>78.9%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 3,712</b>	<b>16.7%</b>	<b>\$ 4,194</b>	<b>17.8%</b>	<b>\$ 4,714</b>	<b>18.9%</b>	<b>\$ 5,272</b>	<b>20.0%</b>	<b>\$ 5,873</b>	<b>21.1%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 297</b>	<b>1.7%</b>	<b>\$ 319</b>	<b>1.7%</b>	<b>\$ 343</b>	<b>1.7%</b>	<b>\$ 369</b>	<b>1.7%</b>	<b>\$ 396</b>	<b>1.8%</b>
Revenue	\$222	1.0%	\$235	1.0%	\$249	1.0%	\$263	1.0%	\$279	1.0%
Profit	74	2.0%	84	2.0%	94	2.0%	105	2.0%	117	2.0%
<b>OPERATING INCOME</b>	<b>\$ 3,416</b>	<b>15.4%</b>	<b>\$ 3,875</b>	<b>16.5%</b>	<b>\$ 4,371</b>	<b>17.6%</b>	<b>\$ 4,903</b>	<b>18.6%</b>	<b>\$ 5,477</b>	<b>19.7%</b>

**ASSUMPTIONS:**

**Revenue**

**Day**

Number of Seats (ea.)	600	600	600	600	600
Average Food Check (\$)	\$ 10.00	\$ 10.60	\$ 11.24	\$ 11.91	\$ 12.62
Average Beverage Check (\$)	\$ 3.00	\$ 3.15	\$ 3.31	\$ 3.47	\$ 3.65
Seat Turns (X / shift)	1.5	1.5	1.5	1.5	1.5
Days of Operation (per year)	365	365	365	365	365

**Swing**

Number of Seats (ea.)	600	600	600	600	600
Average Food Check (\$)	\$ 18.00	\$ 19.08	\$ 20.22	\$ 21.44	\$ 22.72
Average Beverage Check (\$)	\$ 3.00	\$ 3.15	\$ 3.31	\$ 3.47	\$ 3.65
Seat Turns (X / shift)	2.0	2.0	2.0	2.0	2.0
Days of Operation (per year)	365	365	365	365	365

**Grave**

Number of Seats (ea.)	600	600	600	600	600
Average Food Check (\$)	\$ 30.00	\$ 31.80	\$ 33.71	\$ 35.73	\$ 37.87
Average Beverage Check (\$)	\$ 10.00	\$ 10.50	\$ 11.03	\$ 11.58	\$ 12.16
Seat Turns (X / shift)	1.0	1.0	1.0	1.0	1.0
Days of Operation (per year)	365	365	365	365	365

**Costs**

Food Cost (% of food revenue)	30.00%	30.00%	30.00%	30.00%	30.00%
Beverage Cost (% of beverage revenue)	30.00%	30.00%	30.00%	30.00%	30.00%

**Expenses**

Food Check Escalation (% per year)		6.00%	6.00%	6.00%	6.00%
Beverage Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Payroll Expense Escalation (% payroll)		4.00%	4.00%	4.00%	4.00%
Complimentary Expense Escalation (% per year)		3.00%	3.00%	3.00%	3.00%
Promotional Expense Escalation (% per year)		1.00%	1.00%	1.00%	1.00%
Other Expense Escalation (% per year)		2.00%	2.00%	2.00%	2.00%
Mgt. Fee Revenue (% of total revenue)	1.00%	1.00%	1.00%	1.00%	1.00%
Mgt. Fee Profit (% of gross profit)	2.00%	2.00%	2.00%	2.00%	2.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Gourmet Dining**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 58,268</b>	<b>100.0%</b>	<b>\$ 61,628</b>	<b>100.0%</b>	<b>\$ 65,184</b>	<b>100.0%</b>	<b>\$ 68,945</b>	<b>100.0%</b>	<b>\$ 72,925</b>	<b>100.0%</b>
Food	44,717	76.7%	47,400	76.9%	50,244	77.1%	53,259	77.2%	56,454	77.4%
Beverage	13,551	23.3%	14,228	23.1%	14,940	22.9%	15,687	22.8%	16,471	22.6%
<b>COST OF SALES</b>	<b>\$ 17,480</b>	<b>30.0%</b>	<b>\$ 18,488</b>	<b>30.0%</b>	<b>\$ 19,555</b>	<b>30.0%</b>	<b>\$ 20,684</b>	<b>30.0%</b>	<b>\$ 21,878</b>	<b>30.0%</b>
Food Cost	13,415	23.0%	14,220	23.1%	15,073	23.1%	15,978	23.2%	16,936	23.2%
Beverage Cost	4,065	7.0%	4,268	6.9%	4,482	6.9%	4,706	6.8%	4,941	6.8%
<b>PAYROLL EXPENSE</b>	<b>\$ 23,307</b>	<b>40.0%</b>	<b>\$ 24,239</b>	<b>39.3%</b>	<b>\$ 25,209</b>	<b>38.7%</b>	<b>\$ 26,217</b>	<b>38.0%</b>	<b>\$ 27,266</b>	<b>37.4%</b>
Department Payroll, Salary & Wages (% Rever	14,567	25.0%	15,150	24.6%	15,756	24.2%	16,386	23.8%	17,041	23.4%
Payroll - Overtime, Taxes & Benefit (% of Payrc	8,740	15.0%	9,090	14.7%	9,453	14.5%	9,831	14.3%	10,225	14.0%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 233</b>	<b>0.4%</b>	<b>\$ 240</b>	<b>0.4%</b>	<b>\$ 247</b>	<b>0.4%</b>	<b>\$ 255</b>	<b>0.4%</b>	<b>\$ 262</b>	<b>0.4%</b>
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 8,332</b>	<b>14.3%</b>	<b>\$ 8,499</b>	<b>14.6%</b>	<b>\$ 8,669</b>	<b>14.9%</b>	<b>\$ 8,842</b>	<b>15.2%</b>	<b>\$ 9,019</b>	<b>15.5%</b>
Credit Card Commissions	1,165	2.0%	1,189	1.9%	1,212	1.9%	1,237	1.8%	1,261	1.7%
Outside Services	1,165	2.0%	1,189	1.9%	1,212	1.9%	1,237	1.8%	1,261	1.7%
Repair & Replacements	2,913	5.0%	2,972	4.8%	3,031	4.7%	3,092	4.5%	3,154	4.3%
Supplies	2,331	4.0%	2,377	3.9%	2,425	3.7%	2,473	3.6%	2,523	3.5%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	583	1.0%	594	1.0%	606	0.9%	618	0.9%	631	0.9%
Other Expenses	175	0.3%	178	0.3%	182	0.3%	186	0.3%	189	0.3%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 49,353</b>	<b>84.7%</b>	<b>\$ 51,467</b>	<b>83.5%</b>	<b>\$ 53,680</b>	<b>82.4%</b>	<b>\$ 55,998</b>	<b>81.2%</b>	<b>\$ 58,425</b>	<b>80.1%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 8,915</b>	<b>15.3%</b>	<b>\$ 10,161</b>	<b>16.5%</b>	<b>\$ 11,503</b>	<b>17.6%</b>	<b>\$ 12,947</b>	<b>18.8%</b>	<b>\$ 14,500</b>	<b>19.9%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 761</b>	<b>1.7%</b>	<b>\$ 820</b>	<b>1.3%</b>	<b>\$ 882</b>	<b>1.4%</b>	<b>\$ 948</b>	<b>1.4%</b>	<b>\$ 1,019</b>	<b>1.4%</b>
Revenue	\$583	1.0%	\$616	1.0%	\$652	1.0%	\$689	1.0%	\$729	1.0%
Profit	178	2.0%	203	2.0%	230	2.0%	259	2.0%	290	2.0%
<b>OPERATING INCOME</b>	<b>\$ 8,154</b>	<b>14.0%</b>	<b>\$ 9,342</b>	<b>15.2%</b>	<b>\$ 10,622</b>	<b>16.3%</b>	<b>\$ 11,999</b>	<b>17.4%</b>	<b>\$ 13,481</b>	<b>18.5%</b>

**ASSUMPTIONS:**

**Revenue**

**Day**

Number of Seats (ea.)	495	495	495	495	495
Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0.0	0.0	0.0	0.0	0.0
Days of Operation (per year)	365	365	365	365	365

**Swing**

Number of Seats (ea.)	495	495	495	495	495
Average Food Check (\$)	\$ 165.00	\$ 174.90	\$ 185.39	\$ 196.52	\$ 208.31
Average Beverage Check (\$)	\$ 50.00	\$ 52.50	\$ 55.13	\$ 57.88	\$ 60.78
Seat Turns (X / shift)	1.5	1.5	1.5	1.5	1.5
Days of Operation (per year)	365	365	365	365	365

**Grave**

Number of Seats (ea.)	495	495	495	495	495
Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0.0	0.0	0.0	0.0	0.0
Days of Operation (per year)	365	365	365	365	365

**Costs**

Food Cost (% of food revenue)	30.00%	30.00%	30.00%	30.00%	30.00%
Beverage Cost (% of beverage revenue)	30.00%	30.00%	30.00%	30.00%	30.00%

**Expenses**

Food Check Escalation (% per year)		6.00%	6.00%	6.00%	6.00%
Beverage Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Payroll Expense Escalation (% payroll)		4.00%	4.00%	4.00%	4.00%
Complimentary Expense Escalation (% per year)		3.00%	3.00%	3.00%	3.00%
Promotional Expense Escalation (% per year)		1.00%	1.00%	1.00%	1.00%
Other Expense Escalation (% per year)		2.00%	2.00%	2.00%	2.00%
Mgt. Fee Revenue (% of total revenue)	1.00%	1.00%	1.00%	1.00%	1.00%
Mgt. Fee Profit (% of gross profit)	2.00%	2.00%	2.00%	2.00%	2.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Starbucks Coffee**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 1,789</b>	<b>100.0%</b>	<b>\$ 1,860</b>	<b>100.0%</b>	<b>\$ 1,934</b>	<b>104.0%</b>	<b>\$ 2,012</b>	<b>108.2%</b>	<b>\$ 2,092</b>	<b>112.5%</b>
Food	1,789	100.0%	1,860	100.0%	1,934	104.0%	2,012	108.2%	2,092	112.5%
<b>COST OF SALES</b>	<b>\$ 608</b>	<b>34.0%</b>	<b>\$ 632</b>	<b>34.0%</b>	<b>\$ 658</b>	<b>34.0%</b>	<b>\$ 684</b>	<b>34.0%</b>	<b>\$ 711</b>	<b>34.0%</b>
Food Cost	608	34.0%	632	34.0%	658	35.4%	684	36.8%	711	38.2%
<b>PAYROLL EXPENSE</b>	<b>\$ 357</b>	<b>20.0%</b>	<b>\$ 364</b>	<b>19.6%</b>	<b>\$ 372</b>	<b>19.2%</b>	<b>\$ 379</b>	<b>18.8%</b>	<b>\$ 387</b>	<b>18.5%</b>
Department Payroll, Salary & Wages	250	14.0%	255	13.7%	261	13.5%	266	13.2%	271	13.0%
Payroll - Overtime, Taxes & Benefit	107	6.0%	109	5.9%	111	5.7%	113	5.6%	116	5.5%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 125</b>	<b>7.0%</b>	<b>\$ 126</b>	<b>7.1%</b>	<b>\$ 128</b>	<b>7.1%</b>	<b>\$ 129</b>	<b>7.2%</b>	<b>\$ 130</b>	<b>7.3%</b>
Credit Card Commissions	36	2.0%	36	1.9%	36	1.9%	37	1.8%	37	1.8%
Outside Services	2	0.1%	2	0.1%	2	0.1%	2	0.1%	2	0.1%
Repair & Replacements	4	0.2%	4	0.2%	4	0.2%	4	0.2%	4	0.2%
Supplies	80	4.5%	81	4.4%	82	4.2%	83	4.1%	84	4.0%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	2	0.1%	2	0.1%	2	0.1%	2	0.1%	2	0.1%
Other Expenses	2	0.1%	2	0.1%	2	0.1%	2	0.1%	2	0.1%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 1,091</b>	<b>61.0%</b>	<b>\$ 1,123</b>	<b>60.4%</b>	<b>\$ 1,157</b>	<b>59.8%</b>	<b>\$ 1,192</b>	<b>59.3%</b>	<b>\$ 1,228</b>	<b>58.7%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 698</b>	<b>39.0%</b>	<b>\$ 737</b>	<b>39.6%</b>	<b>\$ 777</b>	<b>40.2%</b>	<b>\$ 820</b>	<b>40.7%</b>	<b>\$ 864</b>	<b>41.3%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 698</b>	<b>39.0%</b>	<b>\$ 737</b>	<b>39.6%</b>	<b>\$ 777</b>	<b>40.2%</b>	<b>\$ 820</b>	<b>40.7%</b>	<b>\$ 864</b>	<b>41.3%</b>

**ASSUMPTIONS:**

Soft Seating	14	14	14	14	14
Table Seating	36	36	36	36	36
Total Seating	50	50	50	50	50

**Revenue**

**Day**

Average Food Check (\$)	\$ 8.00	\$ 8.32	\$ 8.65	\$ 9.00	\$ 9.36
Seat Turns (X / shift)	6	6	6	6	6
Days of Operation (per year)	365	365	365	365	365

**Swing**

Average Food Check (\$)	\$ 10.00	\$ 10.40	\$ 10.82	\$ 11.25	\$ 11.70
Seat Turns (X / shift)	5	5	5	5	5
Days of Operation (per year)	365	365	365	365	365

**Grave**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0	0	0	0	0
Days of Operation (per year)	365	365	365	365	365

**Costs**

Food Cost (% of food revenue)	34.00%	34.00%	34.00%	34.00%	34.00%
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**Expenses**

Food Check Escalation (% per year)	4.00%	4.00%	4.00%	4.00%	4.00%
Payroll Expense Escalation (% payroll)	2.00%	2.00%	2.00%	2.00%	2.00%
Complimentary Expense Escalation (% per year)	0.00%	0.00%	0.00%	0.00%	0.00%
Promotional Expense Escalation (% per year)	0.00%	0.00%	0.00%	0.00%	0.00%
Other Expense Escalation (% per year)	1.00%	1.00%	1.00%	1.00%	1.00%
Mgt. Fee Revenue (% of total revenue)	0.00%	0.00%	0.00%	0.00%	0.00%
Mgt. Fee Profit (% of gross profit)	0.00%	0.00%	0.00%	0.00%	0.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Pool Grill**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 1,551</b>	<b>100.0%</b>	<b>\$ 1,629</b>	<b>100.0%</b>	<b>\$ 1,710</b>	<b>100.0%</b>	<b>\$ 1,796</b>	<b>100.0%</b>	<b>\$ 1,886</b>	<b>100.0%</b>
Food	1,241	80.0%	1,303	80.0%	1,368	80.0%	1,437	80.0%	1,508	80.0%
Beverage	310	20.0%	326	20.0%	342	20.0%	359	20.0%	377	20.0%
<b>COST OF SALES</b>	<b>\$ 465</b>	<b>30.0%</b>	<b>\$ 489</b>	<b>30.0%</b>	<b>\$ 513</b>	<b>30.0%</b>	<b>\$ 539</b>	<b>30.0%</b>	<b>\$ 566</b>	<b>30.0%</b>
Food Cost	372	24.0%	391	24.0%	410	24.0%	431	24.0%	453	24.0%
Beverage Cost	93	6.0%	98	6.0%	103	6.0%	108	6.0%	113	6.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 621</b>	<b>40.0%</b>	<b>\$ 633</b>	<b>38.9%</b>	<b>\$ 646</b>	<b>37.7%</b>	<b>\$ 658</b>	<b>36.7%</b>	<b>\$ 672</b>	<b>35.6%</b>
Department Payroll, Salary & Wages (% Reve	388	25.0%	396	24.3%	403	23.6%	412	22.9%	420	22.3%
Payroll - Overtime, Taxes & Benefit (% of Payr	233	15.0%	237	14.6%	242	14.2%	247	13.8%	252	13.4%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 152</b>	<b>9.8%</b>	<b>\$ 154</b>	<b>9.9%</b>	<b>\$ 155</b>	<b>10.0%</b>	<b>\$ 157</b>	<b>10.1%</b>	<b>\$ 158</b>	<b>10.2%</b>
Credit Card Commissions	31	2.0%	31	1.9%	32	1.9%	32	1.8%	32	1.7%
Outside Services	31	2.0%	31	1.9%	32	1.9%	32	1.8%	32	1.7%
Repair & Replacements	47	3.0%	47	2.9%	47	2.8%	48	2.7%	48	2.6%
Supplies	31	2.0%	31	1.9%	32	1.9%	32	1.8%	32	1.7%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	8	0.5%	8	0.5%	8	0.5%	8	0.4%	8	0.4%
Other Expenses	5	0.3%	5	0.3%	5	0.3%	5	0.3%	5	0.3%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 1,238</b>	<b>79.8%</b>	<b>\$ 1,275</b>	<b>78.3%</b>	<b>\$ 1,314</b>	<b>76.8%</b>	<b>\$ 1,354</b>	<b>75.4%</b>	<b>\$ 1,396</b>	<b>74.0%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 313</b>	<b>20.2%</b>	<b>\$ 354</b>	<b>21.7%</b>	<b>\$ 397</b>	<b>23.2%</b>	<b>\$ 442</b>	<b>24.6%</b>	<b>\$ 490</b>	<b>26.0%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 313</b>	<b>20.2%</b>	<b>\$ 354</b>	<b>21.7%</b>	<b>\$ 397</b>	<b>23.2%</b>	<b>\$ 442</b>	<b>24.6%</b>	<b>\$ 490</b>	<b>26.0%</b>

**ASSUMPTIONS:**

**Revenue**

**Day**

Number of Seats (ea.)	85	85	85	85	85
Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0.0	0.0	0.0	0.0	0.0
Days of Operation (per year)	365	365	365	365	365

**Swing**

Number of Seats (ea.)	85	85	85	85	85
Average Food Check (\$)	\$ 20.00	\$ 21.00	\$ 22.05	\$ 23.15	\$ 24.31
Average Beverage Check (\$)	\$ 5.00	\$ 5.25	\$ 5.51	\$ 5.79	\$ 6.08
Seat Turns (X / shift)	2.0	2.0	2.0	2.0	2.0
Days of Operation (per year)	365	365	365	365	365

**Grave**

Number of Seats (ea.)	85	85	85	85	85
Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0.0	0.0	0.0	0.0	0.0
Days of Operation (per year)	365	365	365	365	365

**Costs**

Food Cost (% of food revenue)	30.00%	30.00%	30.00%	30.00%	30.00%
Beverage Cost (% of beverage revenue)	30.00%	30.00%	30.00%	30.00%	30.00%

**Expenses**

Food Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Beverage Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Payroll Expense Escalation (% payroll)		2.00%	2.00%	2.00%	2.00%
Complimentary Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Promotional Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Other Expense Escalation (% per year)		1.00%	1.00%	1.00%	1.00%
Mgt. Fee Revenue (% of total revenue)	0.00%	0.00%	0.00%	0.00%	0.00%
Mgt. Fee Profit (% of gross profit)	0.00%	0.00%	0.00%	0.00%	0.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Private Pool**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 5,182</b>	<b>100.0%</b>	<b>\$ 5,418</b>	<b>100.0%</b>	<b>\$ 5,665</b>	<b>100.0%</b>	<b>\$ 5,923</b>	<b>100.0%</b>	<b>\$ 6,194</b>	<b>100.0%</b>
Cover Charge	1,219	23.5%	1,280	23.6%	1,344	23.7%	1,411	23.8%	1,482	23.9%
Food	1,676	32.4%	1,760	32.5%	1,848	32.6%	1,941	32.8%	2,038	32.9%
Beverage	2,286	44.1%	2,377	43.9%	2,473	43.6%	2,571	43.4%	2,674	43.2%
<b>COST OF SALES</b>	<b>\$ 983</b>	<b>19.0%</b>	<b>\$ 1,027</b>	<b>19.0%</b>	<b>\$ 1,074</b>	<b>19.0%</b>	<b>\$ 1,122</b>	<b>18.9%</b>	<b>\$ 1,173</b>	<b>18.9%</b>
Food Cost	503	9.7%	528	10.2%	554	10.7%	582	11.2%	611	11.8%
Beverage Cost	480	9.3%	499	9.6%	519	10.0%	540	10.4%	562	10.8%
<b>PAYROLL EXPENSE</b>	<b>\$ 1,385</b>	<b>26.7%</b>	<b>\$ 1,427</b>	<b>26.3%</b>	<b>\$ 1,470</b>	<b>25.9%</b>	<b>\$ 1,514</b>	<b>25.6%</b>	<b>\$ 1,559</b>	<b>25.2%</b>
Department Payroll, Salary & Wages (% Rever	1,036	20.0%	1,067	19.7%	1,099	19.4%	1,132	19.1%	1,166	18.8%
Payroll - Overtime, Taxes & Benefit (% of Payrc	349	6.7%	359	6.6%	370	6.5%	381	6.4%	393	6.3%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 285</b>	<b>5.5%</b>	<b>\$ 285</b>	<b>5.3%</b>	<b>\$ 285</b>	<b>5.0%</b>	<b>\$ 285</b>	<b>4.8%</b>	<b>\$ 285</b>	<b>4.6%</b>
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	26	0.5%	26	0.5%	26	0.5%	26	0.4%	26	0.4%
Complimentary, Beverage	155	3.0%	155	2.9%	155	2.7%	155	2.6%	155	2.5%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	104	2.0%	104	1.9%	104	1.8%	104	1.7%	104	1.7%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 653</b>	<b>12.6%</b>								
Advertising	41	0.8%	41	0.8%	41	0.7%	41	0.7%	41	0.7%
Credit Card Commissions	93	1.8%	93	1.7%	93	1.6%	93	1.6%	93	1.5%
Commissions	21	0.4%	21	0.4%	21	0.4%	21	0.3%	21	0.3%
Communications	10	0.2%	10	0.2%	10	0.2%	10	0.2%	10	0.2%
Entertainment	311	6.0%	311	5.7%	311	5.5%	311	5.2%	311	5.0%
Other Expenses	26	0.5%	26	0.5%	26	0.5%	26	0.4%	26	0.4%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Outside Services	10	0.2%	10	0.2%	10	0.2%	10	0.2%	10	0.2%
Repair & Replacements	21	0.4%	21	0.4%	21	0.4%	21	0.3%	21	0.3%
Supplies	104	2.0%	104	1.9%	104	1.8%	104	1.7%	104	1.7%
Uniforms & Laundry	16	0.3%	16	0.3%	16	0.3%	16	0.3%	16	0.3%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 3,306</b>	<b>63.8%</b>	<b>\$ 3,392</b>	<b>62.6%</b>	<b>\$ 3,481</b>	<b>61.5%</b>	<b>\$ 3,574</b>	<b>60.3%</b>	<b>\$ 3,670</b>	<b>59.3%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 1,875</b>	<b>36.2%</b>	<b>\$ 2,026</b>	<b>37.4%</b>	<b>\$ 2,184</b>	<b>38.5%</b>	<b>\$ 2,350</b>	<b>39.7%</b>	<b>\$ 2,524</b>	<b>40.7%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 1,875</b>	<b>36.2%</b>	<b>\$ 2,026</b>	<b>37.4%</b>	<b>\$ 2,184</b>	<b>38.5%</b>	<b>\$ 2,350</b>	<b>39.7%</b>	<b>\$ 2,524</b>	<b>40.7%</b>

**ASSUMPTIONS:**

Chase Lounge Chair Guests	102	102	102	102	102
Day Bed Guests	20	20	20	20	20
Cabana Guests	64	64	64	64	64
Bar Guests	23	23	23	23	23
Lounge Guests	45	45	45	45	45
Total Pool Guests	254	254	254	254	254

**Revenue Data**

**Day Shift**

Cover Charge	\$ 10.00	\$ 10.50	\$ 11.03	\$ 11.58	\$ 12.16
Average Food Check (\$)	\$ 15.00	\$ 15.75	\$ 16.54	\$ 17.36	\$ 18.23
Average Beverage Check (\$)	\$ 25.00	\$ 26.00	\$ 27.04	\$ 28.12	\$ 29.25
Seat Turns (X / shift)	2	2	2	2	2
Days of Operation (per year)	120	120	120	120	120

**Night Shift**

Cover Charge	\$ 20.00	\$ 21.00	\$ 22.05	\$ 23.15	\$ 24.31
Average Food Check (\$)	\$ 25.00	\$ 26.25	\$ 27.56	\$ 28.94	\$ 30.39
Average Beverage Check (\$)	\$ 50.00	\$ 52.00	\$ 54.08	\$ 56.24	\$ 58.49

## Private Pool

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
Seat Turns (X / shift)	1		1		1		1		1	
Days of Operation (per year)	120		120		120		120		120	
<b>Cost Data</b>										
Food Cost (% of food revenue)	30.0%		30.0%		30.0%		30.0%		30.0%	
Beverage Cost (% of beverage revenue)	21.0%		21.0%		21.0%		21.0%		21.0%	
<b>Expense Data</b>										
Cover Charge (% per year)	0.0%		5.0%		5.0%		5.0%		5.0%	
Food Check Escalation (% per year)	0.0%		5.0%		5.0%		5.0%		5.0%	
Beverage Check Escalation (% per year)	0.0%		4.0%		4.0%		4.0%		4.0%	
Payroll Expense Escalation (% payroll)	0.0%		3.0%		3.0%		3.0%		3.0%	
Complimentary Expense Escalation (% per year)	0.0%		0.0%		0.0%		0.0%		0.0%	
Promotional Expense Escalation (% per year)	0.0%		0.0%		0.0%		0.0%		0.0%	
Other Expense Escalation (% per year)	0.0%		0.0%		0.0%		0.0%		0.0%	
Mgt. Fee Revenue (% of total revenue)	0.0%		0.0%		0.0%		0.0%		0.0%	
Mgt. Fee Profit (% of gross profit)	0.0%		0.0%		0.0%		0.0%		0.0%	

**A MAJOR DEVELOPMENT PROJECT  
SUB-DIVISIONAL INCOME STATEMENT  
BEVERAGE SUMMARY**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 35,013</b>	<b>100.0%</b>	<b>\$ 36,646</b>	<b>100.0%</b>	<b>\$ 38,356</b>	<b>100.0%</b>	<b>\$ 40,148</b>	<b>100.0%</b>	<b>\$ 42,024</b>	<b>100.0%</b>
Casino Bars	14,783	42%	15,522	42%	16,298	42%	17,113	43%	17,968	43%
Casino Service Bars	60	0%	63	0%	66	0%	70	0%	73	0%
Nightclub	14,053	40%	14,720	40%	15,420	40%	16,154	40%	16,923	40%
Lobby Bar	1,971	6%	2,050	6%	2,132	6%	2,217	6%	2,306	5%
Pool Beverage Service	1,944	6%	2,022	6%	2,103	5%	2,187	5%	2,274	5%
Pool Bar	2,203	6%	2,269	6%	2,337	6%	2,407	6%	2,480	6%
<b>COST OF SALES</b>	<b>\$ 4,558</b>	<b>13.0%</b>	<b>\$ 4,762</b>	<b>13.0%</b>	<b>\$ 4,976</b>	<b>13.0%</b>	<b>\$ 5,200</b>	<b>13.0%</b>	<b>\$ 5,434</b>	<b>12.9%</b>
Casino Bars	2,070	14%	2,173	14%	2,282	14%	2,396	14%	2,516	14%
Casino Service Bars	20	34%	22	34%	23	34%	24	34%	25	34%
Nightclub	1,104	8%	1,154	8%	1,206	8%	1,261	8%	1,318	8%
Lobby Bar	493	25%	512	25%	533	25%	554	25%	576	25%
Pool Beverage Service	408	21%	425	21%	442	21%	459	21%	478	21%
Pool Bar	463	21%	477	21%	491	21%	506	21%	521	21%
<b>PAYROLL EXPENSE</b>	<b>\$ 7,386</b>	<b>21.1%</b>	<b>\$ 7,601</b>	<b>20.7%</b>	<b>\$ 7,823</b>	<b>20.4%</b>	<b>\$ 8,050</b>	<b>20.1%</b>	<b>\$ 8,285</b>	<b>19.7%</b>
Casino Bars	1,774	12%	1,827	12%	1,882	12%	1,938	11%	1,997	11%
Casino Service Bars	61	102%	63	99%	64	96%	65	94%	66	91%
Nightclub	3,935	28%	4,053	28%	4,174	27%	4,300	27%	4,429	26%
Lobby Bar	429	22%	442	22%	455	21%	469	21%	483	21%
Pool Beverage Service	582	30%	599	30%	617	29%	636	29%	655	29%
Pool Bar	606	28%	618	27%	630	27%	643	27%	656	26%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 773</b>	<b>2.2%</b>	<b>\$ 781</b>	<b>2.1%</b>	<b>\$ 788</b>	<b>2.1%</b>	<b>\$ 796</b>	<b>2.0%</b>	<b>\$ 804</b>	<b>1.9%</b>
Casino Bars	0	0%	0	0%	0	0%	0	0%	0	0%
Casino Service Bars	0	0%	0	0%	0	0%	0	0%	0	0%
Nightclub	773	6%	781	5%	788	5%	796	5%	804	5%
Lobby Bar	0	0%	0	0%	0	0%	0	0%	0	0%
Pool Beverage Service	0	0%	0	0%	0	0%	0	0%	0	0%
Pool Bar	0	0%	0	0%	0	0%	0	0%	0	0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 5,006</b>	<b>14.3%</b>	<b>\$ 5,034</b>	<b>13.7%</b>	<b>\$ 5,062</b>	<b>13.2%</b>	<b>\$ 5,091</b>	<b>12.7%</b>	<b>\$ 5,120</b>	<b>12.2%</b>
Casino Bars	1,892	13%	1,892	12%	1,892	12%	1,892	11%	1,892	11%
Casino Service Bars	1	1%	1	1%	1	1%	1	1%	1	1%
Nightclub	2,698	19%	2,725	19%	2,752	18%	2,780	17%	2,808	17%
Lobby Bar	191	10%	191	9%	191	9%	191	9%	191	8%
Pool Beverage Service	107	6%	107	5%	107	5%	107	5%	107	5%
Pool Bar	117	5%	118	5%	119	5%	120	5%	122	5%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 17,723</b>	<b>50.6%</b>	<b>\$ 18,178</b>	<b>49.6%</b>	<b>\$ 18,649</b>	<b>48.6%</b>	<b>\$ 19,137</b>	<b>47.7%</b>	<b>\$ 19,643</b>	<b>46.7%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 17,290</b>	<b>49.4%</b>	<b>\$ 18,468</b>	<b>50.4%</b>	<b>\$ 19,707</b>	<b>51.4%</b>	<b>\$ 21,010</b>	<b>52.3%</b>	<b>\$ 22,381</b>	<b>53.3%</b>
Casino Bars	9,047	61%	9,629	62%	10,242	63%	10,886	64%	11,564	64%
Casino Service Bars	(022)	-37%	(022)	-34%	(021)	-31%	(020)	-29%	(019)	-26%
Nightclub	5,543	39%	6,008	41%	6,499	42%	7,017	43%	7,564	45%
Lobby Bar	858	44%	904	44%	953	45%	1,003	45%	1,055	46%
Pool Beverage Service	847	44%	891	44%	937	45%	985	45%	1,035	46%
Pool Bar	1,018	46%	1,057	47%	1,097	47%	1,139	47%	1,182	48%
<b>MANAGEMENT FEES</b>	<b>\$ 558</b>	<b>1.6%</b>	<b>\$ 595</b>	<b>1.6%</b>	<b>\$ 633</b>	<b>1.7%</b>	<b>\$ 674</b>	<b>1.7%</b>	<b>\$ 717</b>	<b>1.7%</b>
Casino Bars	0	0%	0	0%	0	0%	0	0%	0	0%
Casino Service Bars	0	0%	0	0%	0	0%	0	0%	0	0%
Nightclub	558	4%	595	4%	633	4%	674	4%	717	4%
Lobby Bar	0	0%	0	0%	0	0%	0	0%	0	0%
Pool Beverage Service	0	0%	0	0%	0	0%	0	0%	0	0%
Pool Bar	0	0%	0	0%	0	0%	0	0%	0	0%
<b>DEPARTMENTAL OPERATING INCOME</b>	<b>\$ 16,732</b>	<b>47.8%</b>	<b>\$ 17,873</b>	<b>48.8%</b>	<b>\$ 19,074</b>	<b>49.7%</b>	<b>\$ 20,336</b>	<b>50.7%</b>	<b>\$ 21,664</b>	<b>51.6%</b>

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Casino Bars**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	\$ 14,783	100.0%	\$ 15,522	100.0%	\$ 16,298	100.0%	\$ 17,113	100.0%	\$ 17,968	100.0%
Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage	14,783	100.0%	15,522	100.0%	16,298	100.0%	17,113	100.0%	17,968	100.0%
<b>COST OF SALES</b>	\$ 2,070	14.0%	\$ 2,173	14.0%	\$ 2,282	14.0%	\$ 2,396	14.0%	\$ 2,516	14.0%
Food Cost	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage Cost	2,070	14.0%	2,173	14.0%	2,282	14.0%	2,396	14.0%	2,516	14.0%
<b>PAYROLL EXPENSE</b>	\$ 1,774	12.0%	\$ 1,827	11.8%	\$ 1,882	11.5%	\$ 1,938	11.3%	\$ 1,997	11.1%
Department Payroll, Salary & Wages (% Reven	1,183	8.0%	1,218	7.8%	1,255	7.7%	1,292	7.6%	1,331	7.4%
Payroll - Overtime, Taxes & Benefit (% of Payrc	591	4.0%	609	3.9%	627	3.8%	646	3.8%	666	3.7%
<b>COMPLIMENTARY EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	\$ 1,892	12.8%	\$ 1,892	12.8%	\$ 1,892	12.8%	\$ 1,892	12.8%	\$ 1,892	12.8%
Credit Card Commissions	296	2.0%	296	1.9%	296	1.8%	296	1.7%	296	1.6%
Outside Services	148	1.0%	148	1.0%	148	0.9%	148	0.9%	148	0.8%
Repair & Replacements	74	0.5%	74	0.5%	74	0.5%	74	0.4%	74	0.4%
Supplies	44	0.3%	44	0.3%	44	0.3%	44	0.3%	44	0.2%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	296	2.0%	296	1.9%	296	1.8%	296	1.7%	296	1.6%
Other Expenses	1,035	7.0%	1,035	6.7%	1,035	6.3%	1,035	6.0%	1,035	5.8%
<b>TOTAL COSTS &amp; EXPENSES</b>	\$ 5,736	38.8%	\$ 5,892	38.0%	\$ 6,056	37.2%	\$ 6,226	36.4%	\$ 6,404	35.6%
<b>GROSS OPERATING INCOME</b>	\$ 9,047	61.2%	\$ 9,629	62.0%	\$ 10,242	62.8%	\$ 10,886	63.6%	\$ 11,564	64.4%
<b>MANAGEMENT FEES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	\$ 9,047	61.2%	\$ 9,629	62.0%	\$ 10,242	62.8%	\$ 10,886	63.6%	\$ 11,564	64.4%

**ASSUMPTIONS:**

Bar Seating	75	75	75	75	75
Lounge Seating	225	225	225	225	225
Dining Seating	0	0	0	0	0
Total Seating	300	300	300	300	300

**Revenue Data**

**Day Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ 10.00	\$ 10.50	\$ 11.03	\$ 11.58	\$ 12.16
Seat Turns (X / shift)	2	2	2	2	2
Days of Operation (per year)	365	365	365	365	365

**Swing Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ 25.00	\$ 26.25	\$ 27.56	\$ 28.94	\$ 30.39
Seat Turns (X / shift)	4	4	4	4	4
Days of Operation (per year)	365	365	365	365	365

**Grave Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ 15.00	\$ 15.75	\$ 16.54	\$ 17.36	\$ 18.23
Seat Turns (X / shift)	1	1	1	1	1
Days of Operation (per year)	365	365	365	365	365

**Cost Data**

Food Cost (% of food revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
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## Casino Bars

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
Beverage Cost (% of beverage revenue)	14.0%		14.0%		14.0%		14.0%		14.0%	
<b>Expense Data</b>										
Food Check Escalation (% per year)			0.0%		0.0%		0.0%		0.0%	
Beverage Check Escalation (% per year)			5.0%		5.0%		5.0%		5.0%	
Payroll Expense Escalation (% payroll)			3.0%		3.0%		3.0%		3.0%	
Complimentary Expense Escalation (% per year)			0.0%		0.0%		0.0%		0.0%	
Promotional Expense Escalation (% per year)			0.0%		0.0%		0.0%		0.0%	
Other Expense Escalation (% per year)			0.0%		0.0%		0.0%		0.0%	
Mgt. Fee Revenue (% of total revenue)	0.0%		0.0%		0.0%		0.0%		0.0%	
Mgt. Fee Profit (% of gross profit)	0.0%		0.0%		0.0%		0.0%		0.0%	

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Casino Service Bars**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	\$ 60	100.0%	\$ 63	100.0%	\$ 66	100.0%	\$ 70	100.0%	\$ 73	105.0%
Complimentary, Beverage	60	100.0%	63	100.0%	66	100.0%	70	100.0%	73	105.0%
<b>COST OF SALES</b>	\$ 20	34.0%	\$ 22	34.0%	\$ 23	34.0%	\$ 24	34.0%	\$ 25	34.0%
Beverage Cost	20	34.0%	22	35.7%	23	37.5%	24	39.4%	25	41.3%
<b>PAYROLL EXPENSE</b>	\$ 61	102.0%	\$ 63	99.1%	\$ 64	96.3%	\$ 65	93.5%	\$ 66	90.8%
Department Payroll, Salary & Wages (% Revenue)	36	60.0%	37	58.3%	38	56.6%	38	55.0%	39	53.4%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	25	42.0%	26	40.8%	26	39.6%	27	38.5%	27	37.4%
<b>COMPLIMENTARY EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
<b>PROMOTIONAL EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
<b>OTHER EXPENSES</b>	\$ 1	1.3%	\$ 1	1.3%	\$ 1	1.3%	\$ 1	1.3%	\$ 1	1.3%
Credit Card Commissions	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Outside Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Repair & Replacements	0	0.2%	0	0.2%	0	0.2%	0	0.2%	0	0.2%
Supplies	1	1.0%	1	1.0%	1	0.9%	1	0.9%	1	0.8%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.1%	0	0.1%	0	0.1%	0	0.1%	0	0.1%
Other Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>TOTAL COSTS &amp; EXPENSES</b>	\$ 83	137.3%	\$ 85	134.3%	\$ 87	131.4%	\$ 90	128.6%	\$ 92	125.9%
<b>GROSS OPERATING INCOME</b>	(\$ 22)	-37.3%	(\$ 22)	-34.3%	(\$ 21)	-31.4%	(\$ 20)	-28.6%	(\$ 19)	-25.9%
<b>MANAGEMENT FEES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Mgt. Fee Revenue (% of total revenue)	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%
Mgt. Fee Profit (% of gross profit)	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	(\$ 22)	-37.3%	(\$ 22)	-34.3%	(\$ 21)	-31.4%	(\$ 20)	-28.6%	(\$ 19)	-25.9%

**ASSUMPTIONS:**

Total Gaming Positions 100 100 100 100 100

**Revenue**

Day	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Average Beverage Check (\$)	\$ 4.00	\$ 4.20	\$ 4.41	\$ 4.63	\$ 4.86
Capture Rate (% gaming positions)	30.0%	30.0%	30.0%	30.0%	30.0%
Days of Operation (per year)	365	365	365	365	365
Annual Covers	10,950	10,950	10,950	10,950	10,950

**Swing**

Swing	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Average Beverage Check (\$)	\$ 5.00	\$ 5.25	\$ 5.51	\$ 5.79	\$ 6.08
Capture Rate (% occupied rooms)	5.00%	5.00%	5.00%	5.00%	5.00%
Days of Operation (Per Yr.)	365	365	365	365	365
Annual Covers	1,825	1,825	1,825	1,825	1,825

**Grave**

Grave	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Average Beverage Check (\$)	\$ 2.00	\$ 2.10	\$ 2.21	\$ 2.32	\$ 2.43
Capture Rate (% gaming positions)	10.00%	10.00%	10.00%	10.00%	10.00%
Days of Operation (per year)	365	365	365	365	365
Annual Covers	3,650	3,650	3,650	3,650	3,650

**Costs**

Beverage Cost (% of beverage revenue)	34.00%	34.00%	34.00%	34.00%	34.00%
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**Expenses**

Beverage Check Escalation (% per year)		5.00%	5.00%	5.00%	5.00%
Payroll Expense Escalation (% payroll)		2.00%	2.00%	2.00%	2.00%
Complimentary Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Promotional Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Other Expense Escalation (% per year)		0.00%	0.00%	0.00%	0.00%
Mgt. Fee Revenue (% of total revenue)	0.00%	0.00%	0.00%	0.00%	0.00%
Mgt. Fee Profit (% of gross profit)	0.00%	0.00%	0.00%	0.00%	0.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Nightclub**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 14,053</b>	<b>100.0%</b>	<b>\$ 14,720</b>	<b>100.0%</b>	<b>\$ 15,420</b>	<b>100.0%</b>	<b>\$ 16,154</b>	<b>100.0%</b>	<b>\$ 16,923</b>	<b>100.0%</b>
Cover Charge	6,935	49.4%	7,282	49.5%	7,646	49.6%	8,028	49.7%	8,430	49.8%
Food	3,468	24.7%	3,606	24.5%	3,750	24.3%	3,900	24.1%	4,056	24.0%
Beverage	3,650	26.0%	3,833	26.0%	4,024	26.1%	4,225	26.2%	4,437	26.2%
<b>COST OF SALES</b>	<b>\$ 1,104</b>	<b>7.9%</b>	<b>\$ 1,154</b>	<b>7.8%</b>	<b>\$ 1,206</b>	<b>7.8%</b>	<b>\$ 1,261</b>	<b>7.8%</b>	<b>\$ 1,318</b>	<b>7.8%</b>
Food Cost	520	3.7%	541	3.7%	563	3.6%	585	3.6%	608	3.6%
Beverage Cost	584	4.2%	613	4.2%	644	4.2%	676	4.2%	710	4.2%
<b>PAYROLL EXPENSE</b>	<b>\$ 3,935</b>	<b>28.0%</b>	<b>\$ 4,053</b>	<b>27.5%</b>	<b>\$ 4,174</b>	<b>27.1%</b>	<b>\$ 4,300</b>	<b>26.6%</b>	<b>\$ 4,429</b>	<b>26.2%</b>
Department Payroll, Salary & Wages (% Rever	2,811	20.0%	2,895	19.7%	2,982	19.3%	3,071	19.0%	3,163	18.7%
Payroll - Overtime, Taxes & Benefit (% of Payrc	1,124	8.0%	1,158	7.9%	1,193	7.7%	1,228	7.6%	1,265	7.5%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 773</b>	<b>5.5%</b>	<b>\$ 781</b>	<b>5.3%</b>	<b>\$ 788</b>	<b>5.1%</b>	<b>\$ 796</b>	<b>4.9%</b>	<b>\$ 804</b>	<b>4.8%</b>
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	70	0.5%	71	0.5%	72	0.5%	72	0.4%	73	0.4%
Complimentary, Beverage	422	3.0%	426	2.9%	430	2.8%	434	2.7%	439	2.6%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	281	2.0%	284	1.9%	287	1.9%	290	1.8%	292	1.7%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 2,698</b>	<b>19.2%</b>	<b>\$ 2,725</b>	<b>19.4%</b>	<b>\$ 2,752</b>	<b>19.6%</b>	<b>\$ 2,780</b>	<b>19.8%</b>	<b>\$ 2,808</b>	<b>20.0%</b>
Advertising	112	0.8%	114	0.8%	115	0.7%	116	0.7%	117	0.7%
Credit Card Commissions	253	1.8%	255	1.7%	258	1.7%	261	1.6%	263	1.6%
Commissions	56	0.4%	57	0.4%	57	0.4%	58	0.4%	58	0.3%
Communications	28	0.2%	28	0.2%	29	0.2%	29	0.2%	29	0.2%
Entertainment	1,757	12.5%	1,774	12.1%	1,792	11.6%	1,810	11.2%	1,828	10.8%
Outside Services	28	0.2%	28	0.2%	29	0.2%	29	0.2%	29	0.2%
Repair & Replacements	56	0.4%	57	0.4%	57	0.4%	58	0.4%	58	0.3%
Supplies	281	2.0%	284	1.9%	287	1.9%	290	1.8%	292	1.7%
Other Expenses	70	0.5%	71	0.5%	72	0.5%	72	0.4%	73	0.4%
Other Taxes and Licenses	14	0.1%	14	0.1%	14	0.1%	14	0.1%	15	0.1%
Uniforms & Laundry	42	0.3%	43	0.3%	43	0.3%	43	0.3%	44	0.3%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 8,510</b>	<b>60.6%</b>	<b>\$ 8,713</b>	<b>59.2%</b>	<b>\$ 8,921</b>	<b>57.9%</b>	<b>\$ 9,137</b>	<b>56.6%</b>	<b>\$ 9,359</b>	<b>55.3%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 5,543</b>	<b>39.4%</b>	<b>\$ 6,008</b>	<b>40.8%</b>	<b>\$ 6,499</b>	<b>42.1%</b>	<b>\$ 7,017</b>	<b>43.4%</b>	<b>\$ 7,564</b>	<b>44.7%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 558</b>	<b>4.0%</b>	<b>\$ 595</b>	<b>4.0%</b>	<b>\$ 633</b>	<b>4.1%</b>	<b>\$ 674</b>	<b>4.2%</b>	<b>\$ 717</b>	<b>4.2%</b>
Revenue	281	2.0%	294	2.0%	308	2.0%	323	2.0%	338	2.0%
Profit	277	5.0%	300	5.0%	325	5.0%	351	5.0%	378	5.0%
<b>OPERATING INCOME</b>	<b>\$ 4,985</b>	<b>35.5%</b>	<b>\$ 5,413</b>	<b>36.8%</b>	<b>\$ 5,866</b>	<b>38.0%</b>	<b>\$ 6,343</b>	<b>39.3%</b>	<b>\$ 6,847</b>	<b>40.5%</b>

**ASSUMPTIONS:**

Table Seated Guests	200	200	200	200	200
Circulating Guests	250	250	250	250	250
VIP Guests	25	25	25	25	25
<b>Total Guests</b>	<b>475</b>	<b>475</b>	<b>475</b>	<b>475</b>	<b>475</b>

**Revenue Data**

**Day Shift**

Cover Charge (\$ per shift)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0	0	0	0	0
Days of Operation (per year)	365	365	365	365	365

**Swing Shift**

Cover Charge (\$ per shift)	\$ 20.00	\$ 21.00	\$ 22.05	\$ 23.15	\$ 24.31
Average Food Check (\$)	\$ 10.00	\$ 10.40	\$ 10.82	\$ 11.25	\$ 11.70
Average Beverage Check (\$)	\$ 200.00	\$ 210.00	\$ 220.50	\$ 231.53	\$ 243.10
Seat Turns (X / shift)	2	2	2	2	2
Days of Operation (per year)	365	365	365	365	365

## Nightclub

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>Grave Shift</b>										
Cover Charge (\$ per shift)	\$ -		\$ -		\$ -		\$ -		\$ -	
Average Food Check (\$)	\$ -		\$ -		\$ -		\$ -		\$ -	
Average Beverage Check (\$)	\$ -		\$ -		\$ -		\$ -		\$ -	
Seat Turns (X / shift)	0		0		0		0		0	
Days of Operation (per year)	365		365		365		365		365	
<b>Cost Data</b>										
Food Cost (% of food revenue)	15.0%		15.0%		15.0%		15.0%		15.0%	
Beverage Cost (% of beverage revenue)	16.0%		16.0%		16.0%		16.0%		16.0%	
<b>Expense Data</b>										
Cover Charge Escalation (% per year)			5.0%		5.0%		5.0%		5.0%	
Food Check Escalation (% per year)			4.0%		4.0%		4.0%		4.0%	
Beverage Check Escalation (% per year)			5.0%		5.0%		5.0%		5.0%	
Payroll Expense Escalation (% payroll)			3.0%		3.0%		3.0%		3.0%	
Complimentary Expense Escalation (% per year)			1.0%		1.0%		1.0%		1.0%	
Promotional Expense Escalation (% per year)			1.0%		1.0%		1.0%		1.0%	
Other Expense Escalation (% per year)			1.0%		1.0%		1.0%		1.0%	
Mgt. Fee Revenue (% of total revenue)	2.0%		2.0%		2.0%		2.0%		2.0%	
Mgt. Fee Profit (% of gross profit)	5.0%		5.0%		5.0%		5.0%		5.0%	

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Lobby Bar**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 1,971</b>	<b>100.0%</b>	<b>\$ 2,050</b>	<b>100.0%</b>	<b>\$ 2,132</b>	<b>100.0%</b>	<b>\$ 2,217</b>	<b>100.0%</b>	<b>\$ 2,306</b>	<b>100.0%</b>
Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage	1,971	100.0%	2,050	100.0%	2,132	100.0%	2,217	100.0%	2,306	100.0%
<b>COST OF SALES</b>	<b>\$ 493</b>	<b>25.0%</b>	<b>\$ 512</b>	<b>25.0%</b>	<b>\$ 533</b>	<b>25.0%</b>	<b>\$ 554</b>	<b>25.0%</b>	<b>\$ 576</b>	<b>25.0%</b>
Food Cost	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage Cost	493	25.0%	512	25.0%	533	25.0%	554	25.0%	576	25.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 429</b>	<b>21.8%</b>	<b>\$ 442</b>	<b>21.6%</b>	<b>\$ 455</b>	<b>21.3%</b>	<b>\$ 469</b>	<b>21.1%</b>	<b>\$ 483</b>	<b>20.9%</b>
Department Payroll, Salary & Wages (% Reve	315	16.0%	325	15.8%	335	15.7%	345	15.5%	355	15.4%
Payroll - Overtime, Taxes & Benefit (% of Payr	114	5.8%	117	5.7%	120	5.6%	124	5.6%	128	5.5%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 191</b>	<b>9.7%</b>								
Credit Card Commissions	39	2.0%	39	1.9%	39	1.8%	39	1.8%	39	1.7%
Outside Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Repair & Replacements	4	0.2%	4	0.2%	4	0.2%	4	0.2%	4	0.2%
Supplies	20	1.0%	20	1.0%	20	0.9%	20	0.9%	20	0.9%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	30	1.5%	30	1.4%	30	1.4%	30	1.3%	30	1.3%
Other Expenses	99	5.0%	99	4.8%	99	4.6%	99	4.4%	99	4.3%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 1,113</b>	<b>56.5%</b>	<b>\$ 1,145</b>	<b>55.9%</b>	<b>\$ 1,179</b>	<b>55.3%</b>	<b>\$ 1,214</b>	<b>54.8%</b>	<b>\$ 1,250</b>	<b>54.2%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 858</b>	<b>43.5%</b>	<b>\$ 904</b>	<b>44.1%</b>	<b>\$ 953</b>	<b>44.7%</b>	<b>\$ 1,003</b>	<b>45.2%</b>	<b>\$ 1,055</b>	<b>45.8%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 858</b>	<b>43.5%</b>	<b>\$ 904</b>	<b>44.1%</b>	<b>\$ 953</b>	<b>44.7%</b>	<b>\$ 1,003</b>	<b>45.2%</b>	<b>\$ 1,055</b>	<b>45.8%</b>

**ASSUMPTIONS:**

Bar Seating	100	100	100	100	100
Lounge Seating	20	20	20	20	20
Dining Seating	0	0	0	0	0
Total Seating	120	120	120	120	120

**Revenue Data**

**Day Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0	0	0	0	0
Days of Operation (per year)	365	365	365	365	365

**Swing Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ 15.00	\$ 15.60	\$ 16.22	\$ 16.87	\$ 17.55
Seat Turns (X / shift)	2	2	2	2	2
Days of Operation (per year)	365	365	365	365	365

**Grave Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ 15.00	\$ 15.60	\$ 16.22	\$ 16.87	\$ 17.55
Seat Turns (X / shift)	1	1	1	1	1
Days of Operation (per year)	365	365	365	365	365

**Cost Data**

Food Cost (% of food revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Beverage Cost (% of beverage revenue)	25.0%	25.0%	25.0%	25.0%	25.0%

**Expense Data**

Food Check Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Beverage Check Escalation (% per year)		4.0%	4.0%	4.0%	4.0%
Payroll Expense Escalation (% payroll)		3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Pool Beverage Service**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 1,944</b>	<b>100.0%</b>	<b>\$ 2,022</b>	<b>100.0%</b>	<b>\$ 2,103</b>	<b>100.0%</b>	<b>\$ 2,187</b>	<b>100.0%</b>	<b>\$ 2,274</b>	<b>100.0%</b>
Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage	1,944	100.0%	2,022	100.0%	2,103	100.0%	2,187	100.0%	2,274	100.0%
<b>COST OF SALES</b>	<b>\$ 408</b>	<b>21.0%</b>	<b>\$ 425</b>	<b>21.0%</b>	<b>\$ 442</b>	<b>21.0%</b>	<b>\$ 459</b>	<b>21.0%</b>	<b>\$ 478</b>	<b>21.0%</b>
Food Cost	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage Cost	408	21.0%	425	21.0%	442	21.0%	459	21.0%	478	21.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 582</b>	<b>29.9%</b>	<b>\$ 599</b>	<b>29.6%</b>	<b>\$ 617</b>	<b>29.3%</b>	<b>\$ 636</b>	<b>29.1%</b>	<b>\$ 655</b>	<b>28.8%</b>
Department Payroll, Salary & Wages (% Reve	408	21.0%	420	20.8%	433	20.6%	446	20.4%	459	20.2%
Payroll - Overtime, Taxes & Benefit (% of Payr	173	8.9%	179	8.8%	184	8.7%	189	8.7%	195	8.6%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 107</b>	<b>5.5%</b>								
Credit Card Commissions	39	2.0%	39	1.9%	39	1.8%	39	1.8%	39	1.7%
Outside Services	2	0.1%	2	0.1%	2	0.1%	2	0.1%	2	0.1%
Repair & Replacements	19	1.0%	19	1.0%	19	0.9%	19	0.9%	19	0.9%
Supplies	39	2.0%	39	1.9%	39	1.8%	39	1.8%	39	1.7%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	4	0.2%	4	0.2%	4	0.2%	4	0.2%	4	0.2%
Other Expenses	4	0.2%	4	0.2%	4	0.2%	4	0.2%	4	0.2%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 1,097</b>	<b>56.4%</b>	<b>\$ 1,131</b>	<b>55.9%</b>	<b>\$ 1,165</b>	<b>55.4%</b>	<b>\$ 1,202</b>	<b>55.0%</b>	<b>\$ 1,239</b>	<b>54.5%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 847</b>	<b>43.6%</b>	<b>\$ 891</b>	<b>44.1%</b>	<b>\$ 937</b>	<b>44.6%</b>	<b>\$ 985</b>	<b>45.0%</b>	<b>\$ 1,035</b>	<b>45.5%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 847</b>	<b>43.6%</b>	<b>\$ 891</b>	<b>44.1%</b>	<b>\$ 937</b>	<b>44.6%</b>	<b>\$ 985</b>	<b>45.0%</b>	<b>\$ 1,035</b>	<b>45.5%</b>

**ASSUMPTIONS:**

Chair Total 810 810 810 810 810

**Revenue Data**

**Day Shift**

Average Food Check (\$) \$ - \$ - \$ - \$ - \$ -  
 Average Beverage Check (\$) \$ 10.00 \$ 10.40 \$ 10.82 \$ 11.25 \$ 11.70  
 Seat Turns (X / shift) 0 0 0 0 0  
 Days of Operation (per year) 120 120 120 120 120

**Swing Shift**

Average Food Check (\$) \$ - \$ - \$ - \$ - \$ -  
 Average Beverage Check (\$) \$ 20.00 \$ 20.80 \$ 21.63 \$ 22.50 \$ 23.40  
 Seat Turns (X / shift) 1 1 1 1 1  
 Days of Operation (per year) 120 120 120 120 120

**Grave Shift**

Average Food Check (\$) \$ - \$ - \$ - \$ - \$ -  
 Average Beverage Check (\$) \$ - \$ - \$ - \$ - \$ -  
 Seat Turns (X / shift) 0 0 0 0 0  
 Days of Operation (per year) 120 120 120 120 120

**Cost Data**

Food Cost (% of food revenue) 0.0% 0.0% 0.0% 0.0% 0.0%  
 Beverage Cost (% of beverage revenue) 21.0% 21.0% 21.0% 21.0% 21.0%

**Expense Data**

Food Check Escalation (% per year) 4.0% 4.0% 4.0% 4.0%  
 Beverage Check Escalation (% per year) 4.0% 4.0% 4.0% 4.0%  
 Payroll Expense Escalation (% payroll) 3.0% 3.0% 3.0% 3.0%  
 Complimentary Expense Escalation (% per year) 0.0% 0.0% 0.0% 0.0%  
 Promotional Expense Escalation (% per year) 0.0% 0.0% 0.0% 0.0%  
 Other Expense Escalation (% per year) 0.0% 0.0% 0.0% 0.0%  
 Mgt. Fee Revenue (% of total revenue) 0.0% 0.0% 0.0% 0.0%  
 Mgt. Fee Profit (% of gross profit) 0.0% 0.0% 0.0% 0.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Pool Bar**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	\$ 2,203	100.0%	\$ 2,269	100.0%	\$ 2,337	100.0%	\$ 2,407	100.0%	\$ 2,480	100.0%
Food Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage Revenue	2,203	100.0%	2,269	100.0%	2,337	100.0%	2,407	100.0%	2,480	100.0%
<b>COST OF SALES</b>	\$ 463	21.0%	\$ 477	21.0%	\$ 491	21.0%	\$ 506	21.0%	\$ 521	21.0%
Food Cost	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Beverage Cost	463	21.0%	477	21.0%	491	21.0%	506	21.0%	521	21.0%
<b>PAYROLL EXPENSE</b>	\$ 606	27.5%	\$ 618	27.2%	\$ 630	27.0%	\$ 643	26.7%	\$ 656	26.4%
Department Payroll, Salary & Wages (% Revenue)	441	20.0%	449	19.8%	458	19.6%	468	19.4%	477	19.2%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	165	7.5%	169	7.4%	172	7.4%	175	7.3%	179	7.2%
<b>COMPLIMENTARY EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
<b>PROMOTIONAL EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
<b>OTHER EXPENSES</b>	\$ 117	5.3%	\$ 118	5.4%	\$ 119	5.4%	\$ 120	5.5%	\$ 122	5.5%
Credit Card Commissions	40	1.8%	40	1.8%	40	1.7%	41	1.7%	41	1.7%
Outside Services	2	0.1%	2	0.1%	2	0.1%	2	0.1%	2	0.1%
Repair & Replacements	4	0.2%	4	0.2%	4	0.2%	5	0.2%	5	0.2%
Supplies	66	3.0%	67	2.9%	67	2.9%	68	2.8%	69	2.8%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	2	0.1%	2	0.1%	2	0.1%	2	0.1%	2	0.1%
Other Expenses	2	0.1%	2	0.1%	2	0.1%	2	0.1%	2	0.1%
<b>TOTAL COSTS &amp; EXPENSES</b>	\$ 1,185	53.8%	\$ 1,212	53.4%	\$ 1,240	53.1%	\$ 1,269	52.7%	\$ 1,298	52.3%
<b>GROSS OPERATING INCOME</b>	\$ 1,018	46.2%	\$ 1,057	46.6%	\$ 1,097	46.9%	\$ 1,139	47.3%	\$ 1,182	47.7%
<b>MANAGEMENT FEES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	\$ 1,018	46.2%	\$ 1,057	46.6%	\$ 1,097	46.9%	\$ 1,139	47.3%	\$ 1,182	47.7%

**ASSUMPTIONS:**

Bar Seats	23	23	23	23	23
Lounge Seats	45	45	45	45	45
Number of Seats (ea.)	68	68	68	68	68

**Revenue Data**

**Day Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ 30.00	\$ 30.90	\$ 31.83	\$ 32.78	\$ 33.77
Seat Turns (X / shift)	6	6	6	6	6
Days of Operation (per year)	180	180	180	180	180

**Swing Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0	0	0	0	0
Days of Operation (per year)	180	180	180	180	180

**Grave Shift**

Average Food Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Average Beverage Check (\$)	\$ -	\$ -	\$ -	\$ -	\$ -
Seat Turns (X / shift)	0	0	0	0	0
Days of Operation (per year)	180	180	180	180	180

**Cost Data**

Food Cost (% of food revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Beverage Cost (% of beverage revenue)	21.0%	21.0%	21.0%	21.0%	21.0%

**Expense Data**

Food Check Escalation (% per year)	0.0%	3.0%	3.0%	3.0%	3.0%
Beverage Check Escalation (% per year)	0.0%	3.0%	3.0%	3.0%	3.0%
Payroll Expense Escalation (% payroll)	0.0%	2.0%	2.0%	2.0%	2.0%
Complimentary Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	0.0%	1.0%	1.0%	1.0%	1.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
SUB-DIVISIONAL INCOME STATEMENT**

**Convention Banquets**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 4,785</b>	<b>100.0%</b>	<b>\$ 4,977</b>	<b>100.0%</b>	<b>\$ 5,178</b>	<b>100.0%</b>	<b>\$ 5,387</b>	<b>100.0%</b>	<b>\$ 5,604</b>	<b>100.0%</b>
Food	3,523	73.6%	3,665	73.6%	3,813	73.6%	3,967	73.6%	4,127	73.6%
Beverage	1,214	25.4%	1,263	25.4%	1,314	25.4%	1,367	25.4%	1,422	25.4%
Miscellaneous	47	1.0%	49	1.0%	51	1.0%	53	1.0%	55	1.0%
<b>COST OF SALES</b>	<b>\$ 947</b>	<b>19.8%</b>	<b>\$ 986</b>	<b>19.8%</b>	<b>\$ 1,025</b>	<b>19.8%</b>	<b>\$ 1,067</b>	<b>19.8%</b>	<b>\$ 1,110</b>	<b>19.8%</b>
Food Cost	705	14.7%	733	15.3%	763	15.9%	793	16.6%	825	17.2%
Beverage Cost	243	5.1%	253	5.3%	263	5.5%	273	5.7%	284	5.9%
<b>PAYROLL EXPENSE</b>	<b>\$ 1,225</b>	<b>25.6%</b>	<b>\$ 1,249</b>	<b>25.1%</b>	<b>\$ 1,274</b>	<b>24.6%</b>	<b>\$ 1,300</b>	<b>24.1%</b>	<b>\$ 1,326</b>	<b>23.7%</b>
Department Payroll, Salary & Wages	766	16.0%	781	15.7%	796	15.4%	812	15.1%	829	14.8%
Payroll - Overtime, Taxes & Benefit	459	9.6%	469	9.4%	478	9.2%	487	9.0%	497	8.9%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 19</b>	<b>0.4%</b>	<b>\$ 19</b>	<b>0.4%</b>	<b>\$ 20</b>	<b>0.4%</b>	<b>\$ 20</b>	<b>0.4%</b>	<b>\$ 20</b>	<b>0.4%</b>
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	14	0.3%	14	0.3%	15	0.3%	15	0.3%	15	0.3%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	5	0.1%	5	0.1%	5	0.1%	5	0.1%	5	0.1%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 301</b>	<b>6.3%</b>								
Credit Card Commissions	57	1.2%	57	1.2%	57	1.1%	57	1.1%	57	1.0%
Outside Services	38	0.8%	38	0.8%	38	0.7%	38	0.7%	38	0.7%
Repair & Replacements	5	0.1%	5	0.1%	5	0.1%	5	0.1%	5	0.1%
Supplies	124	2.6%	124	2.5%	124	2.4%	124	2.3%	124	2.2%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	67	1.4%	67	1.3%	67	1.3%	67	1.2%	67	1.2%
Other Expenses	10	0.2%	10	0.2%	10	0.2%	10	0.2%	10	0.2%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 1,545</b>	<b>32.3%</b>	<b>\$ 1,570</b>	<b>31.5%</b>	<b>\$ 1,595</b>	<b>30.8%</b>	<b>\$ 1,621</b>	<b>30.1%</b>	<b>\$ 1,647</b>	<b>29.4%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 3,239</b>	<b>67.7%</b>	<b>\$ 3,407</b>	<b>68.5%</b>	<b>\$ 3,583</b>	<b>69.2%</b>	<b>\$ 3,766</b>	<b>69.9%</b>	<b>\$ 3,957</b>	<b>70.6%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 3,239</b>	<b>67.7%</b>	<b>\$ 3,407</b>	<b>68.5%</b>	<b>\$ 3,583</b>	<b>69.2%</b>	<b>\$ 3,766</b>	<b>69.9%</b>	<b>\$ 3,957</b>	<b>70.6%</b>

**ASSUMPTIONS:**

**Revenue Data**

Main Ballroom

Number of Yearly Covers (ea.)	102,191	103,213	104,245	105,288	106,341
Average Food Check (\$)	\$ 30.00	\$ 30.90	\$ 31.83	\$ 32.78	\$ 33.77
Average Beverage Check (\$)	\$ 10.00	\$ 10.30	\$ 10.61	\$ 10.93	\$ 11.26

Jr. Ballroom

Number of Yearly Covers (ea.)	14,742	14,889	15,038	15,189	15,341
Average Food Check (\$)	\$ 25.00	\$ 25.75	\$ 26.52	\$ 27.32	\$ 28.14
Average Beverage Check (\$)	\$ 10.00	\$ 10.30	\$ 10.61	\$ 10.93	\$ 11.26

Meeting Rooms

Number of Yearly Covers (ea.)	4,451	4,495	4,540	4,586	4,632
Average Food Check (\$)	\$ 20.00	\$ 20.60	\$ 21.22	\$ 21.85	\$ 22.51
Average Beverage Check (\$)	\$ 10.00	\$ 10.30	\$ 10.61	\$ 10.93	\$ 11.26

**Cost Data**

Food Cost (% of food revenue)	20.00%	20.00%	20.00%	20.00%	20.00%
Beverage Cost (% of beverage revenue)	20.00%	20.00%	20.00%	20.00%	20.00%

**Expense Data**

Cover Escalation Escalation (% per year)	1.00%	1.00%	1.00%	1.00%	1.00%
Food Check Escalation (% per year)	3.00%	3.00%	3.00%	3.00%	3.00%
Beverage Check Escalation (% per year)	3.00%	3.00%	3.00%	3.00%	3.00%
Payroll Expense Escalation (% payroll)	2.00%	2.00%	2.00%	2.00%	2.00%

## Convention Banquets

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
Complimentary Expense Escalation (% per year)			1.00%		1.00%		1.00%		1.00%	
Promotional Expense Escalation (% per year)			0.00%		0.00%		0.00%		0.00%	
Other Expense Escalation (% per year)			0.00%		0.00%		0.00%		0.00%	
Mgt. Fee Revenue (% of total revenue)	0.00%		0.00%		0.00%		0.00%		0.00%	
Mgt. Fee Profit (% of gross profit)	0.00%		0.00%		0.00%		0.00%		0.00%	
<b>COVERS ANALYSIS</b>										
			<u>Total Seating</u>		<u>SF /</u>		<u>Ave. Room</u>		<u>Ave. Guest</u>	
			<u>Area Available</u>		<u>Guest</u>		<u>Usage</u>		<u>Per Event</u>	
All Rooms			0							
Banquet Areas										
Main Ballroom			68,700		20.0		85.00%		2,920	
Jr. Ballroom			18,900		20.0		65.00%		614	
Meeting Rooms			7,650		16.5		40.00%		185	

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Leased Food Outlets**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 4,136</b>	<b>100.0%</b>	<b>\$ 4,260</b>	<b>100.0%</b>	<b>\$ 4,388</b>	<b>100.0%</b>	<b>\$ 4,520</b>	<b>100.0%</b>	<b>\$ 4,655</b>	<b>100.0%</b>
Leased Food Outlet Revenue	4,136	100.0%	4,260	100.0%	4,388	100.0%	4,520	100.0%	4,655	100.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 480</b>	<b>11.6%</b>	<b>\$ 494</b>	<b>11.6%</b>	<b>\$ 509</b>	<b>11.6%</b>	<b>\$ 524</b>	<b>11.6%</b>	<b>\$ 540</b>	<b>11.6%</b>
Department Payroll, Salary & Wages (% Revenue)	331	8.0%	341	8.0%	351	8.0%	362	8.0%	372	8.0%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	149	3.6%	153	3.6%	158	3.6%	163	3.6%	168	3.6%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 414</b>	<b>10.0%</b>								
Credit Card Commissions	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Outside Services	207	5.0%	207	4.9%	207	4.7%	207	4.6%	207	4.4%
Repair & Replacements	83	2.0%	83	1.9%	83	1.9%	83	1.8%	83	1.8%
Supplies	83	2.0%	83	1.9%	83	1.9%	83	1.8%	83	1.8%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	41	1.0%	41	1.0%	41	0.9%	41	0.9%	41	0.9%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 893</b>	<b>21.6%</b>	<b>\$ 908</b>	<b>21.3%</b>	<b>\$ 923</b>	<b>21.0%</b>	<b>\$ 938</b>	<b>20.8%</b>	<b>\$ 954</b>	<b>20.5%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 3,243</b>	<b>78.4%</b>	<b>\$ 3,352</b>	<b>78.7%</b>	<b>\$ 3,465</b>	<b>79.0%</b>	<b>\$ 3,582</b>	<b>79.2%</b>	<b>\$ 3,702</b>	<b>79.5%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 3,243</b>	<b>78.4%</b>	<b>\$ 3,352</b>	<b>78.7%</b>	<b>\$ 3,465</b>	<b>79.0%</b>	<b>\$ 3,582</b>	<b>79.2%</b>	<b>\$ 3,702</b>	<b>79.5%</b>

**ASSUMPTIONS:**

Leasable Area	37,600	37,600	37,600	37,600	37,600
<b>Revenue Data</b>					
Average Lease Rate (\$ / sf / year)	\$ 110.00	\$ 113.30	\$ 116.70	\$ 120.20	\$ 123.81
Rental Escalation (% payroll)		3.0%	3.0%	3.0%	3.0%
<b>Expense Data</b>					
Payroll Expense Escalation (% payroll)	0.0%	3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
DIVISIONAL INCOME STATEMENT- ENTERTAINMENT**

**Main Theatre**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 125,840</b>	<b>100.0%</b>	<b>\$ 130,911</b>	<b>100.0%</b>	<b>\$ 136,187</b>	<b>100.0%</b>	<b>\$ 141,675</b>	<b>100.0%</b>	<b>\$ 147,385</b>	<b>100.0%</b>
Main Theatre	125,840	100.0%	130,911	100.0%	136,187	100.0%	141,675	100.0%	147,385	100.0%
<b>COST OF SALES</b>	<b>\$ 46,800</b>	<b>37.2%</b>	<b>\$ 47,970</b>	<b>36.6%</b>	<b>\$ 49,169</b>	<b>36.1%</b>	<b>\$ 50,398</b>	<b>35.6%</b>	<b>\$ 51,658</b>	<b>35.1%</b>
Main Theatre	46,800	37.2%	47,970	36.6%	49,169	36.1%	50,398	35.6%	51,658	35.1%
<b>PAYROLL EXPENSE</b>	<b>\$ 13,213</b>	<b>10.5%</b>	<b>\$ 13,477</b>	<b>10.3%</b>	<b>\$ 13,747</b>	<b>10.1%</b>	<b>\$ 14,022</b>	<b>9.9%</b>	<b>\$ 14,302</b>	<b>9.7%</b>
Department Payroll, Salary & Wages (% Revenue)	8,809	7.0%	8,985	6.9%	9,165	6.7%	9,348	6.6%	9,535	6.5%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	4,404	3.5%	4,492	3.4%	4,582	3.4%	4,674	3.3%	4,767	3.2%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 881</b>	<b>0.7%</b>	<b>\$ 881</b>	<b>0.7%</b>	<b>\$ 881</b>	<b>0.6%</b>	<b>\$ 881</b>	<b>0.6%</b>	<b>\$ 881</b>	<b>0.6%</b>
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	126	0.1%	126	0.1%	126	0.1%	126	0.1%	126	0.1%
Complimentary, Beverage	126	0.1%	126	0.1%	126	0.1%	126	0.1%	126	0.1%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	629	0.5%	629	0.5%	629	0.5%	629	0.4%	629	0.4%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 252</b>	<b>0.2%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	252	0.2%	252	0.2%	252	0.2%	252	0.2%	252	0.2%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 27,811</b>	<b>22.1%</b>								
Credit Card Commissions	8,935	7.1%	8,935	6.8%	8,935	6.6%	8,935	6.3%	8,935	6.1%
Outside Services	10,193	8.1%	10,193	7.8%	10,193	7.5%	10,193	7.2%	10,193	6.9%
Repair & Replacements	629	0.5%	629	0.5%	629	0.5%	629	0.4%	629	0.4%
Supplies	126	0.1%	126	0.1%	126	0.1%	126	0.1%	126	0.1%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	7,928	6.3%	7,928	6.1%	7,928	5.8%	7,928	5.6%	7,928	5.4%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 88,956</b>	<b>70.7%</b>	<b>\$ 90,391</b>	<b>69.0%</b>	<b>\$ 91,859</b>	<b>67.5%</b>	<b>\$ 93,364</b>	<b>65.9%</b>	<b>\$ 94,904</b>	<b>64.4%</b>
<b>GROSS PROFIT (LOSS)</b>	<b>\$ 36,884</b>	<b>29.3%</b>	<b>\$ 40,521</b>	<b>31.0%</b>	<b>\$ 44,328</b>	<b>32.5%</b>	<b>\$ 48,312</b>	<b>34.1%</b>	<b>\$ 52,481</b>	<b>35.6%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 3,623</b>	<b>2.9%</b>	<b>\$ 3,834</b>	<b>2.9%</b>	<b>\$ 4,054</b>	<b>3.0%</b>	<b>\$ 4,283</b>	<b>3.0%</b>	<b>\$ 4,522</b>	<b>3.1%</b>
Revenue	2,517	2.0%	2,618	2.0%	2,724	2.0%	2,834	2.0%	2,948	2.0%
Profit	1,107	3.0%	1,216	3.0%	1,330	3.0%	1,449	3.0%	1,574	3.0%
<b>NET PROFIT</b>	<b>\$ 33,260</b>	<b>26.4%</b>	<b>\$ 36,687</b>	<b>28.0%</b>	<b>\$ 40,274</b>	<b>29.6%</b>	<b>\$ 44,029</b>	<b>31.1%</b>	<b>\$ 47,959</b>	<b>32.5%</b>

**ASSUMPTIONS:**

**Revenue Data**

Number Of Seats	2,500	2,500	2,500	2,500	2,500
Ave. Ticket Price per Show	\$ 110.00	\$ 113.30	\$ 116.70	\$ 120.20	\$ 123.81
Attendance Rate	88.0%	88.9%	89.8%	90.7%	91.6%
Number of Days Open	260	260	260	260	260
Shows Per Day	2	2	2	2	2
Ticket Escalation (% per year)		3.0%	3.0%	3.0%	3.0%
Attendance Rate Escalation (% per year)		1.0%	1.0%	1.0%	1.0%

**Cost Data**

Cost of Show (\$/Show)	\$ 90,000.00	\$ 92,250.00	\$ 94,556.25	\$ 96,920.16	\$ 99,343.16
Cost of Show Escalation (% per year)	0.0%	2.5%	2.5%	2.5%	2.5%

**Expense Data**

Payroll Expense Escalation (% payroll)	0.0%	2.0%	2.0%	2.0%	2.0%
Complimentary Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	2.0%	2.0%	2.0%	2.0%	2.0%
Mgt. Fee Profit (% of gross profit)	3.0%	3.0%	3.0%	3.0%	3.0%

**A MAJOR DEVELOPMENT PROJECT  
DIVISIONAL INCOME STATEMENT - AMUSEMENT & ATTRACTION**

**Animal Attraction**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 5,439</b>	<b>100.0%</b>	<b>\$ 5,658</b>	<b>100.0%</b>	<b>\$ 5,886</b>	<b>100.0%</b>	<b>\$ 6,123</b>	<b>100.0%</b>	<b>\$ 6,370</b>	<b>100.0%</b>
Revenue	5,439	100.0%	5,658	100.0%	5,886	100.0%	6,123	100.0%	6,370	100.0%
<b>COST OF SALES</b>	<b>\$ 544</b>	<b>10.0%</b>	<b>\$ 566</b>	<b>10.0%</b>	<b>\$ 589</b>	<b>10.0%</b>	<b>\$ 612</b>	<b>10.0%</b>	<b>\$ 637</b>	<b>10.0%</b>
Food Costs	544	10.0%	566	10.0%	589	10.0%	612	10.0%	637	10.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 1,142</b>	<b>21.0%</b>	<b>\$ 1,176</b>	<b>20.8%</b>	<b>\$ 1,212</b>	<b>20.6%</b>	<b>\$ 1,248</b>	<b>20.4%</b>	<b>\$ 1,285</b>	<b>20.2%</b>
Department Payroll, Salary & Wages (% Revenue)	816	15.0%	840	14.9%	865	14.7%	891	14.6%	918	14.4%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	326	6.0%	336	5.9%	346	5.9%	357	5.8%	367	5.8%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 1,332</b>	<b>24.5%</b>								
Credit Card Commissions	98	1.8%	98	1.7%	98	1.7%	98	1.6%	98	1.5%
Outside Services	1,088	20.0%	1,088	19.2%	1,088	18.5%	1,088	17.8%	1,088	17.1%
Repair & Replacements	109	2.0%	109	1.9%	109	1.8%	109	1.8%	109	1.7%
Supplies	5	0.1%	5	0.1%	5	0.1%	5	0.1%	5	0.1%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	5	0.1%	5	0.1%	5	0.1%	5	0.1%	5	0.1%
Other Expenses	27	0.5%	27	0.5%	27	0.5%	27	0.4%	27	0.4%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 3,018</b>	<b>55.5%</b>	<b>\$ 3,075</b>	<b>54.3%</b>	<b>\$ 3,133</b>	<b>53.2%</b>	<b>\$ 3,193</b>	<b>52.1%</b>	<b>\$ 3,255</b>	<b>51.1%</b>
<b>GROSS PROFIT (LOSS)</b>	<b>\$ 2,420</b>	<b>44.5%</b>	<b>\$ 2,583</b>	<b>45.7%</b>	<b>\$ 2,753</b>	<b>46.8%</b>	<b>\$ 2,930</b>	<b>47.9%</b>	<b>\$ 3,115</b>	<b>48.9%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>NET PROFIT</b>	<b>\$ 2,420</b>	<b>44.5%</b>	<b>\$ 2,583</b>	<b>45.7%</b>	<b>\$ 2,753</b>	<b>46.8%</b>	<b>\$ 2,930</b>	<b>47.9%</b>	<b>\$ 3,115</b>	<b>48.9%</b>

**ASSUMPTIONS:**

**Revenue Data**

Number Of Adults per Day	200	202	204	206	208
Number Of Children per Day	500	505	510	515	520
Adult Ticket Price	\$ 32.00	\$ 32.96	\$ 33.95	\$ 34.97	\$ 36.02
Children Ticket Price	\$ 17.00	\$ 17.51	\$ 18.04	\$ 18.58	\$ 19.13
Number of Days Open	365	365	365	365	365
Ticket Escalation (% per year)		3.0%	3.0%	3.0%	3.0%
Attendance Rate Escalation (% per year)		1.0%	1.0%	1.0%	1.0%

**Cost Data**

Food Costs	10.0%	10.0%	10.0%	10.0%	10.0%
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**Expense Data**

Payroll Expense Escalation (% payroll)	3.0%	3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
DIVISIONAL INCOME STATEMENT  
RETAIL OPERATING SUMMARY**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 7,595</b>	<b>100.0%</b>	<b>\$ 7,818</b>	<b>100.0%</b>	<b>\$ 8,048</b>	<b>100.0%</b>	<b>\$ 8,284</b>	<b>100.0%</b>	<b>\$ 8,527</b>	<b>100.0%</b>
<b>Owned Retail</b>										
Gift Shop / Logo Wear	5,600	74%	5,768	74%	5,941	74%	6,119	74%	6,303	74%
Sundries	980	13%	1,005	13%	1,030	13%	1,055	13%	1,082	13%
<b>Leased Retail</b>	<b>1,015</b>	<b>13%</b>	<b>1,046</b>	<b>13%</b>	<b>1,077</b>	<b>13%</b>	<b>1,109</b>	<b>13%</b>	<b>1,143</b>	<b>13%</b>
<b>COST OF SALES</b>	<b>\$ 2,313</b>	<b>30.5%</b>	<b>\$ 2,380</b>	<b>30.4%</b>	<b>\$ 2,450</b>	<b>30.4%</b>	<b>\$ 2,522</b>	<b>30.4%</b>	<b>\$ 2,595</b>	<b>30.4%</b>
<b>Owned Retail</b>										
Gift Shop / Logo Wear	1,960	26%	2,019	26%	2,079	26%	2,142	26%	2,206	26%
Sundries	353	5%	362	5%	371	5%	380	5%	389	5%
<b>Leased Retail</b>	<b>0</b>	<b>0%</b>								
<b>PAYROLL EXPENSE</b>	<b>\$ 747</b>	<b>9.8%</b>	<b>\$ 770</b>	<b>9.8%</b>	<b>\$ 793</b>	<b>9.8%</b>	<b>\$ 816</b>	<b>9.9%</b>	<b>\$ 840</b>	<b>9.9%</b>
<b>Owned Retail</b>										
Gift Shop / Logo Wear	536	7%	552	7%	569	7%	586	7%	603	7%
Sundries	94	1%	96	1%	99	1%	102	1%	105	1%
<b>Leased Retail</b>	<b>118</b>	<b>2%</b>	<b>121</b>	<b>2%</b>	<b>125</b>	<b>2%</b>	<b>129</b>	<b>2%</b>	<b>133</b>	<b>2%</b>
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>Owned Retail</b>										
Gift Shop / Logo Wear	0	0%	0	0%	0	0%	0	0%	0	0%
Sundries	0	0%	0	0%	0	0%	0	0%	0	0%
<b>Leased Retail</b>	<b>0</b>	<b>0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>Owned Retail</b>										
Gift Shop / Logo Wear	0	0%	0	0%	0	0%	0	0%	0	0%
Sundries	0	0%	0	0%	0	0%	0	0%	0	0%
<b>Leased Retail</b>	<b>0</b>	<b>0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 246</b>	<b>3.2%</b>	<b>\$ 247</b>	<b>3.2%</b>	<b>\$ 247</b>	<b>3.1%</b>	<b>\$ 248</b>	<b>3.0%</b>	<b>\$ 248</b>	<b>2.9%</b>
<b>Owned Retail</b>										
Gift Shop / Logo Wear	123	2%	123	2%	123	2%	123	1%	123	1%
Sundries	22	0%	22	0%	22	0%	23	0%	23	0%
<b>Leased Retail</b>	<b>102</b>	<b>1%</b>								
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>Owned Retail</b>										
Gift Shop / Logo Wear	0	0%	0	0%	0	0%	0	0%	0	0%
Sundries	0	0%	0	0%	0	0%	0	0%	0	0%
<b>Leased Retail</b>	<b>0</b>	<b>0%</b>								
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 3,307</b>	<b>43.5%</b>	<b>\$ 3,397</b>	<b>43.4%</b>	<b>\$ 3,490</b>	<b>43.4%</b>	<b>\$ 3,585</b>	<b>43.3%</b>	<b>\$ 3,684</b>	<b>43.2%</b>
<b>OPERATING INCOME</b>	<b>\$ 4,289</b>	<b>56.5%</b>	<b>\$ 4,421</b>	<b>56.6%</b>	<b>\$ 4,558</b>	<b>56.6%</b>	<b>\$ 4,699</b>	<b>56.7%</b>	<b>\$ 4,843</b>	<b>56.8%</b>

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Gift Shop / Logo Wear**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	\$ 5,600	100.0%	\$ 5,768	100.0%	\$ 5,941	100.0%	\$ 6,119	100.0%	\$ 6,303	100.0%
Gift Shop / Logo Wear	5,600	100.0%	5,768	100.0%	5,941	100.0%	6,119	100.0%	6,303	100.0%
<b>COST OF SALES</b>	\$ 1,960	35.0%	\$ 2,019	35.0%	\$ 2,079	35.0%	\$ 2,142	35.0%	\$ 2,206	35.0%
Costs	1,960	35.0%	2,019	35.0%	2,079	35.0%	2,142	35.0%	2,206	35.0%
<b>PAYROLL EXPENSE</b>	\$ 536	9.6%	\$ 552	9.6%	\$ 569	9.6%	\$ 586	9.6%	\$ 603	9.6%
Department Payroll, Salary & Wages (% Revenue)	370	6.6%	381	6.6%	392	6.6%	404	6.6%	416	6.6%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	166	3.0%	171	3.0%	176	3.0%	182	3.0%	187	3.0%
<b>COMPLIMENTARY EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	\$ 123	2.2%	\$ 123	2.2%	\$ 123	2.2%	\$ 123	2.2%	\$ 123	2.2%
Credit Card Commissions	112	2.0%	112	1.9%	112	1.9%	112	1.8%	112	1.8%
Outside Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Repair & Replacements	6	0.1%	6	0.1%	6	0.1%	6	0.1%	6	0.1%
Supplies	6	0.1%	6	0.1%	6	0.1%	6	0.1%	6	0.1%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>TOTAL COSTS &amp; EXPENSES</b>	\$ 2,619	46.8%	\$ 2,694	46.7%	\$ 2,771	46.6%	\$ 2,851	46.6%	\$ 2,932	46.5%
<b>GROSS OPERATING INCOME</b>	\$ 2,981	53.2%	\$ 3,074	53.3%	\$ 3,170	53.4%	\$ 3,269	53.4%	\$ 3,370	53.5%
<b>MANAGEMENT FEES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	\$ 2,981	53.2%	\$ 3,074	53.3%	\$ 3,170	53.4%	\$ 3,269	53.4%	\$ 3,370	53.5%

**ASSUMPTIONS:**

Total Gross Area	5,600	5,600	5,600	5,600	5,600
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**Revenue Data**

Revenue / gross sf / year	\$ 1,000.00	\$ 1,030.00	\$ 1,060.90	\$ 1,092.73	\$ 1,125.51
Revenue Escalation (% revenue)		3.0%	3.0%	3.0%	3.0%

**Cost Data**

Cost of Sales (% revenue)	35.00%	35.00%	35.00%	35.00%	35.00%
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**Expense Data**

Payroll Expense Escalation (% payroll)		3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Sundries**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	\$ 980	100.0%	\$ 1,005	100.0%	\$ 1,030	100.0%	\$ 1,055	100.0%	\$ 1,082	100.0%
Sundries Revenue	980	100.0%	1,005	100.0%	1,030	100.0%	1,055	100.0%	1,082	100.0%
<b>COST OF SALES</b>	\$ 353	36.0%	\$ 362	36.0%	\$ 371	36.0%	\$ 380	36.0%	\$ 389	36.0%
Costs	353	36.0%	362	36.0%	371	36.0%	380	36.0%	389	36.0%
<b>PAYROLL EXPENSE</b>	\$ 94	9.6%	\$ 96	9.6%	\$ 99	9.6%	\$ 102	9.6%	\$ 105	9.7%
Department Payroll, Salary & Wages (% Revenue)	65	6.6%	66	6.6%	68	6.6%	70	6.6%	72	6.7%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	29	3.0%	30	3.0%	31	3.0%	32	3.0%	32	3.0%
<b>COMPLIMENTARY EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	\$ 22	2.2%	\$ 22	2.2%	\$ 22	2.3%	\$ 23	2.3%	\$ 23	2.4%
Credit Card Commissions	20	2.0%	20	2.0%	20	2.0%	21	2.0%	21	2.0%
Outside Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Repair & Replacements	1	0.1%	1	0.1%	1	0.1%	1	0.1%	1	0.1%
Supplies	1	0.1%	1	0.1%	1	0.1%	1	0.1%	1	0.1%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>TOTAL COSTS &amp; EXPENSES</b>	\$ 468	47.8%	\$ 480	47.8%	\$ 492	47.8%	\$ 505	47.8%	\$ 517	47.8%
<b>GROSS OPERATING INCOME</b>	\$ 512	52.2%	\$ 525	52.2%	\$ 538	52.2%	\$ 551	52.2%	\$ 564	52.2%
<b>MANAGEMENT FEES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	\$ 512	52.2%	\$ 525	52.2%	\$ 538	52.2%	\$ 551	52.2%	\$ 564	52.2%

**ASSUMPTIONS:**

Total Gross Area 1,400 1,400 1,400 1,400 1,400

**Revenue Data**

Revenue / gross sf / year \$ 700.00 \$ 717.50 \$ 735.44 \$ 753.82 \$ 772.67  
Revenue Escalation (% revenue) 0.0% 2.5% 2.5% 2.5% 2.5%

**Cost Data**

Cost of Sales (% revenue) 36.00% 36.00% 36.00% 36.00% 36.00%

**Expense Data**

Payroll Expense Escalation (% payroll) 0.0% 2.8% 2.8% 2.8% 2.8%  
Complimentary Expense Escalation (% per year) 0.0% 0.0% 0.0% 0.0% 0.0%  
Promotional Expense Escalation (% per year) 0.0% 0.0% 0.0% 0.0% 0.0%  
Other Expense Escalation (% per year) 0.0% 2.0% 2.0% 2.0% 2.0%  
Mgt. Fee Revenue (% of total revenue) 0.0% 0.0% 0.0% 0.0% 0.0%  
Mgt. Fee Profit (% of gross profit) 0.0% 0.0% 0.0% 0.0% 0.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Leased Retail**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 1,015</b>	<b>100.0%</b>	<b>\$ 1,046</b>	<b>100.0%</b>	<b>\$ 1,077</b>	<b>100.0%</b>	<b>\$ 1,109</b>	<b>100.0%</b>	<b>\$ 1,143</b>	<b>100.0%</b>
Leased Retail Revenue	1,015	100.0%	1,046	100.0%	1,077	100.0%	1,109	100.0%	1,143	100.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 118</b>	<b>11.6%</b>	<b>\$ 121</b>	<b>11.6%</b>	<b>\$ 125</b>	<b>11.6%</b>	<b>\$ 129</b>	<b>11.6%</b>	<b>\$ 133</b>	<b>11.6%</b>
Department Payroll, Salary & Wages (% Revenue)	81	8.0%	84	8.0%	86	8.0%	89	8.0%	91	8.0%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	37	3.6%	38	3.6%	39	3.6%	40	3.6%	41	3.6%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 102</b>	<b>10.0%</b>								
Credit Card Commissions	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Outside Services	51	5.0%	51	4.9%	51	4.7%	51	4.6%	51	4.4%
Repair & Replacements	20	2.0%	20	1.9%	20	1.9%	20	1.8%	20	1.8%
Supplies	20	2.0%	20	1.9%	20	1.9%	20	1.8%	20	1.8%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	10	1.0%	10	1.0%	10	0.9%	10	0.9%	10	0.9%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 219</b>	<b>21.6%</b>	<b>\$ 223</b>	<b>21.3%</b>	<b>\$ 226</b>	<b>21.0%</b>	<b>\$ 230</b>	<b>20.8%</b>	<b>\$ 234</b>	<b>20.5%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 796</b>	<b>78.4%</b>	<b>\$ 823</b>	<b>78.7%</b>	<b>\$ 851</b>	<b>79.0%</b>	<b>\$ 879</b>	<b>79.2%</b>	<b>\$ 909</b>	<b>79.5%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 796</b>	<b>78.4%</b>	<b>\$ 823</b>	<b>78.7%</b>	<b>\$ 851</b>	<b>79.0%</b>	<b>\$ 879</b>	<b>79.2%</b>	<b>\$ 909</b>	<b>79.5%</b>

**ASSUMPTIONS:**

Leasable Area	14,100	14,100	14,100	14,100	14,100
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**Revenue Data**

Average Lease Rate (\$ / sf / year)	\$ 72.00	\$ 74.16	\$ 76.38	\$ 78.68	\$ 81.04
Rental Escalation (% payroll)		3.0%	3.0%	3.0%	3.0%

**Expense Data**

Payroll Expense Escalation (% payroll)		3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
DIVISIONAL INCOME STATEMENT  
OTHER OPERATING SUMMARY**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 33,547</b>	<b>90.2%</b>	<b>\$ 34,256</b>	<b>90.1%</b>	<b>\$ 34,990</b>	<b>90.0%</b>	<b>\$ 35,747</b>	<b>89.9%</b>	<b>\$ 36,530</b>	<b>89.9%</b>
Wedding Chapel	2,390	7%	2,473	7%	2,560	7%	2,649	7%	2,742	8%
Exercise / Salon / spa	4,342	13%	4,515	13%	4,696	13%	4,884	14%	5,079	14%
Business Center	986	3%	1,020	3%	1,056	3%	1,093	3%	1,131	3%
Convention Services Rental	6,283	19%	6,283	18%	6,283	18%	6,283	18%	6,283	17%
Swimming Pool - Hotel Guest	1,536	5%	1,597	5%	1,661	5%	1,728	5%	1,797	5%
Conservatory	3,650	11%	3,797	11%	3,950	11%	4,109	11%	4,275	12%
Other Miscellaneous Income	11,070	33%	11,181	33%	11,293	32%	11,406	32%	11,520	32%
Leased Other Outlets	3,290	10%	3,389	10%	3,490	10%	3,595	10%	3,703	10%
<b>COST OF SALES</b>	<b>\$ 438</b>	<b>1.3%</b>	<b>\$ 444</b>	<b>1.3%</b>	<b>\$ 450</b>	<b>1.3%</b>	<b>\$ 455</b>	<b>1.3%</b>	<b>\$ 461</b>	<b>1.3%</b>
Wedding Chapel	0	0%	0	0%	0	0%	0	0%	0	0%
Exercise / Salon / spa	60	0%	62	0%	64	0%	66	0%	68	0%
Business Center	0	0%	0	0%	0	0%	0	0%	0	0%
Convention Services Rental	0	0%	0	0%	0	0%	0	0%	0	0%
Swimming Pool - Hotel Guest	0	0%	0	0%	0	0%	0	0%	0	0%
Conservatory	0	0%	0	0%	0	0%	0	0%	0	0%
Other Miscellaneous Income	378	1%	382	1%	386	1%	390	1%	393	1%
Leased Other Outlets	0	0%	0	0%	0	0%	0	0%	0	0%
<b>PAYROLL EXPENSE</b>	<b>\$ 7,722</b>	<b>23.0%</b>	<b>\$ 7,873</b>	<b>23.0%</b>	<b>\$ 8,028</b>	<b>22.9%</b>	<b>\$ 8,188</b>	<b>22.9%</b>	<b>\$ 8,353</b>	<b>22.9%</b>
Wedding Chapel	243	1%	243	1%	243	1%	243	1%	243	1%
Exercise / Salon / spa	2,553	8%	2,629	8%	2,708	8%	2,790	8%	2,873	8%
Business Center	512	2%	527	2%	543	2%	559	2%	576	2%
Convention Services Rental	554	2%	554	2%	554	2%	554	2%	554	2%
Swimming Pool - Hotel Guest	800	2%	824	2%	849	2%	874	2%	900	2%
Conservatory	711	2%	728	2%	746	2%	765	2%	784	2%
Other Miscellaneous Income	1,968	6%	1,974	6%	1,980	6%	1,986	6%	1,992	5%
Leased Other Outlets	382	1%	393	1%	405	1%	417	1%	430	1%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 367</b>	<b>1.1%</b>	<b>\$ 367</b>	<b>1.1%</b>	<b>\$ 367</b>	<b>1.0%</b>	<b>\$ 367</b>	<b>1.0%</b>	<b>\$ 367</b>	<b>1.0%</b>
Wedding Chapel	0	0%	0	0%	0	0%	0	0%	0	0%
Exercise / Salon / spa	9	0%	9	0%	9	0%	9	0%	9	0%
Business Center	0	0%	0	0%	0	0%	0	0%	0	0%
Convention Services Rental	358	1%	358	1%	358	1%	358	1%	358	1%
Swimming Pool - Hotel Guest	0	0%	0	0%	0	0%	0	0%	0	0%
Conservatory	0	0%	0	0%	0	0%	0	0%	0	0%
Other Miscellaneous Income	0	0%	0	0%	0	0%	0	0%	0	0%
Leased Other Outlets	0	0%	0	0%	0	0%	0	0%	0	0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 25</b>	<b>0.1%</b>								
Convention Services Rental	25	0%	25	0%	25	0%	25	0%	25	0%
<b>OTHER EXPENSES</b>	<b>\$ 13,298</b>	<b>39.6%</b>	<b>\$ 13,470</b>	<b>39.3%</b>	<b>\$ 13,645</b>	<b>39.0%</b>	<b>\$ 13,824</b>	<b>38.7%</b>	<b>\$ 14,006</b>	<b>38.3%</b>
Wedding Chapel	1,152	3%	1,152	3%	1,152	3%	1,152	3%	1,152	3%
Exercise / Salon / spa	543	2%	543	2%	543	2%	543	2%	543	1%
Business Center	241	1%	246	1%	251	1%	256	1%	261	1%
Convention Services Rental	2,381	7%	2,381	7%	2,381	7%	2,381	7%	2,381	7%
Swimming Pool - Hotel Guest	207	1%	212	1%	216	1%	220	1%	224	1%
Conservatory	7,890	24%	8,047	23%	8,208	23%	8,372	23%	8,540	23%
Other Miscellaneous Income	554	2%	560	2%	565	2%	570	2%	575	2%
Leased Other Outlets	329	1%	329	1%	329	1%	329	1%	329	1%
<b>MANAGEMENT FEES</b>	<b>\$ 92</b>	<b>0.3%</b>	<b>\$ 96</b>	<b>0.3%</b>	<b>\$ 101</b>	<b>0.3%</b>	<b>\$ 105</b>	<b>0.3%</b>	<b>\$ 110</b>	<b>0.3%</b>
Revenue Based Fee	68	0%	71	0%	74	0%	78	0%	82	0%
Operating Income Based Fee	25	0%	25	0%	26	0%	27	0%	28	0%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 21,942</b>	<b>65.4%</b>	<b>\$ 22,275</b>	<b>65.0%</b>	<b>\$ 22,616</b>	<b>64.6%</b>	<b>\$ 22,965</b>	<b>64.2%</b>	<b>\$ 23,322</b>	<b>63.8%</b>
<b>OPERATING INCOME</b>	<b>\$ 11,605</b>	<b>34.6%</b>	<b>\$ 11,982</b>	<b>35.0%</b>	<b>\$ 12,374</b>	<b>35.4%</b>	<b>\$ 12,783</b>	<b>35.8%</b>	<b>\$ 13,208</b>	<b>36.2%</b>

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Wedding Chapel**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 2,390</b>	<b>100.0%</b>	<b>\$ 2,473</b>	<b>100.0%</b>	<b>\$ 2,560</b>	<b>100.0%</b>	<b>\$ 2,649</b>	<b>100.0%</b>	<b>\$ 2,742</b>	<b>100.0%</b>
Wedding Chapel Revenue	2,366	99.0%	2,449	99.0%	2,535	99.0%	2,623	99.0%	2,715	99.0%
Revenue, Miscellaneous	24	1.0%	24	1.0%	25	1.0%	26	1.0%	27	1.0%
<b>COST OF SALES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Wedding Chapel Costs	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 243</b>	<b>10.2%</b>	<b>\$ 243</b>	<b>9.8%</b>	<b>\$ 243</b>	<b>9.5%</b>	<b>\$ 243</b>	<b>9.2%</b>	<b>\$ 243</b>	<b>8.9%</b>
Department Payroll, Salary & Wages (% Rever	198	8.3%	198	8.0%	198	7.7%	198	7.5%	198	7.2%
Payroll - Overtime, Taxes & Benefit (% of Payrc	45	1.9%	45	1.8%	45	1.7%	45	1.7%	45	1.6%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 1,152</b>	<b>48.2%</b>								
Credit Card Commissions	41	1.7%	41	1.6%	41	1.6%	41	1.5%	41	1.5%
Outside Services	836	35.0%	836	33.8%	836	32.7%	836	31.6%	836	30.5%
Repair & Replacements	12	0.5%	12	0.5%	12	0.5%	12	0.5%	12	0.4%
Supplies	239	10.0%	239	9.7%	239	9.3%	239	9.0%	239	8.7%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	24	1.0%	24	1.0%	24	0.9%	24	0.9%	24	0.9%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 1,395</b>	<b>58.4%</b>	<b>\$ 1,395</b>	<b>56.4%</b>	<b>\$ 1,395</b>	<b>54.5%</b>	<b>\$ 1,395</b>	<b>52.6%</b>	<b>\$ 1,395</b>	<b>50.9%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 995</b>	<b>41.6%</b>	<b>\$ 1,079</b>	<b>43.6%</b>	<b>\$ 1,165</b>	<b>45.5%</b>	<b>\$ 1,255</b>	<b>47.4%</b>	<b>\$ 1,347</b>	<b>49.1%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 68</b>	<b>2.8%</b>	<b>\$ 71</b>	<b>2.9%</b>	<b>\$ 74</b>	<b>2.9%</b>	<b>\$ 78</b>	<b>2.9%</b>	<b>\$ 82</b>	<b>3.0%</b>
Revenue Based Fee	48	2.0%	49	2.0%	51	2.0%	53	2.0%	55	2.0%
Operating Income Based Fee	20	0.8%	22	0.9%	23	0.9%	25	0.9%	27	1.0%
<b>OPERATING INCOME</b>	<b>\$ 927</b>	<b>38.8%</b>	<b>\$ 1,007</b>	<b>40.7%</b>	<b>\$ 1,091</b>	<b>42.6%</b>	<b>\$ 1,177</b>	<b>44.4%</b>	<b>\$ 1,266</b>	<b>46.2%</b>

**ASSUMPTIONS:**

Number of Chapels	3	3	3	3	3
Average Seats Per Chapel	64	0	0	0	0

**Revenue Data**

Number of Ceremonies Per Day	4	4	4	4	4
Days of Operation Per Year	260	260	260	260	260
Average Ceremony Revenue	\$ 2,600.00	\$ 2,691.00	\$ 2,785.19	\$ 2,882.67	\$ 2,983.56
Ceremony Revenue Escalation	0.0%	3.5%	3.5%	3.5%	3.5%

**Expense Data**

Payroll Expense Escalation (% payroll)	0.0%	3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per ye	0.0%	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	2.0%	2.0%	2.0%	2.0%	2.0%
Mgt. Fee Profit (% of gross profit)	2.0%	2.0%	2.0%	2.0%	2.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Exercise / Salon / spa**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 4,342</b>	<b>100.0%</b>	<b>\$ 4,515</b>	<b>100.0%</b>	<b>\$ 4,696</b>	<b>100.0%</b>	<b>\$ 4,884</b>	<b>100.0%</b>	<b>\$ 5,079</b>	<b>100.0%</b>
Spa Retail Revenue	200	4.6%	208	4.6%	216	4.6%	225	4.6%	234	4.6%
Spa Entrance Fee	3	0.1%	3	0.1%	3	0.1%	3	0.1%	3	0.1%
Spa Services	4,139	95.3%	4,305	95.3%	4,477	95.3%	4,656	95.3%	4,842	95.3%
<b>COST OF SALES</b>	<b>\$ 60</b>	<b>1.4%</b>	<b>\$ 62</b>	<b>1.4%</b>	<b>\$ 64</b>	<b>1.4%</b>	<b>\$ 66</b>	<b>1.3%</b>	<b>\$ 68</b>	<b>1.3%</b>
Cost of Retail and F&B	60	1.4%	62	1.4%	64	1.4%	66	1.3%	68	1.3%
<b>PAYROLL EXPENSE</b>	<b>\$ 2,553</b>	<b>58.8%</b>	<b>\$ 2,629</b>	<b>58.2%</b>	<b>\$ 2,708</b>	<b>57.7%</b>	<b>\$ 2,790</b>	<b>57.1%</b>	<b>\$ 2,873</b>	<b>56.6%</b>
Department Payroll, Salary & Wages (% Rever	2,084	48.0%	2,146	47.5%	2,211	47.1%	2,277	46.6%	2,346	46.2%
Payroll - Overtime, Taxes & Benefit (% of Payrc	469	10.8%	483	10.7%	497	10.6%	512	10.5%	528	10.4%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 9</b>	<b>0.2%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	9	0.2%	9	0.2%	9	0.2%	9	0.2%	9	0.2%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 543</b>	<b>12.5%</b>								
Credit Card Commissions	87	2.0%	87	1.9%	87	1.8%	87	1.8%	87	1.7%
Outside Services	4	0.1%	4	0.1%	4	0.1%	4	0.1%	4	0.1%
Repair & Replacements	4	0.1%	4	0.1%	4	0.1%	4	0.1%	4	0.1%
Supplies	434	10.0%	434	9.6%	434	9.2%	434	8.9%	434	8.5%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	9	0.2%	9	0.2%	9	0.2%	9	0.2%	9	0.2%
Other Expenses	4	0.1%	4	0.1%	4	0.1%	4	0.1%	4	0.1%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 3,164</b>	<b>72.9%</b>	<b>\$ 3,243</b>	<b>71.8%</b>	<b>\$ 3,324</b>	<b>70.8%</b>	<b>\$ 3,407</b>	<b>69.8%</b>	<b>\$ 3,492</b>	<b>68.8%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 1,177</b>	<b>27.1%</b>	<b>\$ 1,272</b>	<b>28.2%</b>	<b>\$ 1,372</b>	<b>29.2%</b>	<b>\$ 1,477</b>	<b>30.2%</b>	<b>\$ 1,587</b>	<b>31.2%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 1,177</b>	<b>27.1%</b>	<b>\$ 1,272</b>	<b>28.2%</b>	<b>\$ 1,372</b>	<b>29.2%</b>	<b>\$ 1,477</b>	<b>30.2%</b>	<b>\$ 1,587</b>	<b>31.2%</b>

**ASSUMPTIONS:**

Maximum Hotel Guests	5,400	5,400	5,400	5,400	5,400
Hotel Guest Capture Rate	1.0%	1.0%	1.0%	1.0%	1.0%
Hotel Guests Using Spa	54	54	54	54	54
Other Guests Using Spa	20	20	20	20	20
Total Spa Guests Daily	74	74	74	74	74

**Revenue Data**

<b>Massage &amp; Bodyworks</b>					
% Of Guests	55.0%	55.0%	55.0%	55.0%	55.0%
Average Guest Charge	\$ 215.00	\$ 223.60	\$ 232.54	\$ 241.85	\$ 251.52
<b>Skin Care</b>					
% Of Guests	16.0%	16.0%	16.0%	16.0%	16.0%
Average Guest Charge	\$ 163.00	\$ 169.52	\$ 176.30	\$ 183.35	\$ 190.69
<b>Hair</b>					
% Of Guests	4.0%	4.0%	4.0%	4.0%	4.0%
Average Guest Charge	\$ 80.00	\$ 83.20	\$ 86.53	\$ 89.99	\$ 93.59
<b>Makeup</b>					
% Of Guests	1.0%	1.0%	1.0%	1.0%	1.0%
Average Guest Charge	\$ 49.00	\$ 50.96	\$ 53.00	\$ 55.12	\$ 57.32
<b>Nails</b>					
% Of Guests	10.0%	10.0%	10.0%	10.0%	10.0%
Average Guest Charge	\$ 49.00	\$ 50.96	\$ 53.00	\$ 55.12	\$ 57.32
<b>Fitness</b>					

## Exercise / Salon / spa

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
% Of Guests	1.0%		1.0%		1.0%		1.0%		1.0%	
Average Guest Charge	\$ 10.00		\$ 10.40		\$ 10.82		\$ 11.25		\$ 11.70	
<b>Retail</b>										
% Of Guests	10.0%		10.0%		10.0%		10.0%		10.0%	
Average Guest Charge	\$ 74.00		\$ 76.96		\$ 80.04		\$ 83.24		\$ 86.57	
<b>F&amp;B</b>										
% Of Guests	1.0%		1.0%		1.0%		1.0%		1.0%	
Average Guest Charge	\$ 3.00		\$ 3.12		\$ 3.24		\$ 3.37		\$ 3.51	
<b>Members</b>										
% Of Guests	1.0%		1.0%		1.0%		1.0%		1.0%	
Average Guest Charge	\$ 10.00		\$ 10.40		\$ 10.82		\$ 11.25		\$ 11.70	
<b>Other</b>										
% Of Guests	1.0%		1.0%		1.0%		1.0%		1.0%	
Average Guest Charge	\$ 19.00		\$ 19.76		\$ 20.55		\$ 21.37		\$ 22.23	
Days of Operation (per year)	365		365		365		365		365	
Revenue Escalation (% per year)			4.0%		4.0%		4.0%		4.0%	
<b>Cost Data</b>										
Cost of Retail and F&B	30.0%		30.0%		30.0%		30.0%		30.0%	
Cost Escalation			3.0%		3.0%		3.0%		3.0%	
<b>Expense Data</b>										
Payroll Expense Escalation (% payroll)			3.0%		3.0%		3.0%		3.0%	
Complimentary Expense Escalation (% per year)			0.0%		0.0%		0.0%		0.0%	
Promotional Expense Escalation (% per year)			0.0%		0.0%		0.0%		0.0%	
Other Expense Escalation (% per year)			0.0%		0.0%		0.0%		0.0%	
Mgt. Fee Revenue (% of total revenue)	0.0%		0.0%		0.0%		0.0%		0.0%	
Mgt. Fee Profit (% of gross profit)	0.0%		0.0%		0.0%		0.0%		0.0%	

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Business Center**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 986</b>	<b>100.0%</b>	<b>\$ 1,020</b>	<b>100.0%</b>	<b>\$ 1,056</b>	<b>100.0%</b>	<b>\$ 1,093</b>	<b>100.0%</b>	<b>\$ 1,131</b>	<b>100.0%</b>
Business Center Revenue	986	100.0%	1,020	100.0%	1,056	100.0%	1,093	100.0%	1,131	100.0%
<b>COST OF SALES</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>
Business Center Cost	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 512</b>	<b>51.9%</b>	<b>\$ 527</b>	<b>51.7%</b>	<b>\$ 543</b>	<b>51.4%</b>	<b>\$ 559</b>	<b>51.2%</b>	<b>\$ 576</b>	<b>51.0%</b>
Department Payroll, Salary & Wages (% Revenue)	404	41.0%	416	40.8%	429	40.6%	442	40.4%	455	40.2%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	108	10.9%	111	10.9%	114	10.8%	118	10.8%	121	10.7%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>	<b>\$ 0</b>	<b>0.0%</b>
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 241</b>	<b>24.5%</b>	<b>\$ 246</b>	<b>25.0%</b>	<b>\$ 251</b>	<b>25.5%</b>	<b>\$ 256</b>	<b>26.0%</b>	<b>\$ 261</b>	<b>26.5%</b>
Credit Card Commissions	20	2.0%	20	2.0%	21	1.9%	21	1.9%	21	1.9%
Outside Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Repair & Replacements	10	1.0%	10	1.0%	10	1.0%	10	1.0%	11	0.9%
Supplies	15	1.5%	15	1.5%	15	1.5%	16	1.4%	16	1.4%
Communications	108	11.0%	111	10.8%	113	10.7%	115	10.5%	117	10.4%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	89	9.0%	90	8.9%	92	8.7%	94	8.6%	96	8.5%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 753</b>	<b>76.4%</b>	<b>\$ 774</b>	<b>75.8%</b>	<b>\$ 794</b>	<b>75.2%</b>	<b>\$ 816</b>	<b>74.6%</b>	<b>\$ 838</b>	<b>74.1%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 232</b>	<b>23.6%</b>	<b>\$ 246</b>	<b>24.2%</b>	<b>\$ 261</b>	<b>24.8%</b>	<b>\$ 277</b>	<b>25.4%</b>	<b>\$ 293</b>	<b>25.9%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 24</b>	<b>2.5%</b>	<b>\$ 25</b>	<b>2.5%</b>	<b>\$ 26</b>	<b>2.5%</b>	<b>\$ 27</b>	<b>2.5%</b>	<b>\$ 28</b>	<b>2.5%</b>
Revenue	20	2.0%	20	2.0%	21	2.0%	22	2.0%	23	2.0%
Gross Operating Income	5	0.5%	5	0.5%	5	0.5%	6	0.5%	6	0.5%
<b>OPERATING INCOME</b>	<b>\$ 208</b>	<b>21.1%</b>	<b>\$ 221</b>	<b>21.7%</b>	<b>\$ 235</b>	<b>22.3%</b>	<b>\$ 250</b>	<b>22.8%</b>	<b>\$ 265</b>	<b>23.4%</b>

**ASSUMPTIONS:**

Maximum Hotel Guests	5,400	5,400	5,400	5,400	5,400
Hotel Guest Capture Rate	2.0%	2.0%	2.0%	2.0%	2.0%
Hotel Guests Using Business Center	108	108	108	108	108
Other Guests Using Business Center	0	0	0	0	0
Total Business Center Guests	108	108	108	108	108

**Revenue Data**

Average Revenue Per Guest	\$ 25.00	\$ 25.88	\$ 26.78	\$ 27.72	\$ 28.69
Days of Operation Per Year	365	365	365	365	365
Revenue Escalation	0.0%	3.5%	3.5%	3.5%	3.5%

**Expense Data**

Payroll Expense Escalation (% payroll)		3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)		2.0%	2.0%	2.0%	2.0%
Mgt. Fee Revenue (% of total revenue)	2.0%	2.0%	2.0%	2.0%	2.0%
Mgt. Fee Profit (% of gross profit)	2.0%	2.0%	2.0%	2.0%	2.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Convention Services Rental**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 6,283</b>	<b>100.0%</b>								
Licensing & Rental Revenues										
Conventions	4,217	67.1%	4,217	67.1%	4,217	67.1%	4,217	67.1%	4,217	67.1%
Concerts	965	15.4%	965	15.4%	965	15.4%	965	15.4%	965	15.4%
Weekends	1,101	17.5%	1,101	17.5%	1,101	17.5%	1,101	17.5%	1,101	17.5%
<b>PAYROLL EXPENSE</b>	<b>\$ 554</b>	<b>8.8%</b>								
Department Payroll, Salary & Wages	503	8.0%	503	8.0%	503	8.0%	503	8.0%	503	8.0%
Payroll - Overtime, Taxes & Benefit	51	0.8%	51	0.8%	51	0.8%	51	0.8%	51	0.8%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 358</b>	<b>5.7%</b>								
Complimentary, Rooms	19	0.3%	19	0.3%	19	0.3%	19	0.3%	19	0.3%
Complimentary, Food	207	3.3%	207	3.3%	207	3.3%	207	3.3%	207	3.3%
Complimentary, Beverage	75	1.2%	75	1.2%	75	1.2%	75	1.2%	75	1.2%
Complimentary, Entertainment	57	0.9%	57	0.9%	57	0.9%	57	0.9%	57	0.9%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 25</b>	<b>0.4%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	6	0.1%	6	0.1%	6	0.1%	6	0.1%	6	0.1%
Other Promotional Expenses	19	0.3%	19	0.3%	19	0.3%	19	0.3%	19	0.3%
<b>OTHER EXPENSES</b>	<b>\$ 2,381</b>	<b>37.9%</b>								
Advertising	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Credit Card Commissions	101	1.6%	101	1.6%	101	1.6%	101	1.6%	101	1.6%
Commissions	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Communications	6	0.1%	6	0.1%	6	0.1%	6	0.1%	6	0.1%
Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	2,199	35.0%	2,199	35.0%	2,199	35.0%	2,199	35.0%	2,199	35.0%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Outside Services	63	1.0%	63	1.0%	63	1.0%	63	1.0%	63	1.0%
Repair & Replacements	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Supplies	13	0.2%	13	0.2%	13	0.2%	13	0.2%	13	0.2%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 3,319</b>	<b>52.8%</b>								
<b>GROSS OPERATING INCOME</b>	<b>\$ 2,965</b>	<b>47.2%</b>								
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 2,965</b>	<b>47.2%</b>								

**ASSUMPTIONS:**

**RENTAL ANALYSIS**

	<u>Ave. Event Size</u>	<u># of Events</u>	<u>Ave. Days / Event</u>	<u>Days / Event</u>	<u>Ave. Days / Move In/Out</u>
Available Floor Space	0				
Convention					
Large Event - Average	114,925	12	3	36	3
Medium Event - Average	87,884	18	3	54	2
Small Event - Average	54,082	5	3	15	1
Totals		35		105	6
Concerts					
Large Event - Average	114,925	8	2	16	2
Weekends					
Medium Event - Average	87,884	12	2	18	1
Small Event - Average	54,082	24	1	24	0
Totals		36		42	
<b>Rental Fees - Event Day (\$ / sf)</b>					
Convention					
Large Event - Average	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
Medium Event - Average	\$ 0.32	\$ 0.32	\$ 0.32	\$ 0.32	\$ 0.32

## Convention Services Rental

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
Small Event - Average	\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35	
Concerts										
Large Event - Average	\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35	
Weekends										
Medium Event - Average	\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35	
Small Event - Average	\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35		\$ 0.35	
<b>Rental Fees - Move In/Out Day (\$ / sf)</b>										
Convention										
Large Event - Average	\$ 0.15		\$ 0.15		\$ 0.15		\$ 0.15		\$ 0.15	
Medium Event - Average	\$ 0.16		\$ 0.16		\$ 0.16		\$ 0.16		\$ 0.16	
Small Event - Average	\$ 0.17		\$ 0.17		\$ 0.17		\$ 0.17		\$ 0.17	
Concerts										
Large Event - Average	\$ 0.18		\$ 0.18		\$ 0.18		\$ 0.18		\$ 0.18	
Weekends										
Medium Event - Average	\$ 0.17		\$ 0.17		\$ 0.17		\$ 0.17		\$ 0.17	
Small Event - Average	\$ 0.17		\$ 0.17		\$ 0.17		\$ 0.17		\$ 0.17	
<b>Expense Data</b>										
Rental Escalation (% per year)			0.00%		0.00%		0.00%		0.00%	
Payroll Expense Escalation (% payroll)			0.00%		0.00%		0.00%		0.00%	
Complimentary Expense Escalation (% per year)			0.00%		0.00%		0.00%		0.00%	
Promotional Expense Escalation (% per year)			0.00%		0.00%		0.00%		0.00%	
Other Expense Escalation (% per year)			0.00%		0.00%		0.00%		0.00%	
Mgt. Fee Revenue (% of total revenue)	0.00%		0.00%		0.00%		0.00%		0.00%	
Mgt. Fee Profit (% of gross profit)	0.00%		0.00%		0.00%		0.00%		0.00%	

**A MAJOR DEVELOPMENT PROJECT**  
**DEPARTMENTAL INCOME STATEMENT**  
**Swimming Pool - Hotel Guest**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 1,536</b>	<b>70.3%</b>	<b>\$ 1,597</b>	<b>70.3%</b>	<b>\$ 1,661</b>	<b>70.3%</b>	<b>\$ 1,728</b>	<b>70.3%</b>	<b>\$ 1,797</b>	<b>70.3%</b>
Cabana Revenue	456	29.7%	474	29.7%	493	29.7%	513	29.7%	533	29.7%
Misc. Pool Revenue	1,080	70.3%	1,123	70.3%	1,168	70.3%	1,215	70.3%	1,263	70.3%
<b>PAYROLL EXPENSE</b>	<b>\$ 800</b>	<b>52.1%</b>	<b>\$ 824</b>	<b>51.6%</b>	<b>\$ 849</b>	<b>51.1%</b>	<b>\$ 874</b>	<b>50.6%</b>	<b>\$ 900</b>	<b>50.1%</b>
Department Payroll, Salary & Wages (% Revenue)	614	40.0%	633	39.6%	652	39.2%	671	38.9%	692	38.5%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	186	12.1%	191	12.0%	197	11.9%	203	11.7%	209	11.6%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 207</b>	<b>13.5%</b>	<b>\$ 212</b>	<b>13.8%</b>	<b>\$ 216</b>	<b>14.0%</b>	<b>\$ 220</b>	<b>14.3%</b>	<b>\$ 224</b>	<b>14.6%</b>
Credit Card Commissions	28	1.8%	28	1.8%	29	1.7%	29	1.7%	30	1.7%
Outside Services	77	5.0%	78	4.9%	80	4.8%	82	4.7%	83	4.6%
Repair & Replacements	15	1.0%	16	1.0%	16	1.0%	16	0.9%	17	0.9%
Supplies	77	5.0%	78	4.9%	80	4.8%	82	4.7%	83	4.6%
Other Taxes and Licenses	3	0.2%	3	0.2%	3	0.2%	3	0.2%	3	0.2%
Uniforms & Laundry	3	0.2%	3	0.2%	3	0.2%	3	0.2%	3	0.2%
Other Expenses	5	0.3%	5	0.3%	5	0.3%	5	0.3%	5	0.3%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 1,007</b>	<b>65.6%</b>	<b>\$ 1,036</b>	<b>67.4%</b>	<b>\$ 1,064</b>	<b>69.3%</b>	<b>\$ 1,094</b>	<b>71.2%</b>	<b>\$ 1,125</b>	<b>73.2%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 529</b>	<b>34.4%</b>	<b>\$ 562</b>	<b>35.2%</b>	<b>\$ 597</b>	<b>35.9%</b>	<b>\$ 634</b>	<b>36.7%</b>	<b>\$ 672</b>	<b>37.4%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 529</b>	<b>34.4%</b>	<b>\$ 562</b>	<b>35.2%</b>	<b>\$ 597</b>	<b>35.9%</b>	<b>\$ 634</b>	<b>36.7%</b>	<b>\$ 672</b>	<b>37.4%</b>

**ASSUMPTIONS:**

Chaise Lounge Total	810	810	810	810	810
Number of Day Beds	10	10	10	10	10
Total Lounge Guests	820	820	820	820	820
Number of Standard Cabanas	10	10	10	10	10
Number of Private Cabanas	6	6	6	6	6
Guests Per Cabana	5	5	5	5	5
Days of Operation (per year)	150	150	150	150	150

**Revenue Data**

Standard Cabana Rental					
Daily Rental (\$)	\$ 200.00	\$ 208.00	\$ 216.32	\$ 224.97	\$ 233.97
Occupancy Rate (%)	80.0%	80.0%	80.0%	80.0%	80.0%
Private Cabana Rental					
Daily Rental (\$)	\$ 300.00	\$ 312.00	\$ 324.48	\$ 337.46	\$ 350.96
Occupancy Rate (%)	80.0%	80.0%	80.0%	80.0%	80.0%
Misc. Sales & Rentals					
Daily Revenue / Pool Guest (\$)	\$ 10.00	\$ 10.40	\$ 10.82	\$ 11.25	\$ 11.70
Occupancy Rate (%)	80.0%	80.0%	80.0%	80.0%	80.0%
Revenue Escalation (% per year)		4.0%	4.0%	4.0%	4.0%

**Expense Data**

Payroll Expense Escalation (% payroll)		3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)		0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)		2.0%	2.0%	2.0%	2.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Conservatory**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 3,650</b>	<b>100.0%</b>	<b>\$ 3,797</b>	<b>100.0%</b>	<b>\$ 3,950</b>	<b>100.0%</b>	<b>\$ 4,109</b>	<b>100.0%</b>	<b>\$ 4,275</b>	<b>100.0%</b>
Ticket Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Misc. Revenue	3,650	100.0%	3,797	100.0%	3,950	100.0%	4,109	100.0%	4,275	100.0%
<b>COST OF SALES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Costs	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 711</b>	<b>19.5%</b>	<b>\$ 728</b>	<b>19.2%</b>	<b>\$ 746</b>	<b>18.9%</b>	<b>\$ 765</b>	<b>18.6%</b>	<b>\$ 784</b>	<b>18.3%</b>
Department Payroll, Salary & Wages (% Revenue)	490	15.0%	502	13.2%	515	13.0%	528	12.8%	541	12.7%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	221	6.0%	226	6.0%	232	5.9%	237	5.8%	243	5.7%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 7,890</b>	<b>216.2%</b>	<b>\$ 8,047</b>	<b>220.5%</b>	<b>\$ 8,208</b>	<b>224.9%</b>	<b>\$ 8,372</b>	<b>229.4%</b>	<b>\$ 8,540</b>	<b>234.0%</b>
Credit Card Commissions	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Outside Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Repair & Replacements	750	2.0%	765	20.1%	780	19.8%	796	19.4%	812	19.0%
Supplies	250	0.1%	255	6.7%	260	6.6%	265	6.5%	271	6.3%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	6,890	0.5%	7,027	185.1%	7,168	181.5%	7,311	177.9%	7,457	174.4%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 8,600</b>	<b>235.6%</b>	<b>\$ 8,776</b>	<b>231.1%</b>	<b>\$ 8,955</b>	<b>226.7%</b>	<b>\$ 9,138</b>	<b>222.4%</b>	<b>\$ 9,324</b>	<b>218.1%</b>
<b>GROSS PROFIT (LOSS)</b>	<b>(\$ 4,950)</b>	<b>-135.6%</b>	<b>(\$ 4,978)</b>	<b>-131.1%</b>	<b>(\$ 5,005)</b>	<b>-126.7%</b>	<b>(\$ 5,028)</b>	<b>-122.4%</b>	<b>(\$ 5,049)</b>	<b>-118.1%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Profit	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>NET PROFIT</b>	<b>(\$ 4,950)</b>	<b>-135.6%</b>	<b>(\$ 4,978)</b>	<b>-131.1%</b>	<b>(\$ 5,005)</b>	<b>-126.7%</b>	<b>(\$ 5,028)</b>	<b>-122.4%</b>	<b>(\$ 5,049)</b>	<b>-118.1%</b>

**ASSUMPTIONS:**

**Revenue Data**

Number Of Visitors per Day	10,000	10,100	10,201	10,303	10,406
Ticket Price per Visitor	\$ -	\$ -	\$ -	\$ -	\$ -
Misc. Revenue per Day per Visitor	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1
Number of Days Open	365	365	365	365	365
Ticket Escalation (% per year)		3.0%	3.0%	3.0%	3.0%
Attendance Rate Escalation (% per year)		1.0%	1.0%	1.0%	1.0%

**Expense Data**

Payroll Expense Escalation (% payroll)	0.0%	2.5%	2.5%	2.5%	2.5%
Complimentary Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	0.0%	2.0%	2.0%	2.0%	2.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT  
Other Miscellaneous Income**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 11,070</b>	<b>100.0%</b>	<b>\$ 11,181</b>	<b>100.0%</b>	<b>\$ 11,293</b>	<b>100.0%</b>	<b>\$ 11,406</b>	<b>100.0%</b>	<b>\$ 11,520</b>	<b>100.0%</b>
<b>Owned</b>										
In-Room Mini-Bar	909	8.2%	918	8.2%	927	8.2%	936	8.2%	946	8.2%
PBX	909	8.2%	918	8.2%	927	8.2%	936	8.2%	946	8.2%
Valet / Parking	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Concessions</b>										
In-Room Movies	909	8.2%	918	8.2%	927	8.2%	936	8.2%	946	8.2%
Valet / Laundry	182	1.6%	184	1.6%	185	1.6%	187	1.6%	189	1.6%
ATM	6,799	61.4%	6,867	61.4%	6,936	61.4%	7,005	61.4%	7,075	61.4%
Misc. Revenue	1,363	12.3%	1,377	12.3%	1,391	12.3%	1,405	12.3%	1,419	12.3%
<b>COST OF SALES</b>	<b>\$ 378</b>	<b>3.4%</b>	<b>\$ 382</b>	<b>3.4%</b>	<b>\$ 386</b>	<b>3.4%</b>	<b>\$ 390</b>	<b>3.4%</b>	<b>\$ 393</b>	<b>3.4%</b>
In-Room Mini-Bar	364	3.3%	367	3.3%	371	3.3%	375	3.3%	378	3.3%
PBX	15	0.1%	15	0.1%	15	0.1%	15	0.1%	15	0.1%
<b>PAYROLL EXPENSE</b>	<b>\$ 1,968</b>	<b>17.8%</b>	<b>\$ 1,974</b>	<b>17.7%</b>	<b>\$ 1,980</b>	<b>17.5%</b>	<b>\$ 1,986</b>	<b>17.4%</b>	<b>\$ 1,992</b>	<b>17.3%</b>
In-Room Mini-Bar	150	26.0%	151	26.0%	153	26.0%	155	26.0%	156	26.0%
PBX	454	50.0%	459	50.0%	464	50.0%	468	50.0%	473	50.0%
Valet / Parking	1,363	12.3%	1,363	12.2%	1,363	12.1%	1,363	12.0%	1,363	11.8%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>OTHER EXPENSES</b>	<b>\$ 554</b>	<b>5.0%</b>	<b>\$ 560</b>	<b>5.0%</b>	<b>\$ 565</b>	<b>5.0%</b>	<b>\$ 570</b>	<b>5.0%</b>	<b>\$ 575</b>	<b>5.0%</b>
In-Room Mini-Bar	150	1.4%	151	1.4%	153	1.4%	155	1.4%	156	1.4%
PBX	364	3.3%	367	3.3%	371	3.3%	375	3.3%	378	3.3%
Valet / Parking	41	0.4%	41	0.4%	41	0.4%	41	0.4%	41	0.4%
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 2,900</b>	<b>26.2%</b>	<b>\$ 2,915</b>	<b>26.3%</b>	<b>\$ 2,930</b>	<b>26.5%</b>	<b>\$ 2,945</b>	<b>26.6%</b>	<b>\$ 2,961</b>	<b>26.7%</b>
<b>OPERATING INCOME</b>	<b>\$ 8,170</b>	<b>73.8%</b>	<b>\$ 8,266</b>	<b>73.9%</b>	<b>\$ 8,363</b>	<b>74.1%</b>	<b>\$ 8,460</b>	<b>74.2%</b>	<b>\$ 8,559</b>	<b>74.3%</b>

**ASSUMPTIONS:**

Total Occupied Rooms Per Day	2,490	2,490	2,490	2,490	2,490
Total Gaming Positions	6,209	6,209	6,209	6,209	6,209

**Revenue Data**

**Owned Revenue**

<b>In-Room Mini-Bar</b>					
Average Daily Rev. / Occupied Room	\$ 1.00	\$ 1.01	\$ 1.02	\$ 1.03	\$ 1.04
<b>PBX</b>					
Average Daily Rev. / Occupied Room	\$ 1.00	\$ 1.01	\$ 1.02	\$ 1.03	\$ 1.04
<b>Valet / Parking</b>					
Average Daily Rev. / Occupied Room	\$ -	\$ -	\$ -	\$ -	\$ -

**Concessions Revenue**

<b>In-Room Movies</b>					
Average Daily Rev. / Occupied Room	\$ 1.00	\$ 1.01	\$ 1.02	\$ 1.03	\$ 1.04
<b>Valet / Laundry</b>					
Average Daily Rev. / Occupied Room	\$ 0.20	\$ 0.20	\$ 0.20	\$ 0.21	\$ 0.21
<b>ATM</b>					
Average Daily Rev. / Occupied Room	\$ 3.00	\$ 3.03	\$ 3.06	\$ 3.09	\$ 3.12
<b>Misc. Revenue</b>					
Average Daily Rev. / Occupied Room	\$ 1.50	\$ 1.52	\$ 1.53	\$ 1.55	\$ 1.56

**Revenue Escalation (% per year)** 1.00% 1.00% 1.00% 1.00%

**Cost Data**

**Owned Revenue**

<b>In-Room Mini-Bar</b>					
% of Mini-Bar Revenue	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40
<b>PBX</b>					
Average Daily Rev. / Occupied Room	\$ 0.02	\$ 0.02	\$ 0.02	\$ 0.02	\$ 0.02

## Other Miscellaneous Income

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>Other Expenses</b>										
In-Room Mini-Bar										
% of Mini-Bar Revenue	16.50%		16.50%		16.50%		16.50%		16.50%	
PBX										
% of PBX Revenue	40.00%		40.00%		40.00%		40.00%		40.00%	
Valet / Parking										
% of Payroll	3.00%		3.00%		3.00%		3.00%		3.00%	

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Leased Other Outlets**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Rev	YEAR 2	% Rev	YEAR 3	% Rev	YEAR 4	% Rev	YEAR 5	% Rev
<b>REVENUE</b>	<b>\$ 3,290</b>	<b>100.0%</b>	<b>\$ 3,389</b>	<b>100.0%</b>	<b>\$ 3,490</b>	<b>100.0%</b>	<b>\$ 3,595</b>	<b>100.0%</b>	<b>\$ 3,703</b>	<b>100.0%</b>
Leased Other Revenue	3,290	100.0%	3,389	100.0%	3,490	100.0%	3,595	100.0%	3,703	100.0%
<b>PAYROLL EXPENSE</b>	<b>\$ 382</b>	<b>11.6%</b>	<b>\$ 393</b>	<b>11.6%</b>	<b>\$ 405</b>	<b>11.6%</b>	<b>\$ 417</b>	<b>11.6%</b>	<b>\$ 430</b>	<b>11.6%</b>
Department Payroll, Salary & Wages (% Revenue)	263	8.0%	271	8.0%	279	8.0%	288	8.0%	296	8.0%
Payroll - Overtime, Taxes & Benefit (% of Payroll)	118	3.6%	122	3.6%	126	3.6%	129	3.6%	133	3.6%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Complimentary, Rooms	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	<b>\$ 329</b>	<b>10.0%</b>								
Credit Card Commissions	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Outside Services	165	5.0%	165	4.9%	165	4.7%	165	4.6%	165	4.4%
Repair & Replacements	66	2.0%	66	1.9%	66	1.9%	66	1.8%	66	1.8%
Supplies	66	2.0%	66	1.9%	66	1.9%	66	1.8%	66	1.8%
Other Taxes and Licenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Uniforms & Laundry	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses	33	1.0%	33	1.0%	33	0.9%	33	0.9%	33	0.9%
<b>TOTAL COSTS &amp; EXPENSES</b>	<b>\$ 711</b>	<b>21.6%</b>	<b>\$ 722</b>	<b>21.3%</b>	<b>\$ 734</b>	<b>21.0%</b>	<b>\$ 746</b>	<b>20.8%</b>	<b>\$ 759</b>	<b>20.5%</b>
<b>GROSS OPERATING INCOME</b>	<b>\$ 2,579</b>	<b>78.4%</b>	<b>\$ 2,667</b>	<b>78.7%</b>	<b>\$ 2,756</b>	<b>79.0%</b>	<b>\$ 2,849</b>	<b>79.2%</b>	<b>\$ 2,944</b>	<b>79.5%</b>
<b>MANAGEMENT FEES</b>	<b>\$ 0</b>	<b>0.0%</b>								
Revenue	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Gross Operating Income	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OPERATING INCOME</b>	<b>\$ 2,579</b>	<b>78.4%</b>	<b>\$ 2,667</b>	<b>78.7%</b>	<b>\$ 2,756</b>	<b>79.0%</b>	<b>\$ 2,849</b>	<b>79.2%</b>	<b>\$ 2,944</b>	<b>79.5%</b>

**ASSUMPTIONS:**

Leasable Area	32,900	32,900	32,900	32,900	32,900
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**Revenue Data**

Average Lease Rate (\$ / sf / year)	\$ 100.00	\$ 103.00	\$ 106.09	\$ 109.27	\$ 112.55
Rental Escalation (% payroll)	0.0%	3.0%	3.0%	3.0%	3.0%

**Expense Data**

Payroll Expense Escalation (% payroll)	0.0%	3.0%	3.0%	3.0%	3.0%
Complimentary Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Revenue (% of total revenue)	0.0%	0.0%	0.0%	0.0%	0.0%
Mgt. Fee Profit (% of gross profit)	0.0%	0.0%	0.0%	0.0%	0.0%

**A MAJOR DEVELOPMENT PROJECT**  
**DIVISIONAL INCOME STATEMENT**  
**Advertising, General & Administrative**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Exp	YEAR 2	% Exp	YEAR 3	% Exp	YEAR 4	% Exp	YEAR 5	% Exp
<b>PAYROLL EXPENSE</b>	<b>\$ 61,276</b>	<b>99.6%</b>	<b>\$ 63,453</b>	<b>38.0%</b>	<b>\$ 65,700</b>	<b>37.8%</b>	<b>\$ 68,033</b>	<b>37.5%</b>	<b>\$ 70,455</b>	<b>37.3%</b>
General & Administrative	40,708	66%	41,930	25%	43,187	25%	44,483	25%	45,818	24%
Advertising	2,421	4%	2,533	2%	2,650	2%	2,772	2%	2,900	2%
Property Operations	18,147	29%	18,990	11%	19,863	11%	20,778	11%	21,737	12%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 37</b>	<b>0.1%</b>	<b>\$ 38</b>	<b>0.0%</b>	<b>\$ 40</b>	<b>0.0%</b>	<b>\$ 41</b>	<b>0.0%</b>	<b>\$ 42</b>	<b>0.0%</b>
General & Administrative	34	0%	35	0%	36	0%	37	0%	38	0%
Advertising	3	0%	4	0%	4	0%	4	0%	4	0%
Property Operations	0	0%	0	0%	0	0%	0	0%	0	0%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 8</b>	<b>0.0%</b>	<b>\$ 8</b>	<b>0.0%</b>	<b>\$ 9</b>	<b>0.0%</b>	<b>\$ 9</b>	<b>0.0%</b>	<b>\$ 9</b>	<b>0.0%</b>
General & Administrative	7	0%	8	0%	8	0%	8	0%	8	0%
Advertising	1	0%	1	0%	1	0%	1	0%	1	0%
Property Operations	0	0%	0	0%	0	0%	0	0%	0	0%
<b>OTHER EXPENSES</b>	<b>\$ 218</b>	<b>0.4%</b>	<b>\$ 103,469</b>	<b>62.0%</b>	<b>\$ 108,225</b>	<b>62.2%</b>	<b>\$ 113,207</b>	<b>62.4%</b>	<b>\$ 118,428</b>	<b>62.7%</b>
General & Administrative	206	0%	212	0%	218	0%	225	0%	232	0%
Advertising	12	0%	12	0%	13	0%	14	0%	14	0%
Property Operations	0	0%	103,244	62%	107,993	62%	112,968	62%	118,182	63%
<b>OPERATING EXPENSES</b>	<b>\$ 61,539</b>	<b>100.0%</b>	<b>\$ 166,968</b>	<b>100.0%</b>	<b>\$ 173,973</b>	<b>100.0%</b>	<b>\$ 181,290</b>	<b>100.0%</b>	<b>\$ 188,934</b>	<b>100.0%</b>

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Advertising**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Exp.	YEAR 2	% Exp.	YEAR 3	% Exp.	YEAR 4	% Exp.	YEAR 5	% Exp.
<b>PAYROLL EXPENSE</b>	\$ 2,421	99.3%	\$ 2,533	99.3%	\$ 2,650	99.3%	\$ 2,772	99.3%	\$ 2,900	99.3%
Total Payroll	2,421	99.3%	2,533	99.3%	2,650	99.3%	2,772	99.3%	2,900	99.3%
<b>COMPLIMENTARY EXPENSES</b>	\$ 3	0.1%	\$ 4	0.1%	\$ 4	0.1%	\$ 4	0.1%	\$ 4	0.1%
Complimentary, Rooms	1	0.04%	1	0.04%	1	0.04%	1	0.04%	1	0.04%
Complimentary, Food	0	0.02%	1	0.02%	1	0.02%	1	0.02%	1	0.02%
Complimentary, Beverage	0	0.01%	0	0.01%	0	0.01%	0	0.01%	0	0.01%
Complimentary, Entertainment	0	0.01%	0	0.01%	0	0.01%	0	0.01%	0	0.01%
Complimentary, Other	2	0.07%	2	0.07%	2	0.07%	2	0.07%	2	0.07%
<b>PROMOTIONAL EXPENSES</b>	\$ 1	0.0%	\$ 1	0.0%	\$ 1	0.0%	\$ 1	0.0%	\$ 1	0.0%
Special Events	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
CE - Leased Inhouse Facilities	0	0.01%	0	0.01%	0	0.01%	0	0.01%	0	0.01%
Other Promotional Expenses	0	0.02%	1	0.02%	1	0.02%	1	0.02%	1	0.02%
<b>OTHER EXPENSES</b>	\$ 12	0.5%	\$ 12	0.5%	\$ 13	0.5%	\$ 14	0.5%	\$ 14	0.5%
Advertising, Trade Publications	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Consumer Magazines	1	0.03%	1	0.03%	1	0.03%	1	0.03%	1	0.03%
Local Newspaper	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Radio & Television	2	0.09%	2	0.09%	3	0.09%	3	0.09%	3	0.09%
Outdoor Advertising	2	0.08%	2	0.08%	2	0.08%	2	0.08%	2	0.08%
Art Preparation	0	0.02%	0	0.02%	0	0.02%	0	0.02%	0	0.02%
Advertising, Production	0	0.01%	0	0.01%	0	0.01%	0	0.01%	0	0.01%
Communications	0	0.01%	0	0.01%	0	0.01%	0	0.01%	0	0.01%
Outside Services	3	0.11%	3	0.11%	3	0.11%	3	0.11%	3	0.11%
Repair & Replacements	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Supplies	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Other Expenses	3	0.14%	3	0.14%	4	0.14%	4	0.14%	4	0.14%
<b>OPERATING EXPENSES</b>	\$ 2,437	100.0%	\$ 2,550	100.0%	\$ 2,668	100.0%	\$ 2,790	100.0%	\$ 2,919	100.0%

**ASSUMPTIONS:**

0.00%                      \$1,761,836,914                      \$1,843,649,686                      \$1,928,447,403                      \$2,017,293,461                      \$2,110,385,287

**Payroll Data (% of total revenue)**

Total Property Operations Payroll                      0.14%                      0.14%                      0.14%                      0.14%                      0.14%

**Other Expenses (% revenue)**

Advertising, Trade Publications                      0.00%  
Consumer Magazines                      0.03%  
Local Newspaper                      0.00%  
Radio & Television                      0.09%  
Outdoor Advertising                      0.08%  
Art Preparation                      0.02%  
Advertising, Production                      0.01%  
Communications                      0.01%  
Outside Services                      0.11%  
Repair & Replacements                      0.00%  
Supplies                      0.00%  
Other Expenses                      0.14%  
0.49%

**Expense Data**

Complimentary Expense Escalation (% per year)                      3.00%                      3.00%                      3.00%                      3.00%  
Promotional Expense Escalation (% per year)                      2.00%                      2.00%                      2.00%                      2.00%  
Other Expense Escalation (% per year)                      2.50%                      2.50%                      2.50%                      2.50%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**General & Administrative**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Exp.	YEAR 2	% Exp.	YEAR 3	% Exp.	YEAR 4	% Exp.	YEAR 5	% Exp.
<b>PAYROLL EXPENSE</b>	<b>\$ 40,708</b>	<b>99.4%</b>	<b>\$ 41,930</b>	<b>99.4%</b>	<b>\$ 43,187</b>	<b>99.4%</b>	<b>\$ 44,483</b>	<b>99.4%</b>	<b>\$ 45,818</b>	<b>99.4%</b>
Total Payroll	40,708	99.4%	41,930	99.4%	43,187	99.4%	44,483	99.4%	45,818	99.4%
<b>COMPLIMENTARY EXPENSES</b>	<b>\$ 34</b>	<b>0.1%</b>	<b>\$ 35</b>	<b>0.1%</b>	<b>\$ 36</b>	<b>0.1%</b>	<b>\$ 37</b>	<b>0.1%</b>	<b>\$ 38</b>	<b>0.1%</b>
Complimentary, Rooms	11	0.03%	11	0.03%	12	0.03%	12	0.03%	12	0.03%
Complimentary, Food	15	0.04%	16	0.04%	16	0.04%	17	0.04%	17	0.04%
Complimentary, Beverage	2	0.00%	2	0.00%	2	0.00%	2	0.00%	2	0.00%
Complimentary, Entertainment	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Complimentary, Other	5	0.01%	6	0.01%	6	0.01%	6	0.01%	6	0.01%
<b>PROMOTIONAL EXPENSES</b>	<b>\$ 7</b>	<b>0.0%</b>	<b>\$ 8</b>	<b>0.0%</b>						
Special Events	4	0.01%	4	0.01%	4	0.01%	4	0.01%	4	0.01%
CE - Leased Inhouse Facilities	3	0.01%	4	0.01%	4	0.01%	4	0.01%	4	0.01%
Other Promotional Expenses	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
<b>OTHER EXPENSES</b>	<b>\$ 206</b>	<b>0.5%</b>	<b>\$ 212</b>	<b>0.5%</b>	<b>\$ 218</b>	<b>0.5%</b>	<b>\$ 225</b>	<b>0.5%</b>	<b>\$ 232</b>	<b>0.5%</b>
Bad Debt	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Communications	5	0.01%	5	0.01%	5	0.01%	5	0.01%	5	0.01%
Credit Card Commissions	2	0.00%	2	0.00%	2	0.00%	2	0.00%	2	0.00%
Linen & Laundry	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Outside Services	68	0.17%	71	0.17%	73	0.17%	75	0.17%	77	0.17%
Repair & Replacement	6	0.01%	6	0.01%	6	0.01%	6	0.01%	6	0.01%
Supplies	45	0.11%	46	0.11%	48	0.11%	49	0.11%	51	0.11%
Uniforms & Laundry'	3	0.01%	3	0.01%	3	0.01%	3	0.01%	3	0.01%
Other Expenses	78	0.19%	80	0.19%	83	0.19%	85	0.19%	88	0.19%
<b>OPERATING EXPENSES</b>	<b>\$ 40,955</b>	<b>100.0%</b>	<b>\$ 42,184</b>	<b>100.0%</b>	<b>\$ 43,450</b>	<b>100.0%</b>	<b>\$ 44,753</b>	<b>100.0%</b>	<b>\$ 46,096</b>	<b>100.0%</b>

**ASSUMPTIONS:**

Total Revenue (From Consolidated Income Statement)    \$1,761,836,914                      \$1,843,649,686                      \$1,928,447,403                      \$2,017,293,461                      \$2,110,385,287

**Payroll Data (% of total revenue)**

Total Departmental Expense	2.31%	2.31%	2.31%	2.31%	2.31%
Environmental Services	0.99%				
Executive/Legal	0.16%				
Finance	0.27%				
Human Resources	0.07%				
Management Information Service	0.02%				
Purchasing	0.03%				
Receiving & Warehouse	0.08%				
Risk Management	0.02%				
Security	0.56%				
Uniform Control	0.12%				

**Other Expenses (% revenue)**

Bad Debt	0.00%
Communications	0.01%
Credit Card Commissions	0.00%
Linen & Laundry	0.00%
Outside Services	0.17%
Repair & Replacement	0.01%
Supplies	0.11%
Uniforms & Laundry'	0.01%
Other Expenses	0.19%

**Expense Data**

Payroll Expense Escalation (% payroll)	0.00%	3.00%	3.00%	3.00%	3.00%
Complimentary Expense Escalation (% per year)	0.00%	2.00%	2.00%	2.00%	2.00%
Promotional Expense Escalation (% per year)	0.00%	2.00%	2.00%	2.00%	2.00%
Other Expense Escalation (% per year)	0.00%	2.00%	2.00%	2.00%	2.00%

**A MAJOR DEVELOPMENT PROJECT  
DEPARTMENTAL INCOME STATEMENT**

**Property Operations**

(IN THOUSANDS EXCEPT ASSUMPTIONS)

DESCRIPTION	YEAR 1	% Exp.	YEAR 2	% Exp.	YEAR 3	% Exp.	YEAR 4	% Exp.	YEAR 5	% Exp.
<b>PAYROLL EXPENSE</b>	\$ 18,147	100.0%	\$ 18,990	15.5%	\$ 19,863	15.5%	\$ 20,778	15.5%	\$ 21,737	15.5%
Total Payroll	18,147	100.0%	18,990	15.5%	19,863	15.5%	20,778	15.5%	21,737	15.5%
<b>COMPLIMENTARY EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Complimentary, Rooms			0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Food			0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Beverage			0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Entertainment			0	0.0%	0	0.0%	0	0.0%	0	0.0%
Complimentary, Other			0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>PROMOTIONAL EXPENSES</b>	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%	\$ 0	0.0%
Special Events	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
CE - Leased Inhouse Facilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Promotional Expenses	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>OTHER EXPENSES</b>	\$ 0	0.0%	\$ 103,244	84.5%	\$ 107,993	84.5%	\$ 112,968	84.5%	\$ 118,182	84.5%
Property Taxes			29,683	24.3%	31,048	24.3%	32,478	24.3%	33,977	24.3%
Utilities - Electric			0	0.0%	0	0.0%	0	0.0%	0	0.0%
Utilities - Natural Gas			25,442	20.8%	26,613	20.8%	27,839	20.8%	29,123	20.8%
Utilities - Fuel			25,442	20.8%	26,613	20.8%	27,839	20.8%	29,123	20.8%
Utilities - Water			2,765	2.3%	2,893	2.3%	3,026	2.3%	3,166	2.3%
Utilities - Waste Removal			2,765	2.3%	2,893	2.3%	3,026	2.3%	3,166	2.3%
Utilities - Sewage			2,765	2.3%	2,893	2.3%	3,026	2.3%	3,166	2.3%
Insurance			0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other Expenses			369	0.3%	386	0.3%	403	0.3%	422	0.3%
Communications			2,765	2.3%	2,893	2.3%	3,026	2.3%	3,166	2.3%
Outside Services			1,291	1.1%	1,350	1.1%	1,412	1.1%	1,477	1.1%
Repair & Replacements			9,403	7.7%	9,835	7.7%	10,288	7.7%	10,763	7.7%
Supplies			553	0.5%	579	0.5%	605	0.5%	633	0.5%
<b>OPERATING EXPENSES</b>	\$ 18,147	100.0%	\$ 122,234	100.0%	\$ 127,856	100.0%	\$ 133,747	100.0%	\$ 139,919	100.0%

**ASSUMPTIONS:**

Total Revenue (From Consolidated In	\$1,761,836,914	\$1,843,649,686	\$1,928,447,403	\$2,017,293,461	\$2,110,385,287
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**Payroll Data (% of total revenue)**

Total Property Operations Payroll	1.03%	1.03%	1.03%	1.03%	1.03%
Maintenance / Horticulture					
Technical Services					

**Expense Data**

Complimentary Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%
Promotional Expense Escalation (% per year)	0.0%	0.0%	0.0%	0.0%
Other Expense Escalation (% per year)	2.5%	2.5%	2.5%	2.5%

## NOTES